# **DISTRICT 9 SMALL BUSINESS UPDATE**

Ryan Dermody, District Director, (760) 872-0601

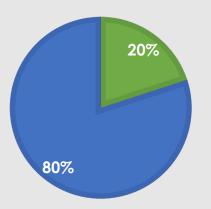


# September 2025

District 9 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$64.989.759



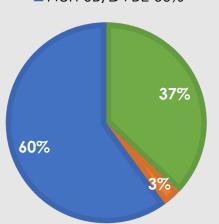


# PROCUREMENT TOTAL \$30,371,415.



■ DVBE 3%

■ Non-SB/DVBE 60%



### **ONGOING CONSTRUCTION CONTRACTS**

District 9 has **14** ongoing construction contracts, valued at **\$244,661,755** as of September 2, 2025.

### **FEDERALLY-FUNDED CONTRACTS:**

#### **MAJOR CONSTRUCTION**

District **9** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to July 31, 2025:

Awarded contracts: **4**, totaling **\$64,989,759**Total DBE commitment: \$13,107,127 (**20%**)

## **ARCHITECTURAL AND ENGINEERING (A&E)**

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: 1, totaling \$6,712,843
Total DBE commitment: \$1,006,926 (15%)

# STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4<sup>th</sup> Quarter State fiscal year have reached a total of **\$30,371,415**.

Small Business (SB) participation 37%

Disabled Veteran Business Enterprise (DVBE) participation 3%

Contracts — total awarded: \$27,562,406

SB participation: \$10,288,205 (**37%**)

DVBE participation: \$719,511 (**3%**)

Procurement — total awarded: \$2,809,009

SB participation: \$1,008,787 (**36%**)

DVBE participation: \$162,682 (**6%**)

## **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

### District 9 Small Business Update, September 2025

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/02/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
	No projects to report			

#### CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here:
   A&E Contract Information | Caltrans

#### **OUTREACH**

- July 23, 2025 Construction procurement event in Bishop, CA. Joint procurement event with the County of Inyo, public agencies, and Eastern Sierra Business Center for contractors to learn about upcoming projects, network with procurement officers and project managers, and understand bidding requirements.
- July 24, 2025 California City Chamber meeting.
- **September 2, 2025** Spoke withth tribal representative about certification process and provided resources.
- **September 5, 2025** Emailed interested small businesses in D9's database on certification process.
- Ongoing 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- Ongoing The District 9 Small Business website, <u>District 9 Small Business |</u>
  <u>Caltrans</u> is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights <u>events calendar</u>.

# **DISTRICT 10 SMALL BUSINESS UPDATE**

Grace Magsayo, District Director, (209) 942-6192

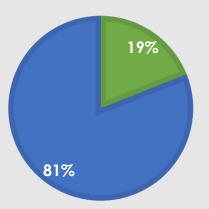


# September 2025

District 10 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$24,220,789



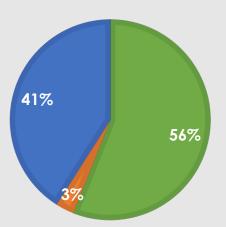


# PROCUREMENT TOTAL \$95,672,384.



■ DVBE 3%

■ Non-SB/DVBE 41%



### ONGOING CONSTRUCTION CONTRACTS

District 10 has **37** ongoing construction contracts, valued at **\$356,886,500** as of September 2, 2025.

### **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District **10** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to July 31, 2025:

Awarded contracts: 7, totaling: \$24,220,789

Total DBE commitment: \$4,691,172 (**19%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

Districts 5, 6, and 10 federally funded A&E contracts for Federal Fiscal YTD: October 1, 2024, to Current:

Awarded contracts: **3**, totaling **\$63,573,128**Total DBE commitment: \$14,851,227 (**23%**)

# STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4<sup>th</sup> Quarter State fiscal year have reached a total of \$95,672,384.

Small Business (SB) participation: 56%

Disabled Veteran Business Enterprise (DVBE) participation: 3%

Contracts — total awarded: \$89,285,952

SB participation: \$51,292,605 (**57%**)

DVBE participation: \$2,764,289 (**3%**)

**Procurement** — total awarded: \$6,386,432

SB participation: \$1,919,473 (**30%**)

DVBE participation: \$401,907 (**6%**)

## **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/02/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1K460	Safety Improvements (SJ 120)	Z	\$6,920,000	10/03/2025
10-1H020	Mobility-Operational Improvements (MER 140)	N	\$7,724,000	10/15/2025
10-0V690	Pavement Preservation (MER 059)	N	\$20,553,000	10/15/2025
10-1M590	Pavement Rehabilitation (SJ 088)	N	34,558,000	11/14/2025

**CALMENTOR** (Small Business A&E mentoring program District 5, 6, and 10)

- The last Central Region Calmentor General Meeting was held in District 05 on July 9<sup>th</sup>, 2025, in person from 11:00 am to 1:30 pm.
- The in-person meeting location was held at the D5 District Office, 50 Higuera St., San Luis Obispo, CA 93401. Downstairs in the basement Cypress Room. DD of PPM presented updates for D5. Project Manager presented the D5 Project 05-1J890 the Monterey 101 Drainage Project.
- The Central Region Calmentor General Meeting will be held in District 6 Caltrans Fresno Office 2015 E Shields Ave #100, Fresno, CA 93726

#### **OUTREACH**

- July 15, 2025, Quarterly Contractors Outreach D10 Small Business Staff and Project
  Managers presented several upcoming projects to contractors. A representative from
  Construction also presented and gave contractors insight into working on upcoming
  projects and more.
- August 19, 2025, Doing Business with the State and Caltrans DGS and Caltrans presented information on certification, Contractors Corner, Cal-e-procure, and Cal-Card U10 procurement process.
- August 20, 2025, Are you Really Ready This was in collaboration with Cal OSBA who
  presented on how you know you are prepared to bid and if your business is prepared for
  possible obstacles. Paul Tavernia from California Capital Apex Accelerator also presented
  on what the SBDC offers and how they can assist.
- August 27, 2025, Paving your Road to Success "DBE Certifications Overview" Partnering with District 5 we are using the Paving the Road to Success series of 12 presentations for Training. This included all the ins and outs of getting your DBE Certification.
- September 25, 2025, Quarterly Contractors Outreach D10 Small Business Staff and Project Managers will present several upcoming projects to contractors. A representative from Construction will also present and give contractors insight into working on upcoming projects and more

# **DISTRICT 11 SMALL BUSINESS UPDATE**

Ann Fox, District Director, (619) 688-6668

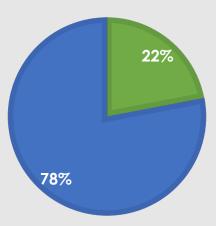


# September 2025

District 11 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$63,225,098



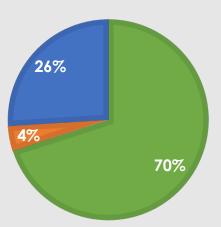


# PROCUREMENT TOTAL \$168,910,787.



■ DVBE 4%

■ Non-SB/DVBE 26%



### **ONGOING CONSTRUCTION CONTRACTS**

District 11 has **67** ongoing construction contracts, valued at **\$1,162,172,485** as of September 2, 2025.

### **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District **11** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to July 31, 2025:

Awarded contracts: **3**, totaling **\$63,225,098**Total DBE commitment: \$13,820,913 (**22%**)

## **ARCHITECTURAL AND ENGINEERING (A&E)**

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: 1, totaling \$20,000,000 Total DBE commitment: \$4,700,000 (24%)

# STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4<sup>th</sup> Quarter State fiscal year have reached a total of \$168,910,787.

Small Business (SB) participation: 70%

Disabled Veteran Business Enterprise (DVBE) participation: 4%

Contracts — total awarded: \$162,888,198

SB participation: \$115,250,717 (**71%**)

DVBE participation: \$5,445,202 (**3%**)

Procurement — total awarded: \$6,022,589

SB participation: \$2,599,061 (**43%**)

DVBE participation: \$863,360 (**14%**)

## **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/02/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-43034	Drainage, Pavement, Safety, Mobility, & Roadside Improvements in San Diego County along Route 94  DBE Goal: TBD	Y	\$83,110,000	Fall 2025
11-43026	Rehabilitate Culverts, Upgrade Curb Ramps to ADA Standards, Replace Roadside Signs, Install Rumble Strips, and Upgrade Lighting in San Diego County along various routes DBE Goal: TBD	Y	\$12,660,000	Fall 2025
11-43100	ADA Curb Ramp Improvements in San Diego County along various routes DBE Goal: TBD	Y	\$8,241,000	Fall 2025
11-43081	Pavement Rehabilitation in San Diego on Route 79 DBE Goal: TBD	Y	\$31,502,000	Fall 2025
11-43027	Drainage, Pavement, and Mobility Improvements in San Diego County on Route 76 DBE Goal: TBD	Y	\$14,123,801	Fall 2025

To view currently posted projects, please visit <u>Caltrans Contracting Opportunities Portal</u>. To view the Caltrans 24 month look ahead report, please visit <u>Workbook: 24-Month Advertise Look Ahead</u>.

### **CALMENTOR** (Small Business A&E mentoring program – District 11)

• The D11 Calmentor committee has begun planning for the 11th cycle kickoff event that will be held on October 15th at the Caltrans D11 Office. The committee will start accepting applications later this fall. After the kickoff meeting with the due date of **October 31, 2025**. If you are a mentor or protégé that is interested in the next cycle, please email D11.Consultant.Services@dot.ca.gov.

#### **OUTREACH**

- On July 29, 2025, the Small Business team hosted the annual Prepare for the Fair virtually via Webex. At
  this event, small businesses were able to prepare for our fair with information provided by the
  Department of General Services, Division of Procurement and Contracts, D11 Budgets office, and
  more.
- On **August 6, 2025**, the Small Business team hosted the 21st Annual Procurement and Resource Fair at the District 11 Office. This year's fair hosted 74 exhibiting tables and 619 attendees.
- On **August 27**, **2025**, the Small Business team hosted the District 11 Local Small Business Council Meeting and its respective Committee Meetings in a hybrid format at the District 11 office and Webex.
- On **September 9, 2025**, the Small Business team hosted the Caltrans District 11 Certification Day with partners from the Office of Civil Rights and the Department of General Services at the District 11 office.
- On **September 24, 2025**, the Small Business Team will attend the Associated Subcontractors Alliance (ASA) General Contractor and Public Agency Showcase at the Bali Hai restaurant.
- On October 9, 2025, the Small Business Team will host a Calmentor Kick-Off Event at the District Office.
- On **October 14, 2025**, the Small Business Team will host the Meet the A&E Subs event at the District Office.
- On **October 16, 2025**, the Small Business Team will table at the San Diego APEX/SBDC Small Business Expo being held at the San Marcos Civic Center.
- On **October 23, 2025**, the Small Business team will attend the Logan Heights Community Development Corporation's Fall Small Business Resource Fair at the Logan Heights Libarary.

# **DISTRICT 12 SMALL BUSINESS UPDATE**

Lan Zhou, District Director, (949) 279-4805

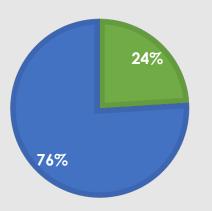


# September 2025

District 12 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$337,195,224



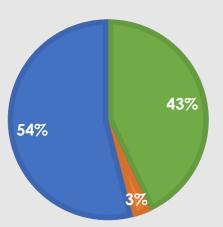


# PROCUREMENT TOTAL \$59,233,391.



■ DVBE 3%

■ Non-SB/DVBE 54%



### ONGOING CONSTRUCTION CONTRACTS

District 12 has **50** ongoing construction contracts, valued at **\$1,318,512,246** as of September 2, 2025.

## **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District **12** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to July 31, 2025:

Awarded contracts: 12, totaling: \$337,195,224

Total DBE commitment: \$79,433,328 (24%)

## **ARCHITECTURAL AND ENGINEERING (A&E)**

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: 4, totaling \$21,800,000

Total DBE commitment: \$6,690,000 (31%)

# STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 4<sup>th</sup> Quarter State fiscal year have reached a total of **\$59,472,339**.

Small Business (SB) participation: 43%

Disabled Veteran Business Enterprise (DVBE) participation: 3%

Contracts — total awarded: \$56,233,391

SB participation: \$24,639,822 (**44%**)

DVBE participation: \$1,253,386 (**2%**)

2 12 participation (1/200/000 (2/0)

Procurement — total awarded: \$3,238,948

SB participation: \$717,299 (**22%**)

DVBE participation: \$385,869 (**12%**)

# **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

## District 12 Small Business Update, September 2025

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/02/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12-0K982	Mainline widening, Modification to interchange, connector, ramps and intersections	N	\$135,671,000	11/12/2025
12-0T240	Replace landscape and irrigation that were damaged/burned from the October 26, 2020 Silverado Fires	Z	\$6,489,000	12/10/2025
12-0T160	Modify traffic signals at intersection	N	\$750,000	10/1/2025
12-0V740	Remove K-rails and replace with concrete barrier, and add ladder marking crosswalks	N	\$1,000,000	1/23/2026

### **CALMENTOR** (Small Business A&E mentoring program District 7, 8 and 12)

• The Southern California Calmentor Alliance (Districts 7, 8 and 12) will be hosting the in-person 2025 Fall Calmentor event on Friday, **October 24, 2025** from 10:00 am – 1:00 pm at the Caltrans District 8 office.

#### **OUTREACH**

- August 11, 2025 CMAA Meet the Owner's and Primes
- August 26, 2025 Pre-Bid Meeting
- August 27, 2025 Pre-Bid Meeting
- 5 Small Business 1-on-1 Meetings in July/August
- **September 18, 2025** Small Business Diversity Network ProCon
- September 23, 2025 Pre-Bid Meeting
- October 24, 2025 Calmentor Fall Mixer
- November 13, 2025 Construction Network Owner's Event

#### District 12 Small Business Newsletter

Sign up to receive the monthly District 12 Small Business email newsletter in your inbox. Subscribe Now.