

DEPARTMENT OF TRANSPORTATION

DIVISION OF ENGINEERING SERVICES

OFFICE ENGINEER

P.O. BOX 168041, MS-43

SACRAMENTO, CA 95816-8041

PHONE (916) 227-6299

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www.dot.ca.gov

*Serious drought.
Help save water!*

May 25, 2016

Facsimile: (714) 799-7616

Steve Benjamin, Executive Vice President
Audio Visual Innovations, Inc.
11095 Knott Ave, Suite E
Cypress, CA 90630

12-0N2204
12-Ora-Var
B.O. 03/17/2016

Dear Mr. Benjamin:

The Department of Transportation (Caltrans) received a letter dated April 19, 2016, submitted by Audio Visual Innovations, Inc. (AVI), protesting the bidding procedures and the bid evaluations regarding the above contract.

Caltrans reviewed all bids in connection with the above contract. As you are aware, this contract was re-advertised because the bids received on December 17, 2015, were nonresponsive to the specifications of the bid. Unfortunately, as conveyed in our original correspondence dated February 3, 2016, AVI's bid was found nonresponsive for a technical issue with its bidders bond. With regard to notification of bid expiration, Caltrans offers to extend the bids for all bidders, if award of the contract extends beyond a 30-60 day period.

As this protest pertains to bidding procedures, for the purpose of transparency and assuring the public of its integrity with respect to the competitive bidding process, Caltrans as a standard practice publishes the bids for the low three bidders, and makes all other bids available upon request. Caltrans makes those bids available at http://www.dot.ca.gov/hq/esc/oe/bidsub/post_bid.php. While AVI did submit a bid for this same contract on March 17, 2016, even if it complied with the specifications of the contract, it was not the lowest responsive bid.

As the protest pertains to the specifications of the equipment used in the performance of the contract, Caltrans does not consider that as a condition of award, rather this is a contract administration issue.

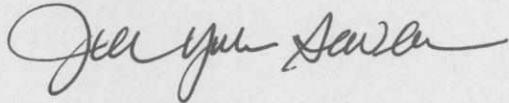
Lastly, as this protest pertains to technology proposed by other bidders; Caltrans, prior to the award of a contract does not analyze the technical specifications of the contract as proposed by the bidder, this is a contract administration issue. In addition, all bidders must perform the contract as specified by the provisions of the contract.

Caltrans did evaluate the bid submitted by Spinitar and found its bid responsive to the contract specifications and awarded this contract to Spinitar on April 14, 2016.

Mr. Benjamin
May 25, 2016
Page 2

If you have any questions, please contact Mulissa Smith, Contract Awards Branch Chief, at (916) 227-6228.

Sincerely,

A handwritten signature in cursive script that reads "Jill Y. Sewell". The signature is fluid and connected, with a prominent loop at the beginning of the first name.

JILL Y. SEWELL
Office Chief
Office Engineer, Construction Contract Awards
Division of Engineering Services

**** Transmit Conf. Report ****

P.1
CAL/TRANS PLANS COUNTER

May 27 2016 02:32pm

Fax/Phone Number	Mode	Start	Time	Page	Result	Note
917147997616	Normal	27:02:31pm	0'21"	2	# O K	

STATE OF CALIFORNIA—CALIFORNIA STATE TRANSPORTATION AGENCY

EDMUND G. BROWN Jr., Governor

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