

A&E Contract Outreach

59ANEW1156

April 22, 2025

9:00 AM – 11:00 AM

Online WebEx Outreach

Agenda

- Welcome and Purpose of this outreach
- Roundtable Introductions
- CalMentor
- Office of Civil Rights and Small Business Liaison
- DPAC Updates
- Contract Requirements & Overview
- Question and Answer Session (Official responses to be posted on DPAC website)
- Adjourn

Roundtable Introductions

(This attendees list will be posted on the website. Please let us know if you have any objection on getting your name on the attendees list for the website.)

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Title VI

- *Caltrans ensures that no person in the state of California is excluded from participation in, denied the benefits of, or otherwise subjected to discrimination in Caltrans programs, policies, procedures, activities, and services on the grounds of race, color, national origin, sex, age, or disability.*
- *For more information on Title VI of the Civil Rights Act of 1964 at Caltrans, please visit: <https://dot.ca.gov/programs/civil-rights/title-vi>.*

Disclaimers

The information provided in this event does not constitute a solicitation or offer of any contract with Caltrans.

For this outreach, the scope of work, personnel classifications, duties, contract amount, schedule, and all aspects of the contract are not final. Information provided is preliminary and subject to change.

District 59 A&E Outreach Event

4/22/2025

Calmentor

Enhancing the growth potential of small business

Romy F. Fuentes

Senior Program Advisor

Caltrans District 4 office of consultant Services

Calmentor

Statewide Calmentor Programs

District 3 (North Region)

District 4 (SF Bay Area/Oakland Region)

Districts 5, 6 and 10 (Central Region)

Districts 7, 8 and 12 (Southern Region)

District 11 (San Diego & Imperial Region)

<https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

Established in 2007 – Calmentor

Mission - Seeks to increase the pool of qualified small A&E firms available for public sector transportation projects by providing them opportunities to network and partner with established firms.

- To meet Governor's Executive Order S-11-06 requirements.
- To support and implement a small business A&E mentor-protégé program in all Districts.
- To encourage, and whenever possible increase, Small Business participation, including Disadvantaged Business Enterprises in highway and transit-related projects.

Facilitates 12-month pairings between Mentors and Protégés that enhance knowledge, qualifications, readiness, and capacity of Protégés to perform work on public transportation sector projects.

Calmentor – How The Program Works?

1. Protégé Firm Membership Qualifications Determination.
2. Complete & Submit Protege Membership Application Form
3. Review Program Welcome Kit after membership approval.
4. Identify and submit names of 3 potential Mentors to support the goals listed on application form.
5. Attend Quarterly Mixer Events.
6. Take Advantage of Program's Networking & Training Opportunities with other A&E Firms and Public Agencies.
7. Prepare MOU with a Mentor Firm.
8. Work on milestones and goals for a 12-month mentor-protégé relationship.

Calmentor – Program Achievements

Current Total Number of memberships – 137

- Foster Partnership with Local Public transportation Agencies
- Currently, 8 pairings for mentor and Protégé
- 55 Protégé firms are Disadvantaged Business Enterprise
- 24 Caltrans Contracts valued at \$307M Awarded to Members Since 10/2021
- Graduated 81 protégé firms

Calmentor

Contract information

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Calmentor – WEB Resources

D4 Calmentor Website – <https://dot.ca.gov/caltrans-near-me/district-4/d4-programs/d4-calmentor>

Caltrans LookAhead Report – <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

Caltrans Division of Procurement and Contracts (DPAC) – <https://dot.ca.gov/programs/procurement-and-contracts>

Caltrans Small business Program Overview

Dalia Demian

Office of Civil Rights

Statewide Outreach Branch

Recognized Certifications

Caltrans recognizes the following certifications:

- Small Business (SB) – 25%
 - Includes Small Business for Public Works (SB-PW) and Micro Small Business (MB)
- Disabled Veteran Business Enterprise (DVBE) - 3%
- Disadvantaged Business Enterprise (DBE) – 21.35%

Get dual or triple-certified! Don't miss out on any opportunities.

SB/SB-PW/DVBE Certification Benefits

- 5% bid preference for SBs
 - Prompt Payments
- Up to 5% incentive for DVBEs
 - Reciprocity Partners
- Exclusive contract opportunities
 - Work with prime contractors

DBE Certification Benefits

- Recognized by sub-recipient local agencies in California.
- Firm listed in the CUCP database
- California Unified Certification Program (CUCP)
- Recognized by Local Agencies
- Invitations to Procurement Fairs, Pre-Bids, and other outreach events

Am I Eligible?

- Small Business (SB) and Small Business Public Works (SB-PW)
 - Independently owned & operated
 - Not dominant in the field of operation
 - Principle office located in California
 - Owners must live in California

Small Business (SB)

- Have 100 or fewer employees; and
- Average annual gross receipts of \$18 M or less over the last 3 tax years

Small Business Public Works (SB-PW)

- Have 200 or fewer employees; and
- Average annual gross receipts of \$43M or less over the last 3 tax years

Am I Eligible? Cont.

- Disabled Veteran Business Enterprise (DVBE)
 - Must have a service-oriented disability of at least 10%
 - U.S. Military, naval, or air service
 - Must be at least 51% owned by one or more disabled veteran
 - Must reside in California
 - Must be managed/controlled by a disabled veteran

Am I Eligible? Cont.

- Disadvantaged Business Enterprise (DBE)
 - Must be at least 51% owned by one or more socially & economically disadvantaged individuals
 - Must be a for-profit small business
 - Personal net worth of \$2.047 M or less
 - Must be managed/controlled by a DBE individual & U.S. Citizen
 - Average annual gross receipts for the 3 previous fiscal years cannot exceed \$30.72M

How to get Certified?

- SB/DVBE
 - Department of General Services, Cal eProcure website
 - Apply online & submit documents electronically
- DBE
 - Caltrans CUCP Online Certification website or contact 1 of 10 CUCP agencies
 - Submit your application online at <https://caltrans.dbesystem.com/>

Caltrans Districts and Counties

District-1 - Eureka (Del Norte, Humboldt, Lake, and Mendocino)

District-2 - Redding (Lassen, Modoc, Plumas, Shasta, Siskiyou, Tehama, and Trinity)

District-3 - Marysville/Sacramento (Butte, Colusa, El Dorado, Glenn, Nevada, Placer, Sacramento, Sierra, SCaltranutter, Yolo, and Yuba)

District-4 - Bay Area/Oakland (Sonoma, Napa, Solano, Marin, San Francisco, Contra Costa, Alameda, San Mateo, and Santa Clara)

District-5 - San Luis Obispo/Santa Barbara (Santa Barbara, San Luis Obispo, Monterey, San Benito and Santa Cruz)

District-6 - Fresno/Bakersfield (Madera, Fresno, Tulare, Kings, Kern)

District-7 - Los Angeles (Los Angeles and Ventura)

District-8 - San Bernardino/Riverside (Riverside and San Bernardino)

District-9 - Bishop (Inyo, Mono, and eastern Kern)

District-10 - Stockton (Alpine, Amador, Calaveras, Mariposa, Merced, San Joaquin, Stanislaus and Tuolumne)

District-11 - San Diego (San Diego and Imperial)

District-12 - Santa Ana (Orange))

Caltrans Resources

- Connect with your local District Small Business Liaison (DSBL)
 - One-on-One Assistance – Discuss strategies for working with our agency
 - Technical Assistance – Provide technical assistance to our small businesses
 - Public Outreach Opportunities – To encourage small business participation in contracts and procurements
 - Resource for Caltrans Staff – Connect our District Staff who have purchasing and contracting needs with our small businesses

Opportunities

- 1:1 meetings
- Mandatory PRE-BID Meetings
- Program

What's Next? Cont.

- Attend outreach events
 - Caltrans Events Calendar - <https://dot.ca.gov/programs/civil-rights/caltrans-events-calendar>
- Find Caltrans projects and contracts to bid on
 - Cal eProcure – <https://caleprocure.ca.gov/pages/index.aspx>
 - Contractor's Corner - <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

Business Resources

Caltrans Events Calendar

<https://dot.ca.gov/programs/civil-rights/caltrans-events-calendar>

Statewide Resources

<https://dot.ca.gov/programs/civil-rights/business-resources>

Caltrans Contractor's Corner

<https://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E Contract Information

<https://dot.ca.gov/programas/procurement-and-contracts/ae-contract-information>

Division of Procurement and Contracts (DPAC)
<https://www.youtube.com/watch?v=LwWJl0eeoHw>

Caltrans

Questions can be sent to the AE Customer Service

Email: AE.Customer.Service@dot.ca.gov

Websites

New Caltrans website:

<https://dot.ca.gov>

Caltrans, Division of Procurements and Contracts (DPAC) A&E website:

<https://dot.ca.gov/programs/procurement-and-contracts>

Look Ahead Report:

<https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

Bridge Design

Districts & Counties (Bridge Design Office north

District 1

Del Norte

Humboldt

Lake

Mendocino

District 2

Lassen

Modoc

Plumas

Shasta

Siskiyou

Tehama

Trinity

District 3

Butte

Colusa

El Dorado

Glenn

Nevada

Placer

Sacramento

Sierra

Sutter

Yolo

Yuba

Scope of Services

Deliverables may include, not limited to, the following:

Planning Phase Work

- Engineering Studies - producing Project Development and Design products
- Deliverables to support the preparation of the Project Report & Environmental Document

PS&E Phase Work

- Design Services – design and check calculations
- Contract Plans – quality & constructability reviews
- Quantities
- Specifications
Estimating

Construction Phase Work

- Construction Support
- As-Built Plans

Scope of Services, continued

Additional Deliverables and Considerations include, but are not limited to:

Bridge Load Rating analysis report based on the final as-built condition

Deliver Building Information Model(s) (BIM)

- Furnish a BIM Execution Plan
- Engage in model-based design review and revision processes
- Provide BIM Coordination and/or BIM Management services

Americans with Disability Act (ADA) compliance

Drafting Services

Review of Reports by others (Geotech, Hydraulics, etc.)

Scope of Services continued

Structure Types may include, not limited to, the following:

- Highway Bridges
- Railroad Bridges
- Earth retaining structures
- Underground structures
- Soundwalls
- Overhead sign structures
- Bridge railings and transitions
- Cable-stay bridges
- Movable bridges
- Ferry boat bridges
- Segmental Bridges
- Arch Bridges
- Tunnels

Other:

- Accelerated Bridge Construction
- Other design tasks, including but not limited to any roadside structure as well as ancillary structures to support or house intelligent transportation systems.

Networking & Partnering Opportunity

- A list of all of today's attendees will be posted on the DPAC Website with Prime-Consultants and Sub-Consultants for your reference.
- Utilize the list to form your potential team partners.
- Are you planning to be a:
 - Prime or sub-consultant and
 - Primes to possibly host teaming WebEx?

Question & Answer Session

Compose your questions in the chat box to EVERYONE.

Outreach information including questions and answers will be posted on DPAC A&E website:

https://dot.ca.gov/programs/procurement-and-contracts/ae_contract-information/a-e-outreach-events