DISTRICT 9 SMALL BUSINESS UPDATE

Ryan Dermody, District Director, (760) 872-0601

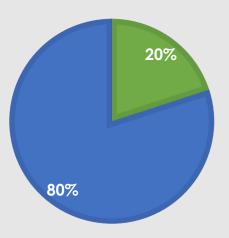


July 2025

District 9 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$64,989,759



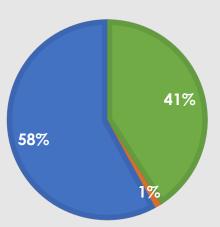


PROCUREMENT TOTAL \$16,912,946



■DVBE 1%

■ Non-SB/DVBE 58%



ONGOING CONSTRUCTION CONTRACTS

District 9 has **15** ongoing construction contracts, valued at **\$253,574,155** as of July 1, 2025.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 9 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to May 31, 2025:

Awarded contracts: 4, totaling \$64,989,759

Total DBE commitment: \$13,107,127 (20%)

ARCHITECTURAL AND ENGINEERING (A&E)

District 9 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: 1, totaling \$6,712,843

Total DBE commitment: \$1,006,926 (15%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3rd Quarter State fiscal year has reached a total of **\$16,912,946**.

Small Business (SB) participation 41%

Disabled Veteran Business Enterprise (DVBE) participation 1%

Contracts — total awarded: \$14,297,572

SB participation: \$5,964,529 (**42%**)

DVBE participation: \$73,292 (1%)

Procurement — total awarded: \$2,615,374

SB participation: \$976,990 (**37%**)

DVBE participation: \$162,715 (**6%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/10/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
09-374804	D9 Lab	N	\$22,688,443	07/07/2025
09-374304	Lee Vining Rehab	Υ	\$11,481,000	07/14/2025
09-37450	Lone Pine Sidewalks	Υ	\$8,560312	08/19/2025

CALMENTOR

- The District 9 Consultant Services Unit actively promotes the Calmentor Program working alongside neighboring districts where D9 Primes are located.
- Find more information about A&E contracts here: <u>A&E Contract Information</u> | Caltrans

OUTREACH

- May 29, 2025 Planning meeting for upcoming procurement event scheduled for July 23 in Bishop from 4:00 pm to 6:00 pm.
- **June 16, 2025** Planning meeting for upcoming procurement event scheduled for July 23 in Bishop from 4:00 pm to 6:00 pm.
- June 26, 2025 Attended California City Chamber meeting.
- **July 10, 2025** Planning meeting for upcoming procurement event scheduled for July 23 in Bishop from 4:00 pm to 6:00 pm.
- Ongoing 1:1 outreach with small businesses to discuss certification and contract and procurement opportunities.
- Ongoing The District 9 Small Business website, <u>District 9 Small Business | Caltrans</u> is regularly updated with information about current outreach events and promoting the Caltrans Office of Civil Rights events calendar.

DISTRICT 10 SMALL BUSINESS UPDATE

Grace Magsayo, District Director, (209) 942-6192

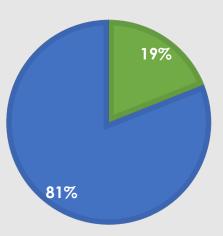


July 2025

District 10 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$22,280,143

■ DBE 19% ■ Non-DBE 81%

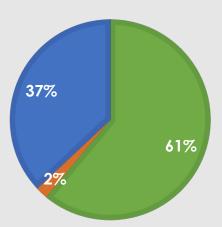


STATE CONTRACTS AND PROCUREMENT TOTAL \$69,155,375

■SB 61%

■ DVBE 2%

■ Non-SB/DVBE 37%



ONGOING CONSTRUCTION CONTRACTS

District 10 has **40** ongoing construction contracts, valued at **\$366,366,847** as of July 1, 2025.

FEDERALLY FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 10 federally funded major construction contracts for Federal Fiscal YTD: October 1, 2024, to May 31, 2025:

Awarded contracts: 6, totaling \$22,280,143

Total DBE commitment: \$4,255,983 (19%)

ARCHITECTURAL AND ENGINEERING (A&E)

Districts 5, 6, and 10 federally funded A&E contracts for

Federal Fiscal YTD: October 1, 2024, to Current:

Awarded contracts: 3, totaling \$63,573,128

Total DBE commitment: \$14,851,227 (23%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3rd Quarter State fiscal year has reached a total of **\$69,155,375**.

Small Business (SB) participation 61%

Disabled Veteran Business Enterprise (DVBE) participation 2%

Contracts — total awarded: \$64,448,276

SB participation: \$40,684,359 (63%)

DVBE participation: \$975,037 (2%)

Procurement — total awarded: \$4,707,099

SB participation: \$1,130,678 (**24%**)

DVBE participation: \$401,887 (**9%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/02/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
10-1M230	Improve two ramp intersection at 1-5-SJ	N	\$8,842,000	09/15/2025
10-1H020	Mobility-Operational Improvements-MER	N	\$7,724,000	10/15/2025
10-0V690	Pavement, bridge preservation, culvert restoration-MER	N	\$20,493,000	10/15/2025
10-1G270	ADA Curb Ramps-CAL	N	\$11,400,000	11/14/2025

CALMENTOR (Small Business A&E mentoring program District 5, 6, and 10)

- The next Central Region Calmentor General Meeting was held in District 05 on July 9th, 2025, in person from 11:00 am to 1:30 pm.
- The in-person meeting location was held at the D5 District Office, 50 Higuera St., San Luis Obispo, CA 93401. Downstairs in the basement Cypress Room. DD of PPM presented updates for D5. Project Manager presented the D5 Project 05-1J890 the Monterey 101 Drainage Project.
- **Now accepting new mentors and mentees!** Please reach out to Traci Adams, D10 DSBL, at traci.adams@dot.ca.gov to join the program.
- Central Region Calmentor Training Workshop will be held in District 6 on September 17th, 2025, from 11:00 am to 1:30 pm.

OUTREACH

- May 7, 2025, Stockton Small Business Week Caltrans Webinar. District 10 Small Business held a webinar on the basic tips that small businesses need to know. We went through the "how to" on Contractors Corner, and CaleProcure and answered questions from small businesses.
- May 9, 2025, District 10 and 3 Semi Annual AGC Meeting. District Directors and Deputy
 Directors and others presented a Safety Update, SBE goal setting pilot projects, CMGC
 Scoring, Small Business update, Prompt Payment, and the AGC update.
- <u>July 9, 2025, Calmentor General Meeting, Hosted by District 5</u>. This is hosted at District 5 in San Luis Obispo. This will give A&E firms the chance to speak with Caltrans Executives, local and state agencies and the A&E Business Community.
- <u>July 15, 2025, Quarterly Contractors Outreach</u>. D10 Small Business Staff and Project Managers will present several upcoming projects to contractors. A representative from Construction will also present and give contractors insight into working on upcoming projects and more.
- <u>July 23, 2025, Paving Your Road to Success.</u> "How to Make Your Certification Work for You" Partnering with District 5 we are using the Paving the Road to Success series of 12 presentations for Training. Which includes UNSPSC codes, keywords, updating codes, and historical data and other "how to" for working with the State.

DISTRICT 11 SMALL BUSINESS UPDATE

Ann Fox, District Director, (619) 688-6668

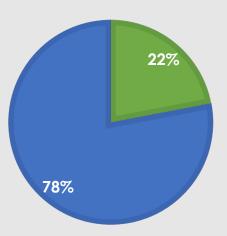


July 2025

District 11 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$63,225,098

■ DBE 22% ■ Non-DBE 78%

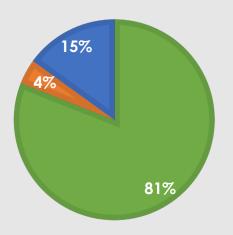


STATE CONTRACTS AND PROCUREMENT TOTAL \$71,78,325

■SB 81%

■ DVBE 4%

■ Non-SB/DVBE 15%



ONGOING CONSTRUCTION CONTRACTS

District 11 has **68** ongoing construction contracts, valued at **\$1,146,354,304** as of July 1, 2025.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 11 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to May 31, 2025:

Awarded contracts: **3**, totaling **\$63,225,098**Total DBE commitment: \$13,820,913 (**22%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 11 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: 1, totaling \$20,000,000 Total DBE commitment: \$4,700,000 (24%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3rd Quarter State fiscal year has reached a total of **\$71,378,325**.

Small Business (SB) participation 81%

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: \$66,116,048

SB participation: \$55,775,839 (**84%**)

DVBE participation: \$1,938,658 (**3%**)

Procurement — total awarded: \$5,262,277

SB participation: \$1,723,191 (**33%**)

DVBE participation: \$727,157 (**14%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

District 11 Small Business Update, July 2025

LOOK AHEAD CONSTRUCTION PROJECTS (As of 06/30/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
11-43034	Drainage, Pavement, Safety, Mobility, & Roadside Improvements in San Diego County along Route 94 DBE Goal: TBD	Y	\$83,110,000	Fall 2025
11-2N208 11-2N209	Bridge Preservation in San Diego County along various Routes SB/DVBE Goal: TBD	N	\$6,129,000 \$5,493,000	08/01/2025
11-43026	Rehabilitate Culverts, Upgrade Curb Ramps to ADA Standards, Replace Roadside Signs, Install Rumble Strips, and Upgrade Lighting in San Diego County along various Routes DBE Goal: TBD	Y	\$12,660,000	Fall 2025
11-43082	Commercial Vehicle Enforcement Facility Improvements in San Diego County along Route 5 SB/DVBE/DBE Goal: TBD	N	\$5,990,000	08/12/2025

CALMENTOR (Small Business A&E mentoring program – District 11)

• The 10th Calmentor Cycle graduated on **May 7**, **2025**. The steering committee met on **July 8**, **2025**, to discuss the 11th Calmentor Cycle Kick-Off event anticipated in Fall of 2025. If you are a mentor or protégé that is interested in the next cycle, please email <u>D11.Consultant.Services@dot.ca.gov</u>.

OUTREACH

- On June 6, 2025, the Small Business team hosted the virtual Pre-Bid Outreach Meeting for Contract 11-43023
- On **June 12**, **2025**, the Small Business team, SANDAG, and Atkinson-Clark hosted a sub procurement outreach event for the Otay Mesa East Port of Entry project at the District 11 Office Courtyard. This event was well-attended with 202 small business and workforce attendees.
- On June 25, 2025, the Small Business team hosted the District 11 Local Small Business Council Meeting
 and its respective Committee Meetings in a hybrid format at the District 11 Office and Webex.
- On **June 27, 2025**, the Small Business team paneled at the Black Entrepreneurs, Leaders and Learners (BELL) Business and Government Contracting Summit at UCSD Park and Market.
- On **July 9, 2025**, the Small Business team hosted its virtual How to do Business with Caltrans District 11 workshop via Webex.
- On **July 11, 2025**, the Small Business team presented at the virtual CUF Workshop via Zoom with Flatiron and District 11 Labor Compliance.
- On **July 16**, **2025**, the Small Business team exhibited at the San Diego Unified School District's Construction Expo at University City High School.
- On July 29, 2025, the Small Business team will host Prepare for the Fair virtually via Webex.
- On August 6, 2025, the Small Business team will host its 21st Annual Procurement and Resource Fair at the District 11 Office.
- On August 18, 2025, the Small Business team will exhibit at the Navy Gold Coast Small Business Procurement Event at the San Diego Convention Center.
- On August 27, 2025, the Small Business team will host the District 11 Local Small Business Council Meeting and its respective Committee Meetings in a hybrid format at the District 11 office and Webex.
- On **September 9, 2025**, the Small Business team will host the Caltrans District 11 Certification Day with partners from the Office of Civil Rights and the Department of General Services at the District 11 office.

DISTRICT 12 SMALL BUSINESS UPDATE

Lan Zhou, District Director, (949) 279-4805

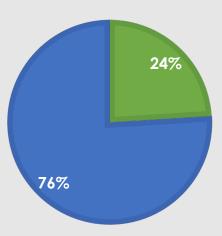


July 2025

District 12 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$336,054,273

■ DBE 24% ■ Non-DBE 76%

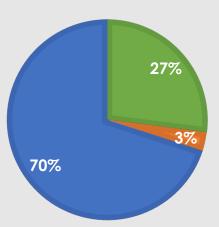


STATE CONTRACTS AND PROCUREMENT TOTAL \$36,458,024

■ SB 27%

■ DVBE 3%

■ Non-SB/DVBE 70%



ONGOING CONSTRUCTION CONTRACTS

District 12 has **54** ongoing construction contracts, valued at **\$1,450,423,534** as of July 1, 2025.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 12 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2024 to May 31, 2025:

Awarded contracts: 11, totaling \$336,054,273

Total DBE commitment: \$79,367,353 (**24%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 12 federally-funded A&E contracts for Federal Fiscal YTD: October 1, 2024 to Current:

Awarded contracts: 4, totaling \$21,800,000

Total DBE commitment: \$6,690,000 (31%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for 3rd Quarter State fiscal year have reached a total of **\$36,458,024**.

Small Business (SB) participation 27%

Disabled Veteran Business Enterprise (DVBE) participation 3%

Contracts — total awarded: \$34,039,447

SB participation: \$9,197,931 (**27%**)

DVBE participation: \$695,173 (**2%**)

Procurement — total awarded: \$2,418,578

SB participation: \$503,539(**21%**)

DVBE participation: \$278,832 (**12%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

District 12 Small Business Update, July 2025

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/14/2025)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
12-0R970	Rehab pavement, restore drainage systems, upgrade safety, lighting, access, bridge railing and Overhead sign structure. improve complete street elements, and provide storm water treatment facilities.	Y	\$29,641,000	01/19/2026
12-0K672	Add 1 general purpose lane on both directions.	N	\$119,598,000	9/16/2025
12-0\$380	Rehab pavement, restore drainage system, upgrade lighting, improve roadside access, replace overhead signs panels, improve complete street elements and install monitoring stations	N	\$41,453,000	8/29/2025
12-0K970	Provide direct connector between SR-241 & SR-91	N	\$273,000,000	8/05/2025

CALMENTOR (Small Business A&E mentoring program District 7, 8 and 12)

• The Southern California Calmentor Alliance (Districts 7, 8 and 12) held the 2025 Spring Calmentor event in District 7 on May 2nd. Planning efforts are currently underway for the 2025 Fall Calmentor event that will take place in District 8.

OUTREACH

- County of Orange Supplier Outreach
- June 25, 2025 SBDC Contracting Conference
- June 26, 2025 Virtual Pre-Bid Meeting 12-OM970
- July 23, 2025 12-0M970 Optional Pre Bid Meeting
- August 6, 2025 District 11 Procurement and Resource Fair

District 12 Small Business Newsletter

Sign up to receive the monthly District 12 Small Business email newsletter in your inbox. Subscribe Now.