

# DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0602

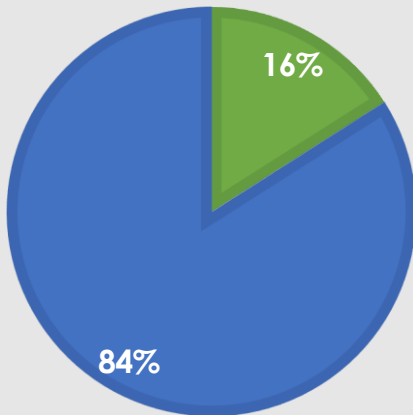


May 2022

District 9 DBE, SB, and DVBE Participation at a glance:

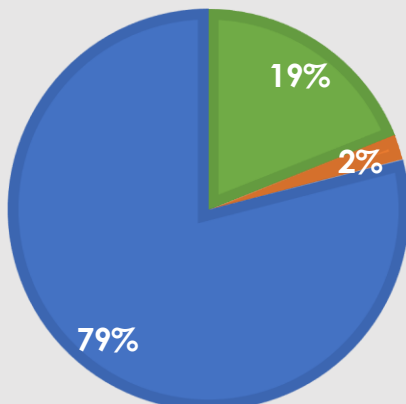
**FEDERAL MAJOR CONSTRUCTION CONTRACTS**  
TOTAL \$70,705,721

■ DBE 16% ■ Non-DBE 84%



**STATE CONTRACTS AND PROCUREMENT**  
TOTAL \$10,805,161

■ SB 19%  
■ DVBE 2%  
■ Non-SB/DVBE 79%



## ONGOING CONSTRUCTION CONTRACTS

District 9 has 9 ongoing construction contracts, valued at \$143,883,900 as of May 2, 2022.

## FEDERALLY-FUNDED CONTRACTS:

### **MAJOR CONSTRUCTION**

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to March 31, 2022:

Awarded contracts: **2**, totaling **\$70,705,721**

Total DBE commitment: \$11,439,333 (**16%**)

### **ARCHITECTURAL AND ENGINEERING (A&E)**

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **1**, totaling **\$2,500,000**

Total DBE commitment: \$350,000 (**14%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1<sup>st</sup> and 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$10,805,161**.

**Small Business (SB)** participation **19%**

**Disabled Veteran Business Enterprise (DVBE)** participation **2%**

**Contracts** — total awarded: **\$9,260,783**

SB participation: \$1,687,466 (**18%**)

DVBE participation: \$149,610 (**2%**)

**Procurement** — total awarded: **\$1,544,378**

SB participation: \$348,407 (**23%**)

DVBE participation: \$95,797 (**6%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

**LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/01/2022)**

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-37710	Remodel Maintenance Station	N	\$980,000	05/09/2022
09-37870	Pavement Repair	Y	\$7,350,000	10/31/2022
09-37930	Pavement Repair	Y	\$16,710,000	10/31/2022

**CALMENTOR** (Small Business A&E mentoring program)

- The District 9 Consultant Services Unit actively promotes the Calmentor Program, working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: [A&E Contract Information | Caltrans](#).

**OUTREACH**

- **04/20/2022 & 04/21/2022** – District 9 co-hosted a 2-day virtual Procurement Fair with District 6, focusing on procurement in Kern County. The fair was well attended by over 50 businesses as well as DSBLs from other districts. Diana Gomez, District 6 Director and Ryan Dermody, District 9 Director welcomed participants each day. Businesses received valuable procurement and contact information from Caltrans purchasers. Procurement resources and networking opportunities were also provided. District 9 is offering preferred purchasing through the first three months of next fiscal year for vendors that attended.
- **Minor B Contracts** – Targeted outreach is being conducted for all Minor B contracts in District 9 to increase small business participation.
- **05/17/2022** – District 9 supported the Northern Region (Districts 1, 2, and 3) Meet the Primes event.
- **Ongoing** - The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights' [events calendar](#).

Visit District 9's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>

Small Business Liaison: Jessica Klemencic, [jessica.klemencic@dot.ca.gov](mailto:jessica.klemencic@dot.ca.gov), 760-874-8853

# DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, (209) 948-7943

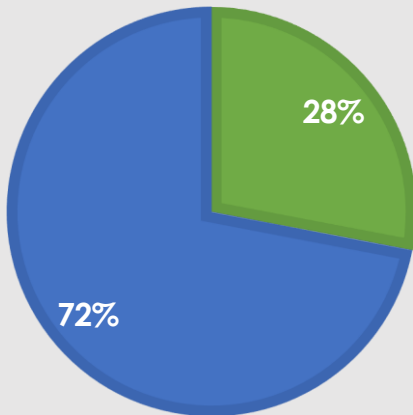


May 2022

## District 10 DBE, SB, and DVBE Participation at a glance:

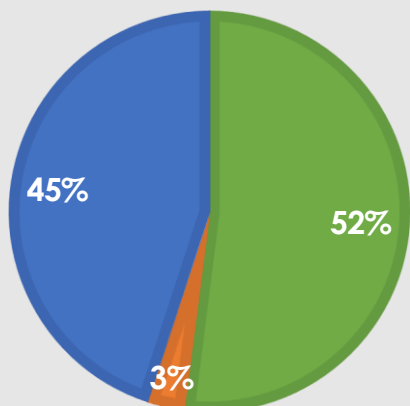
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$63,996,063

■ DBE 28% ■ Non-DBE 72%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$58,098,218

■ SB 52%  
■ DVBE 3%  
■ Non-SB/DVBE 45%



## ONGOING CONSTRUCTION CONTRACTS

District 10 has **49** ongoing construction contracts, valued at **\$462,601,808** as of May 2, 2022.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to March 31, 2022:

Awarded contracts: **6**, totaling **\$63,996,063**

Total DBE commitment: \$11,123,927 (**17%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 5, 6, and 10 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0 %**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1<sup>st</sup> and 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$58,098,218**.

**Small Business (SB)** participation **52%**

**Disabled Veteran Business Enterprise (DVBE)** participation **3%**

**Contracts** — total awarded: **\$54,857,925**

SB participation: \$29,733,055 (**54%**)

DVBE participation: \$1,404,444 (**3%**)

**Procurement** — total awarded: **\$3,240,293**

SB participation: \$694,292 (**21%**)

DVBE participation: \$297,612 (**9%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 10 Small Business Update, May 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/17/2022)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1H500	Bridge replacement near Angels Camp, West Branch Cherokee Creek Bridge No. 30-0036, Calaveras County.	Y	\$4,882,000	09/26/2022
10-1G420	Widen asphalt concrete shoulder to provide pedestrian pathway, install/upgrade sidewalks, and install curb ramps, Stanislaus County.	N	\$4,298,000	10/03/2022
10-3A721	Highway planting and irrigation, Merced County, Merced, San Joaquin and Stanislaus Counties.	N	\$1,777,000	09/15/2022
10-1P370	Install wrong way markers & new pavement delineation at Off-Ramps.	N	\$243,000	09/01/2022

**CALMENTOR** (Small Business A&E mentoring program District 5, 6 and 10)

- Next Calmentor General Meeting is scheduled for August 16, 2022, in Fresno.

### OUTREACH

#### Outreach - May 4, 2022, Government Contracting and Business Resource Event

Caltrans District 10 and other members of the San Joaquin County Public Agency Consortium hosted the Spring 2022 Government Contracting and Business Resource Event, in Stockton. With 112 registrants, the event featured elected and other governmental leaders from the City of Stockton, San Joaquin County, Caltrans, Department of General Services (DGS) and small business lending partners. Caltrans Deputy Director, Office of Civil Rights, David DeLuz spoke, participating on a Diversity, Equity, and Inclusion in Procurement Panel along with Danetta Jackson from DGS. Tara Lynn Gray from the Governor's Small Business Advocate Office was a keynote speaker. Also in attendance were local partners: Greater Stockton Chamber of Commerce, San Joaquin County African American Chamber of Commerce, and the San Joaquin County Hispanic Chamber of Commerce. District 10 hosted a table with certification signage and handouts, staff interacted/consulted with many small businesses and potential DBE candidates.

### UPCOMING OUTREACH

#### Outreach – June 7, 2022, Caltrans District 10 Contractors Quarterly Construction Outreach

This will be the fourth and final D10 Contractors Quarterly Construction Outreach for Fiscal Year 2011-2022. This event allows interested contractors to receive an in-depth look at a selection of upcoming District 10 projects. Projects are specifically picked to engage Small Businesses as primes or subcontractors. Held virtually, the event features presentations from actual project managers, as they present the scope of work and bid items and answer any questions on each project. Certification resources will be made available, and a representative from D10 Construction will be on hand to answer real-world construction process and site questions from the audience.

Visit District 10's website at: [www.dot.ca.gov/caltrans-near-me/district-10](http://www.dot.ca.gov/caltrans-near-me/district-10)

Small Business Liaison: Bill Lavelle, [bill.lavelle@dot.ca.gov](mailto:bill.lavelle@dot.ca.gov), (209) 610-7977

# DISTRICT 11 SMALL BUSINESS UPDATE

Gustavo Dallarda, District Director, (619) 688-6668

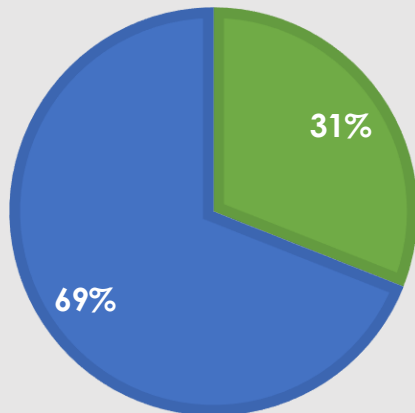


May 2022

## District 11 DBE, SB, and DVBE Participation at a glance:

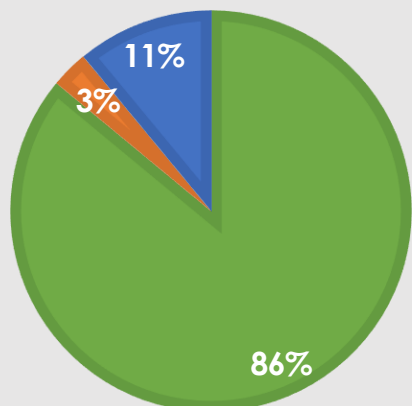
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$28,511,667

■ DBE 31% ■ Non-DBE 69%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$41,541,313

■ SB 86%  
■ DVBE 3%  
■ Non-SB/DVBE 11%



## ONGOING CONSTRUCTION CONTRACTS

District 11 has **49** ongoing construction contracts, valued at **\$1,079,856,412** as of May 2, 2022.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to March 31, 2022:

Awarded contracts: **6**, totaling **\$28,511,667**

Total DBE commitment: \$8,959,692 (**31%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **2**, totaling **\$9,500,000**

Total DBE commitment: \$1,520,000 (**10%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1<sup>st</sup> and 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$41,541,313**.

**Small Business (SB)** participation **86%**

**Disabled Veteran Business Enterprise (DVBE)** participation **3%**

**Contracts** — total awarded: **\$36,660,496**

SB participation: \$33,028,387 (**90%**)

DVBE participation: \$836,990 (**2%**)

**Procurement** — total awarded: **\$4,880,817**

SB participation: \$2,568,200 (**53%**)

DVBE participation: \$442,716 (**9%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 11 Small Business Update, May 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/04/2022)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-430434	HMA, structural bridge, polyester conc overlay, JPCP, & conc barrier *Goal: 24% DBE	Y	\$17,400,000	04/04/2022
11-42230	CULVERT REPLACEMENT – REHAB *Goal: TBD	Y	\$8,519,000	05/16/2022
11-42480	PAVEMENT PRESERVATION *Goal: TBD	Y	\$18,018,000	06/14/2022
11-42710	CONSTRUCT/UPGRADE ADA CURB RAMPS *Goal: TBD	N	\$2,929,000	08/19/2022

### CALMENTOR (Small Business A&E mentoring program District 11)

- The steering committee met on April 20<sup>th</sup> to discuss planning an in-person, outdoor, mid-cycle mixer.
- The mixer will be a networking opportunity for the participants of this cycle to meet other proteges, mentors, and representatives from Caltrans, SANDAG, and the City of San Diego.
- The mixer will take place on September 21<sup>st</sup>. Further details will be provided as more become available.

### OUTREACH

- **SAVE THE DATE: 08/31/22 – 18<sup>th</sup> Annual Procurement & Resource Fair**

The 18<sup>th</sup> Annual Procurement and Resource Fair will be held in-person at the District 11 office in San Diego.

- **04/13/22** – Public Agency Consortium (PAC) Meeting
- **04/21/22** – PAC Night Turner School of Construction Management
- **05/04/22** – Caltrans District 11 Building Bridges: Connecting Construction Primes & Subs
- **05/25/22** – Clean CA & Small Business Event
- **06/07/22** – National Society of Black Engineers (NSBE) Entrepreneurship 1<sup>st</sup> Tuesday Meetings
- **06/15/22** – How to do Business with Caltrans Workshop
- **06/15/22** – Prepare for the Fair Workshop

Visit District 11's Small Business website at: [D11 Small Business Program](#)

Small Business Liaisons:

Alex Aguirre, [Alejandra.Aguirre@dot.ca.gov](mailto:Alejandra.Aguirre@dot.ca.gov), 619.930.7665

Maecel Mathis, [Maecel.Mathis@dot.ca.gov](mailto:Maecel.Mathis@dot.ca.gov), 619.961.8390

# DISTRICT 12 SMALL BUSINESS UPDATE

Ryan Chamberlain, District Director, (657) 328-6001

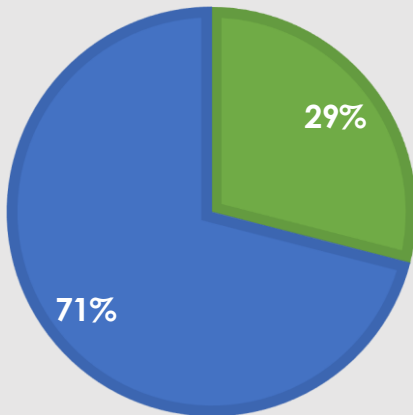


May 2022

## District 12 DBE, SB, and DVBE Participation at a glance:

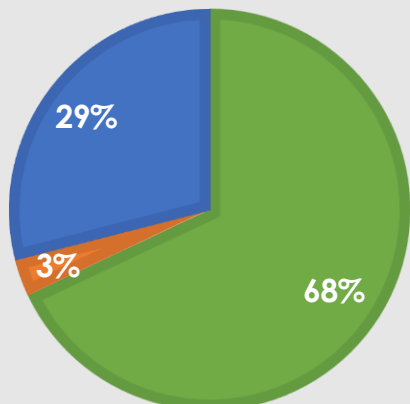
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$6,513,560

■ DBE 29% ■ Non-DBE 71%



### STATE CONTRACTS AND PROCUREMENT TOTAL \$14,919,094

■ SB 68%  
■ DVBE 3%  
■ Non-SB/DVBE 29%



## ONGOING CONSTRUCTION CONTRACTS

District 12 has **45** ongoing construction contracts, valued at **\$635,969,500** as of May 2, 2022.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to March 31, 2022:

Awarded contracts: **4**, totaling **\$22,618,061**

Total DBE commitment: \$6,513,560 (**29%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: 1, totaling **\$7,000,000**

Total DBE commitment: \$1,260,000 (**18%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1<sup>st</sup> and 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$14,919,094**.

**Small Business (SB)** participation **68%**

**Disabled Veteran Business Enterprise (DVBE)** participation **3%**

**Contracts** — total awarded: **\$12,994,271**

SB participation: \$9,608,765 (**74%**)

DVBE participation: \$340,312 (**3%**)

**Procurement** — total awarded: **\$1,924,824**

SB participation: \$542,700 (**28%**)

DVBE participation: \$76,943 (**4%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 12 Small Business Update, May 2022

### LOOK AHEAD CONSTRUCTION PROJECTS (As of 05/05/2022)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12NEWC02-22	Construction Inspection & Material Sampling & Testing Services - Project Specific - I-405	N	\$1,500,000.00	July 2022

#### **CALMENTOR** (Small Business A&E mentoring program Districts 7, 8, and 12)

- Next Calmentor event is TBD

#### **OUTREACH**

March 15, 2022: Small Business 1:1 Outreach – Kudu Equipment

March 21, 2022: Owners' Night – Construction Management Association of America (CMAA) SoCal Chapter

March 22, 2022: Small Business 1:1 Outreach – Cygany Inc.

March 24, 2022: How To Market Your Firm To Construction Primes - District 12 Small Business

March 29, 2022: Small Business 1:1 Outreach – JASARA Construction Source Company LLC.

March 29, 2022: Small Business 1:1 Outreach – Neo Design Concepts

March 30, 2022: Small Business 1:1 Outreach – US Rubber

March 30, 2022: Small Business 1:1 Outreach – C.E.M. Inspection Services

April 7, 2022: Small Business 1:1 Outreach – DUKE Cultural Resources Management

Visit District 12's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>