

DISTRICT 1 SMALL BUSINESS UPDATE

Matthew Brady, District Director, (707) 445-6445



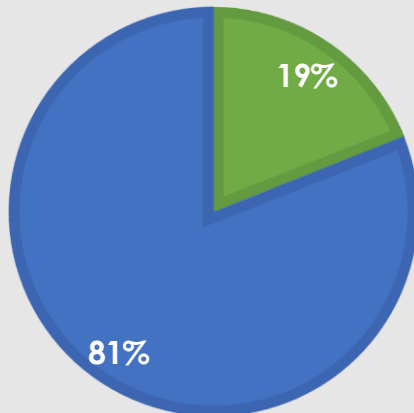
March 2022

District 1 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS

TOTAL \$51,130,275

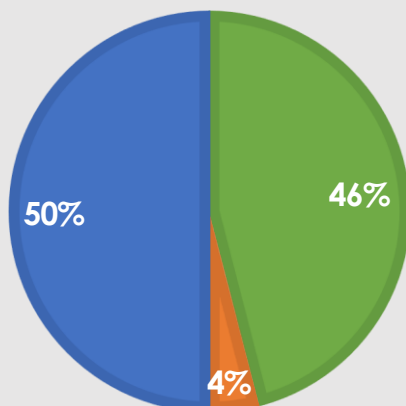
■ DBE 19% ■ Non-DBE 81%



STATE CONTRACTS AND PROCUREMENT

TOTAL \$58,009,613

■ SB 46%
■ DVBE 4%
■ Non-SB/DVBE 50%



ONGOING CONSTRUCTION CONTRACTS

District 1 has 58 ongoing construction contracts, valued at **\$439,220,294** as of March 1, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 1 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to January 31, 2022:

Awarded contracts: **4**, totaling **\$51,130,275**

Total DBE commitment: \$9,582,504 (**19%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1st and 2nd Quarter State fiscal year has reached a total of **\$58,009,613**.

Small Business (SB) participation **46%**

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: **\$55,078,767**

SB participation: \$25,944,907 (**47%**)

DVBE participation: \$2,364,463 (**4%**)

Procurement — total awarded: \$2,930,846

SB participation: \$865,958 (**30%**)

DVBE participation: \$32,776 (**1%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 1 Small Business Update, March 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/03/22)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
01-43640	Del Norte 101 Dr. Fine Bridge Replacement	N	\$64,677,000	03/14/22
01-0H450	Mendocino 20 James Creek Curve Safety Improvement	N	\$2,604,000	03/20/22
01-0C150	Humboldt 36 Little Golden Gate Slope Repair & Storm Drainage Improvements	N	\$1,366,000	03/30/22
01-48770	Humboldt 101 & Mendocino 271 Culvert Rehabilitation at Various Locations	N	\$2,487,000	03/30/22

CALMENTOR (Small Business A&E mentoring program Districts 1, 2, and 3)

- A recent North Region Calmentor Steering Committee meeting was held on Wednesday March 17, 2022 via Cisco Webex.
- A Calmentor outreach dinner hosted by ACEC was held on Wednesday March 16, 2022.
- Next Calmentor Event will be a Meet the A&E Primes event co-hosted by the North Region Small Business Team on Wednesday May 18, 2022.

OUTREACH

- April 21, 2022 – Dr. Fine Bridge Replacement Mandatory Pre-Bid Meeting
 - This mandatory pre-bid meeting for the upcoming Dr. Fine Bridge Replacement project is designed to facilitate networking between certified Small Businesses and Disadvantaged Business Enterprises who are ready, willing, and able with prospective Prime contractors to participate in this public works contracting opportunity maintaining this vital thoroughfare to an isolated corner of the state. This meeting will also highlight project bidding requirements.
- May 17 & 18, 2022 – North Region Virtual Meet the Primes: Construction and A&E
 - Attendees will have an opportunity to meet & network with prime contractors who have been awarded Caltrans contracts in Northern California, gain insights about what these contractors look for when evaluating bids from subs, and learn about best practices for preparing quotes and responding to solicitations. These panels will also include a Q&A session with these prime contractor representatives. A&E portion presented in partnership with the North Region Calmentor program.

Visit District 1's Small Business website at: www.dot.ca.gov/dist1/smbus

Small Business Liaison: Aaron Morgan, aaron.morgan@dot.ca.gov, (707) 296-4063

DISTRICT 2 SMALL BUSINESS UPDATE

Dave Moore, District Director, (530) 225-3477

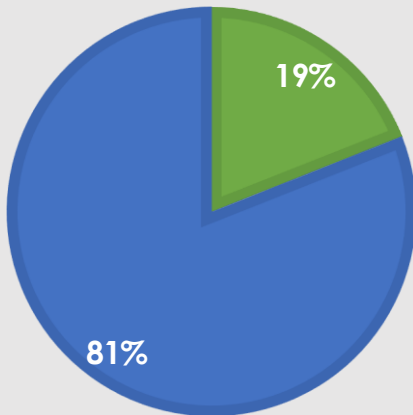


March 2022

District 2 DBE, SB, and DVBE Participation at a glance:

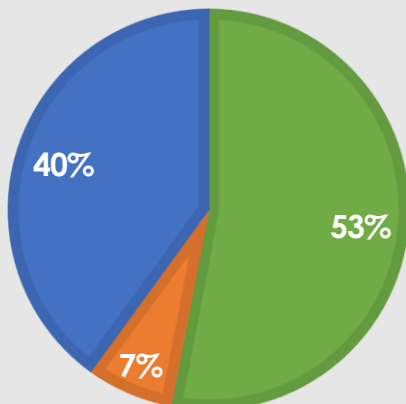
FEDERAL MAJOR CONSTRUCTION CONTRACTS
TOTAL \$7,719,442

■ DBE 19% ■ Non-DBE 81%



STATE CONTRACTS AND PROCUREMENT
TOTAL \$37,224,234

■ SB 53%
■ DVBE 7%
■ Non-SB/DVBE 40%



ONGOING CONSTRUCTION CONTRACTS

District 2 has **45** ongoing construction contracts, valued at **\$420,408,545** as of March 1, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 2 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to January 31, 2022:

Awarded contracts: **2**, totaling **\$7,719,442**

Total DBE commitment: \$1,490,638 (**19%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0 %**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1st and 2nd Quarter State fiscal year has reached a total of **\$37,224,234**.

Small Business (SB) participation **53%**

Disabled Veteran Business Enterprise (DVBE) participation **7%**

Contracts — total awarded: **\$33,153,620**

SB participation: \$18,099,423 (**55%**)

DVBE participation: \$2,557,365 (**8 %**)

Procurement — total awarded: \$4,070,614

SB participation: \$1,649,325 (**41%**)

DVBE participation: \$107,177 (**3%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 2 Small Business Update, March 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/03/2022)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
02-1H700	Stormwater mitigation at various locations In Trinity County.	N	\$2,638,000	05/10/22
02-1H500	Bridge preventative maintenance at various locations in Trinity County.	Y	\$4,659,000	05/15/22
02-1H570	Pavement rehabilitation in Burney, Shasta County.	Y	\$12,185,000	06/06/22
02-0H570	Drainage rehabilitation at various locations in Modoc County.	Y	\$2,259,000	06/27/22

CALMENTOR (Small Business A&E mentoring program Districts 1, 2, and 3)

- A recent North Region Calmentor Steering Committee meeting was held on Thursday March 17, 2022 via Cisco Webex.
- A Calmentor outreach dinner hosted by ACEC was held on Wednesday March 16, 2022.
- Next Calmentor Event will be a Meet the A&E Primes event co-hosted by the North Region Small Business Team on Wednesday May 18, 2022.

OUTREACH

- **January 2022 – February 2022** - 1:1 meeting scheduled with attendees from our 2022 North Region Procurement Fair and our North Region Contractors Boot Camp
- **February 18, 2022** – Attended Bonding, Labor Compliance training course - Paving Your Road to Success with Caltrans Series, there are **2** more sessions in this series:
- **March 24, 2022 – 10:30AM** - How to Market Your Firm to Construction Primes
- **March 30, 2022 - 10:30AM** - Selling Goods and Services to Caltrans
- For more information and to REGISTER: [HTTPS://TINYURL.COM/CTSUCCESSQ1](https://tinyurl.com/CTSUCCESSQ1)
- **May 17th, 2022** – North Region Meet The Primes Construction Virtual Event, for more information and to REGISTER: <https://conta.cc/36rXLBn>
- **Caltrans Outreach Event Calendar:** <https://dot.ca.gov/programs/civil-rights/caltrans-events-calendar>
- **Office of Civil Rights Small Business Council:** <https://dot.ca.gov/programs/civil-rights/small-business-council>
- **DBE Youtube Playlist** bit.ly/DBE_Training
- **Work with Caltrans:** <https://dot.ca.gov/work-with-caltrans>

Visit District 2's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-2/d2-programs/d2-small-business>

Small Business Liaison: Patricia Silva, patricia.silva@dot.ca.gov (530) 338-4411

DISTRICT 3 SMALL BUSINESS UPDATE

Amarjeet Benipal, District Director, (530) 741-4233

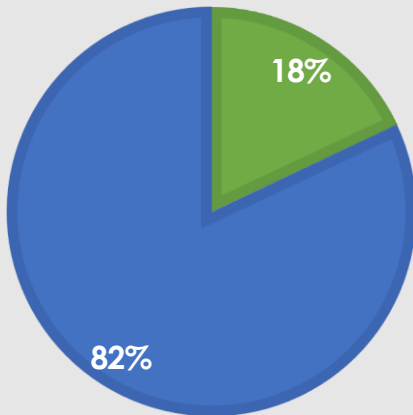


March 2022

District 3 DBE, SB, and DVBE Participation at a glance:

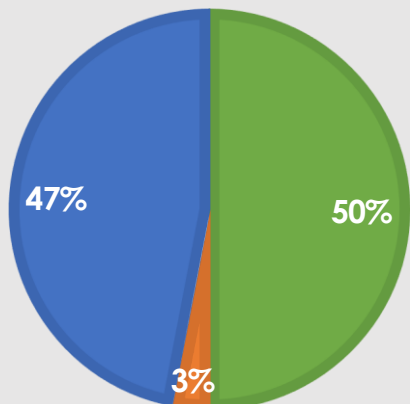
FEDERAL MAJOR CONSTRUCTION CONTRACTS
TOTAL \$188,703,625

■ DBE 18% ■ Non-DBE 82%



STATE CONTRACTS AND PROCUREMENT
TOTAL \$94,496,770

■ SB 50%
■ DVBE 3%
■ Non-SB/DVBE 47%



ONGOING CONSTRUCTION CONTRACTS

District 3 has **70** ongoing construction contracts, valued at **\$1,763,197,000** as of March 1, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 3 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to January 31, 2022:

Awarded contracts: **7**, totaling **\$188,703,625**

Total DBE commitment: \$33,729,634 (**18%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **0**, totaling **\$0.00**

Total DBE commitment: \$0.00 (**0 %**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1st and 2nd Quarter State fiscal year has reached a total of **\$94,496,770**.

Small Business (SB) participation **50%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$84,331,148**

SB participation: \$43,693,154 (**52%**)

DVBE participation: \$2,556,465 (**3%**)

Procurement — total awarded: \$10,165,621

SB participation: \$3,550,977 (**35%**)

DVBE participation: \$600,774 (**6%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 3 Small Business Update, March 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/03/2022)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
03-2J040	Nevada Co – Drainage improvements on Route 20 from 0.4 mi west of Zeibright Rd (West) to 0.2 mi west of Zeibright Rd (East).	N	\$200,000	03/14/2022
03-2J770	Sacramento Co – Clean California Beautification Project Route 99 in Sacramento.	N	\$5,000,000	04/25/2022
03-4H581	Sacramento Co – Construct aux lanes and intelligent transportation system infrastructure from 0.5 mi south of Arena Blvd OC to 0.4 mi south of the 99/5 SEP and from 0.5 mi north of the 99/5 SEP to 0.4 mi south of the Yolo Co Line	Y	\$25,233,000	05/16/2022
03-2H130	Sacramento Co – Highway Planting Rehabilitation from south of Broadway to 0.12 mi south of R St Underpass.	N	\$1,708,000	05/17/2022

CALMENTOR (Small Business A&E mentoring program Districts 1, 2, and 3)

- A recent North Region Calmentor Steering Committee meeting was held on March 17, 2022 via WebEx.
- A Calmentor North Region and ACEC outreach dinner was held on March 16, 2022 at the Hilton Sacramento Arden West Hotel.
- Next Calmentor Event - Meet the A&E Primes co-hosted with the North Region Small Business Team will be held on May 18, 2022.

OUTREACH

- **January 24 - March 31, 2022** – Paving Your Road to Success with Caltrans: A series of contracting and procurement training courses. This 10-week series has been developed to help small businesses navigate through the certification, contracting, procurement, documentation, and compliance process of working with Caltrans. For more information and to register, please visit: <https://tinyurl.com/ctsuccess22>.
- **April 19, 2022** – SAME Small Business One-on-One Matchmaking Event – District 3 will be participating in this event held by the Society of American Military Engineers (SAME).
- **May 11, 2022** – 2022 SacPAC Connecting Point – Caltrans will partner with Sacramento Municipal Utilities District (SMUD), Dept. of General Services (DGS), Sacramento County and the Small Business Administration (SBA) to host the annual event connecting Small Businesses with Procurement Officials and Small Business Advocates for Federal, State, City, County, and Public Agencies.
- **May 17, 2022** – Virtual North Region Meet the Construction Primes – Caltrans Districts 1, 2, & 3 will be hosting a virtual event with an opportunity for the Small Business community to engage with Prime Contractors. Register at: <https://conta.cc/36rXLBn>

Visit District 3's Small Business website at: <https://dot.ca.gov/caltrans-near-me/district-3/d3-popular-links/d3-small-business>

Small Business Liaison: Robynn Spence, D3.small.business@dot.ca.gov, (530) 720-1687

DISTRICT 4 SMALL BUSINESS UPDATE

Dina El-Tawansy, District Director, (510) 286-5906

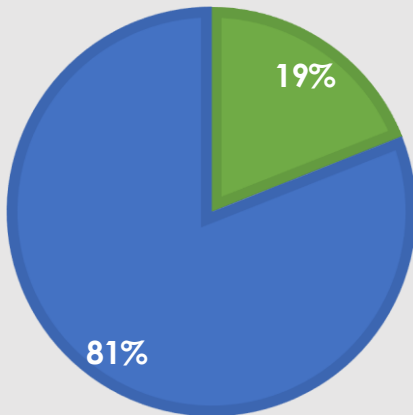


March 2022

District 4 DBE, SB, and DVBE Participation at a glance:

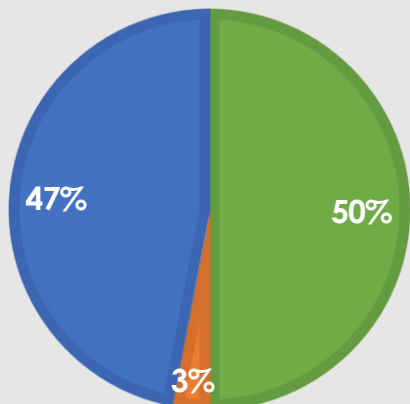
FEDERAL MAJOR CONSTRUCTION CONTRACTS
TOTAL \$185,721,197

■ DBE 19% ■ Non-DBE 81%



STATE CONTRACTS AND PROCUREMENT
TOTAL \$51,920,373

■ SB 50%
■ DVBE 3%
■ Non-SB/DVBE 47%



ONGOING CONSTRUCTION CONTRACTS

District 4 has **123** ongoing construction contracts, valued at **\$2,013,797,899** as of March 1, 2022.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 4 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2021 to January 31, 2022:

Awarded contracts: **11**, totaling **\$185,721,197**

Total DBE commitment: \$34,429,714 (**19%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 4 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2021 to Current:

Awarded contracts: **4**, totaling **\$27,500,000**

Total DBE commitment: \$6,675,000 (**31%**)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 1st and 2nd Quarter State fiscal year has reached a total of **\$51,920,373**.

Small Business (SB) participation **50%**

Disabled Veteran Business Enterprise (DVBE) participation **3%**

Contracts — total awarded: **\$43,798,185**

SB participation: \$22,437,177 (**51%**)

DVBE participation: \$633,113 (**1%**)

Procurement — total awarded: \$8,122,189

SB participation: \$3,279,406 (**40%**)

DVBE participation: \$1,109,834 (**14%**)

LOOK AHEAD REPORTS

Construction: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

A&E: <https://dot.ca.gov/programs/procurement-and-contracts/ae-contract-information>

District 4 Small Business Update, March 2022

LOOK AHEAD CONSTRUCTION PROJECTS (As of 03/04/2022)

Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
04-3W960	Install Murals at Three Locations	N	\$200,000	04/01/2022
04-0K780	Pavement Rehabilitation (CAPM)	Y	\$18,225,000	06/01/2022
04-0J631	Roadway Resurfacing & Rehabilitation	Y	\$3,692,000	06/07/2022
04-0K160	Install Lighting & Upgrade Concrete Barrier	N	\$71,216,000	07/18/2022

CALMENTOR (Small Business A&E mentoring program District 4)

- Next Calmentor Quarterly Meeting is scheduled for April 28, 2022 via WebEx.

OUTREACH

- Feb 15- Caltrans District 4 SBC Meeting
- Mar 2- Paving the Road to Success with Caltrans:
 - How to Make Your Certification Work for You Workshop
- Mar 9- Norcal PTAC 2022 Women in Construction Week Series:
 - How to Find Construction & Public Works Bid Opportunities Workshop
- Mar 11- Caltrans District 4 Alternative Contract Delivery Methods Presentation
- Mar 11- Caltrans District 4 Consultant Outreach:
 - A&E Contract 04NEW17-22, 04NEW05-22, and 04NEW06-22
- April 5- AGC Small Business Construction Expo
- April 6- Caltrans District 4 Virtual Mandatory Pre-Bid Meeting for Project 04-4J9704
- April 19- Caltrans District 4 SBC Meeting
- April 27- Caltrans District 4 Small Business Quarterly Construction Outreach
- May 24- Caltrans District 4 Virtual Mandatory Pre-Bid Meeting for Project 04-0Q30U4

Visit District 4's Small Business website at:

<https://dot.ca.gov/caltrans-near-me/district-4/d4-popular-links/d4-small-business-program>

Small Business Liaison: Ayanna Nobles, ayanna.nobles@dot.ca.gov, 510-908-8681