

# DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0601



## March 2025

District 9 DBE, SB, and DVBE  
Participation at a glance:

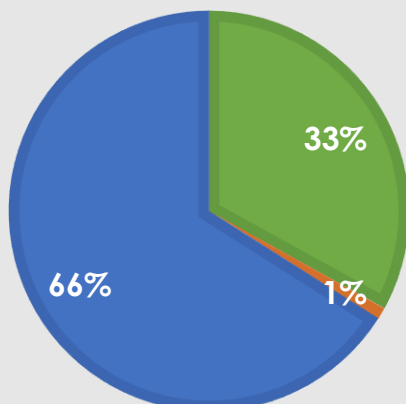
### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$0

■ DBE 0% ■ Non-DBE 0%

0%

### STATE CONTRACTS AND PROCUREMENT TOTAL \$13,973,832

■ SB 33%  
■ DVBE 1%  
■ Non-SB/DVBE 66%



## ONGOING CONSTRUCTION CONTRACTS

District 9 has **9** ongoing construction contracts, valued at **\$196,016,855** as of March 3, 2025.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to January 31, 2025:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: **0**, totaling **\$0**

Total DBE commitment: \$0 (**0%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$13,973,832**.

**Small Business (SB)** participation **33%**

**Disabled Veteran Business Enterprise (DVBE)** participation **1%**

**Contracts** — total awarded: **\$11,982,036**

SB participation: \$3,784,259 (**32%**)

DVBE participation: \$49,720 (**0%**)

**Procurement** — total awarded: **\$1,991,796**

SB participation: \$854,527 (**43%**)

DVBE participation: \$133,209 (**7%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 9 Small Business Update, March 2025

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/05/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-382204	Schober Lane TWLTL	N	\$1,200,000	03/15/2025
09-382704	North Conway Rock Cuts	N	\$1,100,000	04/01/2025
09-390204	Lone Pine Bulbouts & Ped Crossing	N	\$800,000	05/01/2025
09-374304	Lee Vining Rehab	Y	\$11,481,000	07/14/2025

### CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: [A&E Contract Information | Caltrans](#)

### OUTREACH

- **January 2025** – Restarted quarterly newsletter to keep local businesses informed on opportunities and available resources.
- **February 6, 2025** – Attended Eastern Kern Capital Summit to build strategic partnerships for small business outreach.
- **February 17, 2025** – Attended Inyo Associates event and provided information on how to contract with the state.
- **February 20, 2025** – Attended annual DBE Summit.
- **February 26, 2025** – Attended D 7, D8, & D12 Procurement Fair in Tustin. Provided D9 with upcoming contracting opportunities and developed strategic partnerships with neighboring districts.
- **March 3, 2025** – Met with Eastern Sierra Business Center (ESBC) to begin planning for partnering on upcoming ESBC small business outreach and/or events.
- **Ongoing** – 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- **Ongoing**—The District 9 Small Business website, District 9 Small Business | Caltrans, is regularly updated with information about current outreach events and promotes the Caltrans Office of Civil Rights [events calendar](#).

Visit District 9's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>

Small Business Liaison: Carma Roper, [carma.ropers@dot.ca.gov](mailto:carma.ropers@dot.ca.gov) , 760-881-7730

# DISTRICT 10 SMALL BUSINESS UPDATE

Grace Magsayo, District Director, (209) 942-6192

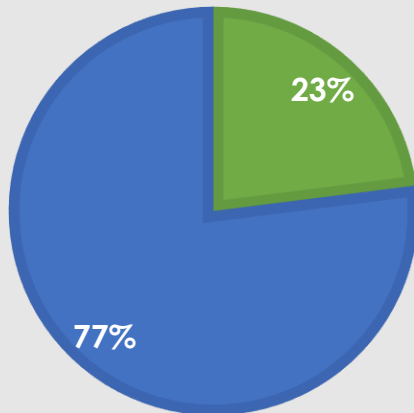


## March 2025

### District 10 DBE, SB, and DVBE Participation at a glance:

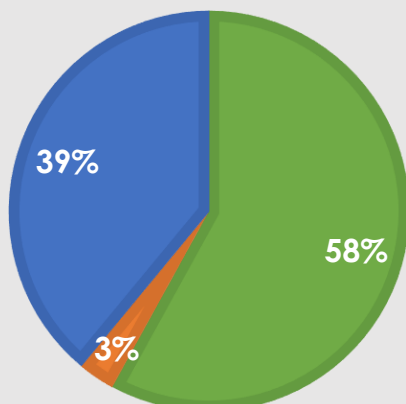
#### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$9,253,092

■ DBE 23% ■ Non-DBE 77%



#### STATE CONTRACTS AND PROCUREMENT TOTAL \$41,645,061

■ SB 58%  
■ DVBE 3%  
■ Non-SB/DVBE 39%



### ONGOING CONSTRUCTION CONTRACTS

District 10 has **41** ongoing construction contracts, valued at **\$362,995,200** as of March 3, 2025.

### FEDERALLY-FUNDED CONTRACTS:

#### MAJOR CONSTRUCTION

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to January 31, 2025:

Awarded contracts: **2**, totaling **\$9,253,092**

Total DBE commitment: \$2,134,045 (**23%**)

#### ARCHITECTURAL AND ENGINEERING (A&E)

Districts 5, 6, and 10 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: **1**, totaling **\$11,915,686**

Total DBE commitment: \$2,621,451 (**22%**)

### STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$41,645,061**.

**Small Business (SB)** participation **58%**

**Disabled Veteran Business Enterprise (DVBE)** participation **3%**

**Contracts** — total awarded: **\$38,162,665**

SB participation: \$23,386,950 (**61%**)

DVBE participation: \$944,871 (**3%**)

**Procurement** — total awarded: **\$3,482,396**

SB participation: \$707,777 (**20%**)

DVBE participation: \$400,340 (**12%**)

### LOOK AHEAD REPORTS

Construction:

<http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 10 Small Business Update, March 2025

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/05/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1R6304	Install roadside sign, thermoplastic crosswalk, and pavement marking	N	\$620,000	04/10/2025
10-1S5804	Culvert replacement and erosion control.	N	\$750,000	04/16/2025
10-1S6504	Place slurry seal and pavement markings	N	\$1,820,000	04/22/2025
10-1S3304	Install roadside signs, traffic stripe, and pavement markings.	N	\$1,010,000	04/15/2025

### CALMENTOR (Small Business A&E mentoring program District 5, 6, and 10)

- **The Central Region Calmentor General Meeting will be held in District 10 on March 24<sup>th</sup>, 2025, in person from 11:30 am to 1:30 pm.**
- The in-person meeting location will be at 1976 E. Dr. Martin Luther King Jr. Boulevard, Stockton, CA 95205. Downstairs in the Main Administration Building. **Please RSVP** by Email: [CR.Calmentor.Program@dot.ca.gov](mailto:CR.Calmentor.Program@dot.ca.gov)
- Now accepting new mentors and mentees! Please reach out to Chloe Doyle at [Chloe.Doyle@dot.ca.gov](mailto:Chloe.Doyle@dot.ca.gov) to join the program.
- **The next Central Region Calmentor Program Mixer will be held in District 6 on May 14, 2025, from 5:30 pm to 7:30 pm. More details to come.**

### OUTREACH

- **January 30, 2025, Caltrans Construction Mentor Protégé Program.** From 9am to 11am. This was the Kickoff for the District 10 and District 6 Programs. Presented virtually and virtual onboarding.
- **February 18, 2025, SBDC Transportation Procurement Summit** This was held in Lodi at Hutchins Square. There were representatives from Port of Stockton, RTD, Sacramento Regional Transit, Minority Business Development Agency, Cal OSBA, Stockton Airport and Caltrans among others.
- **February 20, 2025, DBE Summit** This was held in Roseville California for the day. All 12 Caltrans Districts attended and provided booths, information and networking opportunities. Secretary Omishakin and Director Tavares spoke at the event.
- **February 25, 2025, Quarterly Contractors Outreach** D10 Small Business Staff and Project Managers presented several upcoming projects to contractors virtually. Representatives from Construction presented and gave contractors information to working on upcoming projects and more. In addition, we had a representative from Kiewit Construction to present the Stockton Channel Viaduct Project.
- **March 24, 2025, Calmentor General Meeting, Hosted by District 10.** This will be hosted at District 10. This will give A&E firms the chance to speak with Caltrans Executives, local and state agencies and the A&E Business Community.
- **March 25, 2025, SJ PAC Get Connected Spring Event Spring Contract & Procurement.** This will be held at the WorkNet Building in Stockton. Certification assistance, Procurement & Contracting insights from Caltrans, Public Works, DGS, SJ Regional Rail and others. Also, Contract Look Ahead, and Access to Capital.

Visit District 10's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-10/district-10-programs/small-business> Small Business Liaison: Traci Adams, [traci.Adams@dot.ca.gov](mailto:traci.Adams@dot.ca.gov), (209)

# DISTRICT 11 SMALL BUSINESS UPDATE

Ann Fox, District Director, (619) 688-6668

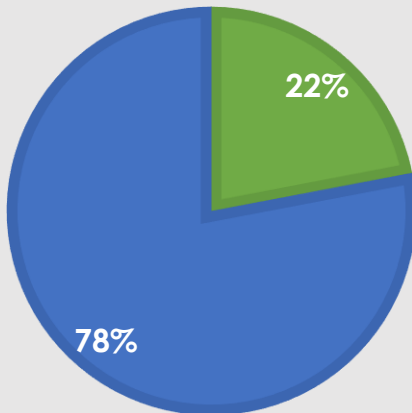


## March 2025

### District 11 DBE, SB, and DVBE Participation at a glance:

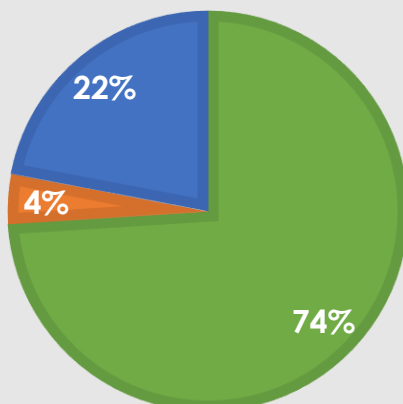
#### FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$48,152,223

■ DBE 22% ■ Non-DBE 78%



#### STATE CONTRACTS AND PROCUREMENT TOTAL \$45,115,330

■ SB 74%  
■ DVBE 4%  
■ Non-SB/DVBE 22%



## ONGOING CONSTRUCTION CONTRACTS

District 11 has **55** ongoing construction contracts, valued at **\$1,004,072,258** as of March 3, 2025.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to January 31, 2025:

Awarded contracts: **2**, totaling **\$48,152,223**

Total DBE commitment: \$10,479,317 (**22%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: **1**, totaling **\$20,000,000**

Total DBE commitment: \$4,700,000 (**24%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year has reached a total of **\$45,115,330**.

**Small Business (SB)** participation **74%**

**Disabled Veteran Business Enterprise (DVBE)** participation **4%**

**Contracts** — total awarded: **\$41,147,444**

SB participation: \$32,210,025 (**78%**)

DVBE participation: \$1,220,709 (**3%**)

**Procurement** — total awarded: **\$3,967,886**

SB participation: \$1,159,455 (**29%**)

DVBE participation: \$685,708 (**17%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 11 Small Business Update, March 2025

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/03/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11A4117	Upgrade Concrete Barrier on EB SR-94 west of Massachusetts Avenue in San Diego County SB/DVBE Only	N	<\$461,000	Bids Due: 03/19/25
11AXXXX	Various Minor B Projects Find Advertised Minor B Projects <a href="#">Here</a> SB/DVBE Only	N	<\$461,000	Spring 2025
11-2N2304	Micro-surfacing, pavement marking, rumble strip, and shoulder backing in San Diego County 5% SB Requirement	N	\$2,910,000	04/03/2025
11-43023	I-805 Pavement Rehabilitation and Auxiliary Lanes Addition Goals: TBD	Y	\$160,000,000	Summer 2025

### CALMENTOR (Small Business A&E mentoring program – District 11)

- The 10<sup>th</sup> Calmentor Cycle is coming to a close and they are planning for graduation in **May, 2025**. There is a total of 15 pairings that are expected to graduate. The steering committee is anticipating to start accepting applications for the next cycle in Fall of 2025. If you are a mentor or protégé that is interested in the next cycle, please email [D11.Consultant.Services@dot.ca.gov](mailto:D11.Consultant.Services@dot.ca.gov).

### OUTREACH

- On **January 23, 2025**, the District 11 Small Business Team exhibited at the Small Business Development Center and APEX Accelerator's Small Business Expo at the Handlery Hotel in San Diego.
- On **January 24, 2025**, the District 11 Small Business Team attended the Port of San Diego's Small Business Inclusion Summit.
- On **February 6, 2025**, the District 11 Small Business Team exhibited at the Construction Network's Owners' Outlook event at the Marriott Hotel in Del Mar.
- On **February 12, 2025**, the District 11 Small Business Team presented at the State Highway Relinquishment to Local Agencies event hosted by the American Council of Engineering Companies in Imperial, CA.
- On **February 20, 2025**, the District 11 Small Business Team attended the Office of Civil Rights' DBE Summit at the Roebbelen Center in Roseville.
- On **February 26, 2025**, the District 11 Small Business Team hosted the District 11 Local Small Business Council at the District 11 Office in San Diego.
- On **February 26, 2025**, the District 11 Small Business Team hosted the National Society of Black Engineers monthly meeting.
- On **February 27, 2025**, District 11 hosted the Construction Mentor Protégé Program kick off event at our District Office.
- On **March 5, 2025**, the District 11 Small Business team hosted the 1st How to do Business workshop virtually.
- On **April 2, 2025**, the District 11 Small Business Team will host the Imperial Valley Procurement and Resource Fair at the Casa de Mañana building in the Imperial Valley Fairgrounds.
- On **April 23, 2025**, the D11 Small Business team will host the 2nd Local Small Business Council of the year at the District 11 Office.
- On **May 8, 2025**, the D11 Small Business team will host their 2nd How to do Business workshop virtually.
- On **August 6, 2025**, the D11 Small Business team will host the 21st Annual Procurement and Resource Fair in our District Office Courtyard.

Visit District 11's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-11/popular-links/small-business-program>

Small Business Liaisons: Michaela Howard, M'Lynn Martin & Rebecca Villarino,  
[D11.smallbusiness@dot.ca.gov](mailto:D11.smallbusiness@dot.ca.gov), 619-688-3151



# DISTRICT 12 SMALL BUSINESS UPDATE

Lan Zhou, District Director, (949) 279-4805

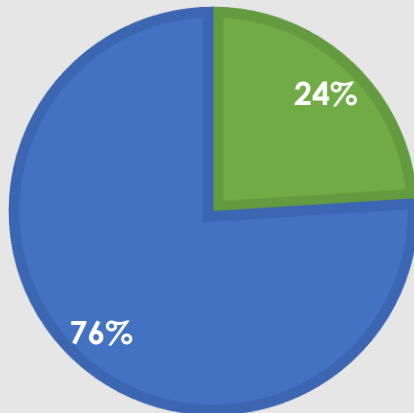


March 2025

District 12 DBE, SB, and DVBE  
Participation at a glance:

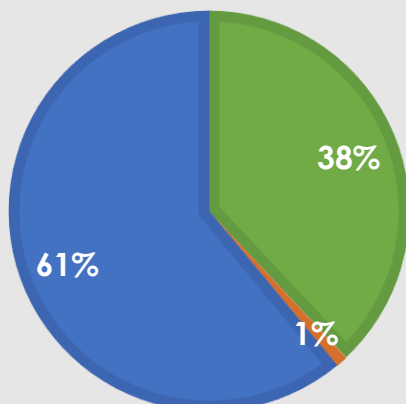
## FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$160,684,357

■ DBE 24% ■ Non-DBE 76%



## STATE CONTRACTS AND PROCUREMENT TOTAL \$18,578,922

■ SB 38%  
■ DVBE 1%  
■ Non-SB/DVBE 61%



## ONGOING CONSTRUCTION CONTRACTS

District 12 has **51** ongoing construction contracts, valued at **\$1,291,083,146** as of March 3, 2025.

## FEDERALLY-FUNDED CONTRACTS:

### MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to January 31, 2025:

Awarded contracts: **6**, totaling **\$160,684,357**

Total DBE commitment: \$39,110,753 (**24%**)

### ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: **4**, totaling **\$21,800,000**

Total DBE commitment: \$6,690,000 (**31%**)

## STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 2<sup>nd</sup> Quarter State fiscal year have reached a total of **\$18,578,922**.

**Small Business (SB)** participation **38%**

**Disabled Veteran Business Enterprise (DVBE)** participation **1%**

**Contracts** — total awarded: **\$17,773,223**

SB participation: \$6,899,498 (**39%**)

DVBE participation: \$203,694 (**1%**)

**Procurement** — total awarded: **\$805,699**

SB participation: \$216,081 (**27%**)

DVBE participation: \$13,578 (**2%**)

## LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

## District 12 Small Business Update, March 2025

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/06/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12-0V340	Install new CCTV cameras to monitor and enhance mobility and safety	N	\$365,000	03/06/2025
12-0S490	New at grade intersection and widening	N	\$4,920,000	03/18/2025
12-0U920	Modify existing signal to add protected left turn phase and update curve warning signs	N	\$1,250,000	03/19/2025
12-0S530	Construct new retaining wall and widen existing pavement	N	\$4,615,000	04/30/2025

### CALMENTOR (Small Business A&E mentoring program District 7, 8 and 12)

- The Southern California Calmentor Alliance (Districts 7, 8 and 12) will hold the 2025 Spring Calmentor event in District 7 on **May 2, 2025**.

### OUTREACH

- District 12 participated in the following outreach events:**
  - January 8, 2025** - Orange County Small Business Consortium Quarterly Meeting
  - January 28, 2025** – Prepare for the Fair virtual session for attendees
  - January 28, 2025** – Prepare for the Fair virtual session for exhibitors
  - February 20, 2025** – DBE Summit
  - February 26, 2025** – D7, D8 & D12 Procurement & Resource Fair
  - March 4, 2025** – Introduction to the Caltrans Procurement Program virtual workshop
  - March 4, 2025** – A & E On Call Environmental Services Outreach event
  - March 11, 2025** – Obtaining Certifications virtual workshop
  - Six Small Business 1-on-1 Meetings
- Upcoming Events**
  - April 5, 2025** – CMAA Owner's Night
  - May 2, 2025** – Calmentor Spring Event
  - June 25, 2025** – SBDC Contracting Conference
  - June 25, 2025** – Pre-Bid Meeting
- District 12 Small Business Newsletter** - Sign up to receive the monthly District 12 Small
- Business email newsletter in your inbox. [Subscribe Now](#).

Visit District 12's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>

Small Business Liaison: Lori Karaguezian, [d12smallbusiness@dot.ca.gov](mailto:d12smallbusiness@dot.ca.gov), (657) 243-2043