

DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0602

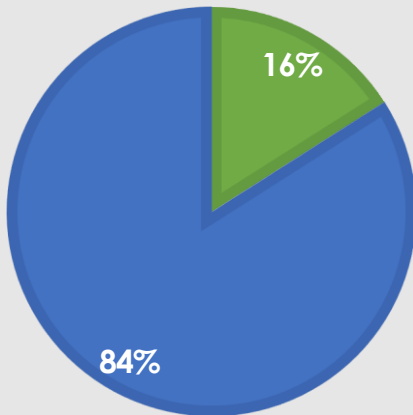


March 2022

District 9 DBE, SB, and DVBE Participation at a glance:

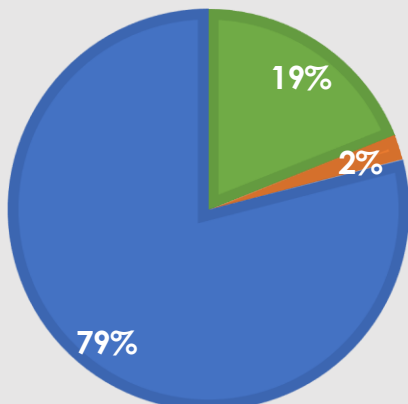
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$69,696,970

■ DBE 16% ■ Non-DBE 84%



STATE CONTRACTS AND PROCUREMENT TOTAL \$10,805,161

■ SB 19%
■ DVBE 2%
■ Non-SB/DVBE 79%



ONGOING CONSTRUCTION CONTRACTS

District 9 has **8** ongoing construction contracts, valued at **\$142,752,900** as of March 1, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to January 31, 2022:

Awarded contracts: **1**, totaling **\$69,696,970**

Total DBE commitment: \$11,241,384 (**16%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **1**, totaling **\$2,500,000**

Total DBE commitment: \$350,000 (**14%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1st and 2nd Quarter State fiscal year has reached a total of **\$10,805,161**.

Small Business (SB) participation **19%**

Disabled Veteran Business Enterprise (DVBE) participation **2%**

Contracts — total awarded: **\$9,260,783**

SB participation: \$1,687,466 (**18%**)

DVBE participation: \$149,610 (**2 %**)

Procurement — total awarded: \$1,544,378

SB participation: \$348,407 (**23%**)

DVBE participation: \$95,797 (**6%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/07/2022)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-38900	Thin Blanket Overlay with Digouts	Y	\$1,6200,00	3/07/2022
09-38860	Thin Blanket Overlay with Digouts	Y	\$3,800,000	3/21/2022
09-38610	Thin Blanket Overlay with Digouts	N	\$4,600,000	4/15/2022

CALMENTOR (Small Business A&E mentoring program District 9)

- A&E outreach virtual event was held on February 14, 2022. For currently advertised On-Call Design Services, one consultant attended.
- The District 9 Consultant Services Unit has been actively promoting the Calmentor Program, working alongside neighboring districts where D9 Primes are located. [Office of Civil Rights Calmentor Resources](#)

OUTREACH

- **04/20 & 21/2022** – District 9 is co-hosting a virtual Procurement Fair with District 6, focusing on procurement in Kern County, registration will be available soon.
- **02/17/2022 – 09A0871** Minor B Contract advertised. Targeted emails sent to 800 Certified Small Businesses.
- **02/25/2022 – 09A0878** Minor B Contract advertised. Targeted emails sent to 70 Certified Small Businesses.
- **Upcoming Minor B Contracts** – District 9 has 7 Minor B Contracts that will be advertising soon. Targeted email outreach has been conducted. More than 1500 emails have been sent to Certified Small Businesses to alert them of upcoming advertisements.
- **Ongoing** - The District 9 Small Business website, [District 9 Small Business | Caltrans](#) is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights [events calendar](#).
 - District 9 is supporting the remaining presentations of the Paving Your Way to Success training series, register here: [HTTPS://TINYURL.COM/CTSUCCESSQ1](https://tinyurl.com/CTSUCCESSQ1)

Visit District 9’s Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-9/district-9-programs/district-9-small-business>

Small Business Liaison: Jessica Klemencic, jessica.klemencic@dot.ca.gov, 760-874-8853

DISTRICT 10 SMALL BUSINESS UPDATE

Dennis T. Agar, District Director, (209) 948-7943

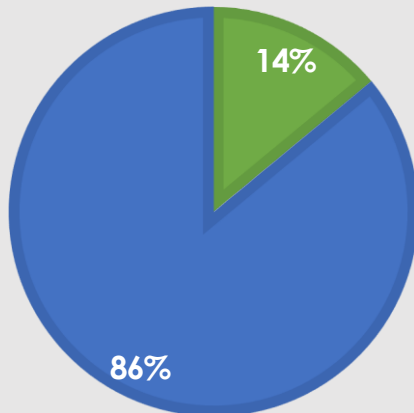


March 2022

District 10 DBE, SB, and DVBE Participation at a glance:

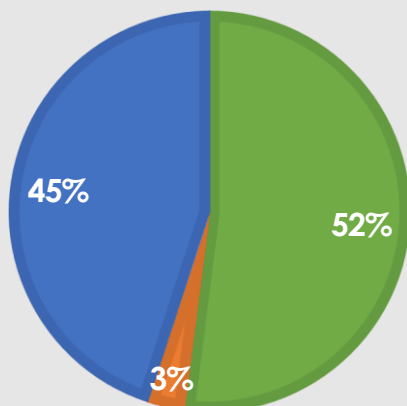
FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$36,444,134

■ DBE 14% ■ Non-DBE 86%



STATE CONTRACTS AND PROCUREMENT TOTAL \$58,098,218

■ SB 52%
■ DVBE 3%
■ Non-SB/DVBE 48%



ONGOING CONSTRUCTION CONTRACTS

District 10 has **48** ongoing construction contracts, valued at **\$442,491,921** as of March 1, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 10 federally-funded major construction contracts for Federal Fiscal YTD: October 1, Year to Month Day, Year:

Awarded contracts: **4**, totaling **\$36,444,134**

Total DBE commitment: \$5,278,529 (14%)

ARCHITECTURAL AND ENGINEERING (A&E)

District 5, 6, and 10 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (0%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1st and 2nd Quarter State fiscal year has reached a total of **\$58,098,218**.

Small Business (SB) participation **52%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$54,857,925**

SB participation: \$29,733,055 (**54%**)

DVBE participation: \$1,404,444 (**3%**)

Procurement — total awarded: \$3,240,293

SB participation: \$694,292 (**21%**)

DVBE participation: \$297,612 (**9%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/01/2022)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-0Q122	Lane Widening (MER 99)	N	\$27.4 M	3/28/2022
10-1G510	Upgrade Cub Ramps (SJ 12)	N	\$1.8M	4/14/2022
10-1P580	Beautification Clean CA (CA 04)	N	\$500K	4/29/2022
10-1P630	Beautification Clean CA (SJ 12)	N	\$300K	4/29/2022

CALMENTOR (Small Business A&E mentoring program District 5, 6 and 10)

- The next Central Region Calmentor Program General Meeting is anticipated for Tuesday, April 12, 2022, via Webex between 11:15am-12:15pm. Registration and additional information available online.

OUTREACH

- **Thursday, March 7,8,9, 2022 – Contractors Bootcamp:** This three-day webinar event had 102 attendees and included a two-day deep dive presentation from Caltrans HQ Labor Compliance for small contractors. Day 3 featured a Quarterly Construction Outreach in partnership with San Joaquin County and D-10 Program & Project Management. A Best practices workshop rounded out the day with focus on Estimating, Bonding, Finding Opportunities, and Certification benefits.
- **Wednesday, May 4, 2022 – San Joaquin Public Agency Consortium (SJPAC) Spring Procurement Event:** This virtual event will highlight opportunities on how to do business with State, County and local government entities, included in this year's outreach includes San Joaquin County, City of Stockton, Monterey Bay PTAC, Caltrans District 10, Small Business Development Center (SBDC) and Department of General Services (DGS).
- **DATE TBD: 10:00 – 11:30 a.m. Certification for Small Business:** In partnership with Department of General Services, an overview of the State of California and Caltrans Small Business program certifications and benefits.
- **DATE TBD: 10:00 – 11:30 a.m. District 10 Construction Quarterly Outreach:** The Office of Small Business will partner with Project Management, D-10 Construction, and San Joaquin County Public Works to showcase up to 10 public works projects that will be coming up in the 3rd Quarter, audience included in event: Primes, Subcontractors and Suppliers.

Visit District 10's website at: www.dot.ca.gov/caltrans-near-me/district-10

Small Business Liaison (interim): Bill Lavelle, bill.lavelle@dot.ca.gov, (209) 610-7977

DISTRICT 11 SMALL BUSINESS UPDATE

Gustavo Dallarda, District Director, (619) 688-6668

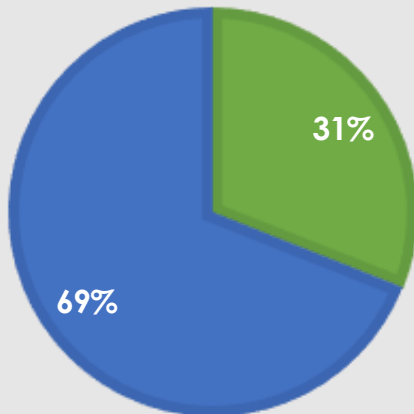


March 2022

District 11 DBE, SB, and DVBE Participation at a glance:

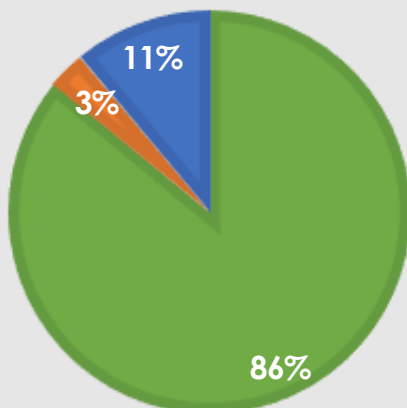
FEDERAL MAJOR CONSTRUCTION CONTRACTS
TOTAL \$28,511,667

■ DBE 31% ■ Non-DBE 69%



STATE CONTRACTS AND PROCUREMENT
TOTAL \$41,541,313

■ SB 86%
■ DVBE 3%
■ Non-SB/DVBE 11%



ONGOING CONSTRUCTION CONTRACTS

District 11 has **51** ongoing construction contracts, valued at **\$1,040,147,512** as of March 1, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to January 31, 2022:

Awarded contracts: **6**, totaling **\$28,511,667**

Total DBE commitment: \$8,959,692 (**31%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **2**, totaling **\$9,500,000**

Total DBE commitment: \$1,520,000 (**10%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1st and 2nd Quarter State fiscal year has reached a total of **\$41,541,313**.

Small Business (SB) participation **86%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$36,660,496**

SB participation: \$33,028,387 (**90%**)

DVBE participation: \$836,990 (**2%**)

Procurement — total awarded: \$4,880,817

SB participation: \$2,568,200 (**53%**)

DVBE participation: \$442,716 (**9%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/04/2022)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-2N1144	Cold in-place recycling, RHMA-G overlay, pavement markings. In Imperial County.	Y	\$3.89M	03/21/2022
11-42230	Culvert Replacement Rehab. In San Diego County, Route 78.	Y	\$8.5M	04/15/2022
11-42480	Pavement Preservation. In San Diego County Route 54.	Y	\$18.2M	05/23/2022
11-43044	Bridge Rehabilitation. In Imperial County, Various Locations.	Y	\$10.2M	05/23/2022

CALMENTOR (Small Business A&E mentoring program District 11)

- The 9th Calmentor Cycle officially launched on January 15, 2022. This cycle will consist of 19 pairings.
- Mentors and proteges submitted their Memorandum of Understandings (MOUs) and the Mentor-Protégé relationship began on February 15, 2022.
- The Steering Committee met on February 24, 2022 to review and approve all MOUs.

OUTREACH

- 03/02/2022 - Mandatory Pre-Bid Meeting: Project 11-430514
- 03/09/2022 - Paving the Road to Success Series – Know Your Small Business Resources (WebEx)
- 04/05/2022 - National Society of Black Engineers (NSBE) Entrepreneurship First Tuesday Meetings
- 05/04/2022 - Meet the Construction Primes
- 06/15/2022 - How to do Business with Caltrans 2.0 District 11 - Department of General Services (DGS) SB/DVBE Emergency Registry
- 07/20/2022 - How to do Business with Caltrans District 11 Workshop

Visit District 11's Small Business website at: [District 11 Small Business Program](#)

Alejandra Aguirre, District Small Business Liaison/ Holly Isaac, District Small Business Liaison (Acting) D11.SmallBusiness@dot.ca.gov / 619-688-3151

DISTRICT 12 SMALL BUSINESS UPDATE

Ryan Chamberlain, District Director, (657) 328-6001

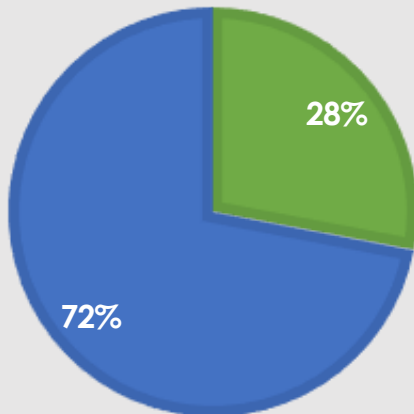


March 2022

District 12 DBE, SB, and DVBE Participation at a glance:

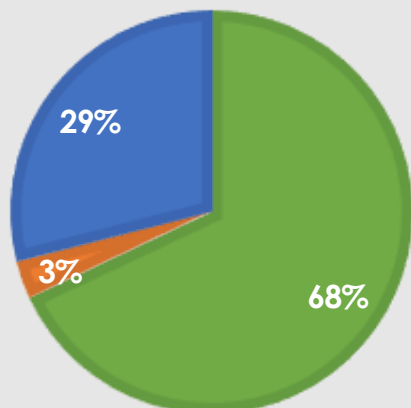
FEDERAL MAJOR CONSTRUCTION CONTRACTS
TOTAL \$22,034,732

■ DBE 28% ■ Non-DBE 72%



STATE CONTRACTS AND PROCUREMENT
TOTAL \$14,919,094

■ SB 68%
■ DVBE 3%
■ Non-SB/DVBE 29%



ONGOING CONSTRUCTION CONTRACTS

District 12 has **44** ongoing construction contracts, valued at **\$630,399,300** as of March 1, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to January 31, 2022:

Awarded contracts: **3**, totaling **\$22,034,732**

Total DBE commitment: \$6,033,230 (**27%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **1**, totaling **\$7,000,000**

Total DBE commitment: \$1,260,000 (**18%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1st and 2nd Quarter State fiscal year has reached a total of **\$14,919,094**.

Small Business (SB) participation **68%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$12,994,271**

SB participation: \$9,608,765 (**74%**)

DVBE participation: \$340,312 (**3%**)

Procurement — total awarded: \$1,924,824

SB participation: \$542,700 (**28%**)

DVBE participation: \$76,943 (**4%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 12 Small Business Update, March 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/08/2022)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12-0T380	Install Clean California roadside safety items.	N	\$400,000	08/01/2022
12-0R290	Place HFST, loop detectors, MGS, and concrete barrier.	N	\$840,000	07/13/2022
12-0R150	Modify existing traffic signals for improved visibility, add safety lighting, refresh pavement delineation, and upgrade curb ramps.	N	\$2,140,000	6/20/2022
12-0T380	Install Clean California roadside safety items.	N	\$400,000	08/01/2022

CALMENTOR (Small Business A&E mentoring program Districts 7, 8, and 12)

- Next Calmentor is scheduled for TBD.

OUTREACH

- January 20, 2022: Caltrans D12 Virtual Mandatory Pre-Bid Meeting: SR 55 (I-405 to I-5)
- January 24, 2022: A&E Outreach Event - Traffic & Revenue I-5 Managed Lanes Contract
- February 2, 2022 - Partnership in Excellence: Business to Business Networking Event
- February 3, 2022: OCTA/Caltrans District 12 DBE Summit
- February 17, 2022: A&E Outreach Event - Traffic Operations On-Call Contract
- March 10, 2022: Caltrans District 12 Clean California Small Business Forum
- March 24, 2022: District 12 How to Market to Construction Primes
- April 1, 2022: Small Business Procurement Fair
- May 19, 2022: Caltrans District 12 Clean California Small Business Forum

Visit District 12's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-12/district-12-programs/district-12-small-business>

Small Business Liaison: D12SmallBusiness@dot.ca.gov