

Second Bidder

STATE OF CALIFORNIA • DEPARTMENT OF TRANSPORTATION
DBE - COMMITMENT
 DES-OE-0102.10D (REV 12/2014)

CONTRACT NO: 10-1C0004
 BID AMOUNT: \$ 789,383.55
 BID OPENING DATE: 6/17/15
 BIDDER'S NAME: BC RENTALS INC. DBA BC TRAFFIC SPECIALIST
 DBE GOAL FROM CONTRACT %: 4%

DBE PRIME CONTRACTOR CERTIFICATION¹: _____ TOTAL NUMBER OF ALL SUBCONTRACTS (DBE & NON-DBE) _____ TOTAL VALUE OF ALL SUBCONTRACTS (DBE & NON-DBE) _____

| BID ITEM NO. | ITEM OF WORK AND DESCRIPTION OF SERVICES TO BE SUBCONTRACTED OR MATERIALS TO BE PROVIDED ² | WORK CATEGORY CODES ³ | NAME OF DBEs (Must be certified on the date bids are opened. Include Caltrans' certification no., DBE address, and phone number. Show 2nd and lower tier subcontractors) | AMOUNT (\$) |
|--------------|---|----------------------------------|---|-------------|
| 17 | FURNISH RETROREFLECTIVE SHEETING (TYPE XI) | 028929 | HERCON COMPANY # 138 4220 30211 AVENIDA DE LAS BANDERAS, ST. 200 RANCHO SANTA MARGARITA, CA 92688 949-766-6770 | \$58,500 |
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Show all DBE firms being claimed for credit, regardless of tier. Attach written confirmation from each DBE shown stating that it will be participating in the contract to perform the specific work shown for the specific amount agreed to.

The names of the 1st tier DBE subcontractors and items of work must be consistent with the Subcontractor List (Pub Cont Code § 4100 et seq.).

Total Claimed Participation \$58,500
7.41 %

¹Each DBE prime contractor must enter its certification number and show all work to be performed by DBEs, including work performed by its own forces.

²If 100% of an item is not to be performed or furnished by the DBE, describe the exact portion of the item to be performed or furnished.

³Use Work Category Codes from the California Unified Certification Program database.

The bidder acknowledges that it is committed to use the DBEs shown on this form to meet the contract goal (49 CFR 26.53).

Trevor Couch
Signature of Bidder

6/19/15 (714)-974-1190
Date (Area Code) Tel. No.

TREVOR COUCH
Person to Contact (Please Type or Print)

ADA Notice For individuals with sensory disabilities, this document is available in alternate formats. For information, call (916) 445-1233, TTY 711, or write to Records and Forms Management, 1120 N Street, MS-89, Sacramento, CA 95814.

Rec'd from Procurement 6/24/15 11:48A

2. List the names of certified DBEs and all the dates on which they were solicited to bid on this project. Include the items of work offered and the dates and methods used for following up initial and follow-up solicitations to determine with certainty whether the DBEs were interested. Attach copies of solicitations, e-mail messages, telephone records, fax confirmations, etc.

| Name of DBE Solicited | Date of Initial Solicitation | Items of Work Offered | Follow Up Methods and Dates |
|-------------------------|------------------------------|-----------------------|-----------------------------|
| N/A - USING DBE COMPANY | | | |
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3. For each item of work made available, indicate whether the Bidder provided plans and specifications specific to the items of work being offered, list the selected firm and its status as a DBE, the DBEs that provided quotes, the price quote for each firm, and the price difference for each DBE if the selected firm is not a DBE. Provide copies of each DBE and Non-DBE quote submitted to the Bidder whenever a Non-DBE firm was selected over a DBE for work on the Contract.

| Items of Work | Provided Plans/ Specifications for Work Offered Yes/No | Name of Selected Firm | DBE or Non-DBE | Name of Rejected Firm | Quote (\$) | Price Difference (\$) |
|---------------|--|-------------------------|----------------|-----------------------|------------|-----------------------|
| | <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | |
| | <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | |
| | <input type="checkbox"/> YES <input type="checkbox"/> NO | N/A - USING DBE COMPANY | | | | |
| | <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | |
| | <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | |
| | <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | |
| | <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | |
| | <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | |
| | <input type="checkbox"/> YES <input type="checkbox"/> NO | | | | | |

If the firm selected for the item is not a DBE, provide the reasons for the selection on a separate sheet and attach names, addresses, and phone numbers for the firms listed above. Provide evidence as to why additional agreements could not be reached for DBEs to perform work.

4. Describe the Bidder's outreach efforts to identify and solicit the interest of all certified DBEs that have the capability to perform the work of the Contract. Provide copies of supporting documents.

| Description of Outreach | Dates | Location (if applicable) | Results |
|-------------------------|-------|--------------------------|---------|
| N/A - USING DBE COMPANY | | | |

5. Describe the Bidder's efforts made to provide interested DBEs with adequate information about the plans, specifications, and requirements of the Contract to assist them in responding to a solicitation. Identify the DBEs assisted, the type of information provided, and the date of the contracts. Provide copies of supporting documents.

N/A

6. Describe the Bidder's efforts made to assist interested DBEs in obtaining bonding, lines of credit, or insurance. Identify the DBEs assisted, the type of assistance offered, and the dates. Provide copies of supporting documents.

N/A

7. Describe the Bidder's efforts made to assist interested DBEs in obtaining necessary equipment, supplies, materials, or related assistance or services, excluding supplies and equipment the DBE purchases or leases from the prime contractor or its affiliate. Identify the DBEs assisted, the type of assistance offered, and the dates. Provide copies of supporting documents. List efforts made to assist interested DBEs in obtaining bonding, lines of credit, insurance, necessary equipment, supplies, materials, or related assistance or services, excluding supplies and equipment the DBE subcontractor purchases or leases from the prime contractor or its affiliate. Identify the DBE assisted, the assistance offered, and the date. Provide copies of supporting documents.

N/A

8. List the names of agencies and the dates on which they were contacted to provide assistance in contacting, recruiting, and using DBE firms. If the agencies were contacted in writing, provide copies of supporting documents.

N/A

9. Include additional data to support a demonstration of good faith efforts.

N/A

NOTE: USE ADDITIONAL SHEETS OF PAPER IF NECESSARY.

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June 17, 2015

BC TRAFFIC SPECIALIST
638 W. Southern Avenue
Orange, CA 92865

Attention: Mr. Trevor Couch
Estimator

Reference: State of California
Department of Transportation
Contract No. 10-1C0004

Subject: Material Quote
Reflective Sheeting XI
(RetroReflective Sheeting)

Dear Mr. Couch:

Hercon Company, Inc. (HCI) is please to provide this material quotation for RetroReflective Sheeting per your request and the referenced contact number noted above. HCI will furnish to BC TRAFFIC SPECIALIST as part of bid item #17, 11,500 square feet of RetroReflective Sheeting Type XI for a lump sum pricing of \$58,500.00 taxes included.

If you should have any questions or require any further information please feel free to contact me at your earliest convenience. HCI is looking forward to your successful award and working with your firm in the future.

Respectfully,

Albert Hernandez Jr.
Hercon Company, Inc.
CEO/President

UCP Firm Number 35158
SUPPLIER CLEARINGHOUSE VON: 10DS0077
DIR# 1000023931

CALIFORNIA UNIFIED CERTIFICATION PROGRAM DISADVANTAGED BUSINESS ENTERPRISE CERTIFICATE

HERCON COMPANY, INC.

30211 AVENIDA DE LAS BANDERAS, STE 200
RANCHO SANTA MARGARI, CA 92688

Owner: ALBERT HERNANDEZ JR.

Business Structure: CORPORATION

This certificate acknowledges that said firm is approved by the California Unified Certification Program (CUCP) as a Disadvantaged Business Enterprise (DBE) as defined by the U.S. Department of Transportation (DOT) CFR 49 Part 26, as may be amended, for the following NAICS codes:

NAICS Code(s) * Indicates primary NAICS code

* 237110 Water and Sewer Line and Related Structures Construction

Work Category Code(s)

C0670 PIPE
C0698 BUILDING MATERIAL
C1920 STRUCTURE EXCAVATION

C0686 ELECTRICAL & SIGNALS
C1701 DEVELOP WATER SUPPLY
C7160 ASBESTOS-CEMENT SEWER PIPE

Licenses

A General Engineering Contractor

C10 Electrical Contractor

ASB Asbestos

C12 Earthwork and Paving Contractor

B General Building Contractor

C16 Fire Protection Contractor

CERTIFYING AGENCY:

DEPARTMENT OF TRANSPORTATION
1823 14TH STREET, MS 79
SACRAMENTO, CA 95811 0000
(916) 324-1700

UCP Firm Number : 35158

James Salas
CUCP OFFICER

December 26, 2008

It is CUCP's policy and objective to promote and maintain a level playing field for DBEs in California on Federal-aid contracts. We ensure nondiscrimination in the award and administration of U.S. DOT assisted contracts based on the requirements of 49 CFR Parts 21 and 26.

DIR # 1000023931

**SUPPLIER CLEARINGHOUSE
CERTIFICATE OF ELIGIBILITY**

CERTIFICATE EXPIRATION DATE: **05-23-2016**

The Supplier Clearinghouse for the Utility Supplier Diversity Program of the California Public Utilities Commission hereby certifies that it has audited and verified the eligibility of:

***Hercon Company, Inc
of Rancho Santa Margarita, California as a MBE***

pursuant to Commission General Order 156, and the terms and conditions stipulated in the Verification Application Package. This Certificate shall be valid only with the Clearinghouse seal affixed hereto.

Eligibility must be maintained at all times, and renewed within 30 days of any changes in ownership or control. Failure to comply may result in a denial of eligibility. The Clearinghouse may reconsider certification if it is determined that such status was obtained by false, misleading or incorrect information. Decertification may occur if any verification criterion under which eligibility was awarded later becomes invalid due to Commission ruling. The Clearinghouse may request additional information or conduct on- site visits during the term of verification to verify eligibility.

This certification is valid only for the period that the above named firm remains eligible as determined by the Clearinghouse. Utility companies may direct inquiries concerning this Certificate to the Clearinghouse at 800-359-7998 in Los Angeles.

VON: 10DS0077

Determination Date: 05-23-2013

DIR# 10000 23931

638 W. Southern Ave.
Orange, CA 92865-3219



Office: (714) 974-1190
Main Fax: (714) 974-5788
Sales Fax: (714) 974-1783
Estimating Fax: (714) 974-1753

FAX COVER SHEET

| | |
|------------------|-------------------------------|
| Company name: | Total Pages(including cover): |
| CALTRANS | 9 |
| To: | From: |
| DOCUMENT CONTROL | BC RENTALS INC |
| Fax number: | Date: |
| 916-227-6282 | 6/23/15 |

Urgent Reply ASAP Please comment Please review FYI

PLEASE ATTACH DBE FORMS AND
DOCUMENTATION BID PACKET FOR
BC RENTALS INC. DBA BC TRAFFIC SPECIALIST.
FOR CONTRACT # 10-10004
BID DATE = 6/17/15
PLEASE CONFIRM RECEIVING THIS FAX.

Thank you,

TREVOR COUCH
BC RENTALS INC. DBA BC TRAFFIC SPECIALIST
P: 714-974-1190
F: 714-974-1753
C: 714-366-0383
E: trevor@bctrffic.com