



| Yearly Fuel Consumption Per EPA Line-Haul Duty Cycle |       |       |        |       |       |        |        |        |        |        |         | Total:  | Total Cost | Gal/Saved | % Saved | Cost Savings |
|--|-------|-------|--------|-------|-------|--------|--------|--------|--------|--------|---------|---------|------------|-----------|---------|--------------|
| Notch  | LI    | I     | DB     | 1     | 2     | 3      | 4      | 5      | 6      | 7      | 8       |         |            |           |         |              |
| Time Per Notch                                       | 19.0% | 19.0% | 12.5%  | 6.5%  | 6.5%  | 5.2%   | 4.4%   | 3.8%   | 3.9%   | 3.0%   | 16.2%   |         |            |           |         |              |
| KLW SE32C  | 1,624 | 1,624 | 3,103  | 2,434 | 6,270 | 9,206  | 10,960 | 12,280 | 15,587 | 14,957 | 96,396  | 172,817 | \$561,656  | -         | -       |              |
| U30C   | 2,629 | 2,629 | 1,984  | 4,259 | 6,005 | 10,011 | 12,894 | 15,435 | 20,556 | 19,780 | 127,253 | 223,435 | \$726,163  | 50,618    | 22.65%  |              |
| SD40-2   | 3,325 | 4,253 | 10,684 | 2,407 | 6,587 | 8,762  | 10,243 | 12,218 | 17,222 | 17,729 | 110,571 | 204,003 | \$663,009  | 31,186    | 15.29%  |              |
| SD60   | 2,320 | 2,320 | 5,596  | 3,175 | 6,085 | 10,159 | 11,927 | 13,610 | 21,429 | 19,536 | 120,659 | 216,815 | \$704,647  | 43,998    | 20.29%  |              |

| Variables | Hours used per year | 4,070 | Fuel Cost/Gallon | \$3.25 | Units and/or Years in Use | 1 |
|-----------|---------------------|-------|------------------|--------|---------------------------|---|
|-----------|---------------------|-------|------------------|--------|---------------------------|---|

*\*Disclaimer: This data is the result of a set of assumptions being applied to fuel consumption data that is derived from multiple online and print sources. Therefore, the above data may vary from actual fuel consumption and should only be used for estimation purposes. This document cannot be given to third parties without the expressed written consent of KLW/KLC. © 2015 Knoxville Locomotive Corp.*