DISTRICT 1 SMALL BUSINESS UPDATE

Matthew Brady, District Director, (707) 445-6600

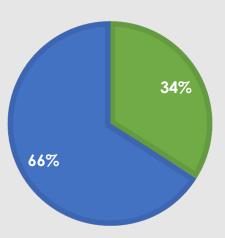


July 2023

District 1 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$170,141,651

■ DBE 34% ■ Non-DBE 66%

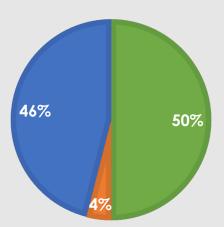


PROCUREMENT TOTAL \$68,849,633

■ SB 50%

■ DVBE 4%

■ Non-SB/DVBE 46%



ONGOING CONSTRUCTION CONTRACTS

District 1 has 79 ongoing construction contracts, valued at \$748,534,100 as of July 3, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District 1 federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to May 31, 2023:

Awarded contracts: 15, totaling \$170,141,651

Total DBE commitment: \$58,381,564 (**34%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for

Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: 3, totaling \$69,000,000

Total DBE commitment: \$16,270,000 (24%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for **3**rd Quarter State fiscal year have reached a total of **\$68,849,633**.

Small Business (SB) participation 50%

Disabled Veteran Business Enterprise (DVBE) participation **4%**

Contracts — total awarded: \$64,168,415

SB participation: \$32,762,619 (**51%**)

DVBE participation: \$2,150,240 (3%)

Procurement — total awarded: \$4,681,219

SB participation: \$1,580,281 (**34%**)

DVBE participation: \$409,772 (**9%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/11/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
01-0C550	Mendocino 1 Navarro Ridge Metal Beam Guard Rail Safety Project	N	\$4,038,000	07/31/2023
01-0E940	Mendocino 1 Navarro Drainage Reconstruction	Ν	\$1,650,000	07/31/2023
01-43484	Mendocino 1 Jack Peters Creek Bridge Rehabilitation	Y	\$12,031,000	08/21/2023
01-0H431	Humboldt 299 Korbel Walls Permanent Restoration of N. Fork Mad River Bridge	N	\$8,290,000	08/30/2023

CALMENTOR (Small Business A&E mentoring program District 1, 2 & 3)

- The last Calmentor Steering Committee Meeting was held on July 27, 2023 via WebEx.
- Next Calmentor Steering Committee Meeting is scheduled for August 31, 2023 via WebEx.

OUTREACH

• July 12, 2023 – North Region Small Business Resource Roundtable

o This virtual offering from the Caltrans North Region Small Business Team allowed participating small businesses an opportunity to meet & network with State agencies and other resource partner organization representatives serving all of Northern California, as well as learn more about the free resources available via these different advocates. This outreach included both a Q&A session as well as break-out room networking where attendees gained valuable insights to benefit their businesses.

August 29 & 30, 2023 – Government Contracting Opportunities Workshops

- The Caltrans North Region Small Business Team is once again partnering with NorCal APEX Accelerators, the California Department of General Services, & the U.S. Small Business Administration to host two virtual workshops for small businesses seeking to grow via state and federal contracting.
- Attendees will learn how to navigate agency websites to find contracting & bidding opportunities and get their bid process questions answered by subject matter experts.

DISTRICT 2 SMALL BUSINESS UPDATE

Dave Moore, District Director, (530) 225-3477

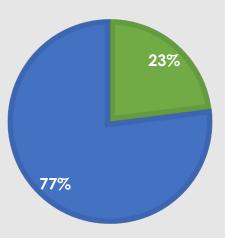


July 2023

District 2 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR CONSTRUCTION CONTRACTS TOTAL \$14,405,000



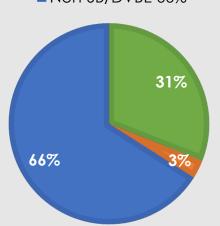


PROCUREMENT TOTAL \$87,953,325

■SB 31%

■ DVBE 3%

■ Non-SB/DVBE 66%



ONGOING CONSTRUCTION CONTRACTS

District **2** has **46** ongoing construction contracts, valued at **\$276,234,300** as of July 3, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District **2** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to May 31, 2023:

Awarded contracts: 1, totaling \$14,405,000

Total DBE commitment: \$3,327,924 (23%)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for

Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: 3, totaling \$69,000,000

Total DBE commitment: \$16,270,000 (24%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for **3**rd Quarter State fiscal year have reached a total of **\$87,953,325**.

Small Business (SB) participation 31%

Disabled Veteran Business Enterprise (DVBE) participation 3%

Contracts — total awarded: \$80,929,058

SB participation: \$25,688,175 (**32%**)

DVBE participation: \$2,680,926 (3%)

Procurement — total awarded: \$7,024,266

SB participation: \$1,131,634 (**16%**)

DVBE participation: \$274,345 (**4%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

LOOK AHEAD CONSTRUCTION PROJECTS (As of 06/22/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
02-3H700	Pavement Rehabilitation in Trinity County	Υ	\$18,540,000	11/07/2023
02-4H020	Pavement Rehabilitation in Tehama County	Υ	\$21,630,000	07/17/2023
02-4H050	Pavement Rehabilitation in Shasta County	Υ	\$26,090,000	08/03/2023
02-3H650	Pavement Rehabilitation in Siskiyou County	Υ	\$22,645,000	07/10/2023

CALMENTOR (Small Business A&E mentoring program District 1, 2 & 3)

- The last Calmentor Steering Committee Meeting was held on July 27, 2023 via WebEx
- Next Calmentor Steering Committee Meeting is scheduled for August 31, 2023 via WebEx

OUTREACH

July 12, 2023 – North Region Small Business Resource Roundtable

Caltrans North Region Small Business Team held a virtual event to allow participating small businesses an opportunity to meet & network with State agencies and other resource partner organization representatives who service Northern California. SB, DVBE & DBE firms learned about the free resources available via these different advocates. This outreach included both a Q&A session as well as break-out room networking where attendees gained valuable insights to benefit their business.

August 12, 2023 – District 2 SB, DVBE & DBE Resource Information Booth

District 2 Small Business Liaison is teaming up with Clean California to host a booth at the Shingletown Founders Day Parade & Sawdust Festival. Resource information will be distributed for the three (SB, DVBE, & DBE) certifications that Caltrans recognizes. Attendees will be given DSBL contact information for 1:1 meetings post-event to learn how to find contracting opportunities with Caltrans.

August 29 & 30, 2023 – North Region Government Contracting Opportunities

- Caltrans North Region Small Business Liaisons, in collaboration with the Department of General Services, Norcal APEX Accelerators, the Small Business Administration, and the Small Business Development Center will host two virtual workshops for small businesses seeking to grow via state and federal contracting.
- Attendees will learn how to expand their business with government contracting, and how to find Caltrans, State, and Federal Government Contracting Opportunities. Firms will learn how to navigate agency websites to find contracting & bidding opportunities and get their bid process questions answered by subject matter experts.

DISTRICT 3 SMALL BUSINESS UPDATE

Amarjeet Benipal, District Director, (530) 741-4233

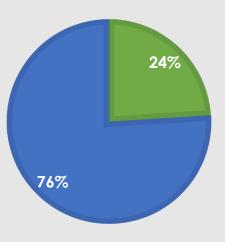


July 2023

District 3 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$313,828,396



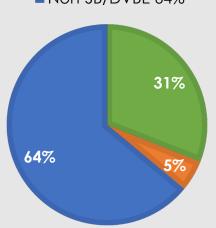


STATE CONTRACTS AND PROCUREMENT TOTAL \$99,562,528



■ DVBE 5%

■ Non-SB/DVBE 64%



ONGOING CONSTRUCTION CONTRACTS

District **3** has **85** ongoing construction contracts, valued at **\$1,881,842,401** as of July 3, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District **3** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to May 31, 2023:

Awarded contracts: 8, totaling \$313,828,396

Total DBE commitment: \$75,928,888 (24%)

ARCHITECTURAL AND ENGINEERING (A&E)

District 1, 2, and 3 federally-funded A&E contracts for

Federal Fiscal YTD: October 1, 2022 to Current:

Awarded contracts: 3, totaling \$69,000,000

Total DBE commitment: \$16,270,000 (24%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for **3**rd Quarter State fiscal year have reached a total of **\$99,562,528**.

Small Business (SB) participation 31%

Disabled Veteran Business Enterprise (DVBE) participation 5%

Contracts — total awarded: \$80,567,305

SB participation: \$25,167,173 (**31%**)

DVBE participation: \$2,716,889 (3%)

Procurement — total awarded: \$18,995,223

SB participation: \$5,627,771 (**30%**)

DVBE participation: \$1,715,043 (**9%**)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/11/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
03-4Н070	Nevada County – Rehab pavement in and near Grass Valley and Nevada City, from Rte 20/49 SEP to east of Stonehill Rd/Dow Rd	Y	\$20,940,000	07/17/2023
03-3J510	Placer County – Install Broadband on Rte 80 from PM 68.5 in Placer County to PMR2.7 in Nevada County	N	\$6,888,000	07/24/2023
03-3J520	Placer County - Install Broadband in Placer County on Rte 80 from PM 42.7 to PM49.3	N	\$5,690,000	07/24/2023
03-3F070	Sacramento County – Widen and replace bridge deck in the City of Sac from N of B St UC to N of Expo Blvd OC at the American River Br and Cal Expo UC	Y	\$49,528,000	08/23/2023

CALMENTOR (Small Business A&E mentoring program Districts 1, 2, and 3)

- The last Calmentor Steering Committee Meeting was held on July 27, 2023 via WebEx.
- Next Calmentor Steering Committee Meeting is scheduled for August 31, 2023 via WebEx.

OUTREACH

- July 20, 2023 A&E Outreach Meeting for District 59 contract, 59ASETA23.
- August 14, 2023 District 3 Procurement Opportunities: Navigating the Web District 3 invites you to one of our monthly training sessions to learn how to find contracting opportunities with Caltrans. Register at: https://conta.cc/3FACG5A
- **August 17, 2023** District 3 annual Minor Project Construction Forum District 3 invites you to join us and learn more about the upcoming minor projects we anticipate advertising this fiscal year. Register at: https://conta.cc/3CCdLO1
- August 23, 2023 North Region Environmental A&E Outreach Meeting.
- August 29 & 30, 2023 Caltrans North Region Government Contracting
 Opportunities Series Join the Caltrans North Region as we host our annual event to
 show you how to navigate the Caltrans, Department of General Services (DGS) and
 Small Business Administration (SBA) websites to find procurement and contracting
 opportunities. Register at: https://conta.cc/43p9IQY
- District 3 Small Business Newsletters Join our quarterly District 3 Small Business and quarterly District 3 Minor Look Ahead Report newsletters. <u>Subscribe Now</u>

DISTRICT 4 SMALL BUSINESS UPDATE

Dina El-Tawansy, District Director, (510) 286-5906

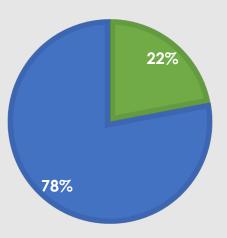


July 2023

District 4 DBE, SB, and DVBE Participation at a glance:

FEDERAL MAJOR
CONSTRUCTION
CONTRACTS
TOTAL \$542,770,867



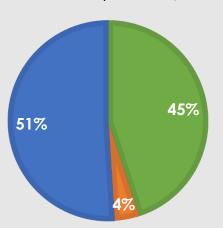


STATE CONTRACTS AND PROCUREMENT TOTAL \$145,878,189



■ DVBE 4%

■ Non-SB/DVBE 51%



ONGOING CONSTRUCTION CONTRACTS

District **4** has **185** ongoing construction contracts, valued at **\$2,254,102,235** as of July 3, 2023.

FEDERALLY-FUNDED CONTRACTS:

MAJOR CONSTRUCTION

District **4** federally-funded major construction contracts for Federal Fiscal YTD: October 1, 2022 to May 31, 2023:

Awarded contracts: 33, totaling \$542,770,867

Total DBE commitment: \$121,862,899 (**22%**)

ARCHITECTURAL AND ENGINEERING (A&E)

District **4** federally-funded A&E contracts for Federal Fiscal

YTD: October 1, 2022 to Current:

Awarded contracts: 2, totaling \$15,000,000

Total DBE commitment: \$3,313,000 (22%)

STATE-FUNDED CONTRACTS AND PROCUREMENT:

Contracting and procurement awards for **3**rd Quarter State fiscal year have reached a total of **\$145,878,189**.

Small Business (SB) participation 45%

Disabled Veteran Business Enterprise (DVBE) participation 4%

Contracts — total awarded: \$132,005,260

SB participation: \$59,286,027 (**45%**)

DVBE participation: \$3,959,634 (3%)

Procurement — total awarded: \$13,872,929

SB participation: \$5,688,095 (**41%**)

DVBE participation: \$1,590,344 (11%)

LOOK AHEAD REPORTS

Construction: http://ppmoe.dot.ca.gov/des/oe/contractor-info.html

District 4 Small Business Update, July 2023

LOOK AHEAD CONSTRUCTION PROJECTS (As of 07/07/2023)				
Contract Number	Description	SB 1? (Y/N)	Capital Estimate	Advertise Date
04-3G633	SANBORN COUNTY PARK MITIGATION	N	\$430,000	08/21/2023
04-1Y950	INSTALL BROADBAND CONDUIT AND FIBER OPTIC AS PART OF THE BROADBAND MIDDLE MILE NETWORK	N	\$3,020,000	12/01/2023
04-1K760	DRAINAGE SYSTEM RESTORATION - REHABILITATE CULVERT	Υ	\$750,000	06/21/2024
04-0Y680	I-580 BROADBAND MIDDLE-MILE NETWORK INSTALLATION PROJECT	N	\$3,565,000	08/21/2024

CALMENTOR (Small Business A&E mentoring program District 4)

Next Calmentor Quarterly Meeting is scheduled for July 27, 2023

OUTREACH

- June 7 Mandatory Pre-Bid Meeting for Project 04-3A9004
- June 15 Mandatory Pre-Bid Meeting for Clean CA Fencing JOC's
- June 20 District 4 Small Business Council Meeting
- June 22 & 29 ACDBE/DBE Certification Workshop
- June 28 District 4 Small Business Contractors Quarterly Outreach
- July 20 Mandatory Pre-Bid Meeting for Clean CA JOC 04A6834
- August 9 Mandatory Pre-Bid Meeting for Project 04-3G3644
- August 10 Mandatory Pre-Bid Meeting for Project 04-0Q0404
- August 15 District 4 Small Business Council Meeting
- August 16 Mandatory Pre-Bid Meeting for Projects 04-1K7304 & 04-1K7504
- August 17 Mandatory Pre-Bid Meeting for Project 04-0Q4404
- **September 13** Mandatory Pre-Bid Meeting for Project 04-0K7804
- **September 27** Mandatory Pre-Bid Meeting for Project 04-4J5404
- October 10 Caltrans 3rd Annual DBE Summit