# **DISTRICT 5 SMALL BUSINESS UPDATE**

Tim Gubbins, District Director, (805) 549-3127

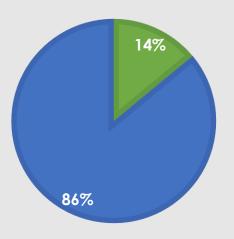


# September 2021

District 5 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$57,816,252

■ DBE 14% ■ Non-DBE 86%

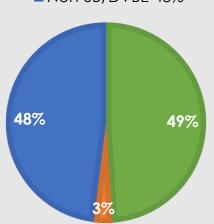


# STATE CONTRACTS AND PROCUREMENT TOTAL \$53,697,840

■SB 49%

■DVBE 3%

■ Non-SB/DVBE 48%



#### **ONGOING CONSTRUCTION CONTRACTS**

District 5 has **69** ongoing construction contracts, valued at **\$758,898,390** as of September 1, 2021.

#### **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District 5 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to July 31, 2021:

Awarded contracts: 15, totaling \$57,816,252

Total DBE commitment: \$8,319,773 (14%)

# **ARCHITECTURAL AND ENGINEERING (A&E)**

District 5, 6, and 10 federally-funded A&E contracts for

Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: 10, totaling \$65,266,020

Total DBE commitment: \$10,551,174 (18%)

# STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year 2020-2021 has reached a total of **\$53,697,840**.

Small Business (SB) participation 49%

Disabled Veteran Business Enterprise (DVBE) participation 3%

Contracts - total awarded: \$51,052,247

SB participation: \$25,110,086 (**49%**)

DVBE participation: \$1,117,596 (**2%**)

**Procurement** - total awarded: \$2,645,593

SB participation: \$1,233,229 (**47%**)

DVBE participation: \$382,261 (**14%**)

# **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

## District 5 Small Business Update, September 2021

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/07/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
05-31601	Build Interchange in Monterey Co., Hwy 156	Υ	\$24,000,000	07/22/2022
05-1H440	Bridge Replacement, SLO Co., Hwy 1	Υ	\$33,000,000	09/01/2022
05-1H810	Curve Realignment, San Benito Co., Hwy 25	Y	\$8,672,000	10/27/2022
05-1K120	Construct Sidehill Viaduct, SCR Co., Hwy 9	Y	\$9,917,000	07/21/2023

#### **CALMENTOR** (Small Business A&E mentoring program District 5, 6 and 10)

- Central Region CalMentor is offering a NEW 12 to 18-month training program for Architecture and Engineering firms. To register for this mentor-protégé program, please visit <a href="https://forms.office.com/r/BSR5kbjLbx">https://forms.office.com/r/BSR5kbjLbx</a>
  - o 9/14/21 Central Region CalMentor Training Module VI: Financial Phase
  - o 8/31/21 Central Region CalMentor Training Module V: Interview Preparation.

#### **OUTREACH**

- D5 is promoting the NEW statewide training series for contracting and procurement, "Paving Your Road to Success with Caltrans" via shared news release and social media posts on Facebook, Twitter and LinkedIn. Find out more or register today at <a href="https://tinyurl.com/CTsuccess21">https://tinyurl.com/CTsuccess21</a>.
- D5 continues to hold 1:1 meetings with firms located in the 5-county District to discuss SB/DVBE/DBE certification.

#### DISTRICT DIRECTOR'S REPORT

District 5 continues to promote Small Business participation in contracts and procurement. A recent success story is that we awarded two contracts to Whitaker Construction, a certified Small Business out of Paso Robles, CA. Both contracts addressed deficient culverts in San Luis Obispo County on Highway 1 near the elephant seal viewing area. The first contract is to line a 48" CSP culvert and is valued at \$195,000. The second contract is to line an 84" CSP culvert, valued at \$550,000.

# **DISTRICT 6 SMALL BUSINESS UPDATE**

Diana Gomez, District Director, (559) 488-4057

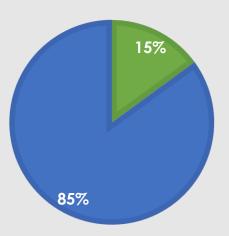


# September 2021

District 6 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$202,892,081

■ DBE 15% ■ Non-DBE 85%

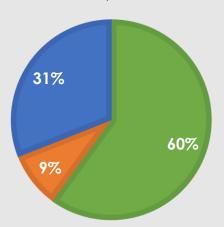


# STATE CONTRACTS AND PROCUREMENT TOTAL \$27,275,079

■ SB 60%

■ DVBE 9%

■ Non-SB/DVBE 31%



#### **ONGOING CONSTRUCTION CONTRACTS**

District 6 has **56** ongoing construction contracts, valued at **\$645,387,002** as of September 1, 2021.

## **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District 6 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to July 31, 2021:

Awarded contracts: 12, totaling \$202,892,081

Total DBE commitment: \$30,239,225 (**15%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 5, 6, and 10 federally-funded A&E contracts for

Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: 10, totaling \$65,266,020

Total DBE commitment: \$10,551,174 (18%)

# **STATE-FUNDED CONTRACTS AND PROCUREMENT:**

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year 2020-2021 has reached a total of **\$27,275,079**.

Small Business (SB) participation 60%

Disabled Veteran Business Enterprise (DVBE) participation 9%

Contracts — total awarded: \$22,658,296

SB participation: \$13,291,803 (**59%**)

DVBE participation: \$1,108,124 (5%)

**Procurement** — total awarded: \$4,616,784

SB participation: \$3,022,609 **(66%)** 

DVBE participation: \$1,279,644 (28%)

# **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

# District 6 Small Business Update, September 2021

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/01/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
06-0V280	County: Kern Route: 184 Intersection Improvements	Z	\$3,600,000	10/11/2021
06-0V120	County: Madera Route: 99 Replace 3 Bridges; Br. No. 41-0065 L/R/S	Y	\$28,600,000	10/25/2021
06-0Y490	County: Fresno Route: 5 Upgrade Horizontal Alignment Warning Signs to comply with CA-MUCTD	N	\$3,406,000	11/8/2021
06-0R190	County: Kern Route: Various Intersection Improvement	Z	\$2,700,000	11/15/2021

#### **CALMENTOR** Small Business A&E mentoring program District 5, 6 and 10)

- Central Region CalMentor is offering a NEW 12 to 18-month training program for Architecture and Engineering firms. To register for this mentor-protégé program, please visit <a href="https://forms.office.com/r/BSR5kbjLbx">https://forms.office.com/r/BSR5kbjLbx</a>
  - o 9/14/21 Central Region CalMentor Training Module IV: Financial Phase
  - o 8/31/21 Central Region CalMentor Training Module III: Interview Preparation

#### **OUTREACH**

- September 1, 2021 Final Caltrans Disparity Study Comment Forum 6
   Forum to provide an opportunity for interested parties to ask questions and provide feedback regarding Caltrans' proposed overall Disadvantaged Business Enterprise (DBE) goal and methodology for federal fiscal years 2022-2024.
- September 14, 2021 A&E Contract Streamline Process Outreach, via Webex
  Outreach presentation to discuss the new A&E Contract Streamline Financial Phase
  Process.
- Ongoing One-on-one phone meetings with businesses.
   Answer questions regarding SB, DVBE, and DBE certification and contracting.

# **DISTRICT 7 SMALL BUSINESS UPDATE**

Tony Tavares, District Director, (213) 897-0362

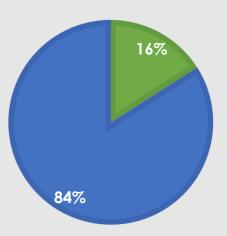


# September 2021

District 7 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$163,081,993



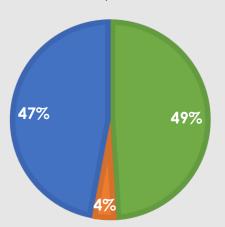


# STATE CONTRACTS AND PROCUREMENT TOTAL \$75,119,533



■ DVBE 4%

■ Non-SB/DVBE 47%



#### **ONGOING CONSTRUCTION CONTRACTS**

District 7 has **137** ongoing construction contracts, valued at **\$2,722,644,580** as of September 1, 2021.

## **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District **7** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to July 31, 2021:

Awarded contracts: 11, totaling \$163,081,993

Total DBE commitment: \$25,887,436 (16%)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 7 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2020 to Current:

Awarded contracts: 9, totaling \$52,500,000

Total DBE commitment: \$9,325,000 (24%)

# **STATE-FUNDED CONTRACTS AND PROCUREMENT:**

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year 2020-2021 has reached a total of **\$75,119,533**.

Small Business (SB) participation 49%

Disabled Veteran Business Enterprise (DVBE) participation 4%

Contracts — total awarded: \$70,393,865

SB participation: \$34,064,631 (**48%**)

DVBE participation: \$1,516,645 (**2%**)

**Procurement** — total awarded: \$4,725,677

SB participation: \$2,641,064 (**60%**)

DVBE participation: \$1,221,283 (26%)

# **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/07/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
07-29650	US-101 Bridge Rail Upgrade (Ventura)	Ν	\$2,290,000	09/23/21
07-30710	US-101 Wildlife Habitat Connection (L.A.)	N	\$14,000,000	09/30/21
07-30170	I-210 Stabilize Soil and Erosion Control (L.A.)	N	\$3,976,000	10/19/21
07-28680	I-605 Interchange Improvement (L.A.)	N	\$20,000,000	11/14/21

**CALMENTOR** (Small Business A&E mentoring program Districts 7, 8 and 12)

• Calmentor Virtual Fall Event 2021 is scheduled for Thursday, October 28, 2021 at 10 a.m.

#### OUTREACH

#### July 14- "D7 Road Tour to Caltrans" Small Business Opportunities Virtual Event

- Speakers Include:
  - o Raymond Acree (DIR): CalOSHA Consultation Service
  - o James Penn, Safety Director, Destination Enterprises
  - o Andrea Nunn-Los Angeles Area Chamber of Commerce
- Partnership Conference of Minority Transportation Officials (COMTO)
- Partnership Pacific Asian Consortium in Employment (PACE)
- Partnership BuildOUT California-LGBTQ Construction Services Outreach

# August 25- Business Builder/OneLA/LAAAC Virtual Workshop/Event

- Hosted by Business Builder partner with Los Angeles Area Chamber of Commerce
- **District 7 DSBL presenter:** Small Business Outreach Introduction and How to Locate Caltrans Contracts

# September 1- Contract Connection Lunch & Learn Virtual Event

- Hosted by Southern California Virtual Business Center-Minority Focused Outreach
- **D7 DSBL key speaker and presenter**: Introduction to SB Outreach Program/Finding Caltrans Contracts overview

# September 13- D7 Hazardous Waste A&E Contract Outreach

- o Hosted by D7 Program Project Management (PPM), Contract Mgr.
- Speakers include D7 DSBL, DPAC and D7 PPM staff.

# September 15- "D7 Road Tour to Caltrans" Small Business Opportunities Virtual Event

- Speakers Include:
  - o Vida Mannings- (New)Metrolink Small Business Partnership Program
  - o Rachelle Arizmendi-Pacific Asian Consortium in Employment (PACE)

### **OUTREACH: UPCOMING**

## October 18- D7 Environmental A&E Contract Outreach,

o Hosted by D7 Program Project Management (PPM), Contract Mgr.

# **DISTRICT 8 SMALL BUSINESS UPDATE**

Michael Beauchamp, District Director, (909) 383-4055

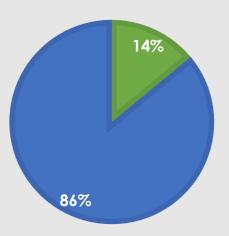


# September 2021

District 8 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$415,831,218

■ DBE 14% ■ Non-DBE 86%

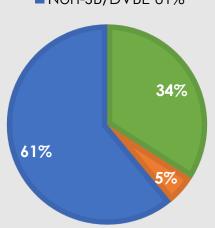


# STATE CONTRACTS AND PROCUREMENT TOTAL \$36,336,558

■SB 34%

■ DVBE 5%

■ Non-SB/DVBE 61%



#### **ONGOING CONSTRUCTION CONTRACTS**

District 8 has **65** ongoing construction contracts, valued at **\$1,281,525,741** as of September 1, 2021.

#### **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District 8 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2020 to July 31, 2021:

Awarded contracts: 13, totaling \$415,831,218

Total DBE commitment: \$56,156,907 (14%)

# **ARCHITECTURAL AND ENGINEERING (A&E)**

District 8 federally-funded A&E contracts for Federal Fiscal

YTD: October 1, 2020 to Current:

Awarded contracts: 4, totaling \$20,679,920

Total DBE commitment: \$3,082,987 (15%)

# STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$36,336,558**.

Small Business (SB) participation 34%

Disabled Veteran Business Enterprise (DVBE) participation 5%

Contracts — total awarded: \$27,706,620

SB participation: \$8,300,714 (**30%**)

DVBE participation: \$1,152,474 (**42%**)

**Procurement** — total awarded: \$8,629,938

SB participation: \$3,916,220 (**45%**)

DVBE participation: \$574,492 (**7%**)

# **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

## District 8 Small Business Update, September 2021

LOOK AHEAD CONSTRUCTION PROJECTS (As of 09/03/2021)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
08-1C081	I-10 PVMT REHAB G-13 (DESIGN/BUILD)  This project is to rehabilitate mainline pavement, shoulders and ramps on Interstate 10 in and near Coachella from 0.3 mi east of Coachella Canal to 0.2 mi east of Hazy Gulch Bridge in Riverside County.	Y	\$198,600 M	06/21/21
08-1G520	SR-18 PAVEMENT PRESERVATION In and near Adelanto in SBD County from SR- 18 /US-395 Sep to LA County – mainline only. Cold plane pvmt and place HMA (type A), rumble strips, upgrade curb ramps, AC dykes, guardrails & shoulder backing, where needed	Y	\$19,159 M	09/07/21
08-1H830	SR-138 WIDEN MEDIAN AND SHOULDERS  Near Pinon Hills and Phelan from the LA  County line to .06 mi west of Phelan Road in San Bernardino County (SBD) and in LA  County from 0.1 mi west off the SBC County line to the SBD County line. The project is to widen the roadway to provide up to a 14- foot median, widen shoulders and construct rumble strips.	Y	\$6,737 M	08/31/21

**CALMENTOR** (Small Business A&E mentoring program – Districts 7, 8 and 12)

• Calmentor Virtual Fall Event 2021 is scheduled for Thursday, October 28, 2021 at 10 a.m.

#### **OUTREACH**

- September 8 at 10 a.m. Virtual presentation for the Inland Empire Small Business Development Center DBE/SBE Certification series.
- September 15 at 10 a.m. Special Virtual Pre-Bid Conference for Design-Build Project 08-1C081 to encourage networking with potential small business subcontractors and the four Primes who have been selected to respond to the Request for Proposals. Registration link:

   https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eihafcbdaec
   84248&oseq=&c=&ch=
- September 22 at 10 a.m. Virtual Mandatory Pre-bid meetings for 08-1G520. Project details are above. This event provides 1:1 networking opportunities for small businesses / DBE/ VDBE/ sub-contractors to connect with the potential prime contractors. For more information email: <a href="mailto:d8smallbusiness@dot.ca.gov">d8smallbusiness@dot.ca.gov</a>
- October 6 Virtual Mandatory Pre-Bid Meeting for 08-1H830. Project details are above. Registration link: <a href="https://events.r20.constantcontact.com/regist\_er/eventReg?oeidk=a07eihkhcaoe8346b5b">https://events.r20.constantcontact.com/regist\_er/eventReg?oeidk=a07eihkhcaoe8346b5b</a>