## **DISTRICT 9 SMALL BUSINESS UPDATE**

Ryan Dermody, District Director, (760) 872-0601

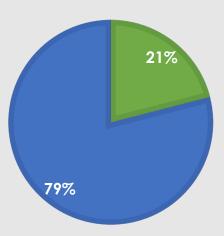


## May 2025

District 9 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$52,124,764

■ DBE 21% ■ Non-DBE 79%

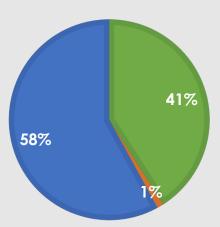


# STATE CONTRACTS AND PROCUREMENT TOTAL \$16,912,946

■SB 41%

■DVBE 1%

■ Non-SB/DVBE 58%



#### **ONGOING CONSTRUCTION CONTRACTS**

District 9 has 11 ongoing construction contracts, valued at \$251,990,155 as of May 1, 2025.

#### **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to March 31, 2025:

Awarded contracts: **3**, totaling **\$52,124,764**Total DBE commitment: \$10,765,090 (**21%**)

## **ARCHITECTURAL AND ENGINEERING (A&E)**

District 9 federally-funded A&E contracts for Federal Fiscal

YTD: October 1, 2024 to Current:

Awarded contracts: **0**, totaling **\$0** 

Total DBE commitment: \$0 (**0%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year has reached a total of **\$16,912,946**.

Small Business (SB) participation 41%

Disabled Veteran Business Enterprise (DVBE) participation 1%

Contracts — total awarded: \$14,297,572

SB participation: \$5,964,529 (**42%**)

DVBE participation: \$73,292 (**1%**)

Procurement — total awarded: \$2,615,374

SB participation: \$976,990 (**37%**)

DVBE participation: \$162,715 (**6%**)

## **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/09/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-374304	Lee Vining Rehab	Y	\$11,481,000	07/14/2025

#### **CALMENTOR**

- The District 9 Consultant Services Unit actively promotes the Calmentor Program, working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: <u>A&E Contract Information</u> |
   Caltrans.

#### **OUTREACH**

- April 30, 2025 Advertisement sent out regarding concrete project.
- May 05, 2025 Attended local business council meeting to discuss partnering on an upcoming business event.
- May 07, 2025 Followup planning for local business event scheduled for June 23, 2025 in Bishop from 4:30 PM - 6:30 PM. D9 will partner with the County of Inyo, local schools, and hospitals for an open-house where D9 will have small business resources available.
- Ongoing 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- **Ongoing** The District 9 Small Business website, <u>District 9 Small Business | Caltrans</u> is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights events calendar.

## **DISTRICT 10 SMALL BUSINESS UPDATE**

Grace Magsayo, District Director, (209) 942-6192

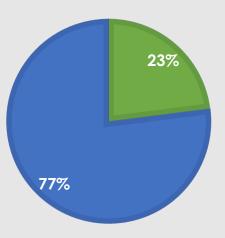


## May 2025

District 10 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$15,218,930



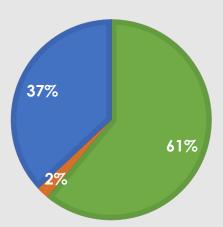


## STATE CONTRACTS AND PROCUREMENT TOTAL \$69,155,375

■SB 61%

■ DVBE 2%

■ Non-SB/DVBE 37%



#### **ONGOING CONSTRUCTION CONTRACTS**

District 10 has **44** ongoing construction contracts, valued at **\$373,949,247** as of May 1, 2025.

#### FEDERALLY FUNDED CONTRACTS:

#### MAJOR CONSTRUCTION

District 10 federally funded major construction contracts for Federal Fiscal YTD: October 1, 2024, to March 31, 2025:

Awarded contracts: 5, totaling \$15,218,930

Total DBE commitment: \$3,494,770 (23%)

#### ARCHITECTURAL AND ENGINEERING (A&E)

Districts 5, 6, and 10 federally funded A&E contracts for

Federal Fiscal YTD: October 1, 2024, to Current:

Awarded contracts: 2, totaling \$57,972,804

Total DBE commitment: \$13,675,159 (24%)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year has reached a total of **\$69,155,375**.

Small Business (SB) participation 61%

Disabled Veteran Business Enterprise (DVBE) participation 2%

Contracts — total awarded: \$64,448,276

SB participation: \$40,684,359 (**63%**)

DVBE participation: \$975,037 (2%)

Procurement — total awarded: \$4,707,099

SB participation: \$1,130,678 (**24%**)

DVBE participation: \$401,887 (**9%**)

## **LOOK AHEAD REPORTS**

Construction:

http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/13/2025)					
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date	
10-1L340	Replace WIM Station In San Joaquin County I-5	Ν	\$3,295,000	06/09/2025	
10-1M170	Intersection Control Improvement	Ν	\$4,776,000	06/20/2025	
10-0P924	Alternative Delivery Method (GMGC) Construct segmentally launched rock avalanche shed	N	\$41,569,000	07/01/2025	
10-1F720	Drainage System Restoration	Ν	\$4,809,000	07/02/2025	

#### **CALMENTOR** (Small Business A&E mentoring program Districts 5, 6, and 10)

- The next Central Region Calmentor General Meeting will be held in District 05 on July 9<sup>th</sup>, 2025, in person from 11:00 am to 1:30 pm.
- The in-person meeting location will be at the D5 District Office, 50 Higuera St., San Luis Obispo, CA 93401. Downstairs in the basement Cypress Room (access through the public lobby w/escort). Please RSVP by Email: <u>CR.Calmentor.Program@dot.ca.gov</u>
- **Now accepting new mentors and mentees!** Please reach out to Traci Adams, D10 DSBL, at <a href="mailto:traci.adams@dot.ca.gov">traci.adams@dot.ca.gov</a> to join the program.
- Central Region Calmentor Training Workshop will be held in District 6 on September 17<sup>th</sup>, 2025, from 11:00 am to 1:30 pm. More details to come!

#### OUTREACH

- March 24, 2025, Calmentor General Meeting, Hosted by District 10. This was hosted at District 10. And gave A&E firms the chance to speak with Caltrans Executives, local and state agencies, and the A&E Business Community.
- March 25, 2025, SJPAC Get Connected Spring Event, Spring Contract & Procurement. This was held at the WorkNet Building in Stockton. Certification assistance, Procurement & Contracting insights from Caltrans, Public Works, DGS, SJ Regional Rail, and others. Also, Contract Look Ahead and Access to Capital networking were available to all.
- April 23, 2025, Paving Your Road to Success. "Selling Goods and Services to the State." Partnering
  with District 5, we used the Paving the Road to Success series of 12 presentations for Training. Which
  includes UNSPSC codes, keywords, updating codes, historical data, and other "how-to" for working
  with the State.
- May 5-8, 2025: SSBW Ribbon Cutting at City Hall, Mixer & Business Resource Fair at The Well. City of Stockton, African American Chamber, Central Valley Asian Chamber, Greater Stockton Chamber, and San Joaquin County Hispanic Chamber, et.al., celebrated five Legacy Small Businesses in Stockton with a ribbon cutting and decree from the mayor. There was a mixer held at the Well in Stockton with networking on the evening of the 8th.
- May 7, 2025, Stockton Small Business Week Caltrans Webinar. District 10 Small Business held a webinar on the basic tips that small businesses need to know. We went through the "how to" on Contractors Corner and Cal eProcure, and answered questions from small businesses.
- May 9, 2025, District 10 and 3 Semi-Annual AGC Meeting. District Directors and Deputy Directors, and others presented a Safety Update, SBE goal setting pilot projects, CMGC Scoring, Small Business update, Prompt Payment, and the AGC update.

## **DISTRICT 11 SMALL BUSINESS UPDATE**

Ann Fox, District Director, (619) 688-6668

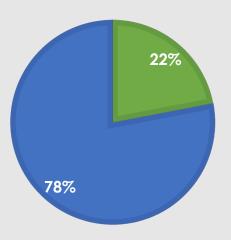


## May 2025

District 11 DBE, SB, and DVBE Participation at a glance:

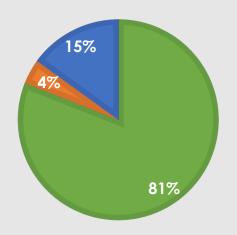
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$48,152,223

■ DBE 22% ■ Non-DBE 78%



# STATE CONTRACTS AND PROCUREMENT TOTAL \$71,78,325

- ■SB 81%
- DVBE 4%
- Non-SB/DVBE 15%



#### ONGOING CONSTRUCTION CONTRACTS

District 11 has **50** ongoing construction contracts, valued at **\$1,034,879,652** as of May 1, 2025.

#### **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to March 31, 2025:

Awarded contracts: **2**, totaling **\$48,152,223**Total DBE commitment: \$10,479,317 (**22%**)

## **ARCHITECTURAL AND ENGINEERING (A&E)**

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: 1, totaling \$20,000,000 Total DBE commitment: \$4,700,000 (24%)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year has reached a total of **\$71,378,325**.

Small Business (SB) participation 81%

Disabled Veteran Business Enterprise (DVBE) participation 4%

Contracts — total awarded: \$66,116,048

SB participation: \$55,775,839 (**84%**)

DVBE participation: \$1,938,658 (**3%**)

**Procurement** — total awarded: \$5,262,277

SB participation: \$1,723,191 (**33%**)

DVBE participation: \$727,157 (**14%**)

## **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

#### District 11 Small Business Update, May 2025

LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/06/2025)					
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date	
11-43023	Pavement Rehabilitation & Aux Lanes Addition in San Diego County along Route 805  DBE Goal: 22.23%	Y	\$159,616,000	06/09/2025	
11-43031	Repair/Replace Culverts, Sign Panel Replacement, ADA Upgrade, Worker Safety & LED Lights in San Diego County along route 067 DBE Goal: 22.23%	Y	\$12,200,000	07/10/2025	
11-43034	Drainage, Pavement, Safety, Mobility, & Roadside Improvements in San Diego County along Route 094 DBE Goal: TBD	Y	\$72,203,000	07/31/2025	
11-43082	Commercial Vehicle Enforcement Facility Improvements in San Diego County along Route 005 SB/DVBE Goal: TBD	N	\$5,337,000	08/12/2025	

#### **CALMENTOR** (Small Business A&E mentoring program – District 11)

• The 10<sup>th</sup> Calmentor Cycle graduated on **May 7**, **2025**. A total of 15 pairings graduated from this cycle. The steering committee anticipates accepting applications for the next cycle in Fall of 2025. If you are a mentor or protégé that is interested in the next cycle, please email D11.Consultant.Services@dot.ca.gov.

#### **OUTREACH**

- On March 20, 2025, the Small Business team presented and exhibited at Logan Heights Community Development Corporation's Spring Small Business Resource Fair at the Logan Heights Library.
- On **April 2, 2025**, the Small Business team hosted the 2025 Imperial Valley Procurement and Resource Fair at the Imperial Fairgrounds. Our Small Business team is collecting survey responses from registrants and attendees to learn how we can improve this event in 2026 and in the years to follow.
- On **April 21, 2025**, the Small Business team virtually presented at the project-specific Independent Cost Estimating Contract Outreach event.
- On **April 21, 2025**, the Small Business team presented at Atkinson/Clark's Otay Mesa East Port of Entry Project Outreach at the Procopio Tower in San Diego.
- On **April 22, 2025**, the Small Business team, in conjunction with the District 11 Divisions of Maintenance and Construction, hosted "From Bid to Build: Insights for Contractors in District 11 at the District 11 Office.
- On **May 8, 2025**, the Small Business team paneled and exhibited at the San Diego Regional Chamber of Commerce's Small Business Success Summit at the Mission Fed Credit Union.
- On May 15, 2025, the Small Business team hosted Meet the Construction Primes in the District 11 Courtyard.
- On **June 10**, **2025**, the Small Business team will host the virtual Pre-Bid Outreach Meeting for Contract 11-43023.
- On **June 12, 2025**, the Small Business team and Atkinson-Clark will host a sub-procurement outreach event for the Otay Mesa East Port of Entry project at the District 11 Office Courtyard.
- On July 29, 2025, the Small Business team will host Prepare for the Fair virtually via Webex.
- On **August 6, 2025**, the Small Business Team will host its 21st Annual Procurement and Resource Fair at the District 11 Office.

## **DISTRICT 12 SMALL BUSINESS UPDATE**

Lan Zhou, District Director, (949) 279-4805

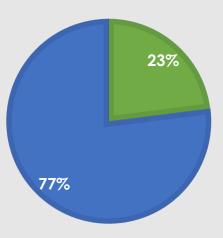


## May 2025

District 12 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$309,694,263



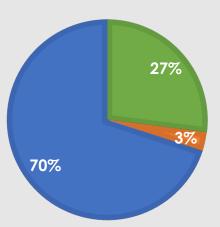


## STATE CONTRACTS AND PROCUREMENT TOTAL \$36,458,024



■ DVBE 3%

■ Non-SB/DVBE 70%



#### **ONGOING CONSTRUCTION CONTRACTS**

District 12 has **52** ongoing construction contracts, valued at **\$1,453,959,734** as of May 1, 2025.

#### **FEDERALLY-FUNDED CONTRACTS:**

#### MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to March 31, 2025:

Awarded contracts: 8, totaling \$309,694,263

Total DBE commitment: \$72,420,811 (23%)

## **ARCHITECTURAL AND ENGINEERING (A&E)**

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: 4, totaling \$21,800,000

Total DBE commitment: \$6,690,000 (31%)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3<sup>rd</sup> Quarter State fiscal year have reached a total of **\$36,458,024**.

Small Business (SB) participation 27%

Disabled Veteran Business Enterprise (DVBE) participation 3%

Contracts — total awarded: \$34,039,447

SB participation: \$9,197,931 (**27%**)

DVBE participation: \$695,173 (2%)

Procurement — total awarded: \$2,418,578

SB participation: \$503,539(**21%**)

DVBE participation: \$278,832 (12%)

## **LOOK AHEAD REPORTS**

Construction: <a href="http://ppmoe.dot.ca.gov/des/oe/contractor-info.html">http://ppmoe.dot.ca.gov/des/oe/contractor-info.html</a>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/06/2025)					
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date	
12-05080	Upgrade TMS elements and reconstruct the Orange Maintenance facility	Y	\$21,600,000	04/17/2026	
12-0K93U	Mainline widening, interchange improvement, and pavement rehab	Ν	\$168,423,000	05/12/2025	
12-08052	Rehab pavement, storm drain, roadside safety, and install Census Station	Ν	\$19,869,000	06/10/2025	
12-0T240	Replace the landscape and irrigation that were damaged/burned from the October 26, 2020, Silverado Fires	N	\$6,489,000	12/10/2025	

**CALMENTOR** (Small Business A&E mentoring program District 7, 8 and 12)

• The Southern California Calmentor Alliance (Districts 7, 8 and 12) held the 2025 Spring Calmentor event in District 7 on **May 2, 2025**.

#### **OUTREACH**

#### **District Outreach Events:**

- County of Orange Supplier Outreach
- June 25, 2025 SBDC Contracting Conference
- June 26, 2025 Virtual Pre-Bid Meeting 12-OM970

#### District 12 Small Business Newsletter

 Sign up to receive the monthly District 12 Small Business email newsletter in your inbox. <u>Subscribe Now</u>.