



District 3 Minor Project Construction Forum:

Upcoming Prime Contracting Opportunities for Small Business



Welcome to today's event!
We will get started shortly.

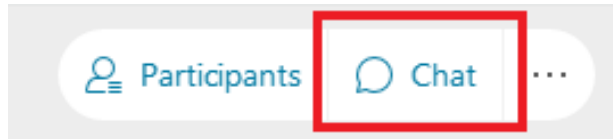
Audience cameras are turned
off and microphones will be
muted.

Hosted by Caltrans District 3, Small
Business Office & the Division of
Program, Project & Asset
Management

Using the Chat and Q&A Features in WebEx

To send a chat message:

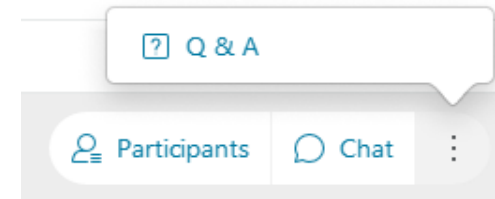
1. Open the Chat panel in the lower right corner:



2. In the Send to or To drop-down list, select the recipient of the message.
3. Enter your message in the chat text box, then press Enter on your keyboard.

To submit a question via the Q&A Panel:

1. Open the Q&A panel by clicking the “...” in the lower right corner:



2. Click in the drop-down menu and select **“Stacie Gandy”** as the recipient of the question.
3. Enter your question in the text box and press Enter on your keyboard.

*** Be sure to indicate if you would prefer to have our moderators ask your question, or if you'd like to be unmuted to ask yourself.*

NON-DISCRIMINATION POLICY STATEMENT



The California Department of Transportation, under Title VI of the Civil Rights Act of 1964, ensures *“No person in the United States shall, on the ground of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving federal financial assistance.”*

Caltrans will make every effort to ensure nondiscrimination in all of its services, programs and activities, whether they are federally funded or not, and that services and benefits are fairly distributed to all people, regardless of race, color, or national origin. In addition, Caltrans will facilitate meaningful participation in the transportation planning process in a nondiscriminatory manner.

Related federal statutes, remedies, and state law further those protections to include sex, disability, religion, sexual orientation, and age.

For information or guidance on how to file a complaint, or obtain more information regarding Title VI, please contact the Title VI Branch Manager at (916) 324-8379 or visit the following web page:
<https://dot.ca.gov/programs/civil-rights/title-vi>.



Caltrans – District 3

- Butte
- Colusa
- El Dorado
- Glenn
- Nevada
- Placer
- Sacramento
- Sierra
- Sutter
- Yolo
- Yuba

GREG WONG

Deputy District Director of Program,
Project & Asset Management



welcome

Minor Construction Program



Clark Peri

Acting Minor Program
Manager, Caltrans District 3

District Minor Program



Annual program



Projects designed and
awarded in the same
Fiscal Year

July 1st – June 30th



Minor B Projects are
valued at up to \$333,000

Designated as Small
Business Only



Minor A Projects are valued at up to \$1.25M

18 Projects Planned

Minor A's
10

Minor B's
8



Tentative Award by Quarter

Quarter 1
(July – Sept)
4

Quarter 2
(Oct – Dec)
2

Quarter 3
(Jan – Mar)
7

Quarter 4
(Apr - Jun)
4

Upcoming Fiscal
Year 2021/2022
Projects



ED-49 Ped/Bike Access

Project EA: 03-0H830

Project Scope, Schedule, and Cost are subject to change as project details are finalized

ED-49 Ped/Bike Access

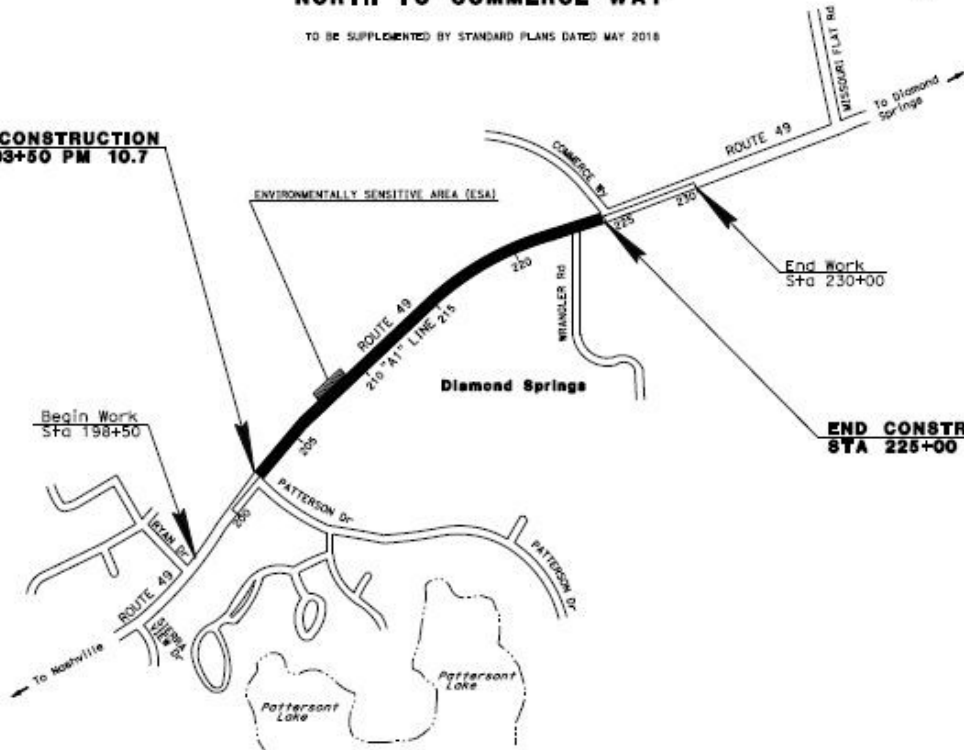
Project EA: 03-0H830

INDEX OF PLANS

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
PROJECT PLANS FOR CONSTRUCTION ON
STATE HIGHWAY
IN EL DORADO COUNTY
AT DIAMOND SPRINGS
FROM PATTERSON DRIVE
NORTH TO COMMERCE WAY

TO BE SUPPLEMENTED BY STANDARD PLANS DATED MAY 2018

BEGIN CONSTRUCTION
STA 203+50 PM 10.7



THE CONTRACTOR SHALL POSSESS THE CLASS (OR CLASSES)
OF LICENSE AS SPECIFIED IN THE "NOTICE TO BIDDERS."

NO SCALE

PROJECT ENGINEER DATE
REGISTERED CIVIL ENGINEER

PLANS APPROVAL DATE
THE STATE OF CALIFORNIA OR ITS
OFFICERS OR AGENTS SHALL NOT BE
RESPONSIBLE FOR THE ACCURACY OR
COMPLETENESS OF SCANNED COPIES OF THIS PLAN SHEET.

CONTRACT NO. **03-CH8304**
PROJECT ID **0318000023**

Project Scope, Schedule, and Cost are subject to change as project details are finalized



Project Location: In El Dorado County on Route 49 from Patterson Drive to Commerce Way

Project Scope: Provide 4-foot paved shoulder on the south bound lane to provide access to pedestrians/ bicyclists, and drainage improvements to mitigate existing flooding conditions. Overlay on both lanes along with new striping to bring uniformity to the project.

Approximate Construction Value: \$875,000

Working Days: 30

Tentative Advertise Date: 9/20/21

Tentative Bid Open Date: 10/27/21

Tentative License Classification(s): Class A, General Contractor

Project Manager: Julio Torreiro-Casal

Project Scope, Schedule, and Cost are subject to change as project details are finalized

ED-49 Ped/Bike Access

Project EA: 03-0H830



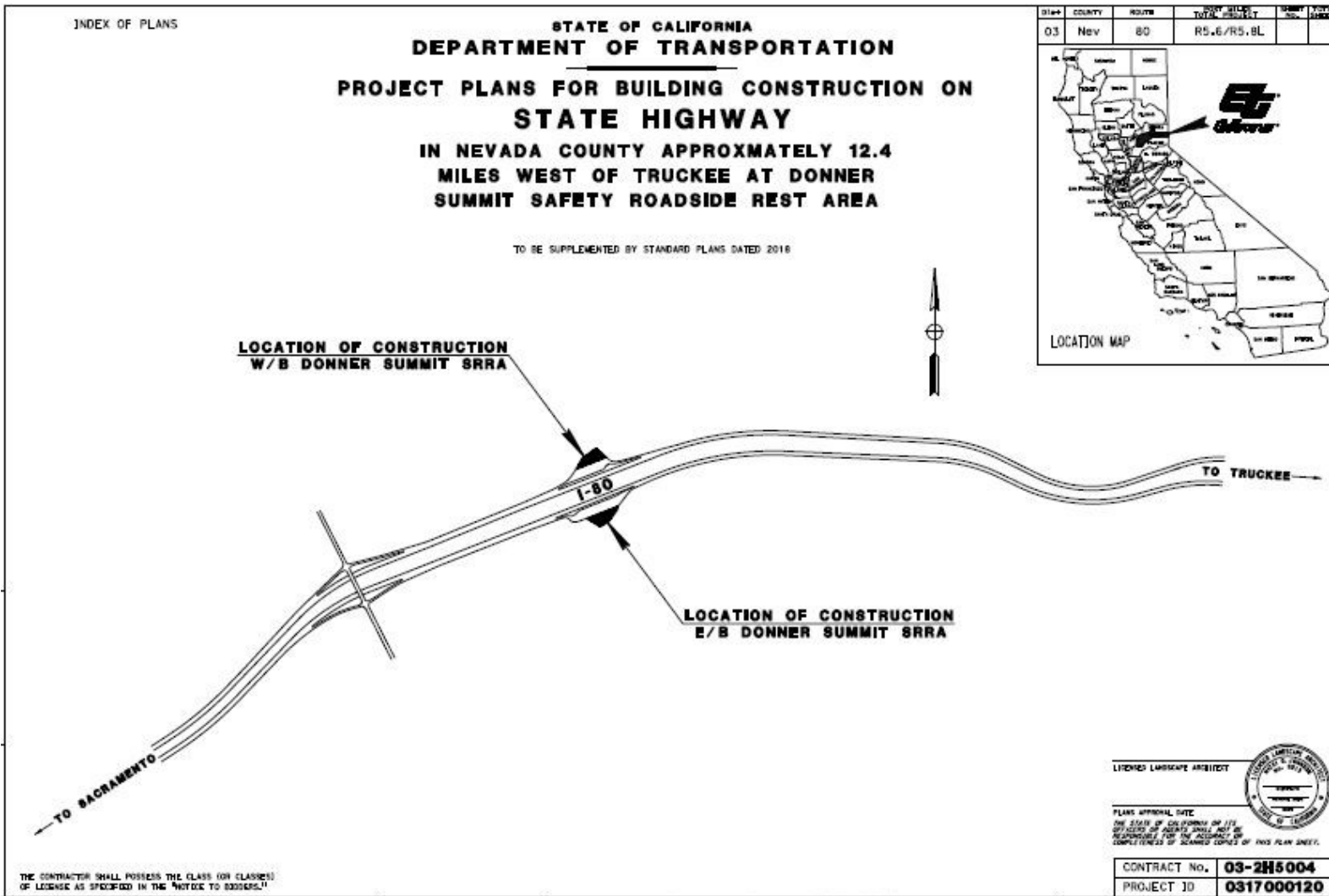
Donner Rest Area Roof | Project EA: 03-2H500

Project Scope, Schedule, and Cost are subject to change as project details are finalized



Donner Rest Area Roof

Project EA: 03-2H500



Project Scope, Schedule, and Cost are subject to change as project details are finalized

Project Location: In Nevada County on Route 80 at the Donner Safety Roadside Rest Area



Project Scope: Replace roof structures at the eastbound and westbound Donner Summit Safety Roadside Rest Areas. The existing ADA parking stalls will be re-striped to be more visible, ADA signage will also be updated and replaced.

Approximate Construction Value: \$630,000

Working Days: 45

Tentative Advertise Date: 9/20/21

Tentative Bid Open Date: 10/27/21

Tentative License Classification(s): Class A, General Contractor; Class C-39, Roofing Contractor

Project Manager: Julio Torreiro-Casal

Project Scope, Schedule, and Cost are subject to change as project details are finalized

Donner Rest Area Roof

Project EA: 03-2H500

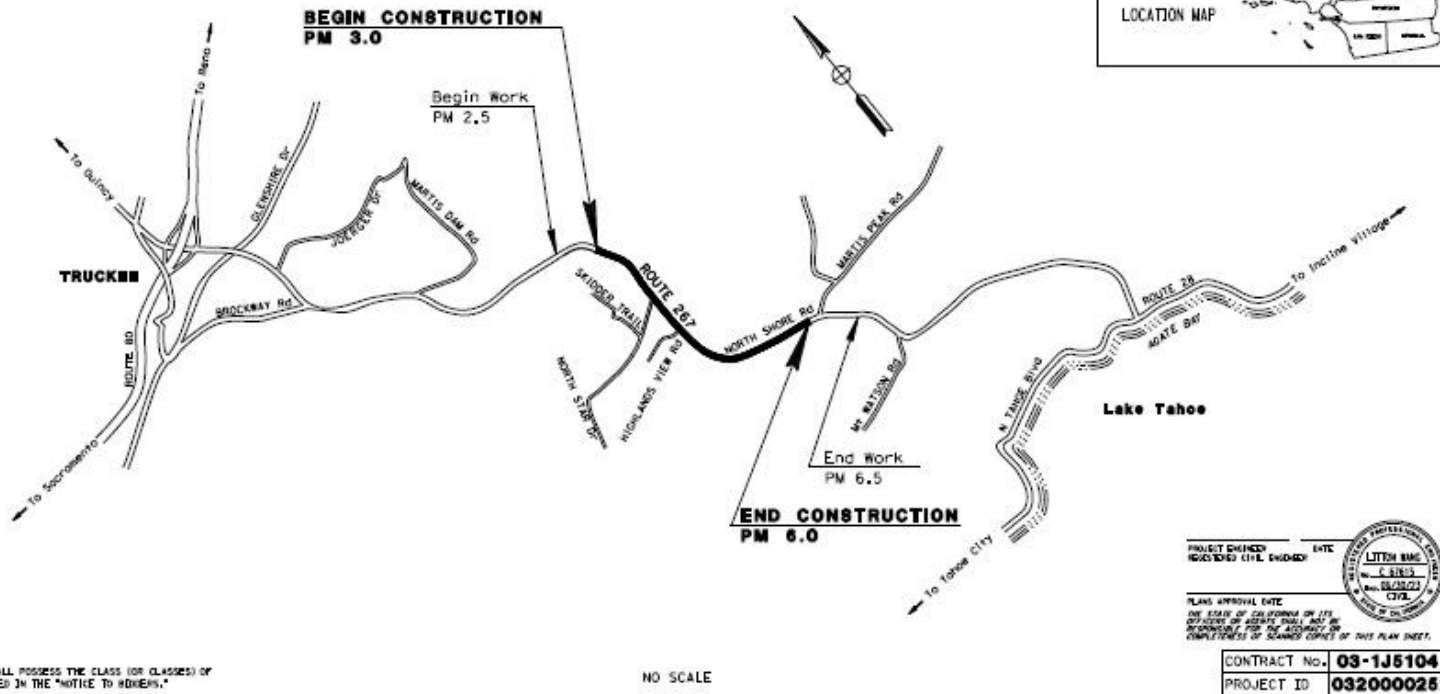


Placer 267 Underdrains | Project EA: 03-1J510

Project Scope, Schedule, and Cost are subject to change as project details are finalized

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
PROJECT PLANS FOR CONSTRUCTION ON
STATE HIGHWAY
IN PLACER COUNTY
NEAR TRUCKEE
FROM 2.0 MILES SOUTH OF MARTIS DAM ROAD
TO MARTIS PEAK ROAD

TO BE SUPPLEMENTED BY STANDARD PLANS DATED MAY 2018



Placer 267 Underdrains Project EA: 03-1J510

Project Scope, Schedule, and Cost are subject to change as project details are finalized

Project Location: In Placer County near Truckee from 2.0 miles south of Martis Dam Rd to Martis Peak Rd

Project Scope: Install underdrain systems under the left and right-side shoulders of eastbound and westbound Route 267 and connect them to existing sand traps. Construct roadside ditches, associated traffic control, repaving, restriping, and permanent erosion control.

Approximate Construction Value: \$1,200,000

Working Days: 30

Tentative Advertise Date: 1/22/22

Tentative Bid Open Date: 2/21/22

Tentative License Classification(s): Class A, General Contractor; Class C-12, Earthwork & Paving Contractor; and/or Class C-31, Construction Zone Traffic Control Contractor

Project Manager: Sean Shaw

Project Scope, Schedule, and Cost are subject to change as project details are finalized

Placer 267 Underdrains

Project EA: 03-1J510



Watt Avenue Curb Ramps

Project EA: 03-1J820

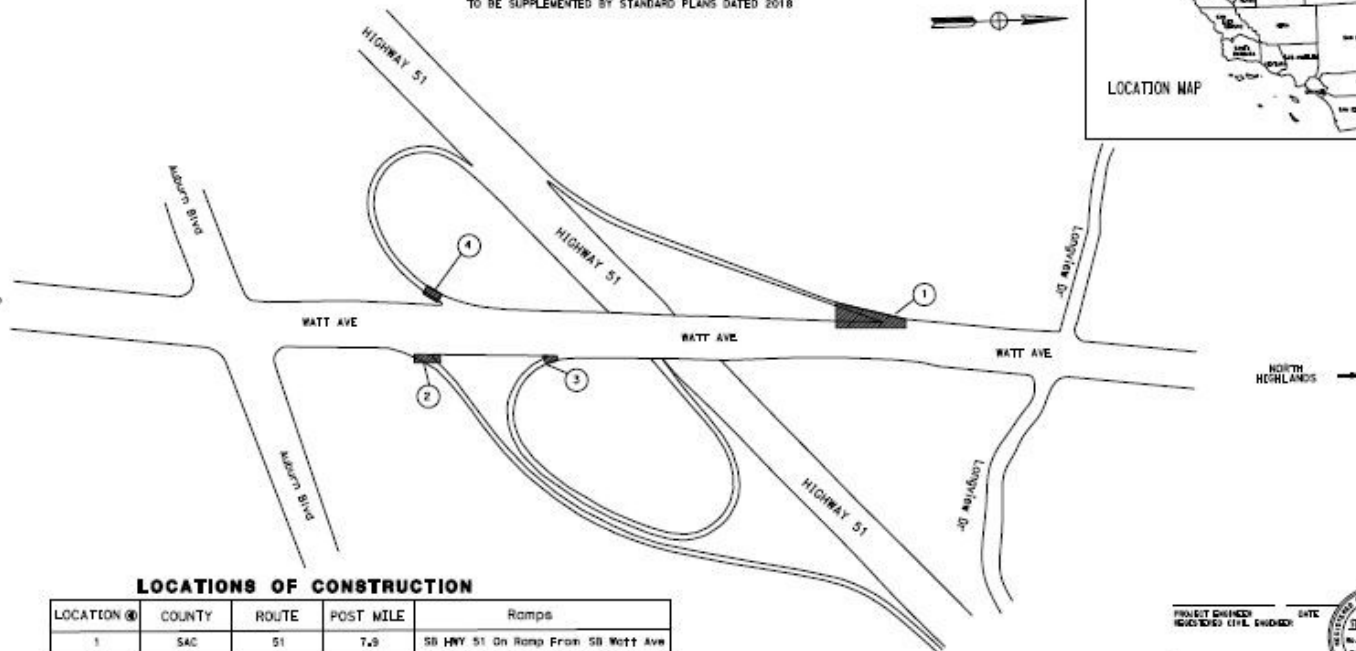
Project Scope, Schedule, and Cost are subject to change as project details are finalized

Watt Avenue Curb Ramps Project EA: 03-1J820

INDEX OF PLANS

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
PROJECT PLANS FOR CONSTRUCTION ON
STATE HIGHWAY
IN SACRAMENTO COUNTY
FROM 0.1 MILE NORTH OF AUBURN BLVD TO
0.1 MILES SOUTH OF LONGVIEW DR IN ARDEN-ARCADE
ON ROUTE 51 WATT AVE

TO BE SUPPLEMENTED BY STANDARD PLANS DATED 2018



LOCATIONS OF CONSTRUCTION

LOCATION #	COUNTY	ROUTE	POST MILE	Ramps
1	SAC	51	7.9	SB HWY 51 On Ramp From SB Watt Ave
2	SAC	51	7.9	NB HWY 51 On Ramp From NB Watt Ave
3	SAC	51	7.9	NB HWY 51 Off Ramp To NB Watt Ave
4	SAC	51	7.9	NB HWY 51 On Ramp From SB Watt Ave

NO SCALE

PROJECT ENGINEER
REGISTERED CIVIL ENGINEER

DATE



PLANS APPROVAL DATE

THE STATE OF CALIFORNIA OR ITS
OFFICERS OR AGENTS SHALL NOT BE
RESPONSIBLE FOR THE ACCURACY OR
COMPLETENESS OF DRAWING CONTENTS OF THIS PLAN SHEET.

CONTRACT No. **03-1J8204**

PROJECT ID **0321000074**

Project Scope, Schedule, and Cost are subject to change as project details are finalized

Project Location: In Sacramento County on Route 51 at the Watt Ave Overcrossing

Project Scope: Rebuild 8 curb ramps to meet current ADA standards

Approximate Construction Value: \$250,000

Working Days: 15

Tentative Advertise Date: 11/15/21

Tentative Bid Open Date: 12/15/21

Tentative License Classification(s): Class C-8, Concrete Contractor; and/or Class C-10, Electrical Contractor

Project Manager: Ali Hassouneh

Project Scope, Schedule, and Cost are subject to change as project details are finalized

Watt Avenue Curb Ramps

Project EA: 03-1J820



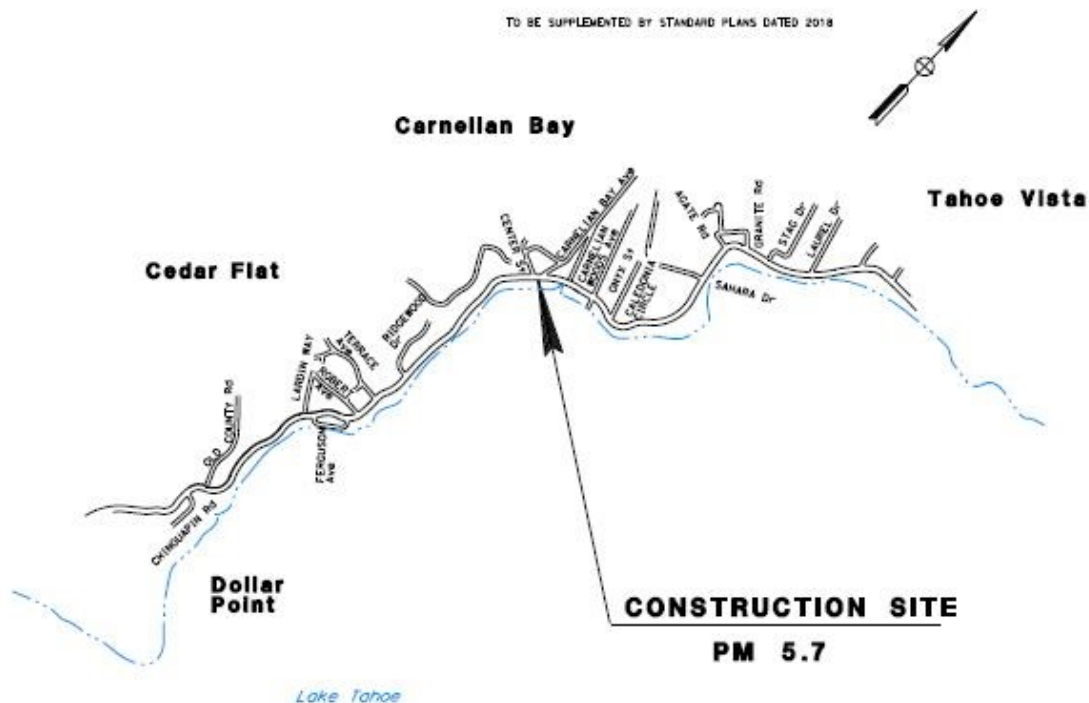
Carnelian Bay Rectangular Rapid Flashing Beacon

Project EA: 03-1J790

Project Scope, Schedule, and Cost are subject to change as project details are finalized

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
PROJECT PLANS FOR CONSTRUCTION ON
STATE HIGHWAY
IN PLACER COUNTY
BETWEEN CARNELIAN BAY AVE AND CENTER ST. PM 5.7
ON ROUTE 28

TO BE SUPPLEMENTED BY STANDARD PLANS DATED 2018



CONSTRUCTION SITE
PM 5.7

NO SCALE

PROJECT ENGINEER
REGISTERED CIVIL ENGINEER

DATE

PLANS APPROVAL DATE

THE STATE OF CALIFORNIA OR ITS
OFFICIALS OR AGENTS SHALL NOT BE
RESPONSIBLE FOR THE ACCURACY OR
COMPLETENESS OF STANDARDS COPIES OF THIS PLAN SHEET.

CONTRACT No. **03-1J790**
PROJECT ID **0321000088**

Carnelian Bay Rectangular Rapid Flashing Beacon Project EA: 03-1J790

Project Scope, Schedule, and Cost are subject to change as project details are finalized



Project Location: In Placer County on Route 28 between Center Street and Carnelian Bay Avenue

Project Scope: Install Rectangular Rapid Flashing Beacon, crosswalk with enhanced signs and striping, and ADA curb ramps as needed to meet current standards

Approximate Construction Value: \$310,000

Working Days: 15

Tentative Advertise Date: 3/11/22

Tentative Bid Open Date: 4/11/22

Tentative License Classification(s): Class A, General Contractor; Class C-8, Concrete Contractor; and/or Class C-31 Construction Zone Traffic Control Contractor

Project Manager: Sean Shaw

Project Scope, Schedule, and Cost are subject to change as project details are finalized

Carnelian Bay Rectangular Rapid Flashing Beacon

Project EA: 03-1J790

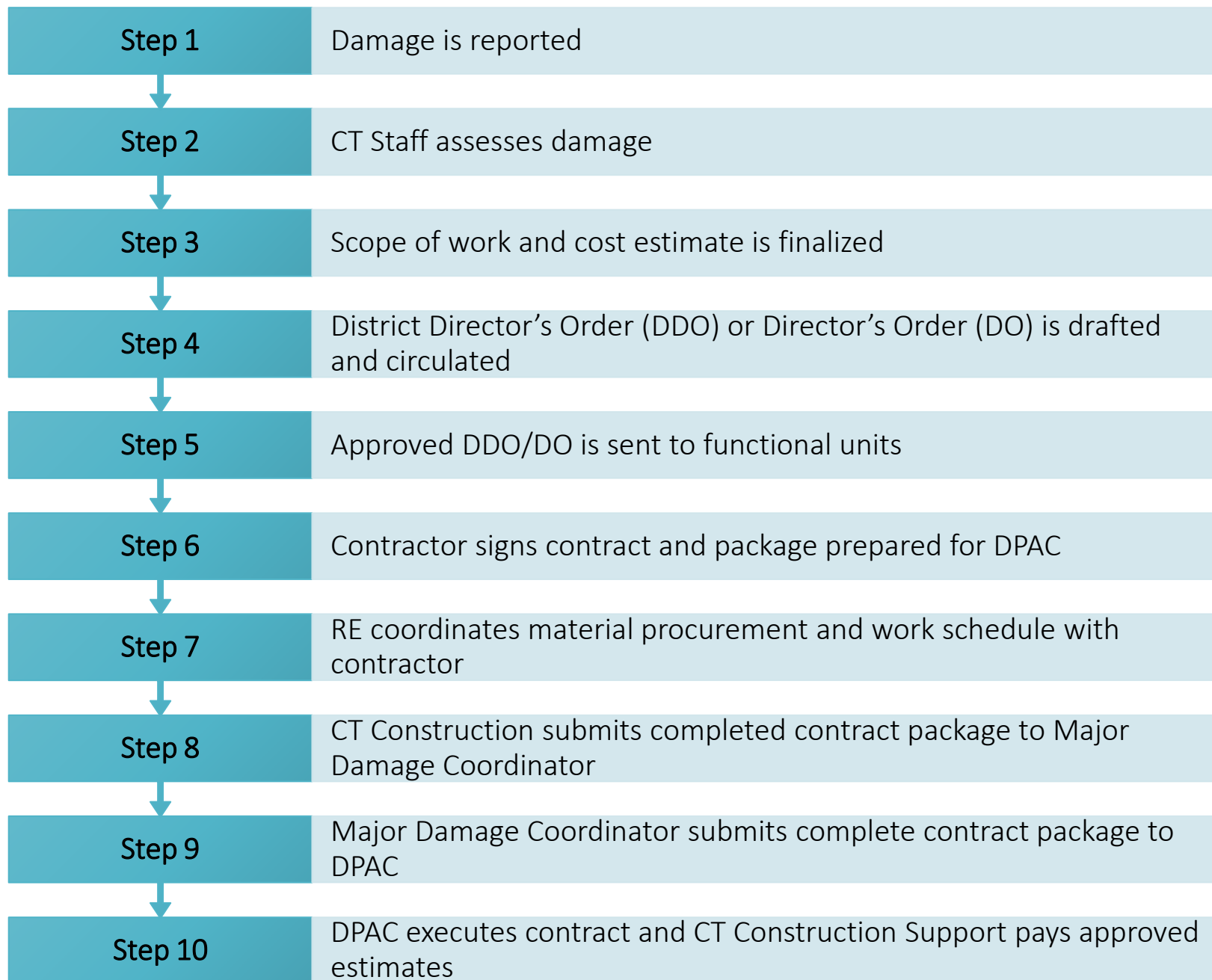
Definition:

- Sudden, unexpected occurrence that poses a clear and imminent danger, requiring immediate action to prevent or mitigate the loss or impairment of life, health, property, or essential public services.

Types:

- District Director's Order (DDO) - up to \$333,000 in construction capital
- Director's Order (DO) – \$333,001 and up in construction capital

Emergency Projects



Emergency Project Process

Questions?



Small Business Program



Robynn Spence
Small Business Liaison
Caltrans District 3

(530) 720-1687

D3.small.business@dot.ca.gov

Caltrans District Small Business Liaisons

Services We Offer:

- **One-on-One Assistance** – Discuss strategies on working with our agency.
- **Technical Assistance** – Provide technical assistance to our small businesses.
- **Public Outreach Opportunities** – To encourage small business participation on contracts and procurements.

Event Calendar: <https://dot.ca.gov/programs/civil-rights/caltrans-events-calendar>

- **Resource for Caltrans Staff** – Connect our District Staff who have purchasing and contracting needs with our small businesses.

Statewide Small Business Liaison List: <https://dot.ca.gov/programs/civil-rights/dsbl-contact-list>

Department of Industrial Relations

MANDATORY Registration as of April 1, 2015

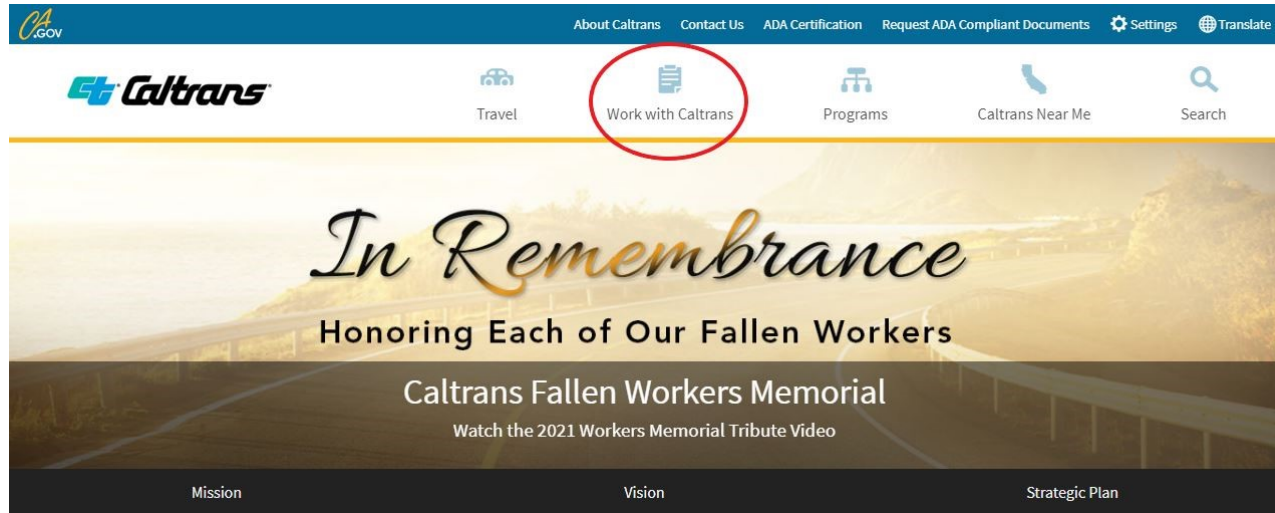
Senate Bill 854, establishes a new public works program to replace the Compliance Monitoring Unit and Labor Compliance Program requirements for bond-funded and other public works projects. The new program will cover all Public Works jobs in the state rather than just selected categories of projects.

All Contractors and all their Sub-Contractors must be registered with the DIR to be able to do any type of Public Works jobs in the State.

Contractors must register and pay the **\$400** annual fee and meet requirements using the new online application at <https://www.dir.ca.gov/Public-Works/Contractor-Registration.html> before bidding on public works contracts in California. The application also provides agencies that administer public works programs with a searchable database of qualified contractors.

Contractors' requirements include that they maintain worker's compensation coverage for all employees and only hire subcontractors who are registered public works contractors. They must also hold a Contractors State License Board license, if required for their trade.

In addition, contractors must not be debarred from working on public works by the state or federal government and have no delinquent wage or penalty assessments due to any enforcement agency or employee. Contractors will also be subject to penalties for bidding or working on public works without being registered with DIR.



Work with Caltrans

[All Projects Currently Advertised](#)

[Broadband Facilitation](#)

[Caltrans Contractor Interest Registry](#)

[Caltrans Project Portal](#)

[Caltrans Research](#)

[Contractors Corner](#)

[Job Opportunities](#)

[Manuals](#)

[Permits](#)

[Procurement and Contracts](#)

[Properties for Sale or Lease](#)

[Title VI of the Civil Rights Act of 1964](#)

[Tribal Relations](#)

Finding Caltrans District 3's Minor A Projects

- Visit our website, <http://dot.ca.gov>
- Navigate to “Work with Caltrans” in the top banner
- Select “Contractor’s Corner”

General Information Advertisement **Bidding** Awards Cost Data

▼ **Advertised Projects**

- ▶ [This Week](#)
- ▶ [Prior Week](#)
- ▶ [Postponed](#)
- ▶ [Next Week](#)
- ▶ [Week After Next](#)
- ▶ [Upcoming Projects](#)
- ▶ [Emergency Informal and Toll Bridge Projects](#)
- ▶ [Addendum Information](#)
- ▶ [All Advertised Projects](#)
- ▶ [CALTRANS' SSPC QP REQUIREMENT NOTICE](#)
- ▶ [24-Month Advertise Look Ahead](#)
- ▶ [Search contracts by item](#)
- ▶ [Plans Holders List and Opt-in Search](#)
- ▶ [Bid](#) *Be sure to check the [Addendum Page](#) for Addendum Information on projects advertised and out to bid.*
- ▶ [Cur](#)
- ▶ [Pro](#) **03-2H5104** | [List of Bid Items](#) | [Project Plans](#) | [Notice to Bidders and Special Provisions](#) | [Bid Book](#) | [0 bidd](#)

Building work, lighting and landscape.
 03-Gle-5-R14.6 * Date Advertised 06/01/2021
 Bids Opening in Sacramento * Bids Open 06/16/2021
 Estimate: \$1,010,000
 In Glenn County 4.6 Miles North Of Willows At The Willows Safety Roadside Rest Area
 The Contractor must have either a Class A license or Class B license or a combination of Class C licenses
 100 Working Days * 3% DVBE Requirement
 Subs/Suppliers: [Opt In](#) | [See 3 opt-in records](#) | Primes: [Advertise for help](#) | [0 prime contractors looking for](#)
[See Non-Bidding Planholders](#) | [See Bidding Planholders](#)

Contractor's Corner

- Scroll to the bottom, select the “Advertisement” Tab
- Then, select “All Advertised Projects” to see all projects statewide
- District 3 projects are indicated by “03” at the start of the 7-digit project number

03-2H5104 | [List of Bid Items](#) | [Project Plans](#) | [Notice to Bidders and Special Provisions](#) | [Bid Book](#) | **0 bidder inquiries**

Building work, lighting and landscape.

03-Gle-5-R14.6 * Date Advertised 06/01/2021

Bids Opening in Sacramento * Bids Open 06/16/2021

Estimate: \$1,010,000

In Glenn County 4.6 Miles North Of Willows At The Willows Safety Roadside Rest Area

The Contractor must have either a Class A license or Class B license or a combination of Class C licenses which constitutes a majority of the work.

100 Working Days * 3% DVBE Requirement

Subs/Suppliers: [Opt In](#) | [See 3 opt-in records](#) | Primes: [Advertise for help](#) | [0 prime contractors looking for help](#)

[See Non-Bidding Planholders](#) | [See Bidding Planholders](#)

Minor A Project Advertisement

[First time bidders click here](#)

General Information	Advertisement	Bidding	Awards	Cost Data
---------------------	---------------	---------	--------	-----------

- ▶ [Listen live to bid openings via phone, and Electronic Bidding webcast](#)
- ▶ [Calendar of Upcoming Bid Openings](#)
- ▶ [Electronic Bidding](#)
- ▶ [Caltrans Bidding Connect](#)
- ▶ [Authorized Materials List](#)
- ▶ [Buy America](#)
- ▶ [Preliminary & Bid Summary Results](#)
- ▶ [Bidder's Guide](#)

Welcome to Caltrans Bidding Connect, your customized Caltrans bidding portal

LOG IN

* Username

* Password

Need to REGISTER?

[CREATE ACCOUNT](#)

Login Help! Email to:
Tuan.T.Nguyen@dot.ca.gov

Forgot password? [Click to reset.](#)

Caltrans Bidding Connect Account

From Contractor's Corner:

- Select "Bidding" Tab at the bottom of Contractor's Corner
- Click on "Caltrans Bidding Connect"

This **FREE** account is required to bid on projects!



Minor B Projects

Two Types:

- ✓ SB Minor B projects:
 - Are not advertised on Cal eProcure
 - Do not have goals
 - **Are awarded to certified SB (DGS) only**
 - Require at least 2 bids
 - Are not publicly opened or posted
- ✓ Regular Minor B projects:
 - Are advertised on Cal eProcure
 - Have DVBE goals
 - Require only 1 bid
 - Are publicly opened and posted

If you are DVBE or DBE certified, you should also be SB certified!

<https://caleprocure.ca.gov/pages/index.aspx>

Event Search

California State Contracts Register

Event Name	Event ID	Department	Event Status
<input type="text"/>	03- 03	2660 2660	Posted
Department of Transportation			

Event Details

Event : 03-2H5104X



Building work, lighting and landscape.

Details

Event ID

03-2H5104X

Format/Type:

Sell Event / RFx

Published Date

06/01/2021 12:00AM PDT

Description:

03-Gle-5-R14.6 *** GLENN COUNTY 4.6 MILES NORTH OF WILLOWS AT THE WILLOWS SAFETY ROADSIDE REST AREA

Dept:

Department of Transportation

Event Version

1

Event End Date:

06/16/2021 2:00PM PDT

[View Event Package](#)

[View Vendor Ads](#)

Contact Information

Maxwell Maurer

Phone: 916/227-6224

Email: maxwell.maurer@dot.ca.gov

Pre Bid Conference (N/A)

Mandatory: Non Mandatory

Date:

Time:

Location:

Comments:

Minor B Project Advertisement

Minor B Bidder Inquiries: <https://dot.ca.gov/caltrans-near-me/district-3/d3-programs/d3-construction/d3-minor-b>

Are you interested in a Caltrans project in Glenn County?



Caltrans District 3 <d3.small.business@dot.ca.gov>

To: Spence, Robynn L@DOT

Retention Policy Enforced: Inbox 120 day (4 months)

Expires 8/21/2021

Fri 4/23/2021 12:40 PM

Reply

Reply All

Forward



If there are problems with how this message is displayed, click here to view it in a web browser.



Caltrans has a project for you!



**Caltrans is seeking your certified small business
for a contracting opportunity
(EA 03-1J360) in Glenn County.**

Small Business Only Minor B's

District 3 ~ Request for Interest
notices

- ✓ Sent out to SB/DVBE firms a few months before advertisement
- ✓ Respond back by the due date listed in the notice to be placed onto the list



District

3

Caltrans District 3 Quarterly Minor Construction Look Ahead Report

**Interested in working on Caltrans Projects?
Want to be the Prime Contractor?**

**These Fiscal Year 2021/2022 Minor Construction
projects may be just what you're looking for!**

Minor B projects are valued at up to \$333,000 and are designated as Small Business Only. Minor A projects are valued at up to \$1.25 Million.

These projects are currently in design and will be advertising and awarding before June 30, 2022. See the projects below for more details and a tentative time of advertisement.

(Project scope, schedule, and cost subject to change as project details are finalized)

Tentative July through September Advertisements



Minor Construction Look Ahead Report

New this year!

- ✓ Updated minor project information for District 3 projects (Minor A's and B's)
- ✓ Sent Quarterly

Want to receive this?

- ✓ Sign up by emailing your District 3 Small Business Liaison, D3.small.business@dot.ca.gov

Caltrans Contractor Interest Registry

Help Caltrans with the Next Emergency



Route 140 damaged by the 1997 storm disaster (1997 photo)



Route 140 after emergency contract repairs (1997 photo)
Caltrans partners with contractors to perform emergency repairs when washouts, landslides, slipouts, earthquakes or other emergencies occur.

All Contractors Are Invited To Tell Us What You Can Do.

Typical types of work:

- Reconstruct **pavement** under emergency conditions;
- **Excavate** slopes or construct **embankment**;
- Rent **heavy equipment** to Caltrans on short notice;
- **Demolish** damaged structures;
- Remove and replace **culverts or drains**;
- Provide temporary **traffic control**;
- ...and others not listed

All contractors of all sizes are invited to express their interest in potentially performing emergency work for Caltrans.

When an emergency strikes, Caltrans may use emergency procedures to immediately select a contractor to reopen damaged facilities. The purpose of the registry is to provide a list of contractors potentially available for emergency work if needed.

[Click here to enter your firm into the Registry](#)

[Fill Out Form Now](#)

DISCLAIMER: Registering with Caltrans does not represent any express or implied promise by Caltrans to award emergency contracts now or in future. Caltrans is not bound to select contractors from the registry. Data entered will be held in confidence and will not be shared with other firms without the contractors consent.

Emergency Contractor Interest Registry

Interested in *potentially* being called to assist in an emergency?

Register at the Caltrans Contractor Interest Registry.

<https://ecr.dot.ca.gov/>

Small Business Certifications

Small Business (SB)

Small Business – Public Works (SB-PW)

Disabled Veterans Business Enterprise (DVBE)

Caltrans Annual Small Business Goals

Small Business (SB)/Small Business – Public Works (SB-PW)

25%

Disabled Veterans Business Enterprise (DVBE)

5%

Disadvantaged Business Enterprise (DBE)

17.6%



Ralph "Skip" Masters | Procurement Counselor
California Capital PTAC
rmasters@cacapital.org
(916) 299-6781

California Capital Procurement Technical Assistance Center (PTAC)



*Helping your businesses **prepare** for, **pursue** and **perform** on government contracts.*

- One-on-One Counseling
- Workshops and Training
- Bid Matching

Register for services at:

www.cacapital.org/ptac

The California Capital PTAC is funded in part through a cooperative agreement with the Defense Logistics Agency.



Working with your local PTAC

300+

Local PTAC offices
nationwide

16

California Capital
supports 16 counties



Services provided at **NO
COST** to our clients

- The California Capital PTAC serves businesses in **Butte, Colusa, El Dorado, Glenn, Lake, Lassen, Modoc, Nevada, Placer, Plumas, Sacramento, Sierra, Sutter, Tehama, Yolo, and Yuba** Counties.
- Not in our area of coverage, search for your local PTAC at <https://www.aptac-us.org/>
- Understand the opportunities and requirements of becoming a federal, state, or local government contractor.
- Build government contracting capacity and market awareness.

How does the California Capital PTAC help small businesses?

- *We become a Government contracting advisor for your business.*
- *We help small businesses through One-on-One Counseling, Workshops and Training and Bid Match Service.*
- *We conduct Market research to determine what agencies are procuring your product or service*
- *We also help clients respond to bids /proposals.*
- *Additionally, there is no limit to how often you can engage with us.*

***Overall we help the small businesses come to an informed decision related to pursuing government contracting*

What is the process to engage the California Capital PTAC?

- *Businesses must first register at www.cacapital.org/ptac to become a client.*
- *Once registered you will be assigned a PTAC counselor.*
- *Your counselor will reach out to you to schedule an initial counseling session.*
 - *The initial session provides the counselor with a baseline for advising the client.*
 - *In the initial session the counselor will assess the client's background & experience.*

Certification/Registration



❑ Entity Registration (**Self-Certification**) www.sam.gov

- DUNS Number www.fedgov.dnb.com or 1-866-705-5711

Note: April 2022 DUNS changing to Unique Entity Identifier (UEI)

- North America Industry Classification System (NAICS) Number(s)

www.census.gov/eos/www/naics

- Product Service Code(s) (PSC)

<http://support.outreachsystems.com/resources/tables/pscs/>

- SB, SDB, WOSB, EDWOSB, VOSB, SDVOSB

- State of California Registration

<https://caleprocure.ca.gov/pages/index.aspx>

California Capital PTAC Workshops/Webinars

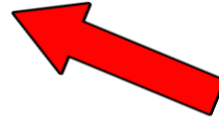
<https://cacapital.org/workshops-events/calendar/>

PTAC Workshops (Monthly):

- How to do Business with the Federal Government
- Marketing your Business 101
- Federal Government Contracting - Did You Know?
- SAM.gov
- USAspending.gov
- Acquisition.gov
- GSA Federal Supply Schedule (FSS) Parts 1 & 2

Govology <https://govology.com/>

- FAR, Contract Types and Formats, Proposal Writing, Cybersecurity Compliance, Debriefs and Protests, etc.



California Capital PTAC Workshops/Webinars cont'd

<https://cacapital.org/workshops-events/calendar/>

Misc. Workshops:

- Government Contracting Assistance and Networking (GCAN) – w/SBA Sacramento D.O.
Third Thursday of each Month at 8:30 am/9:00 am

How to Do Business with:

- CA State Agencies: DGS, Caltrans, CalFire, etc.
- Sacramento County
- Sacramento Municipal Utility District (SMUD)





California Capital Procurement Technical Assistance Center (PTAC)



*Helping your businesses **prepare** for, **pursue** and **perform** on government contracts.*

- One-on-One Counseling
- Workshops and Training
- Bid Matching

Register for services at:

www.cacapital.org/ptac

The California Capital PTAC is funded in part through a cooperative agreement with the Defense Logistics Agency.



THANK YOU!

**Ralph”Skip”Masters | Procurement Counselor
California Capital PTAC
rmasters@cacapital.org
(916) 299-6781**



Q&A/Networking

Questions

Use Q&A Feature of WebEx for any questions

Be sure to indicate if you'd like to be unmuted to ask your question to the group



Networking

Please **raise your hand** to share a *30-second introduction* and we will unmute you

Resources

- Caltrans Contractors Corner: <http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>
- Projects out for Bid: <https://dot.ca.gov/programs/procurement-and-contracts/contracts-out-for-bid>
- All Advertised Projects: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>
- Contractors Interest Registry/Emergency Work: <https://ecr.dot.ca.gov/>
- Cal eProcure: <https://caleprocure.ca.gov/pages/index.aspx>
- Search for a Certified Small Business & DVBE: <https://www.caleprocure.ca.gov/pages/index.aspx>
- Caltrans Event Calendar: <https://dot.ca.gov/programs/civil-rights/Caltrans-events-calendar>
- Caltrans Civil Rights Business Resources (DBE/SB/DVBE) Certifications: <https://dot.ca.gov/programs/civil-rights>
- Disadvantaged Business Enterprise System: <https://dot.ca.gov/programs/civil-rights/dbe>
- Minor B Projects Bidder Inquiry: <https://dot.ca.gov/caltrans-near-me/district-3/d3-programs/d3-construction/d3-minor-b>

Caltrans Contact Information

District 3, Small Business Liaison

Robynn Spence

D3.small.business@dot.ca.gov

Contact Us: <https://dot.ca.gov/contact-us>

Statewide DSBL Contact List:

<https://dot.ca.gov/programs/civil-rights/dsbl-contact-list>

Caltrans Near Me: <https://dot.ca.gov/Caltrans-near-me>

Caltrans Civil Rights Business Resources
(DBE/SB/DVBE) Certifications:

<https://dot.ca.gov/programs/civil-rights>



Thank you for joining us today for
our 1st Annual Minor Project
Construction Forum!

Look for the upcoming Minor
Construction Look Ahead Report and
Minor Project Solicitation emails!

Hosted by Caltrans District 3, Small Business Office & the
Division of Program, Project & Asset Management