

# Third Bidder

10-15P02:09 RCVD

CONTRACT NO:

04-4A3624

BID AMOUNT:

\$ 1,661,586.00

BID OPENING DATE:

10-29-2015

BIDDER'S NAME:

Ghilotti Bros., Inc.

DBE GOAL FROM CONTRACT %:

14%

DBE PRIME CONTRACTOR CERTIFICATION<sup>1</sup>:

N/A

TOTAL NUMBER OF ALL SUBCONTRACTS (DBE & NON-DBE)

7

TOTAL VALUE OF ALL SUBCONTRACTS (DBE & NON-DBE)

\$550,995.00

| BID ITEM NO. | ITEM OF WORK AND DESCRIPTION OF SERVICES TO BE SUBCONTRACTED OR MATERIALS TO BE PROVIDED <sup>2</sup> | WORK CATEGORY CODES <sup>3</sup> | NAME OF DBEs (Must be certified on the date bids are opened. Include Caltrans' certification no., DBE address, and phone number. Show 2nd and lower tier subcontractors) | AMOUNT (\$) |
|--------------|---|----------------------------------|--|-------------|
| 26           | Remove AC Dike  | C9980                            | ABSL Construction #5270<br>29393 Pacific St.<br>Hayward, CA 94544  | \$10,500.00 |
| 29           | Cold Planning - Rental  | C1531                            | 510-727-0900   | \$6,400.00  |
|              |   |                                  |  |             |
|              |   |                                  |  |             |
|              |   |                                  |  |             |
|              |   |                                  |  |             |

Show all DBE firms being claimed for credit, regardless of tier. Attach written confirmation from each DBE shown stating that it will be participating in the contract to perform the specific work shown for the specific amount agreed to.

The names of the 1st tier DBE subcontractors and items of work must be consistent with the Subcontractor List (Pub Cont Code § 4100 et seq.).

<sup>1</sup>Each DBE prime contractor must enter its certification number and show all work to be performed by DBEs, including work performed by its own forces.

<sup>2</sup>If 100% of an item is not to be performed or furnished by the DBE, describe the exact portion of the item to be performed or furnished.

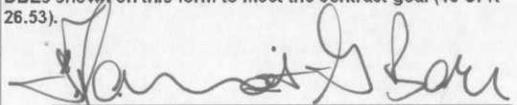
<sup>3</sup>Use Work Category Codes from the California Unified Certification Program database.

Total Claimed Participation

\$ 16,900.00

1 %

The bidder acknowledges that it is committed to use the DBEs shown on this form to meet the contract goal (49 CFR 26.53).



Signature of Bidder

11-4-2015

Date

415-454-7011

(Area Code) Tel. No.

Thomas G. Barr, P.E., Vice President  
 Person to Contact (Please Type or Print)

ADA Notice

For individuals with sensory disabilities, this document is available in alternate formats. For information, call (916) 445-1233, TTY 711, or write to Records and Forms Management, 1120 N Street, MS-89, Sacramento, CA 95814.

**ABSL Construction**

**DIR Registration No. 100002818**

29393 Pacific Street, Hayward, CA 94544  
TE: (510) 727-0900 Fax: (510) 727-0912

Contractors License A 621781  
SMBE & DBE Certification CT-005270

**Bid Quotation  
AC Grinding**

**Project Name:** CA/DOT Replace MBGR with Concrete Barrier  
**Project Number:** 04-4A3624  
**Bid Date:** 10/29/2015  
**Location:** Napa County and Solano County, CA

**BID**

**Daily Minimum Charge** \$3500.00 *x 3 days = \$10,500*

#26

This price is for a 12" inch, 24" inch or a 36" inch cold planer machine, **Wirtgen W 120 F**. Up to 10 inches depth. \$100.00 additional for night work. \$450.00 per hour overtime. \$400.00 additional for Saturday work. \$800.00 additional for Sunday work.

**Daily Minimum Charge** \$3200.00 *x 2 days = \$6,400*

#29

This price is for a 48" inch cold planer machine, **Wirtgen W 1200 F**. Up to 10 inches depth. \$100.00 additional for night work. \$450.00 per hour overtime. \$400.00 additional for Saturday work. \$800.00 additional for Sunday work.

**Daily Minimum Charge** \$4200.00

This price is for an 80" inch cold planer machine, **Wirtgen W 2000**. Up to 12 inches depth. \$200.00 additional for night work. \$550.00 per hour overtime. \$500.00 additional for Saturday work. \$1000.00 additional for Sunday work.

**Mobilization** **Included**

$\Sigma = \$16,900$

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**Search Returned 1 Records**

Mon Nov 02 16:35:46 PST 2015

**Query Criteria**

Firm/DBA Name: a b s l

Firm Type: DBE

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|                              |   |
|------------------------------|---|
| <b>Firm ID</b>               | 5270  |
| <b>Firm/DBA Name</b>         | A B S L CONSTRUCTION  |
| <b>Address Line1</b>         | 29393 PACIFIC ST  |
| <b>Address Line2</b>         |   |
| <b>City</b>                  | HAYWARD   |
| <b>State</b>                 | CA  |
| <b>Zip Code1</b>             | 94544   |
| <b>Zip Code2</b>             |   |
| <b>Mailing Address Line1</b> |   |
| <b>Mailing Address Line2</b> |   |
| <b>Mailing City</b>          |   |
| <b>Mailing State</b>         |   |
| <b>Mailing Zip Code1</b>     |   |
| <b>Mailing Zip Code2</b>     |   |
| <b>Certification Type</b>    | DBE   |
| <b>EMail</b>                 | daryl@abslconstruction.com  |
| <b>Contact Name</b>          | LUIS M. ALLENDE   |
| <b>Area Code</b>             | ( 510 )   |
| <b>Phone Number</b>          | 727-0900  |
| <b>Alt Area Code</b>         | ( )   |
| <b>Alt Phone Number</b>      |   |
| <b>Fax Area Code</b>         | ( 510 )   |
| <b>Fax Phone Number</b>      | 727-0910  |
| <b>Agency Name</b>           | DEPARTMENT OF TRANSPORTATION  |
| <b>Counties</b>              | 01; 02; 03; 04; 05; 06; 07; 08; 09; 10; 11; 12; 13; 14; 15; 16; 17; 18; 19; 20; 21; 22; 23; 24; 25; 26; 27; 28; 29; 30; 31; 32; 33; 34; 35; 36; 37; 38; 39; 40; 41; 42; 43; 44; 45; 46; 47; 48; 49; 50; 51; 52; 53; 54; 55; 56; 57; 58; |
| <b>Districts</b>             | 01; 02; 03; 04; 05; 06; 07; 08; 09; 10; 11; 12;   |
| <b>DBE NAICS</b>             | 237310; 238110; 238120; 238910;   |

**ACDBE NAICS**

C1201 TRAFFIC CONTROL SYSTEM; C1522 RESET, ADJUST ROADWAY ITEMS; C1531 PLANE ASPHALT CONCRETE; C1601 CLEARING & GRUBBING; C1901 ROADWAY EXCAVATION; C1910 GRADING; C1920 STRUCTURE EXCAVATION; C1930 STRUCTURE BACKFILL; C1940 DITCHES EXCAVATION; C4201 GROOVE & GRIND PAVEMENT; C5105 MINOR CONCRETE STRUCTURE; C5124 ERECT PRECAST CONCRETE; C5135 CONCRETE BLOCK & MASONRY RETAINING WALL; C5501 STEEL STRUCTURES; C5570 STEEL CRIB WALL; C9980 DEMOLITION;  
 A General Engineering Contractor; B General Building Contractor;

**Work Codes**

**Licenses**

**Trucks**

**Gender**

**Ethnicity**

**Firm Type**

M  
 HISPANIC  
 DBE

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STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
**DBE CONFIRMATION**  
 DBE-QB-0102.13 (NEW 9/2015)

Contract # 04-4A3624  
 Name of DBE business ABSI CONSTRUCTION  
 Name of DBE representative DARYL VORNE  
 DBE certification number # 5270  
 Name of bidder Ghilotti Bros., Inc.  
 Name of prime contractor if different from the bidder THOMAS G. BARR, P.E.  
 Name of representative of bidder or prime contractor

Date quote was provided to the bidder or prime contractor 10-29-15

| Item Number  | ITEM OF WORK AND DURATION OF SERVICE TO BE SUBMITTED OR MATERIALS TO BE PROVIDED | Amount (\$)    |
|--------------|--|----------------|
| 26           | 3 FT COLD PLANKER - 3 DAYS   | 10,500.        |
| 29           | 4 FT COLD PLANKER - 2 DAYS   | 6,400.         |
| <b>Total</b> |  | <b>16,900.</b> |

If 100% of an item is not to be performed or furnished by the DBE, describe the exact portion of the item to be performed or furnished.

As an authorized representative of a certified disadvantaged business enterprise, I confirm that my business was contacted by the bidder or prime contractor shown above regarding the contract shown above. If the bidder is awarded the contract, my business will enter into a contractual agreement with the bidder or prime contractor to perform the type and dollar amount of work shown on the DBE Commitment form.

I certify under penalty of perjury that the foregoing is true and correct.

[Signature]  
 Signature of DBE's authorized representative  
Daryl Vorne  
 Principal name of DBE's authorized representative  
Manager  
 Title of DBE's authorized representative  
11/4/15  
 Date

ADA Notice: For information with agency offices, this document is available in alternate formats. For information call (916) 894-8410 or TDD (916) 894-8890 or write Records and Forms Management, 1120 N Street, MS-09, Sacramento, CA 95834





**Ghilotti Bros., Inc.**

STATE OF CALIFORNIA • DEPARTMENT OF TRANSPORTATION  
**DBE GOOD FAITH EFFORTS DOCUMENTATION**  
 DES-OE-0102.11A (REV 12/2014)

Bidder's Name: \_\_\_\_\_  
 Contract No.: 04-4A3624

2. List the names of certified DBEs and all the dates on which they were solicited to bid on this project. Include the items of work offered and the dates and methods used for following up initial and follow-up solicitations to determine with certainty whether the DBEs were interested. Attach copies of solicitations, e-mail messages, telephone records, fax confirmations, etc.

| Name of DBE Solicited | Date of Initial Solicitation | Items of Work Offered  | Follow Up Methods and Dates |
|-----------------------|------------------------------|--|-----------------------------|
|                       |                              |  |                             |
|                       |                              | <b>* Please See Attached *</b><br><i>' PUBLICATIONS ' ITEM 2</i> |                             |
|                       |                              |  |                             |
|                       |                              |  |                             |
|                       |                              |  |                             |
|                       |                              |  |                             |
|                       |                              |  |                             |
|                       |                              |  |                             |
|                       |                              |  |                             |

3. For each item of work made available, indicate whether the Bidder provided plans and specifications specific to the items of work being offered, list the selected firm and its status as a DBE, the DBEs that provided quotes, the price quote for each firm, and the price difference for each DBE if the selected firm is not a DBE. Provide copies of each DBE and Non-DBE quote submitted to the Bidder whenever a Non-DBE firm was selected over a DBE for work on the Contract.

| Items of Work | Provided Plans/<br>Specifications for Work Offered<br>Yes/No | Name of Selected Firm | DBE or Non-DBE | Name of Rejected Firm | Quote (\$) | Price Difference (\$) |
|---------------|--|-----------------------|----------------|-----------------------|------------|-----------------------|
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |
|               | <input type="checkbox"/> YES <input type="checkbox"/> NO     |                       |                |                       |            |                       |

**\* Please See Attached \***  
*page 4 - item 3*

If the firm selected for the item is not a DBE, provide the reasons for the selection on a separate sheet and attach names, addresses, and phone numbers for the firms listed above. Provide evidence as to why additional agreements could not be reached for DBEs to perform work.

NR15351

**Services Needed:**

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer ([danp@ghilottibros.com](mailto:danp@ghilottibros.com) 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

**Requirements:**

**NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI.** 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros.' subcontract and safety documents which are available upon request. Ghilotti Bros., Inc. is an Equal Opportunity Employer and actively hires U.S. Veterans.



P.O. Box 14912 • Oakland, CA 94614  
T. (877) 802-3394 • F. (510) 751-0780

# THANK YOU!

Transaction Date  
10/12/2015 04:22 PM

Order No.  
3062-33653

Billed to  
Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA 94901  
T. (415) 454-7011 ext.  
F. (415) 454-8376  
susanh@ghilottibros.com

Project Name  
04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

Project/Contract #  
0414000179

### Transaction Summary

|   |          |
|---|----------|
| Gold Package                              | \$220.00 |
| ▪ Focus Journal Notice                    |          |
| ▪ Trade Journal Notice                    |          |
| ▪ 50 Faxes & Emails                       |          |
| ▪ Initial & Follow-up Phone Solicitations |          |
| <b>TOTAL: \$220.00</b>                    |          |

# FOCUS JOURNAL AD

The advertisement below was published in the DBE GoodFaith Minority, Women, Small, & Disabled Veteran Business Focus Journal at [www.dbegoodfaith.com](http://www.dbegoodfaith.com) on 10/12/2015 04:22 PM. The ad ran from the publication date until the bid date listed on the notice.



Outreach Coordinator

Susan Harward

Project Estimator

Dan Palmer

Contact Information

525 Jacoby Street

San Rafael, CA 94901

Tel: (415) 454-7011 ext.

Fax: (415) 454-8376

Email: [susanh@ghilottibros.com](mailto:susanh@ghilottibros.com)

## Ghilotti Bros., Inc.

is seeking qualified DBE

Project Name

04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

Bid/Contract #

0414000179

Awarding Agency

Caltrans

Project Location

Napa, Napa-Solano County, CA

Bid Date

10/29/2015 at 2:00

Project Details

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer ([danp@ghilottibros.com](mailto:danp@ghilottibros.com) 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI. 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros. subcontract and safety documents which are available upon request. Ghilotti Bros., Inc.

is an Equal Opportunity Employer and actively hires U.S. Veterans.

# TRADE JOURNAL AD

The advertisement below was published in the DBE GoodFaith's Minority, Women, Small, & Disabled Veteran Business Trade Journal, Outreach Impact, at [www.trade.dbegoodfaith.com](http://www.trade.dbegoodfaith.com) on 10/12/2015 04:22 PM. The ad ran from the publication date until the bid date listed on the notice.



#### Outreach Coordinator

Susan Harward

#### Project Estimator

Dan Palmer

#### Contact Information

525 Jacoby Street  
San Rafael, CA 94901  
Tel: (415) 454-7011 ext.  
Fax: (415) 454-8376  
Email: [susanh@ghilottibros.com](mailto:susanh@ghilottibros.com)

## Ghilotti Bros., Inc.

is seeking qualified DBE

#### Project Name

04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

#### Bid/Contract #

0414000179

#### Awarding Agency

Caltrans

#### Project Location

Napa, Napa-Solano County, CA

#### Bid Date

10/29/2015 at 2:00

#### Project Details

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is an Equal Opportunity Employer and actively hires U.S. Veterans.

## TWITTER POST

The Twitter post below was published at [www.twitter.com/dbegoodfaith](http://www.twitter.com/dbegoodfaith) on 10/12/2015 04:22 PM.

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Ghilotti Bros., Inc. is seeking DBE s in Napa - [dbegoodfaith.com/ads/04-4A3624-](http://dbegoodfaith.com/ads/04-4A3624-)

...

04:10 PM - 12 Oct 2015

**Susan Harward**

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**From:** dodgeqa@mcgraw-hill.com  
**Sent:** Monday, October 5, 2015 11:17 AM  
**To:** Susan Harward  
**Subject:** Send Information to Dodge

Thank you for submitting your **I'm Bidding a Project** request to **McGraw-Hill Construction Dodge** for the project 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement.

Your request will be updated in our database in the next 24-48 hours. We may contact you if additional information is required.

Request ID 217593546

Click [here](#) to report this email as spam.

Dept of Transportation PUBLICATION DISTRIBUTION UNIT Project Manager 1900 ROYAL OAKS DRIVE Sacramento CA 95814-5605 (916-654-5266) Fax: (916-654-7028)

Plans available at [dodge.construction.com](http://dodge.construction.com) (#\*150639080)

(Take bids reported 09/30-Rept 15-639080)

#### Bidders

Peterson Chase General Engineering Construction Kali Goglianian 1792 KAISER AVE Irvine CA 92614-5706 (949-252-0441) Fax: (949-252-0266)

BC Traffic Specialist 638 W SOUTHERN AVE Orange CA 92865-3219 (714-974-1190) Fax: (714-974-1753)

Coral Construction Linda 10780 SW Clutter Rd Po Box 347 Wilsonville, OR Sherwood OR 97140-9563 (503-682-2252) Fax: (503-682-0110)

Midstate Barrier Inc. PO Box 30550 Stockton CA 95213-0550 (209-944-9565) Fax: (209-944-9569)

Statewide Saftey & Sons 522 Inga Rd Nipomo CA 93444 (805-929-5070) Fax: (805-929-5786)

Independent Structures, Inc. 5165 Caterpillar Road Redding Redding CA (530-223-5238)

PLEASANT HILL CA (CONTRA COSTA CO)-RUTH DRIVE STORM DRAIN REHABILITATION (0615) (D)- Bids to Owner October 30 at 10 AM (PDT)-Plans available from Owner- Owner/Engineer - City of Pleasant Hill Public Works/Community Dev Dept Bid Counter 100 GREGORY LN Pleasant Hill CA 94523-3323 (925-671-5265) Fax: (925-676-1125)

(Take bids reported 10/01-Rept 15-641652)

• QUINCY CA (PLUMAS CO)-RFQ/GC: LOCAL GOVERNMENT AGENCY (LGA) CONSORTIUM CONTRACTOR (RFQGA20152) (\$154,000)- Due date extended from October 19 - Owner requesting qualifications to select a contractor, contractors, and/or Local Governmental Agency due October 30 at 11:59 PM (PDT)- Owner - Plumas County Public Health Agency Mimi Hall Director 270 COUNTY HOSPITAL RD Suite 206 Quincy CA 95971-9180 (530-283-6330) Fax: (530-283-6425)

(Take bids reported / -Rept 15-648438)

RENO NV (WASHOE CO)-ITEM: DATA - PHONE CABLE HEADWALL INSTALL (VA26116R0024)(C) (A)- Bids to Owner October 30 11:00 AM (CDT)- Owner/Engineer - U S Dept of Veterans Affairs Medical Center Charee Harris Contract Specialist 975 KIRMAN AVE Reno NV 89502-0993 (775-788-5511) Fax: (775-328-1703) (Company Name : U S Dept of Veterans Affairs Medical Center Email ID : charee.harris@va.gov)

(Take bids reported 10/15-Rept 15-651959)

ROSEVILLE CA (PLACER CO)-ITEM: AUDIO VISUAL GENERAL SERVICES (IQ)(B)- Bids to owner due October 30 at 3PM (PDT)- Owner/Architect - City of Roseville Sonia Orozco City Clerk 311 Vernon St Roseville CA 95678-2649 (916-746-1300) Fax: (916-774-5703) (Email [engprojques@roseville.ca.us](mailto:engprojques@roseville.ca.us) to be included on Plan Holders ListInternet Addr : <http://www.roseville.ca.us/rfps/default.asp>)

(Take bids reported 10/16-Rept 15-653175)

SALINAS CA (MONTEREY CO)-GROUND FUEL TANKS - DISPENSING SYSTEMS (C)- Bids to Owner October 30 at 2:00 PM(PDT) - Plans from Owner- Owner/Engineer - City of Salinas Public Works Dept Project Manager 200 Lincoln Ave Salinas CA 93901-2639 (831-758-7241) Fax: (831-758-7935)

(Take bids reported 10/14-Rept 15-651575)

SALINAS CA (MONTEREY CO)-JOHNSON CANYON LANDFILL GAS FLARE(C) (A)- RFQ (Quotes) bid to Owner October 30 at 4PM (PDT)- Owner/Owner's Agent/Engineer - Salinas Valley Solid Waste Authority Erika Trujillo 128 SUN ST STE 101 Salinas CA 93901-3751 (831-775-3012) Fax: (831-755-1322) (Company Name : Salinas Valley Solid Waste Authority Email ID : [bids@svswa.org](mailto:bids@svswa.org) Internet Addr : <http://www.svswa.org/index.cfm>)

(Take bids reported 10/15-Rept 15-652351)

SAN FRANCISCO CA (SAN FRANCISCO CO)-ITEM: LUMINAIRES (RFP79002A)(B)- Bids to Owner October 30 at 5:00 PM (PDT) - Plan from -City & County of San Francisco OCA/Purchasing - (415) 554-6743- Owner/Engineer - City & County of San Francisco - Hetch Hetchy Ben Kawamura 1155 Market St Fl 9 San Francisco CA 94103-1558 (415-554-3166) Fax: (415-554-3225)

(Take bids reported 10/16-Rept 15-653264)

SONORA CA (TUOLUMNE CO)-ITEM: TREE SERVICE WORK(B)- Proposals due to Owner October 30 at 1:30 PM (PDT) - Plans & Specs available from Owner- Owner/Engineer - County of Tuolumne Ed Hoag Facilities Manager 2 S GREEN ST Sonora CA 95370-4618 (209-533-5660) Fax: (532-6709)

(Take bids reported 10/16-Rept 15-653687)

SONORA CA (TUOLUMNE CO)-ITEM: TREE TRIMMING(B)- Bids to owner October 30 at 1:30 PM (PDT)-Mandatory Job Site Inspection October 23 at 1:30 PM (PDT) at the Courthouse Park-located at the intersection of Yaney and Washington Streets-Sonora CA-Plans from Owner- Owner/Engineer - County of Tuolumne Jerry Tucker Facility Planning 9 CALAVERAS ST Sonora CA 95370-5214 (209-533-5660) Fax: (209-532-6709)

(Take bids reported 10/16-Rept 15-653709)

TRAVIS AFB CA (SOLANO CO)-ITEM: HORTICULTURE SITE TREE REMOVAL (16005) (B)- Bids to Owner October 30 at 2:00 PM (PDT) - Mandt Bid Walk on October 20 at 10 AM at Bldg 1000 Horticulture, 4000 Suisun Valley Rd, Fairfield, CA, 94534 - Plans from [www.blueprintexpress.com/scddmeasureq](http://www.blueprintexpress.com/scddmeasureq) - Cost \$75- Owner/Engineer - Solano Community College District Laura Scott Bond Purchaser 360 CAMPUS LN STE 201 Fairfield CA 94534-1567 (707-864-7000) Ext. 7167 (<http://www.solano.edu/purchasing/> - <http://www.solano.edu/measureq/vendor.php>Email ID : [laura.scott@solano.edu](mailto:laura.scott@solano.edu) Internet Addr : <http://www.solano.edu/>)

(Take bids reported 10/14-Rept 15-651580)

MENDOTA CA (FRESNO CO)-AUTOZONE AUTO PARTS STORE (MENDOTA CA) (A23708) (F)- Bidders - GC bids to owner (by invitation only) October 30 at 1 PM (CST)- Owner/Architect - AutoZone Inc. 123 South Front Street Department 4025 Memphis TN 38103-3607

(Take bids reported 10/20-Rept 15-420236)

#### Bidders on GC

CSI Construction Inc Joe Hall Project Manager 9272 JERONIMO RD STE 116 Irvine CA 92618-1914 (949-380-3900) Fax: (949-380-3930)

Corstone Contractors, LLC Estimator Estimator PO BOX 2280 Snohomish WA 98291-2280 (360-862-8316) Fax: (360-568-2085)

CA (NAPA CO) & (SOLANO CO)-CA/DOT: REPLACE MBGR WITH CONCRETE BARRIER (044A3624) - (A) (04-NAP, SOL-80,680-VAR) - (B) REVISED STANDARD SPECIFICATIONS (\$2,050,000)- Add Bidders - Bids to Owner October 29 at 2:00 PM (PDT) - Bids to be publicly opened 1727 30th St Bidders Exchange MS 26 Sacramento - Bidders SE-ad - Non-bidders SE-ad- Owner/Engineer - State of CA Dept of Transportation PUBLICATION DISTRIBUTION UNIT Project Manager 1900 ROYAL OAKS DRIVE Sacramento CA 95814-5605 (916-654-5266) Fax: (916-654-7028)

Plans available at [dodge.construction.com](http://dodge.construction.com) (#\*150639094)

(Take bids reported 09/30-Rept 15-639094)

#### Bidders

Ghillotti Bros., Inc. Susan Harward 525 JACOBY ST San Rafael CA 94901-5305 (415-454-7011)

Ghillotti Construction Company Tom Smith 246 GHILLOTTI AVE Santa Rosa CA 95407-8152 (707-585-1221) Fax: (707-585-1601)

C T M Construction Inc Todd Wingo 3300 Fitzgerald Rd Rancho Cordova CA 95742 (916-852-6294) Fax: (916-914-2107)

Midstate Barrier Inc. PO Box 30550 Stockton CA 95213-0550 (209-944-9565) Fax: (209-944-9569)

• Gordon N Ball Inc Tristen Davis 333 CAMILLE AVE Alamo CA 94507-2411 (925-838-5675) Fax: (925-838-5915)

## OCTOBER 30-Friday

BEALE AFB CA (YUBA CO)-BARRIER MAINTENANCE - REPAIRS (FA468615T0036) (D)- Bids to Owner October 30 at 1:00 PM (PDT) - Plans available from [www.fbo.gov/](http://www.fbo.gov/) - Owner/Engineer - US Air Force 9th Contracting Squadron BEALE AFB 9th Contracting Sqdm Project Manager 6500 B St Rm 101 Beale Afb CA 95903-1709 (530-634-3408) Fax: (530-634-3311)

(Take bids reported 10/01-Rept 15-641377)

FAIRFIELD CA (SOLANO CO)-ITEM: TREE REMOVAL(B)- Bids to Owner October 30 at 2:00 PM (PDT)- A Mandatory Pre-bid meeting October 20 at 10:00 AM (PDT) - Plan from - (707) 864-7000- Owner/Engineer - Solano Community College District Facilities Dept/Purchasing Dept PM 4000 SUISUN VALLEY RD Fairfield CA 94534-4017 (707-864-7000) (<http://www.solano.edu/purchasing/> -)

(Take bids reported 10/16-Rept 15-653180)

FAIRFIELD CA (SOLANO CO)-ITEM: TREE REMOVAL (HORTICULTURE SITE) (16005) (B)- Bids to Owner Oct 30 at 2PM (PDT)-A Mand Pre-bid meeting Oct 20 at 10AM (PDT) - at Bldg 1000 Horticulture, 4000 Suisun Valley Rd, Fairfield, CA, 94534- Plan frm -Solano Community College District -(707) 864-7000- Owner/Engineer - Solano Community College District Facilities Dept/Purchasing Dept PM 4000 SUISUN VALLEY RD Fairfield CA 94534-4017 (707-864-7000) (<http://www.solano.edu/purchasing/> -)

(Take bids reported 10/20-Rept 15-655034)

HAYWARD CA (ALAMEDA CO)-PRE-CONSTRUCTION TREE REMOVAL - MISSION CREEK RESTORATION (FC6156) (\$112,000)- Bid date extended from October 27 - Bids to Owner October 30 at 2 PM (PDT) - Mandatory Pre Bid October 7 at 10 AM at the Lemos Lane entrance to Gomes Park in Fremont - Plans from Central Blue Print (510-276-3375)- Owner/Engineer - County of Alameda Public Works Director 951 TURNER CT RM 118 Hayward CA 94545-2651 (510-670-5450) Fax: (510-670-5269) (Plans and specs must be obtained from the Owner or their designated Reprographics firm)

(Take bids reported 10/19-Rept 15-632783)

HAYWARD CA (ALAMEDA CO)-LANDSCAPE MAINTENANCE SERVICES (HACA201502) (E)- Bids to Owner October 30 at 2:00 PM (PDT) - Plans from "Housing Authority of County of Alameda"- Owner/Engineer - Housing Authority of County of Alameda Beverly Brewer Project Manager 1489 SALMON WAY Hayward CA 94544-7838 (510-538-8876) Fax: (510-537-8236) (Bidder may obtain plans as instructed in the public notice on HACA web - DO NOT CALL THE HACA OFFICE FOR PLANSEmail ID : [beverlyb@haca.net](mailto:beverlyb@haca.net) Internet Addr : [www.haca.net](http://www.haca.net))

(Take bids reported 10/20-Rept 15-655181)

## FAX & EMAIL PROOFS

This document contains a copy of the email notice sent and a copy of each fax notice sent to solicited companies.

### EMAIL PROOF

Ghilotti Bros., Inc. is seeking qualified DBE and invites you to bid on the following contract.

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
 BID #: 0414000179  
 BID DUE DATE: 2015-10-29 at 2:00  
 AWARDING AGENCY/OWNER: Caltrans  
 PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.con 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI. 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros. subcontract and safety documents which are available upon request. Ghilotti Bros., Inc. is an Equal Opportunity Employer and actively hires U.S. Veterans.

If interested please contact:

Susan Harward  
 525 Jacoby Street  
 San Rafael, CA, 94901  
 Tel: 4154547011  
 Fax: 4154548376  
 Email: susanh@ghilottibros.com

### INVITATION TO BID

FROM: Ghilotti Bros., Inc.  
 525 Jacoby Street  
 San Rafael, CA, 94901  
 Tel: (415) 454-7011  
 Fax: (415) 454-8376  
 CONTACT NAME: Susan Harward

TO: A & R TRANSPORTATION, INC.  
 Tel: (408) 591-0202  
 Fax: (510) 623-1966

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00

BID No.: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.con 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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#### RETURN SECTION

Please fax back this invitation with your response to (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:42:08 am PST on behalf of Ghilotti Bros., Inc. For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: A B S L CONSTRUCTION  
Tel: (510) 727-0900  
Fax: (510) 727-0910

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00

BID No.: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:12 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: ALERT-O-LITE, INC  
Tel: (559) 453-2474  
Fax: (559) 453-3250

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00

BID No.: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:50 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: ALLIED MATERIALS, INC  
Tel: (707) 678-0491  
Fax: (707) 678-0491

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00

BID No.: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:43:45 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: AMLAND CORP  
Tel: (408) 929-3949  
Fax: (408) 298-4344

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00

BID No.: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.con 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:42:03 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: AP TRUCKING  
Tel: (510) 750-6867  
Fax: (510) 878-2725

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00

BID No.: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:43:58 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: AYALA & SONS TRUCKING  
Tel: (209) 823-1890  
Fax: (209) 823-1890

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00

BID No.: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:42:40 am PST on behalf of Ghilotti Bros., Inc.  
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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: BLUE JAY TRUCKING, LLC  
Tel: (916) 479-1720  
Fax: (916) 209-9656

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI. 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros. subcontract and safety documents which are available upon request. Ghilotti Bros., Inc. is an Equal Opportunity Employer and actively hires U.S. Veterans.

**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:57 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: BRAY TRUCKING  
Tel: (707) 744-1640  
Fax: (707) 744-1630

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:01 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: CAMPOS AND ASSOCIATES/JOSE  
CAMPOS TRUCKING  
Tel: (707) 579-8577  
Fax: (707) 579-8552

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00

BID No.: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.con 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:43:34 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: CAPITOL TRAFFIC SERVICES INC  
Tel: (209) 469-2663  
Fax: (209) 469-7120

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00

BID No.: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.con 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:21 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: CARTER TRUCKING  
Tel: (916) 208-1776  
Fax: () -

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 09:40:54 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: CHAVEZ TRUCKING  
Tel: (707) 678-0514  
Fax: (707) 678-5154

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:58 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: CJC TRUCKING COMPANY  
Tel: (510) 601-5359  
Fax: (510) 601-5332

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:01 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: CMC TRAFFIC CONTROL SPECIALIST  
Tel: (415) 206-1700  
Fax: (415) 206-1711

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:46:18 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: COBRA TRUCKING  
Tel: (415) 330-9350  
Fax: (415) 330-9354

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

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For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: COLEMAN CONSTRUCTION  
Tel: (707) 275-9016  
Fax: (707) 275-9025

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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- Yes, we will send a fax quote by the bid date.  
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This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:01 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: CONSTRUCTION AREA SIGNS,  
INCORPORATED  
Tel: (916) 663-9097  
Fax: (916) 663-1858

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.con 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:31 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: DD & L TRUCKING  
Tel: (415) 332-4977  
Fax: (415) 332-4585

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.con 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:07 am PST on behalf of Ghilotti Bros., Inc.  
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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: DE LA TORRE TRUCKING LLC  
Tel: (530) 795-3651  
Fax: (530) 795-3657

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: DILLARD ENVIRONMENTAL SERVICES  
Tel: (925) 634-6850  
Fax: (925) 634-6858

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: EAGLE ENGINEERING AND  
CONSTRUCTION, INC  
Tel: (650) 367-8000  
Fax: (650) 367-8282

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:11 am PST on behalf of Ghilotti Bros., Inc.  
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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: ECONOMY TRUCKING SERVICES, INC  
Tel: (510) 733-9100  
Fax: (510) 733-9600

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: FORCE TRAFFIC CONTROL, INC.  
Tel: (559) 594-1062  
Fax: (559) 594-1056

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: FRANK MEDINA GENERAL ENGINEERING  
CONTRACTOR  
Tel: (530) 743-0744  
Fax: (530) 743-9352

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: GURMEL'S TRUCKING, INC  
Tel: (916) 224-2825  
Fax: (916) 476-6657

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: JD TRUCKING COMPANY  
Tel: (510) 935-7785  
Fax: (510) 562-9675

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: K R C SAFETY CO. INC.  
Tel: (559) 732-0393  
Fax: (559) 732-2684

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.con 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI. 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros. subcontract and safety documents which are available upon request. Ghilotti Bros., Inc. is an Equal Opportunity Employer and actively hires U.S. Veterans.

**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:23 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: M & M TRUCKING  
Tel: (916) 919-0847  
Fax: ( ) -

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.con 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 09:40:54 am PST on behalf of Ghilotti Bros., Inc.  
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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: M. HERNANDEZ CONSTRUCTION INC  
Tel: (415) 824-4731  
Fax: (415) 824-4696

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**RETURN SECTION**

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:28 am PST on behalf of Ghilotti Bros., Inc.  
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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: MATTOS EQUIPMENT TRANSPORT  
Tel: (209) 835-6609  
Fax: (209) 835-2401

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**RETURN SECTION**

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- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:20 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: MC CULLOUGH CONSTRUCTION INC  
Tel: (707) 825-1014  
Fax: (707) 825-1769

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:21 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: MERCADO TRUCKING  
Tel: (510) 517-4297  
Fax: (510) 245-3803

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**RETURN SECTION**

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: METCO  
Tel: (415) 455-9922  
Fax: (415) 455-9960

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:42:23 am PST on behalf of Ghilotti Bros., Inc.  
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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: NORCAL GENERAL CONSTRUCTION  
CORP  
Tel: (408) 886-0335  
Fax: (408) 969-1650

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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 No, we are not interested.  
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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: NORTHERN TRUCK & EQUIPMENT  
Tel: (510) 889-7828  
Fax: (510) 889-0399

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: ON THE LEVEL CONCRETE  
Tel: (415) 407-3695  
Fax: (415) 349-4489

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: PACIFIC UTILITY CONSTRUCTION  
Tel: (530) 669-7812  
Fax: (530) 669-7836

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI. 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros. subcontract and safety documents which are available upon request. Ghilotti Bros., Inc. is an Equal Opportunity Employer and actively hires U.S. Veterans.

**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:26 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: PARMETER GENERAL ENGINEERS &  
SERVICES, INC  
Tel: (707) 566-7437  
Fax: (707) 566-7437

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:54 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: PROTECTION LINK  
Tel: (888) 988-9884  
Fax: (209) 476-0209

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**RETURN SECTION**

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:33 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: SCHOTKA CONSTRUCTION INC  
Tel: (707) 265-6977  
Fax: (707) 265-6856

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

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- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:41:36 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, MWBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: SJD CONSTRUCTION INC.  
Tel: (209) 847-8939  
Fax: (209) 847-0169

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:35 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: STI TRUCKING  
Tel: (510) 790-8080  
Fax: (510) 796-2811

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**RETURN SECTION**

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:46:18 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: STUDIO L'IMAGE  
Tel: (415) 222-9667  
Fax: (415) 222-9668

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**RETURN SECTION**

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:42:29 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: SUDDEN SAM'S TRUCKING  
Tel: (510) 385-8594  
Fax: (510) 272-9575

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**RETURN SECTION**

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 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:43:00 am PST on behalf of Ghilotti Bros., Inc.  
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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: TRAFFIC CONTROL PROS  
Tel: (925) 270-4580  
Fax: (925) 405-3833

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

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 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: TRAFFIC ENFORCEMENT SOLUTIONS  
Tel: (559) 392-6050  
Fax: (559) 323-4269

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

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**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: TRI-VALLEY CONTRACTING, INC.  
Tel: (925) 787-1003  
Fax: (888) 872-4450

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI. 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros. subcontract and safety documents which are available upon request. Ghilotti Bros., Inc. is an Equal Opportunity Employer and actively hires U.S. Veterans.

**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:36 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

**INVITATION TO BID**

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: WEST PACIFIC ELECTRIC COMPANY  
Tel: (559) 924-6422  
Fax: (559) 924-4826

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI. 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros. subcontract and safety documents which are available upon request. Ghilotti Bros., Inc. is an Equal Opportunity Employer and actively hires U.S. Veterans.

**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

- Yes, we will send a fax quote by the bid date.  
 No, we are not interested.  
 Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:47 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

### INVITATION TO BID

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: YOLANDA'S CONSTRUCTION  
ADMINISTRATION & TRAFFIC CONTROL INC  
Tel: (415) 647-2682  
Fax: (415) 647-2683

**Ghilotti Bros., Inc. is Seeking Qualified DBE**

BID DUE DATE: 2015-10-29 at 2:00  
BID No.: 0414000179  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
AGENCY NAME: Caltrans  
PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI. 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros. subcontract and safety documents which are available upon request. Ghilotti Bros., Inc. is an Equal Opportunity Employer and actively hires U.S. Veterans.

**RETURN SECTION**

Please fax back this invitation with your response to (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at \_\_\_\_\_.

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 10:40:53 am PST on behalf of Ghilotti Bros., Inc.  
For additional information about DBE, M/WBE, DVBE, SBE and other diversity participation projects, visit [www.dbegoodfaith.com](http://www.dbegoodfaith.com)

## SOLICITATION LOG

This document contains the solicitations logs for this outreach effort.

### A & R TRANSPORTATION, INC.

P.O. BOX 8304 • FREMONT, CA, 94537

Cert. #39358 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

#### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (408) 591-0202 | 2015-10-15 08:25:46 | Receptionist | N                          |

Comments: No, not bidding. Not interested in this project.

#### 2nd Call Solicitation

Said not bidding during first call, so second call not made.

### A B S L CONSTRUCTION

29393 PACIFIC ST • HAYWARD, CA, 94544

Cert. #5270 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

#### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (510) 727-0900 | 2015-10-15 08:26:53 | Voicemail full | M                          |

Comments: May be interested, however, voicemail is full.

#### 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (510) 727-0900 | 2015-10-22 13:58:29 | Voicemail full | M                          |

Comments: May be bidding, not sure. Voicemail is full.

### ALERT-O-LITE, INC

2379 S G STREET • FRESNO, CA, 93721

Cert. #16345 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

#### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (559) 453-2474 | 2015-10-15 08:30:37 | Voicemail | M                          |

Comments: May be interested, left a voicemail with all the project details.

#### 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (559) 453-2474 | 2015-10-22 14:00:18 | Voicemail | M                          |

Comments: May be bidding, left a voicemail with all the project details.

### ALLIED MATERIALS, INC

1850 REGENCY PKWY • DIXON, CA, 95620

Cert. #39492 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

#### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (707) 678-0491 | 2015-10-15 08:32:01 | Receptionist | N                          |

Comments: No, not bidding. Not interested in this project.

#### 2nd Call Solicitation

Said not bidding during first call, so second call not made.

### AMLAND CORP

3168 KNIGHTS BRIDGE RD • SAN JOSE, CA, 95132

Cert. #24042 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

#### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (408) 929-3949 | 2015-10-15 08:33:01 | Voicemail | M                          |

Comments: May be interested, left a voicemail with all the project details.

#### 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (408) 929-3949 | 2015-10-22 14:01:29 | Voicemail | M                          |

Comments: May be bidding, left a voicemail with all the project details.

### AP TRUCKING

417 LLOYD AVE. • SAN LEANDRO, CA, 94578

Cert. #37945 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

#### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------|----------------------------|
| (510) 750-6867 | 2015-10-15 08:34:34 | None     | M                          |

Comments: May be interested, however, we were unable to connect to their answering system.

#### 2nd Call Solicitation

| Phone Number | Call Date & Time | Spoke To | Interested? (Yes/No/Maybe) |
|--------------|------------------|----------|----------------------------|
|--------------|------------------|----------|----------------------------|

(510) 750-6867 2015-10-22 14:13:57 Voicemail M

Comments: May be bidding, left a voicemail with all the project details.

## AYALA & SONS TRUCKING

6890 AVENUE D • MANTECA, CA, 95337

Cert. #1227 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (209) 823-1890 | 2015-10-15 08:35:42 | Receptionist | N                          |

Comments: No, not bidding. Not interested in this project.

2nd Call Solicitation

Said not bidding during first call, so second call not made.

## BLUE JAY TRUCKING, LLC

7969 KEITH WINNEY CIRCLE • SACRAMENTO, CA, 95829

Cert. #37729 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (916) 479-1720 | 2015-10-15 08:36:39 | Receptionist | N                          |

Comments: No, not bidding. Not interested in this project.

2nd Call Solicitation

Said not bidding during first call, so second call not made.

## BRAY TRUCKING

5959 HIGHWAY 175 • HOPLAND, CA, 95449

Cert. #32220 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (707) 744-1640 | 2015-10-15 08:37:37 | Receptionist | N                          |

Comments: No, not bidding. Not interested in this project.

2nd Call Solicitation

Said not bidding during first call, so second call not made.

## CAMPOS AND ASSOCIATES/JOSE CAMPOS TRUCKING

3167 SANTA ROSA AVE • SANTA ROSA, CA, 95407

Cert. #34209 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (707) 579-8577 | 2015-10-15 08:38:45 | Voicemail | M                          |

Comments: May be interested, left a voicemail with all the project details.

2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (707) 579-8577 | 2015-10-22 14:18:45 | Voicemail | M                          |

Comments: May be bidding, left a voicemail with all the project details.

## CAPITOL TRAFFIC SERVICES INC

1661 EAST MINER AVE • STOCKTON, CA, 95205

Cert. #42421 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (209) 469-2663 | 2015-10-15 08:40:19 | Receptionist | M                          |

Comments: May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested.

2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (209) 469-2663 | 2015-10-22 14:20:22 | Estimator | M                          |

Comments: May be bidding, not sure yet. They are still looking at the project.

## CARTER TRUCKING

12010 WOODS RD • WILTON, CA, 95693

Cert. #41023 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (916) 208-1776 | 2015-10-15 08:41:19 | Receptionist | N                          |

Comments: No, not bidding. Not interested in this project.

2nd Call Solicitation

Said not bidding during first call, so second call not made.

**CHAVEZ TRUCKING**

955A VAUGHN RD • DIXON, CA, 95620

Cert. #7974 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (707) 678-0514 | 2015-10-15 08:42:24 | Receptionist Y |                            |

**Comments:** Yes, will bid. Will send fax quote before bid date.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------|----------------------------|
| (707) 678-0514 | 2015-10-22 14:22:58 | Teresa Y |                            |

**Comments:** Yes, will be bidding the project. Will fax a quote before the bid date.**CJC TRUCKING COMPANY**

3803 BROADWAY, SUITE 2 • OAKLAND, CA, 94611

Cert. #23713 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (510) 601-5359 | 2015-10-15 08:43:30 | Voicemail M |                            |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (510) 601-5359 | 2015-10-22 14:27:10 | Voicemail M |                            |

**Comments:** May be bidding, left a voicemail with all the project details.**CMC TRAFFIC CONTROL SPECIALIST**

3450 THIRD STREET, UNIT 3 G • SAN FRANCISCO, CA, 94124

Cert. #33473 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (415) 206-1700 | 2015-10-15 08:45:46 | Voicemail M |                            |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (415) 206-1700 | 2015-10-22 14:29:42 | Voicemail M |                            |

**Comments:** May be bidding, left a voicemail with all the project details.**COBRA TRUCKING**

P.O. BOX 24533 • SAN FRANCISCO, CA, 94124

Cert. #26538 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (415) 330-9350 | 2015-10-15 08:47:09 | Voicemail M |                            |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (415) 330-9350 | 2015-10-22 14:34:26 | Voicemail M |                            |

**Comments:** May be bidding, left a voicemail with all the project details.**COLEMAN CONSTRUCTION**

85 EAST HIGHWAY 20 • UPPERLAKE, CA, 95485

Cert. #42591 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (707) 275-9016 | 2015-10-15 08:49:24 | Voicemail M |                            |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (707) 275-9016 | 2015-10-22 14:35:26 | Receptionist N |                            |

**Comments:** No, not bidding this project.**CONSTRUCTION AREA SIGNS, INCORPORATED**

215 TAYLOR ROAD • NEWCASTLE, CA, 95658

Cert. #500 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (916) 663-9097 | 2015-10-15 09:46:07 | Receptionist M |                            |

**Comments:** May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------|----------------------------|
| (916) 663-9097 | 2015-10-22 14:39:42 | Mike M   |                            |

**Comments:** May be bidding, not sure yet. They are still looking at the project.

**DD & L TRUCKING**

35 PARK CIRCLE • MARIN CITY, CA, 94965

Cert. #33466 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (415) 332-4977 | 2015-10-15 09:48:47 | Voicemail M |                            |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (415) 332-4977 | 2015-10-22 14:41:34 | Voicemail M |                            |

**Comments:** May be bidding, left a voicemail with all the project details.**DE LA TORRE TRUCKING LLC**

8338 TUBBS RD • WINTERS, CA, 95694

Cert. #41556 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (530) 795-3651 | 2015-10-15 09:50:56 | Receptionist M |                            |

**Comments:** May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (530) 795-3651 | 2015-10-22 14:43:45 | Receptionist M |                            |

**Comments:** May be bidding, not sure yet. They are still looking at the project.**DILLARD ENVIRONMENTAL SERVICES**

3120 CAMINO DIABLO RD • BYRON, CA, 94514

Cert. #7106 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------|----------------------------|
| (925) 634-6850 | 2015-10-15 09:53:18 | Jane Y   |                            |

**Comments:** Yes, will bid. Will send fax quote before bid date.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (925) 634-6850 | 2015-10-22 14:45:35 | Receptionist N |                            |

**Comments:** No, not bidding this project.**EAGLE ENGINEERING AND CONSTRUCTION, INC**

1175 PALOMAR DRIVE • REDWOOD CITY, CA, 94062

Cert. #24176 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To         | Interested? (Yes/No/Maybe) |
|----------------|---------------------|------------------|----------------------------|
| (650) 367-8000 | 2015-10-15 09:55:46 | Voicemail full M |                            |

**Comments:** May be interested, however, voicemail is full.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (650) 367-8000 | 2015-10-22 14:48:39 | Voicemail M |                            |

**Comments:** May be bidding, left a voicemail with all the project details.**ECONOMY TRUCKING SERVICES, INC**

24701 CLAWITER RD. • HAYWARD, CA, 94545

Cert. #35727 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (510) 733-9100 | 2015-10-15 09:57:55 | Receptionist Y |                            |

**Comments:** Yes, will bid. Will send fax quote before bid date.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------|----------------------------|
| (510) 733-9100 | 2015-10-22 14:51:27 | Ken Y    |                            |

**Comments:** Yes, will be bidding the project. Will fax a quote before the bid date.**FORCE TRAFFIC CONTROL, INC.**

1478-B NORTH BELMONT RD • EXETER, CA, 93221

Cert. #29335 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (559) 594-1062 | 2015-10-15 10:00:16 | Receptionist N |                            |

**Comments:** No, not bidding. Not interested in this project.

## 2nd Call Solicitation

Said not bidding during first call, so second call not made.

## FRANK MEDINA GENERAL ENGINEERING CONTRACTOR

10096 AHART ROAD • OROVILLE, CA, 95966

Cert. #14717 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (530) 743-0744 | 2015-10-15 10:01:40 | Receptionist | N                          |

Comments: No, not bidding. Not interested in this project.

### 2nd Call Solicitation

Said not bidding during first call, so second call not made.

## GURMEL'S TRUCKING, INC

7446 HANFIELD DRIVE • SACRAMENTO, CA, 95829

Cert. #40493 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (916) 224-2825 | 2015-10-15 10:04:59 | Receptionist | N                          |

Comments: No, not bidding. Not interested in this project.

### 2nd Call Solicitation

Said not bidding during first call, so second call not made.

## JD TRUCKING COMPANY

312 HUNTER AVE • OAKLAND, CA, 94603

Cert. #40865 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To      | Interested? (Yes/No/Maybe) |
|----------------|---------------------|---------------|----------------------------|
| (510) 935-7785 | 2015-10-15 10:14:44 | Not Available | M                          |

Comments: May be interested, however, we were unable to connect to their answering system.

### 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To                 | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------------------|----------------------------|
| (510) 935-7785 | 2015-10-22 14:52:21 | Call cannot be completed | M                          |

Comments: May be bidding, not sure. Call cannot be completed as dialed.

## K R C SAFETY CO. INC.

## 7821 WEST SUNNYVIEW • VISALIA, CA, 93291

Cert. #447 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (559) 732-0393 | 2015-10-15 10:16:14 | Receptionist | Y                          |

Comments: Yes, will bid. Will send fax quote before bid date.

### 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (559) 732-0393 | 2015-10-22 14:57:24 | Receptionist | Y                          |

Comments: Yes, will be bidding the project. Will fax a quote before the bid date.

## M & M TRUCKING

9 KELBURNE COURT • SACRAMENTO, CA, 95833

Cert. #41994 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (916) 919-0847 | 2015-10-15 10:17:38 | Receptionist | N                          |

Comments: No, not bidding. Not interested in this project.

### 2nd Call Solicitation

Said not bidding during first call, so second call not made.

## M. HERNANDEZ CONSTRUCTION INC

850 RANKIN STREET • SAN FRANCISCO, CA, 94124

Cert. #34829 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

### 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (415) 824-4731 | 2015-10-15 10:19:17 | Voicemail | M                          |

Comments: May be interested, left a voicemail with all the project details.

### 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (415) 824-4731 | 2015-10-22 14:58:44 | Voicemail | M                          |

Comments: May be bidding, left a voicemail with all the project details.

## MATTOS EQUIPMENT TRANSPORT

8567 WEST SCHULTE ROAD • TRACY, CA, 95304

Cert. #5376 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------|----------------------------|
| (209) 835-6609 | 2015-10-15 10:21:09 | None M   |                            |

**Comments:** May be interested, however, we were unable to connect call.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (209) 835-6609 | 2015-10-22 15:01:31 | Receptionist N |                            |

**Comments:** No, not bidding this project.

## MC CULLOUGH CONSTRUCTION INC

57 ALDERGROVE ROAD • ARCATA, CA, 95521

Cert. #27969 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (707) 825-1014 | 2015-10-15 10:23:04 | Receptionist N |                            |

**Comments:** No, not bidding. Not interested in this project.

## 2nd Call Solicitation

Said not bidding during first call, so second call not made.

## MERCADO TRUCKING

1096 NORTH SHELTER BAY • HERCULES, CA, 94547

Cert. #38653 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (510) 517-4297 | 2015-10-15 10:24:19 | Receptionist Y |                            |

**Comments:** Yes, will bid. Will send fax quote before bid date.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (510) 517-4297 | 2015-10-22 15:02:58 | Estimator Y |                            |

**Comments:** Yes, will be bidding the project. Will fax a quote before the bid date.

## METCO

2165 FRANCISCO BOULEVARD, #A1 • SAN RAFAEL, CA, 94901

Cert. #14906 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (415) 455-9922 | 2015-10-15 10:26:27 | Voicemail M |                            |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (415) 455-9922 | 2015-10-22 15:05:50 | Voicemail M |                            |

**Comments:** May be bidding, left a voicemail with all the project details.

## NORCAL GENERAL CONSTRUCTION CORP

1950 MAJESTIC COURT • SAN JOSE, CA, 95132

Cert. #39231 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (408) 886-0335 | 2015-10-15 10:28:48 | Voicemail M |                            |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (408) 886-0335 | 2015-10-22 15:08:12 | Voicemail M |                            |

**Comments:** May be bidding, left a voicemail with all the project details.

## NORTHERN TRUCK & EQUIPMENT

P.O. BOX 55314 • HAYWARD, CA, 94545

Cert. #33537 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (510) 889-7828 | 2015-10-15 10:30:34 | Receptionist M |                            |

**Comments:** May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To            | Interested? (Yes/No/Maybe) |
|----------------|---------------------|---------------------|----------------------------|
| (510) 889-7828 | 2015-10-22 15:09:36 | Unable to connect M |                            |

**Comments:** May be bidding, not sure. Unable to connect call.

**ON THE LEVEL CONCRETE**

1485 BAYSHORE BLVD #317 • SAN FRANCISCO, CA, 94124

Cert. #40678 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (415) 407-3695 | 2015-10-15 10:31:42 | Receptionist | N                          |

**Comments:** No, not bidding. Not interested in this project.

## 2nd Call Solicitation

Said not bidding during first call, so second call not made.

**PACIFIC UTILITY CONSTRUCTION**

1350 E. BEAMER STREET • WOODLAND, CA, 95776

Cert. #30729 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (530) 669-7812 | 2015-10-15 10:32:35 | Receptionist | N                          |

**Comments:** No, not bidding. Not interested in this project.

## 2nd Call Solicitation

Said not bidding during first call, so second call not made.

**PARMETER GENERAL ENGINEERS & SERVICES, INC**

21025 KING RIDGE ROAD • CAZADERO, CA, 95421

Cert. #40051 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (707) 566-7437 | 2015-10-15 10:33:21 | Receptionist | N                          |

**Comments:** No, not bidding. Not interested in this project.

## 2nd Call Solicitation

Said not bidding during first call, so second call not made.

**PROTECTION LINK**

3651 WHISPERING CREEK CIRCLE • STOCKTON, CA, 95219

Cert. #42247 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (888) 988-9884 | 2015-10-15 10:34:45 | Voicemail | M                          |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (888) 988-9884 | 2015-10-22 15:14:30 | Voicemail | M                          |

**Comments:** May be bidding, left a voicemail with all the project details.**SCHOTKA CONSTRUCTION INC**

5555 NAPA VALLEJO HWY • AMERICAN CANYON, CA, 94503

Cert. #33099 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (707) 265-6977 | 2015-10-15 10:36:03 | Voicemail | M                          |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (707) 265-6977 | 2015-10-22 15:16:53 | Voicemail | M                          |

**Comments:** May be bidding, left a voicemail with all the project details.**SJD CONSTRUCTION INC.**

775 WAKEFIELD CT, STE B • OAKDALE, CA, 95361

Cert. #7799 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (209) 847-8939 | 2015-10-15 10:37:03 | Receptionist | N                          |

**Comments:** No, not bidding. Not interested in this project.

## 2nd Call Solicitation

Said not bidding during first call, so second call not made.

**STI TRUCKING**

36467 HALEY ST • NEWARK, CA, 94560

Cert. #26410 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------|----------------------------|
| (510) 790-8080 | 2015-10-15 10:37:59 | Janice   | N                          |

**Comments:** No, not bidding. Not interested in this project.

## 2nd Call Solicitation

Said not bidding during first call, so second call not made.

## STUDIO L'IMAGE

2604 3RD STREET • SAN FRANCISCO, CA, 94107

Cert. #37243 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (415) 222-9667 | 2015-10-15 10:39:25 | Voicemail | M                          |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (415) 222-9667 | 2015-10-22 15:23:01 | Voicemail | M                          |

**Comments:** May be bidding, left a voicemail with all the project details.

## SUDDEN SAM'S TRUCKING

SUDDEN SAM'S TRUCKING • OAKLAND, CA, 94610

Cert. #38035 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (510) 385-8594 | 2015-10-15 10:40:49 | Voicemail | M                          |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (510) 385-8594 | 2015-10-22 15:25:57 | Voicemail | M                          |

**Comments:** May be bidding, left a voicemail with all the project details.

## TRAFFIC CONTROL PROS

2440 STANWELL DRIVE, SUITE A • CONCORD, CA, 94520

Cert. #42433 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To     | Interested? (Yes/No/Maybe) |
|----------------|---------------------|--------------|----------------------------|
| (925) 270-4580 | 2015-10-15 10:42:25 | Receptionist | M                          |

**Comments:** May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To          | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------------|----------------------------|
| (925) 270-4580 | 2015-10-22 15:27:41 | Unable to connect | M                          |

**Comments:** May be bidding, not sure. Unable to connect call.

## TRAFFIC ENFORCEMENT SOLUTIONS

213 WARWICK • CLOVIS, CA, 93619

Cert. #40928 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (559) 392-6050 | 2015-10-15 10:43:58 | Voicemail | M                          |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (559) 392-6050 | 2015-10-22 15:28:33 | Voicemail | M                          |

**Comments:** May be bidding, left a voicemail with all the project details.

## TRI-VALLEY CONTRACTING, INC.

15 CHARLES HILL CIRCLE • ORINDA, CA, 94563

Cert. #41297 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (925) 787-1003 | 2015-10-15 10:46:01 | Voicemail | M                          |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To  | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-----------|----------------------------|
| (925) 787-1003 | 2015-10-22 15:32:26 | Voicemail | M                          |

**Comments:** May be bidding, left a voicemail with all the project details.

**WEST PACIFIC ELECTRIC COMPANY**

20071 W GLENDALE AVENUE • LEMOORE, CA, 93245

Cert. #42783 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To    | Interested? (Yes/No/Maybe) |
|----------------|---------------------|-------------|----------------------------|
| (559) 924-6422 | 2015-10-15 10:47:24 | Voicemail M |                            |

**Comments:** May be interested, left a voicemail with all the project details.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (559) 924-6422 | 2015-10-22 15:34:52 | Receptionist N |                            |

**Comments:** No, not bidding this project.**YOLANDA'S CONSTRUCTION ADMINISTRATION & TRAFFIC CONTROL INC**

280 NEWHALL STREET • SAN FRANCISCO, CA, 94124

Cert. #38612 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## 1st Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (415) 647-2682 | 2015-10-15 10:48:46 | Receptionist Y |                            |

**Comments:** Yes, will bid. Will send fax quote before bid date.

## 2nd Call Solicitation

| Phone Number   | Call Date & Time    | Spoke To       | Interested? (Yes/No/Maybe) |
|----------------|---------------------|----------------|----------------------------|
| (415) 647-2682 | 2015-10-22 15:38:28 | Receptionist M |                            |

**Comments:** May be bidding, not sure. The estimator will reply if interested.

## SOLICITATION LOG

This document contains the solicitations logs for this outreach effort.

### A & R TRANSPORTATION, INC.

P.O. BOX 8304 • FREMONT, CA, 94537

Cert. #39358 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address    | Send Date & Time | Delivery Status |
|------------------|------------------|-----------------|
| No Email Address | n/a              | n/a             |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 623-1966 | 2015-10-13 10:42:08 | Failed              |

### A B S L CONSTRUCTION

29393 PACIFIC ST • HAYWARD, CA, 94544

Cert. #5270 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address              | Send Date & Time    | Delivery Status |
|----------------------------|---------------------|-----------------|
| daryl@abslconstruction.com | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 727-0910 | 2015-10-13 10:41:12 | Successful          |

### ALERT-O-LITE, INC

2379 S G STREET • FRESNO, CA, 93721

Cert. #16345 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address          | Send Date & Time    | Delivery Status |
|------------------------|---------------------|-----------------|
| debbieh@alertolite.com | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (559) 453-3250 | 2015-10-13 10:41:50 | Successful          |

### ALLIED MATERIALS, INC

1850 REGENCY PKWY • DIXON, CA, 95620

Cert. #39492 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address             | Send Date & Time    | Delivery Status |
|---------------------------|---------------------|-----------------|
| tswafford70@sbcglobal.net | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (707) 678-0491 | 2015-10-13 10:43:45 | Failed              |

### AMLAND CORP

3168 KNIGHTS BRIDGE RD • SAN JOSE, CA, 95132

Cert. #24042 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address            | Send Date & Time    | Delivery Status |
|--------------------------|---------------------|-----------------|
| kevinphan@amlandcorp.com | 2015-10-12 19:55:41 | Bounced         |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (408) 298-4344 | 2015-10-13 10:42:03 | Failed              |

### AP TRUCKING

417 LLOYD AVE. • SAN LEANDRO, CA, 94578

Cert. #37945 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address    | Send Date & Time | Delivery Status |
|------------------|------------------|-----------------|
| No Email Address | n/a              | n/a             |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 878-2725 | 2015-10-13 10:43:58 | Failed              |

### AYALA & SONS TRUCKING

6890 AVENUE D • MANTECA, CA, 95337

Cert. #1227 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address    | Send Date & Time | Delivery Status |
|------------------|------------------|-----------------|
| No Email Address | n/a              | n/a             |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (209) 823-1890 | 2015-10-13 10:42:40 | Failed              |

### BLUE JAY TRUCKING, LLC

7969 KEITH WINNEY CIRCLE • SACRAMENTO, CA, 95829

Cert. #37729 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address                | Send Date & Time    | Delivery Status |
|------------------------------|---------------------|-----------------|
| bluejaytruckingllc@gmail.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (916) 209-9656 | 2015-10-13 10:40:57 | Successful          |

**BRAY TRUCKING**

5959 HIGHWAY 175 • HOPLAND, CA, 95449

Cert. #32220 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address             | Send Date & Time    | Delivery Status |
|---------------------------|---------------------|-----------------|
| tammy@braytruckinginc.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (707) 744-1630 | 2015-10-13 10:41:01 | Successful          |

**CAMPOS AND ASSOCIATES/JOSE CAMPOS TRUCKING**

3167 SANTA ROSA AVE • SANTA ROSA, CA, 95407

Cert. #34209 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address     | Send Date & Time    | Delivery Status |
|-------------------|---------------------|-----------------|
| jtraining@att.net | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (707) 579-8552 | 2015-10-13 10:43:34 | Failed              |

**CAPITOL TRAFFIC SERVICES INC**

1661 EAST MINER AVE • STOCKTON, CA, 95205

Cert. #42421 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address            | Send Date & Time    | Delivery Status |
|--------------------------|---------------------|-----------------|
| jorge@capitoltraffic.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (209) 469-7120 | 2015-10-13 10:41:21 | Successful          |

**CARTER TRUCKING**

12010 WOODS RD • WILTON, CA, 95693

Cert. #41023 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address         | Send Date & Time    | Delivery Status |
|-----------------------|---------------------|-----------------|
| cartertom56@yahoo.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number    | Send Date & Time | Transmission Status |
|---------------|------------------|---------------------|
| No Fax Number | n/a              | n/a                 |

**CHAVEZ TRUCKING**

955A VAUGHN RD • DIXON, CA, 95620

Cert. #7974 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address             | Send Date & Time    | Delivery Status |
|---------------------------|---------------------|-----------------|
| teresa@chaveztrucking.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (707) 678-5154 | 2015-10-13 10:40:58 | Successful          |

**CJC TRUCKING COMPANY**

3803 BROADWAY, SUITE 2 • OAKLAND, CA, 94611

Cert. #23713 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address    | Send Date & Time | Delivery Status |
|------------------|------------------|-----------------|
| No Email Address | n/a              | n/a             |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 601-5332 | 2015-10-13 10:41:01 | Successful          |

**CMC TRAFFIC CONTROL SPECIALIST**

3450 THIRD STREET, UNIT 3 G • SAN FRANCISCO, CA, 94124

Cert. #33473 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address    | Send Date & Time | Delivery Status |
|------------------|------------------|-----------------|
| No Email Address | n/a              | n/a             |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (415) 206-1711 | 2015-10-13 10:46:18 | Successful          |

**COBRA TRUCKING**

**P.O. BOX 24533 • SAN FRANCISCO, CA, 94124**

Cert. #26538 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address           | Send Date & Time    | Delivery Status |
|-------------------------|---------------------|-----------------|
| cobratrucking@yahoo.com | 2015-10-12 19:55:41 | Bounced         |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (415) 330-9354 | 2015-10-13 10:41:01 | Successful          |

**COLEMAN CONSTRUCTION**

85 EAST HIGHWAY 20 • UPPERLAKE, CA, 95485

Cert. #42591 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address            | Send Date & Time    | Delivery Status |
|--------------------------|---------------------|-----------------|
| tcoleman2009@hotmail.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (707) 275-9025 | 2015-10-13 10:41:01 | Successful          |

**CONSTRUCTION AREA SIGNS, INCORPORATED**

215 TAYLOR ROAD • NEWCASTLE, CA, 95658

Cert. #500 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address    | Send Date & Time    | Delivery Status |
|------------------|---------------------|-----------------|
| elisa@cas-tc.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (916) 663-1858 | 2015-10-13 10:41:31 | Successful          |

**DD & L TRUCKING**

35 PARK CIRCLE • MARIN CITY, CA, 94965

Cert. #33466 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address            | Send Date & Time    | Delivery Status |
|--------------------------|---------------------|-----------------|
| charlesettas@comcast.net | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (415) 332-4585 | 2015-10-13 10:41:07 | Successful          |

**DE LA TORRE TRUCKING LLC**

8338 TUBBS RD • WINTERS, CA, 95694

Cert. #41556 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address             | Send Date & Time    | Delivery Status |
|---------------------------|---------------------|-----------------|
| delatorrerocks2@yahoo.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (530) 795-3657 | 2015-10-13 10:41:10 | Successful          |

**DILLARD ENVIRONMENTAL SERVICES**

3120 CAMINO DIABLO RD • BYRON, CA, 94514

Cert. #7106 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address            | Send Date & Time    | Delivery Status |
|--------------------------|---------------------|-----------------|
| patriciad@dillardenv.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (925) 634-6858 | 2015-10-13 10:41:08 | Successful          |

**EAGLE ENGINEERING AND CONSTRUCTION, INC**

1175 PALOMAR DRIVE • REDWOOD CITY, CA, 94062

Cert. #24176 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address         | Send Date & Time    | Delivery Status |
|-----------------------|---------------------|-----------------|
| brooks.curtis@att.net | 2015-10-12 19:55:41 | Bounced         |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (650) 367-8282 | 2015-10-13 10:40:11 | Successful          |

**ECONOMY TRUCKING SERVICES, INC**

24701 CLAWITER RD. • HAYWARD, CA, 94545

Cert. #35727 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address             | Send Date & Time    | Delivery Status |
|---------------------------|---------------------|-----------------|
| preet@economytrucking.net | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 733-9600 | 2015-10-13 10:41:12 | Successful          |

**FORCE TRAFFIC CONTROL, INC.**

1478-B NORTH BELMONT RD • EXETER, CA, 93221

Cert. #29335 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address              | Send Date & Time    | Delivery Status |
|----------------------------|---------------------|-----------------|
| forcetraffic@earthlink.net | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (559) 594-1056 | 2015-10-13 10:41:13 | Successful          |

**FRANK MEDINA GENERAL ENGINEERING CONTRACTOR**

10096 AHART ROAD • OROVILLE, CA, 95966

Cert. #14717 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address       | Send Date & Time    | Delivery Status |
|---------------------|---------------------|-----------------|
| toni.medina@att.net | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (530) 743-9352 | 2015-10-13 10:40:25 | Successful          |

**GURMEL'S TRUCKING, INC**

7446 HANFIELD DRIVE • SACRAMENTO, CA, 95829

Cert. #40493 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address             | Send Date & Time    | Delivery Status |
|---------------------------|---------------------|-----------------|
| gurmelstrucking@yahoo.com | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (916) 476-6657 | 2015-10-13 10:45:19 | Failed              |

**JD TRUCKING COMPANY**

312 HUNTER AVE • OAKLAND, CA, 94603

Cert. #40865 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address       | Send Date & Time    | Delivery Status |
|---------------------|---------------------|-----------------|
| randeldavis@att.net | 2015-10-12 19:55:41 | Bounced         |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 562-9675 | 2015-10-13 10:41:08 | Successful          |

**K R C SAFETY CO. INC.**

7821 WEST SUNNYVIEW • VISALIA, CA, 93291

Cert. #447 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address        | Send Date & Time    | Delivery Status |
|----------------------|---------------------|-----------------|
| garyc@krccsafety.com | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (559) 732-2684 | 2015-10-13 10:40:23 | Successful          |

**M & M TRUCKING**

9 KELBURNE COURT • SACRAMENTO, CA, 95833

Cert. #41994 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address          | Send Date & Time    | Delivery Status |
|------------------------|---------------------|-----------------|
| mandmtrucker@gmail.com | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number    | Send Date & Time | Transmission Status |
|---------------|------------------|---------------------|
| No Fax Number | n/a              | n/a                 |

**M. HERNANDEZ CONSTRUCTION INC**

850 RANKIN STREET • SAN FRANCISCO, CA, 94124

Cert. #34829 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address                     | Send Date & Time    | Delivery Status |
|-----------------------------------|---------------------|-----------------|
| mariano@hernandez-engineering.com | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (415) 824-4696 | 2015-10-13 10:40:28 | Successful          |

**MATTOS EQUIPMENT TRANSPORT**

8567 WEST SCHULTE ROAD • TRACY, CA, 95304

Cert. #5376 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address          | Send Date & Time    | Delivery Status |
|------------------------|---------------------|-----------------|
| r.mattos@sbcglobal.net | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (209) 835-2401 | 2015-10-13 10:41:20 | Successful          |

**MC CULLOUGH CONSTRUCTION INC**

57 ALDERGROVE ROAD • ARCATA, CA, 95521

Cert. #27969 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address                                | Send Date & Time    | Delivery Status |
|--|---------------------|-----------------|
| denamccullough@mcculloughconstructioninc.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (707) 825-1769 | 2015-10-13 10:41:21 | Successful          |

**MERCADO TRUCKING**

1096 NORTH SHELTER BAY • HERCULES, CA, 94547

Cert. #38653 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address       | Send Date & Time    | Delivery Status |
|---------------------|---------------------|-----------------|
| mercadotr@yahoo.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 245-3803 | 2015-10-13 10:41:15 | Successful          |

**METCO**

2165 FRANCISCO BOULEVARD, #AI • SAN RAFAEL, CA, 94901

Cert. #14906 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address            | Send Date & Time    | Delivery Status |
|--------------------------|---------------------|-----------------|
| c.martinez@metco-usa.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (415) 455-9960 | 2015-10-13 10:42:23 | Failed              |

**NORCAL GENERAL CONSTRUCTION CORP**

1950 MAJESTIC COURT • SAN JOSE, CA, 95132

Cert. #39231 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address                       | Send Date & Time    | Delivery Status |
|-------------------------------------|---------------------|-----------------|
| norcalgeneralconstruction@yahoo.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (408) 969-1650 | 2015-10-13 10:40:26 | Successful          |

**NORTHERN TRUCK & EQUIPMENT**

P.O. BOX 55314 • HAYWARD, CA, 94545

Cert. #33537 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address          | Send Date & Time    | Delivery Status |
|------------------------|---------------------|-----------------|
| bebesnte@sbcglobal.net | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 889-0399 | 2015-10-13 10:42:40 | Failed              |

**ON THE LEVEL CONCRETE**

1485 BAYSHORE BLVD #317 • SAN FRANCISCO, CA, 94124

Cert. #40678 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address                | Send Date & Time    | Delivery Status |
|------------------------------|---------------------|-----------------|
| onthelevelconcrete@yahoo.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (415) 349-4489 | 2015-10-13 10:41:36 | Successful          |

**PACIFIC UTILITY CONSTRUCTION**

1350 E. BEAMER STREET • WOODLAND, CA, 95776

Cert. #30729 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address                            | Send Date & Time    | Delivery Status |
|--|---------------------|-----------------|
| lharrison@pacificutilityconstruction.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (530) 669-7836 | 2015-10-13 10:41:26 | Successful          |

**PARMETER GENERAL ENGINEERS & SERVICES, INC**

21025 KING RIDGE ROAD • CAZADERO, CA, 95421

Cert. #40051 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address | Send Date & Time | Delivery Status |
|---------------|------------------|-----------------|
|               |                  |                 |

| Email Address              | Send Date & Time    | Delivery Status |
|----------------------------|---------------------|-----------------|
| parameter@parameterges.com | 2015-10-12 19:55:41 | Bounced         |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (707) 566-7437 | 2015-10-13 10:41:54 | Failed              |

## PROTECTION LINK

3651 WHISPERING CREEK CIRCLE • STOCKTON, CA, 95219

Cert. #42247 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address             | Send Date & Time    | Delivery Status |
|---------------------------|---------------------|-----------------|
| RPEREZ@PROTECTIONLINK.NET | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (209) 476-0209 | 2015-10-13 10:40:33 | Successful          |

## SCHOTKA CONSTRUCTION INC

5555 NAPA VALLEJO HWY • AMERICAN CANYON, CA, 94503

Cert. #33099 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address    | Send Date & Time    | Delivery Status |
|------------------|---------------------|-----------------|
| dschotka@aol.com | 2015-10-12 19:55:41 | Bounced         |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (707) 265-6856 | 2015-10-13 10:41:36 | Successful          |

## SJD CONSTRUCTION INC.

775 WAKEFIELD CT, STE B • OAKDALE, CA, 95361

Cert. #7799 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address       | Send Date & Time    | Delivery Status |
|---------------------|---------------------|-----------------|
| sjdconstr@yahoo.com | 2015-10-12 19:55:41 | Bounced         |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (209) 847-0169 | 2015-10-13 10:40:35 | Successful          |

## STI TRUCKING

36467 HALEY ST • NEWARK, CA, 94560

Cert. #26410 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address      | Send Date & Time    | Delivery Status |
|--------------------|---------------------|-----------------|
| nawicpat@gmail.com | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 796-2811 | 2015-10-13 10:46:18 | Successful          |

## STUDIO L'IMAGE

2604 3RD STREET • SAN FRANCISCO, CA, 94107

Cert. #37243 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address              | Send Date & Time    | Delivery Status |
|----------------------------|---------------------|-----------------|
| slabouvie@studiolimage.com | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (415) 222-9668 | 2015-10-13 10:42:29 | Failed              |

## SUDDEN SAM'S TRUCKING

SUDDEN SAM'S TRUCKING • OAKLAND, CA, 94610

Cert. #38035 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address         | Send Date & Time    | Delivery Status |
|-----------------------|---------------------|-----------------|
| suddensamstrk@aol.com | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (510) 272-9575 | 2015-10-13 10:43:00 | Failed              |

## TRAFFIC CONTROL PROS

2440 STANWELL DRIVE, SUITE A • CONCORD, CA, 94520

Cert. #42433 (Minority-owned) was identified in the California Unified Certification Program database on 10/12/2015.

Email Transmission

| Email Address         | Send Date & Time    | Delivery Status |
|-----------------------|---------------------|-----------------|
| estimating@tcpros.net | 2015-10-12 19:55:41 | Delivered       |

Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (925) 405-3833 | 2015-10-13 10:40:37 | Successful          |

## TRAFFIC ENFORCEMENT SOLUTIONS

213 WARWICK • CLOVIS, CA, 93619

Cert. #40928 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address                        | Send Date & Time    | Delivery Status |
|--------------------------------------|---------------------|-----------------|
| traffcenforcementsolutions@gmail.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (559) 323-4269 | 2015-10-13 10:42:29 | Failed              |

**TRI-VALLEY CONTRACTING, INC.**

15 CHARLES HILL CIRCLE • ORINDA, CA, 94563

Cert. #41297 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address                | Send Date & Time    | Delivery Status |
|------------------------------|---------------------|-----------------|
| landy@trivalleystripping.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (888) 872-4450 | 2015-10-13 10:40:36 | Successful          |

**WEST PACIFIC ELECTRIC COMPANY**

20071 W GLENDALE AVENUE • LEMOORE, CA, 93245

Cert. #42783 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address                         | Send Date & Time    | Delivery Status |
|---------------------------------------|---------------------|-----------------|
| vvilla@westpacificelectriccompany.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (559) 924-4826 | 2015-10-13 10:40:47 | Successful          |

**YOLANDA'S CONSTRUCTION ADMINISTRATION & TRAFFIC CONTROL INC**

280 NEWHALL STREET • SAN FRANCISCO, CA, 94124

Cert. #38612 (Women-owned) was identified in the California Unified Certification Program database on 10/12/2015.

## Email Transmission

| Email Address     | Send Date & Time    | Delivery Status |
|-------------------|---------------------|-----------------|
| yjones@ycat-c.com | 2015-10-12 19:55:41 | Delivered       |

## Fax Transmission

| Fax Number     | Send Date & Time    | Transmission Status |
|----------------|---------------------|---------------------|
| (415) 647-2683 | 2015-10-13 10:40:53 | Successful          |

| SUB ID | TYPE | NAME  | PHONE      | FAX        | EMAIL                                     | fax_send_date    | fax_status | email_send_date  | email_status | call_datetime_1  | call_contact_1 | call_comments_1   | YES NO MAYBE | call1_co mplete | call_datetime_2     | call_contact_2    | call_comments_2   | call_yn m_2   | call2_co mplete |   |
|--------|------|---|------------|------------|---|------------------|------------|------------------|--------------|------------------|----------------|---|--------------|-----------------|---------------------|-------------------|---|---|-----------------|---|
| 39358  | DBE  | A & R TRANSPORTATION, INC.                  | 4085910202 | 5106231966 |   | 10/13/2015 10:42 | Failed     | 10/12/2015 19:55 |              | 10/15/2015 8:25  | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 5270   | DBE  | A B S L CONSTRUCTION                        | 5107270900 | 5107270910 | daryl@abslconstruction.com                | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:26  | Voicemail full | May be interested, however, voicemail is full.  | M            | 1               | 10/22/2015 13:58    | Voicemail full    | May be bidding, not sure. Voicemail is full.                            | M   | 1               |   |
| 16345  | DBE  | ALERT-O-LITE, INC                           | 5594532474 | 5594533250 | debbieh@alertolite.com                    | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:30  | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 14:00    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 39492  | DBE  | ALLIED MATERIALS, INC                       | 7076780491 | 7076780491 | tsafford70@sbglobal.net                   | 10/13/2015 10:43 | Failed     | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:32  | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 24042  | DBE  | AMLAND CORP                                 | 4089293949 | 4082984344 | kevinphan@amlandcorp.com                  | 10/13/2015 10:42 | Failed     | 10/12/2015 19:55 | Bounced      | 10/15/2015 8:33  | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 14:01    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 37945  | DBE  | AP TRUCKING                                 | 5107506867 | 5108782725 |   | 10/13/2015 10:43 | Failed     | 10/12/2015 19:55 |              | 10/15/2015 8:34  | None           | May be interested, however, we were unable to connect to their answering system.  | M            | 1               | 10/22/2015 14:13    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 1227   | DBE  | AYALA & SONS TRUCKING                       | 2098231890 | 2098231890 |   | 10/13/2015 10:42 | Failed     | 10/12/2015 19:55 |              | 10/15/2015 8:35  | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 37729  | DBE  | BLUE JAY TRUCKING, LLC                      | 9164791720 | 9162099656 | bluejaytruckingllc@gmail.com              | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:36  | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 32220  | DBE  | BRAY TRUCKING                               | 7077441640 | 7077441630 | tammy@braytruckinginc.com                 | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:37  | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 34209  | DBE  | CAMPOS AND ASSOCIATES/JOSE CAMPOS TRUCKING  | 7075798577 | 7075798552 | training@att.net                          | 10/13/2015 10:43 | Failed     | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:38  | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 14:18    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 42421  | DBE  | CAPITOL TRAFFIC SERVICES INC                | 2094692663 | 2094697120 | jorge@capitoltraffic.com                  | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:40  | Receptionist   | May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested. | M            | 1               | 10/22/2015 14:20    | Estimator         | May be bidding, not sure yet. They are still looking at the project.    | M   | 1               |   |
| 41023  | DBE  | CARTER TRUCKING                             | 9162081776 |            | cartertom56@yahoo.com                     | 10/13/2015 9:40  |            | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:41  | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 7974   | DBE  | CHAVEZ TRUCKING                             | 7076780514 | 7076785154 | teresa@chaveztrucking.com                 | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:42  | Receptionist   | Yes, will bid. Will send fax quote before bid date.   | Y            | 1               | 10/22/2015 14:22    | Teresa            | Yes, will be bidding the project. Will fax a quote before the bid date. | Y   | 1               |   |
| 23713  | DBE  | CJC TRUCKING COMPANY                        | 5106015359 | 5106015332 |   | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 |              | 10/15/2015 8:43  | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 14:27    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 39473  | DBE  | CMC TRAFFIC CONTROL SPECIALIST              | 4152061700 | 4152061711 |   | 10/13/2015 10:46 | Successful | 10/12/2015 19:55 |              | 10/15/2015 8:45  | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 14:29    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 26538  | DBE  | COBRA TRUCKING                              | 4153309350 | 4153309354 | cobratrucking@yahoo.com                   | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Bounced      | 10/15/2015 8:47  | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 14:34    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 42591  | DBE  | COLEMAN CONSTRUCTION                        | 7072759016 | 7072759025 | colemanc2009@hotmail.com                  | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 8:49  | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 14:35    | Receptionist      | No, not bidding this project.   | N   | 1               |   |
| 500    | DBE  | CONSTRUCTION AREA SIGNS, INCORPORATED       | 9166639097 | 9166631858 | elisa@cas-tc.com                          | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 9:46  | Receptionist   | May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested. | M            | 1               | 10/22/2015 14:39    | Mike              | May be bidding, not sure yet. They are still looking at the project.    | M   | 1               |   |
| 33466  | DBE  | DD & L TRUCKING                             | 4153324977 | 4153324585 | charlesettas@comcast.net                  | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 9:48  | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 14:41    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 41556  | DBE  | DE LA TORRE TRUCKING LLC                    | 5307953651 | 5307953657 | delatorrerocks2@yahoo.com                 | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 9:50  | Receptionist   | May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested. | M            | 1               | 10/22/2015 14:43    | Receptionist      | May be bidding, not sure yet. They are still looking at the project.    | M   | 1               |   |
| 7106   | DBE  | DILLARD ENVIRONMENTAL SERVICES              | 9256346850 | 9256346858 | patriciad@dillardenv.com                  | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 9:53  | Jane           | Yes, will bid. Will send fax quote before bid date.   | Y            | 1               | 10/22/2015 14:45    | Receptionist      | No, not bidding this project.   | N   | 1               |   |
| 24176  | DBE  | EAGLE ENGINEERING AND CONSTRUCTION, INC     | 6503678000 | 6503678282 | brooks.curtis@att.net                     | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Bounced      | 10/15/2015 9:55  | Voicemail full | May be interested, however, voicemail is full.  | M            | 1               | 10/22/2015 14:48    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 35727  | DBE  | ECONOMY TRUCKING SERVICES, INC              | 5107339100 | 5107339600 | preet@economytrucking.net                 | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 9:57  | Receptionist   | Yes, will bid. Will send fax quote before bid date.   | Y            | 1               | 10/22/2015 14:51    | Ken               | Yes, will be bidding the project. Will fax a quote before the bid date. | Y   | 1               |   |
| 29335  | DBE  | FORCE TRAFFIC CONTROL, INC.                 | 5595941062 | 5595941056 | forcetraffic@earthlink.net                | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:00 | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 14717  | DBE  | FRANK MEDINA GENERAL ENGINEERING CONTRACTOR | 5307430744 | 5307439352 | toni.medina@att.net                       | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:01 | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 40493  | DBE  | GURMEL'S TRUCKING, INC                      | 9162242825 | 9164766657 | gurmelstrucking@yahoo.com                 | 10/13/2015 10:45 | Failed     | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:04 | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 40865  | DBE  | JD TRUCKING COMPANY                         | 5109357785 | 5105629675 | randeldavis@att.net                       | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Bounced      | 10/15/2015 10:14 | Not Available  | May be interested, however, we were unable to connect to their answering system.  | M            | 1               | 10/22/2015 14:52    |                   | Call cannot be completed  | May be bidding, not sure. Call cannot be completed as dialed. | M               | 1 |
| 447    | DBE  | K R C SAFETY CO. INC.                       | 5597320393 | 5597322684 | garyc@krcsafety.com                       | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:16 | Receptionist   | Yes, will bid. Will send fax quote before bid date.   | Y            | 1               | 10/22/2015 14:57    | Receptionist      | Yes, will be bidding the project. Will fax a quote before the bid date. | Y   | 1               |   |
| 41994  | DBE  | M & M TRUCKING                              | 9169190847 |            | mandmtrucker@gmail.com                    | 10/13/2015 9:40  |            | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:17 | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 34829  | DBE  | M. HERNANDEZ CONSTRUCTION INC               | 4158244731 | 4158244696 | mariano@hernandez-engineering.com         | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:19 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 14:58    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 5376   | DBE  | MATTOS EQUIPMENT TRANSPORT                  | 2098356609 | 2098352401 | r.mattos@sbglobal.net                     | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:21 | None           | May be interested, however, we were unable to connect call.   | M            | 1               | 10/22/2015 15:01    | Receptionist      | No, not bidding this project.   | N   | 1               |   |
| 27969  | DBE  | MC CULLOUGH CONSTRUCTION INC                | 7078251034 | 7078251769 | denamcullough@mccloughconstructioninc.com | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:23 | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 38653  | DBE  | MERCADO TRUCKING                            | 5105174297 | 5102453803 | mercadoctrk@yahoo.com                     | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:24 | Receptionist   | Yes, will bid. Will send fax quote before bid date.   | Y            | 1               | 10/22/2015 15:02    | Estimator         | Yes, will be bidding the project. Will fax a quote before the bid date. | Y   | 1               |   |
| 14906  | DBE  | METCO                                       | 4154559922 | 4154559960 | c.martinez@metco-usa.com                  | 10/13/2015 10:42 | Failed     | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:26 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 15:05    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 39231  | DBE  | NORCAL GENERAL CONSTRUCTION CORP            | 4088860335 | 4089691650 | norcalgeneralconstruction@yahoo.com       | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:28 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 15:08    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 33537  | DBE  | NORTHERN TRUCK & EQUIPMENT                  | 5108897828 | 5108890399 | bebesnte@sbglobal.net                     | 10/13/2015 10:42 | Failed     | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:30 | Receptionist   | May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested. | M            | 1               | 10/22/2015 15:09    | Unable to connect | May be bidding, not sure. Unable to connect call.                       | M   | 1               |   |
| 40678  | DBE  | ON THE LEVEL CONCRETE                       | 4154073695 | 4153494489 | onthellevelconcrete@yahoo.com             | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:31 | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 30729  | DBE  | PACIFIC UTILITY CONSTRUCTION                | 5306697812 | 5306697836 | lharrison@pacificutilityconstruction.com  | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:32 | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 40051  | DBE  | PARAMETER GENERAL ENGINEERS & SERVICES, INC | 7075667437 | 7075667437 | parameter@parametergcs.com                | 10/13/2015 10:41 | Failed     | 10/12/2015 19:55 | Bounced      | 10/15/2015 10:33 | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |
| 42247  | DBE  | PROTECTION LINK                             | 8889889884 | 2094760209 | RPEREZ@PROTECTIONLINK.NET                 | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:34 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 15:14    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 33099  | DBE  | SCHOTKA CONSTRUCTION INC                    | 7072656977 | 7072656856 | dschotka@aol.com                          | 10/13/2015 10:41 | Successful | 10/12/2015 19:55 | Bounced      | 10/15/2015 10:36 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 15:16    | Voicemail         | May be bidding, left a voicemail with all the project details.          | M   | 1               |   |
| 7799   | DBE  | SJD CONSTRUCTION INC.                       | 2098478939 | 2098470169 | sjdconstr@yahoo.com                       | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Bounced      | 10/15/2015 10:37 | Receptionist   | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |   | 0               |   |

| SUB ID | TYPE | NAME  | PHONE      | FAX        | EMAIL                                  | fax_send_date    | fax_status | email_send_date  | email_status | call_datetime_1  | call_contact_1 | call_comments_1   | YES NO MAYBE | call1_co mplete | call_datetime_2     | call_contact_2    | call_comments_2   | call_yn m_2 | call2_com plete |   |
|--------|------|---|------------|------------|--|------------------|------------|------------------|--------------|------------------|----------------|---|--------------|-----------------|---------------------|-------------------|---|-------------|-----------------|---|
| 26410  | DBE  | STI TRUCKING  | 5107908080 | 5107962811 | nawicpat@gmail.com                     | 10/13/2015 10:46 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:37 | Janice         | No, not bidding. Not interested in this project.  | N            | 1               | 0000-00-00 00:00:00 |                   |   |             |                 | 0 |
| 37243  | DBE  | STUDIO L'IMAGE  | 4152229667 | 4152229668 | slabouvie@studiolimage.com             | 10/13/2015 10:42 | Failed     | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:39 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 15:23    | Voicemail         | May be bidding, left a voicemail with all the project details.    | M           | 1               |   |
| 38035  | DBE  | SUDDEN SAM'S TRUCKING                                       | 5103858594 | 5102729575 | suddensamstrk@aol.com                  | 10/13/2015 10:43 | Failed     | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:40 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 15:25    | Voicemail         | May be bidding, left a voicemail with all the project details.    | M           | 1               |   |
| 42433  | DBE  | TRAFFIC CONTROL PROS  | 9252704580 | 9254053833 | estimating@tcpros.net                  | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:42 | Receptionist   | May be interested, gave all the details to the receptionist. The estimator will have a look at the fax and reply if interested. | M            | 1               | 10/22/2015 15:27    | Unable to connect | May be bidding, not sure. Unable to connect call.                 | M           | 1               |   |
| 40928  | DBE  | TRAFFIC ENFORCEMENT SOLUTIONS                               | 5593926050 | 5593234269 | trafficeenforcementsolutions@gmail.com | 10/13/2015 10:42 | Failed     | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:43 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 15:28    | Voicemail         | May be bidding, left a voicemail with all the project details.    | M           | 1               |   |
| 41297  | DBE  | TRI-VALLEY CONTRACTING, INC.                                | 9257871003 | 8888724450 | landy@trivalleystripping.com           | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:46 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 15:32    | Voicemail         | May be bidding, left a voicemail with all the project details.    | M           | 1               |   |
| 42783  | DBE  | WEST PACIFIC ELECTRIC COMPANY                               | 5599246422 | 5599244826 | wvilla@westpacificelectriccompany.com  | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:47 | Voicemail      | May be interested, left a voicemail with all the project details.   | M            | 1               | 10/22/2015 15:34    | Receptionist      | No, not bidding this project.                                     | N           | 1               |   |
| 38612  | DBE  | YOLANDA'S CONSTRUCTION ADMINISTRATION & TRAFFIC CONTROL INC | 4156472682 | 4156472683 | yjones@ycat-c.com                      | 10/13/2015 10:40 | Successful | 10/12/2015 19:55 | Delivered    | 10/15/2015 10:48 | Receptionist   | Yes, will bid. Will send fax quote before bid date.   | Y            | 1               | 10/22/2015 15:38    | Receptionist      | May be bidding, not sure. The estimator will reply if interested. | M           | 1               |   |

## INVITATION TO BID

FROM: Ghilotti Bros., Inc.  
525 Jacoby Street  
San Rafael, CA, 94901  
Tel: (415) 454-7011  
Fax: (415) 454-8376  
CONTACT NAME: Susan Harward

TO: YOLANDA'S CONSTRUCTION  
ADMINISTRATION & TRAFFIC CONTROL  
INC  
Tel: (415) 647-2682  
Fax: (415) 647-2683

### Ghilotti Bros., Inc. is Seeking Qualified DBE

BID DUE DATE: 10/29/2015 at 2:00

BID/PROJECT #: 0414000179

PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier  
Replacement

AGENCY NAME: Caltrans

PROJECT LOCATION: Napa, Napa-Solano, CA

Ghilotti Bros., Inc. is actively soliciting quotes from certified DBE Subcontractors and Suppliers for the following categories of work: Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System, and other subcontract trades and suppliers. Dan Palmer (danp@ghilottibros.com 415-454-7011) is our Estimator for this project and is available to answer any questions and/or provide clarification regarding the scope of work; clarification of plans, specifications and requirements; bid preparation or any technical assistance. Non-DBE Subs/Suppliers: You are encouraged to carry a proportionate percentage of 2nd-tier DBE participation with your quote and this participation will be evaluated with your price.

NOTE: Contractors License Number, DIR Registration Number and Caltrans (or other agency) DBE Number must be listed on any quote submitted to GBI. 100% Payment and Performance Bonds as well as Insurance Waiver of subrogation are required of subcontractors. However, certified DBE's are encouraged to contact Ghilotti Bros. to request assistance if they are unable to meet the standard bonding or insurance requirements. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Ghilotti Bros. intends to work cooperatively with all qualified firms seeking work on this project. Please note that this is a prevailing wage project and Ghilotti Bros. is Union signatory. Subcontractors will be subject to the terms and conditions of Ghilotti Bros. subcontract and safety documents which are available upon request. Ghilotti Bros., Inc. is an Equal Opportunity Employer and actively hires U.S. Veterans.

### RETURN SECTION

Please fax back this invitation with your response to: (415) 454-8376

Yes, we will send a fax quote by the bid date.

No, we are not interested.

Interested, but we would like more information. Please contact us at

This solicitation was sent by DBE GoodFaith Inc. at 10/13/2015 09:36:52 am PST on behalf of Ghilotti Bros.,



4. Describe the Bidder's outreach efforts to identify and solicit the interest of all certified DBEs that have the capability to perform the work of the Contract. Provide copies of supporting documents.

| Description of Outreach | Dates | Location (if applicable) | Results |
|-------------------------|-------|--------------------------|---------|
|                         |       |                          |         |
|                         |       |                          |         |
|                         |       |                          |         |
|                         |       |                          |         |
|                         |       |                          |         |

**\* Please See Attached \***  
*page 5 Item 4*

5. Describe the Bidder's efforts made to provide interested DBEs with adequate information about the plans, specifications, and requirements of the Contract to assist them in responding to a solicitation. Identify the DBEs assisted, the type of information provided, and the date of the contracts. Provide copies of supporting documents.

**\* Please See Attached \***

*Please see solicitation, ads, emails & faxes for offers of assistance*

6. Describe the Bidder's efforts made to assist interested DBEs in obtaining bonding, lines of credit, or insurance. Identify the DBEs assisted, the type of assistance offered, and the dates. Provide copies of supporting documents.

**\* Please See Attached \***

*Please see solicitations, ads, emails & faxes for offers of assistance*

7. Describe the Bidder's efforts made to assist interested DBEs in obtaining necessary equipment, supplies, materials, or related assistance or services, excluding supplies and equipment the DBE purchases or leases from the prime contractor or its affiliate. Identify the DBEs assisted, the type of assistance offered, and the dates. Provide copies of supporting documents. List efforts made to assist interested DBEs in obtaining bonding, lines of credit, insurance, necessary equipment, supplies, materials, or related assistance or services, excluding supplies and equipment the DBE subcontractor purchases or leases from the prime contractor or its affiliate. Identify the DBE assisted, the assistance offered, and the date. Provide copies of supporting documents.

**\* Please See Attached \***

*Please see solicitation for email, ads & faxes offering assistance.*

8. List the names of agencies and the dates on which they were contacted to provide assistance in contacting, recruiting, and using DBE firms. If the agencies were contacted in writing, provide copies of supporting documents.

**\* Please See Attached \***

9. Include additional data to support a demonstration of good faith efforts.

**\* Please See Attached \***

**NOTE:** USE ADDITIONAL SHEETS OF PAPER IF NECESSARY.

**ADA Notice**

For individuals with sensory disabilities, this document is available in alternate formats. For information, call (916) 445-1233, TTY 711, or write to Records and Forms Management, 1120 N Street, MS-89, Sacramento, CA 95814.



**FARWEST SAFETY, INC.**  
**226 N. MAIN STREET**  
**LODI, CA 95240**

**PHONE (209) 339-8085**  
**FAX (209) 339-9879**

FAX TRANSMITTAL

BID DATE: 10/29/15

\*\*\*\*\***BID QUOTATION**\*\*\*\*\*

THE FOLLOWING QUOTATION IS FOR THE CALTRANS PROJECT #: 04-4A3624

| ITEM#                  | DESCRIPTION                                       | UNIT | QTY | UNIT PRICE  | TOTAL               |
|------------------------|---|------|-----|-------------|---------------------|
| 2                      | Construction Area Signs                           | LS   |     |             | \$ 3,300.00         |
| 3                      | Traffic Control System (See Below)                | LS   |     |             | \$ -                |
| 5                      | Channelizer (Surface Mounted)                     | EA   | 29  | \$ 35.00    | \$ 1,015.00         |
| 7                      | PCMS - \$150/Day, \$500/Week, \$1,300/ Month      | LS   |     |             | \$ -                |
| 9                      | Temporary Crash Cushion Module                    | EA   | 14  | \$ 200.00   | \$ 2,800.00         |
| 25                     | Remove Roadside Sign                              | EA   | 1   | \$ 100.00   | \$ 100.00           |
| 28                     | Reset Roadside Sign                               | EA   | 4   | \$ 250.00   | \$ 1,000.00         |
| 41                     | Furnish Single Sheet Aluminum (0.080" - Unframed) | SQFT | 16  | \$ 16.00    | \$ 256.00           |
| 42                     | Roadside Sign - One Post                          | EA   | 1   | \$ 300.00   | \$ 300.00           |
| 45                     | Object Marker (Type P)                            | EA   | 3   | \$ 50.00    | \$ 150.00           |
| 46                     | Object Marker (Type R)                            | EA   | 1   | \$ 50.00    | \$ 50.00            |
| 47                     | Crash Cushion, Sand Filled                        | EA   | 1   | \$ 5,600.00 | \$ 5,600.00         |
| <b>TOTAL BID PRICE</b> |   |      |     |             | <b>\$ 14,571.00</b> |

*#6171*  
*LISTED*

| TRAFFIC CONTROL  | QTY | UNIT      | PRICE       |
|--|-----|-----------|-------------|
| *1 Man Lane Closures                                     | 1   | Per Shift | \$ 840.00   |
| *2 Man Lane Closures                                     | 1   | Per Shift | \$ 1,400.00 |
| *3 Man Lane Closures (Attenuator Truck Included)         | 1   | Per Shift | \$ 2,200.00 |
| Additional Person (If Requested)                         | 1   | Each      | \$ 555.00   |
| Additional Mile  | 1   | Each      | \$ 50.00    |
| Additional Lane  | 1   | Each      | \$ 50.00    |
| Additional Direction (Same Crew)                         | 1   | Each      | \$ 150.00   |
| Ramp Closure (Add)                                       | 1   | Each      | \$ 50.00    |
| Overtime   | 1   | PMH       | \$ 95.00    |
| Attenuator Truck (Operated)                              | 1   | Per Shift | \$ 900.00   |
| 2 Flagnen (T-15) <u>Excludes</u> Transverse Rumble Strip | 1   | Per Shift | \$ 1,450.00 |
| 2 Flagnen (T-15) <u>Includes</u> Transverse Rumble Strip | 1   | Per Shift | \$ 1,650.00 |
| Pilot Car  | 1   | Per Shift | \$ 750.00   |

\*Includes up to 2 Arrow Boards & 300 Cones & Closure of 2 Ramps in same closure 1 direction.  
 Contractor to provide relief for flaggers lunch period, or pay applicable overtime.  
 Attenuator Truck Rental Only Bare \$350.00 a day/\$1,500.00 a week/\$3,300.00 a month

- 1 THIS QUOTATION TO BECOME A BINDING PART OF ANY CONTRACT AS A RESULT OF THIS BID
- 2 After receiving contract and sign locations marked out 10 working days to schedule work.
- 3 Bid price includes 2 move in and or 1 move in per each stage of work (stages per plans & specs ).
- 4 Any additional move in will be billed at \$ 900 per occurrence.
- 5 Temporary items include *FURNISH, INSTALLATION, and REMOVAL* unless otherwise indicated (exclude maintenance).  
 (Exclude Maintenance & Temporary Relocation Of Relocates & Remove Roadside Signs For Stage Work Unless Shown On Plans)
- 6 Contractor to pay force account for any costs incurred due to lost, stolen or damaged items of work
- 7 Delivery & Pick up charge for PCMS & other Rental equipment will be billed at \$100.00 each.
- 8 Signs to be covered with black visqueen prior to installation only. Post dates on information signs when installed only.(Exclude Uncovering)
- 9 Exclude all permits,staking request, record drawings, & as built unless otherwise noted.
- 10 Exclude any asphalt or concrete removal/patching.
- 11 Exclude any signs not shown on contract plans for const. signs and or traffic handling
- 12 Exclude any insurance requirements in excess of Caltrans Standard Specifications (exclude any Railroad requirements).  
 Farwest Safety Inc. shall fully indemnify contractor for any liability arising out of Farwest Safety Inc, work or products, but only to the extent of Farwest Safety Inc. liability and not that of anyone else. Farwest Safety Inc. maintains insurance coverage for their work hereunder, including \$2,000,000 products-comp/op Agg and a 10/93 additional insured endorsement.  
 Any additional insurance would be at additional cost.
- 13 Farwest Safety reserves the right to withdraw proposal if written acceptance is not received within 30 days of bid date
- 14 Farwest excludes traffic control, attenuator truck, & message boards need for our items of work except shoulder closure per T-10.
- 15 Exclude any grading or paving of pad for Crash Cushions.
- 16 Exclude any treated wood waste plans
- 17 We require 60 days notice prior to the installation of permanent items.
- 18 Attenuator truck & traffic control crews are subject to availability.
- 19 Cancellations made less than 4 hours notice of requested show up time for traffic control will be billed at 50% of quoted rate.
- 20 All Saturday traffic control rates multiply by 1.40 Sunday rates multiply by 1.70
- 21 Payment Terms Net 30 Days / 24% APR Interest will be paid on invoices not paid within 30 days.

FARWEST IS A UNION CONTRACTOR & EEO EMPLOYER  
 Lic# 523187 1% Bond Rate SBE #0006544 DIR #1000001371  
**ATTN: CALL BEFORE SPLITTING BID**  
 PLEASE DIRECT QUESTIONS TO John Ashe @ (209) 339-8085 EXT. 14 or 209-712-8985 (MBL)

# KRC SAFETY CO., INC.

BARRICADE RENTAL ~ TRAFFIC CONTROL

7821 W. Sunnyview Ave Visalia, CA 93291

Phone (559) 732-0393 ~ Fax (559)732-2684

WWW.KRCSAFETY.COM

To: Estimator  
Project: 04-4A3624  
Bid Date:10/29/2015

04-Nap,Sol-80,680

UN:287 / D:291

KRC BID # 15-943

# 6,296.93

UNION, LICENSE #507950 (A, C31), DBE (NATIVE AMERICAN) #000447, SBE #6897, MBE #9IS00114

| Item# | Description  | U/M | Qty | Rate     | Total    |
|-------|--|-----|-----|----------|----------|
| 2     | Construction Area Signs  | LS  | 1   | 5,946.93 | 5,946.93 |
|       | Optional - All detour signs will be covered with reusable plywood covers instead of plastic. Too remain property of KRC SAFETY.  | LS  | 1   | 350.00   | 350.00   |
|       | SC6-3 / SC6-4 Post Mounted Ramp Notification Signs Per Each - TBD  | ea  | 1   | 185.00   | 185.00   |
| 3     | Traffic Control System - See traffic control quote for rates   |     |     |          |          |
| 7     | Portable Changeable Message Sign - Per Each, Rental Only<br>\$150.00/Day : \$400.00/Week : \$1,000.00/Month (Month rate based on 30 calendar days)<br>\$300.00 delivery fee per PCMS : \$300.00 pick up fee per PCMS   |     |     |          |          |
|       | Note: (0) addendum(s) acknowledged.  |     |     |          |          |
|       | Note: If items are not tied together within these notes items may be split.  |     |     |          |          |
|       | Note: Item 2 includes signs from CS-1 thru CS-5 and (2) construction project funding signs only. Signs will be furnished, installed and removed.   |     |     |          |          |
|       | Note: All construction area signs will be installed at once. Detour signs will be covered at installation with black plastic if needed. Contractor will be responsible for uncovering and recovering signs as needed. KRC will not be responsible for maintaining covers after initial covering. |     |     |          |          |
|       | Note: SC6-3 / SC6-4 (Ramp Notification Signs) if used will be installed and removed in conjunction with primary construction area signs.   |     |     |          |          |
|       | Note: KRC SAFETY will notify U.S.A for its work only at no extra charge to the prime contractor  |     |     |          |          |
|       | Note: All rental equipment is subject to "DAY" rate if KRC maintains equipment during traffic control shift.   |     |     |          |          |
|       | Note: Prior to accepting this quote all stipulations listed on quote and the "Attachment A" must be understood and accepted.   |     |     |          |          |



# KRC SAFETY CO., INC.

BARRICADE RENTAL ~ TRAFFIC CONTROL

7821 W. Sunnyview Ave Visalia, CA 93291

Phone (559) 732-0393 ~ Fax (559)732-2684

WWW.KRCSAFETY.COM

To: Estimator  
Project: 04-4A3624  
Bid Date:10/29/2015

04-Nap,Sol-80,680

UN:287 / D:291

KRC BID # 15-943

UNION, LICENSE #507950 (A, C31), DBE (NATIVE AMERICAN) #000447, SBE #6897, MBE #9IS00114

| Item# | Description   | Rate     |
|-------|---|----------|
| 3     | Traffic Control System  |          |
|       | 1 Impact attenuator vehicle with driver - Per 8 hour shift  | 965.00   |
|       | 1 man lane/ramp/connector closures - Per 8 hour shift   | 995.00   |
|       | 2 man lane/ramp/connector closures - Per 8 hour shift   | 1,545.00 |
|       | 3 man lane/ramp/connector closures (Includes IAV) - Per 8 hour shift  | 2,495.00 |
|       | - Additional arrow board(s) per shift (includes lane) applicable delivery and pick up fees will be added  | 35.00    |
|       | - If less than 3 consecutive shifts are performed please add 8% to quoted traffic control rates   |          |
|       | - All traffic control trucks include up to 300 cones, (2) arrow boards, applicable equipment to close 2 lanes in same direction and or 1 lane in opposite directions, applicable on/off ramp closure equipment for up to 2 ramps within the closure, (6) beacons with batteries, & (24) flag stands. All traffic control trucks are also equipped with (1) T13 setup. |          |
|       | - Cancellations made less than 6 hours notice of requested show up time will be charged at 40% of quoted rates, all cancellations MUST be received in written form, via fax or e-mail.  |          |
|       | - Impact attenuator vehicle (IAV) & traffic control crews are subject to availability   |          |
|       | - If contractor elects to use (1) man closure option contractor must supply KRC with a qualified and knowledgeable traffic control tech to help set out and pick up equipment.  |          |
|       | - Time starts when first piece of equipment is placed and ends when last piece of equipment is picked up.   |          |
|       | - Please allow 30-60 minutes on each side of shift for placing and removing equipment.  |          |
|       | - All overtime will be charged at \$97.50 per hour per man  |          |
|       | - All Saturday traffic control rates multiply by 1.3  |          |
|       | - All Sunday traffic control rates multiply by 1.7  |          |
|       | - Prior to accepting this quote all stipulations listed on quote and the "Attachment A" must be understood and accepted.  |          |
|       | Rental Option Only For Equipment Listed Below   |          |
|       | Impact Attenuator Vehicle (IAV) - Rental Only - Subject To Availability   |          |
|       | \$350.00/Day : \$1,500.00/Week : \$3,000.00/Month (Month rate based on 30 calendar days)  |          |
|       | \$350.00 delivery fee will apply : \$350.00 pick up fee will apply  |          |
|       | Proper insurance certificate must be on file with KRC prior to pickup or delivery   |          |



# KRC SAFETY CO., INC.

## ATTACHMENT A

Job # 04-4A3624 Bid Date: 10-29-2015

- 1 KRC SAFETY CO., INC. is signatory to the Laborers of Northern California, Construction Laborers of Southern California and the Operating Engineers.
- 2 Unless otherwise noted on quote, all subsistence and travel pay is included in all prices.
- 3 KRC SAFETY CO., INC. is recognized by the Department of Transportation as a Certified Disadvantaged Business Enterprise (DBE) ~ (Certificate # 000447), SBE (Certificate # 0006897), MBE (Certificate # 9IS00114)
- 4 Contractors State License #507950 Expires 03/31/2017 (Class A & C31), Department of Industrial Relations' Registration Number 1000004730
- 5 Concrete or asphalt coring / patching is **NOT** included in any quoted items.
- 6 Unless noted on bid, traffic control is **NOT** included in the installation, removal, or repair of any items.
- 7 KRC SAFETY CO., INC. requires a, **12 WORKING DAY WRITTEN NOTICE IN ADVANCE**, prior to commencement of each item of work, including installation and removal of signs. Additionally, an Executed subcontract or purchase order must be on file with this office prior to the start of work.
- 8 This quote shall remain valid for a period of 45 days from actual bid opening unless otherwise agreed upon in writing.
- 9 Contractor agrees to provide personnel for up to 5 to 10 minutes per KRC employee for relief break periods as needed due to weather and heat conditions to meet CAL OSHA heat illness prevention requirements.
- 10 Lump Sum price for Construction Area Signs includes: **USA Notification**, installation, removal and **INITIAL** dating of any ramp signs. Contractor will be responsible for maintenance, changing dates on signs as required and removal of USA markings. All construction area signs are considered rental and shall remain property of KRC SAFETY CO., INC. at the conclusion of project.
- 11 Per KRC standard rental agreement prime contractor will be charged replacement cost for any signs, lumber or barricades missing and or damaged at conclusion of project. This amount must be paid in full within 30 days by the contractor, retention shall not be held on this amount.
- 12 Prior to KRC SAFETY CO., INC. installing any signs contractor must have proper agency (i.e. Caltrans, County, City, etc.) mark out all sign locations. Agency must also mark out their underground utilities and or pipes that are not located by USA. Therefore KRC SAFETY CO., INC. will not be responsible for any damage done to agencies utilities that have not been correctly marked out.
- 13 Bid item 2 includes (2) mobilizations. Additional mobilizations will be charged at \$1,050.00 each.
- 14 KRC SAFETY CO., INC. will not provide performance or payment bonds to the contractor.
- 15 Retention shall not be held on any work performed by KRC.
- 16 Compliance with Section 7108.5 of the Business & Professions code and any other statutes pertaining to prompt payment must be complied with and are and MANDATORY.
- 17 KRC SAFETY CO., INC. requests an invitation to all pre-job conferences.
- 18 Notification must be given to KRC SAFETY CO., INC. prior to any work performed as EXTRA-WORK or Force Account. If notification is not received, KRC will bill at usual rates and full payment will be the responsibility of the contractor. All extra work bills once received from KRC SAFETY must be submitted within 5 working days to the project owner for consideration.
- 19 Portable changeable message signs and impact attenuator vehicles are strictly rental. These items will not be incorporated into any subcontract. Contractor must issue a PO that accepts KRC SAFETY'S standard rental agreement prior to any delivery. KRC's standard rental agreement is available upon request.
- 20 KRC SAFETY will submit only the documentation that is required by the project specifications of subcontractor. No other documents shall be required as a conditions of payment by the prime contractor.
- 21 KRC SAFETY CO., INC. maintains Commercial General Liability Insurance with limits of \$1,000,000 each occurrence \$2,000,000 aggregate. Additional Insured and Hold Harmless are given only in respects to KRC SAFETY CO., INC. work. KRC SAFETY CO., INC. carries \$10,000,000 excess liability. Any additional liability limits or additional endorsement requested by Prime Contractor and not provided by KRC SAFETY CO., INC. will be charged to and will be the responsibility of the Prime Contractor. Railroad insurance requirements excluded from this quote.
- 22 **Should this quote be accepted by the contractor, Attachment A in Its entirety shall become part of any and all subcontract agreements and/or Purchase Orders relating to this project. This quote shall be deemed accepted if a contractor lists KRC in its bid or if this quote is used by a subcontractor in its bid to a prime contractor.**

Submitted by: Michael Castro Date: 10-29-2015  
MICHAEL CASTRO-ESTIMATOR

Company: \_\_\_\_\_ Accepted by: \_\_\_\_\_



**SUPPLIER CLEARINGHOUSE  
CERTIFICATE OF ELIGIBILITY**

CERTIFICATE EXPIRATION DATE: 12-31-2015

The Supplier Clearinghouse for the Utility Supplier Diversity Program of the California Public Utilities Commission hereby certifies that it has audited and verified the eligibility of:

***KRC Safety Co., Inc.  
of Visalia, California as a MBE***

pursuant to Commission General Order 156, and the terms and conditions stipulated in the Verification Application Package. This Certificate shall be valid only with the Clearinghouse seal affixed hereto.

Eligibility must be maintained at all times, and renewed within 30 days of any changes in ownership or control. Failure to comply may result in a denial of eligibility. The Clearinghouse may reconsider certification if it is determined that such status was obtained by false, misleading or incorrect information. Decertification may occur if any verification criterion under which eligibility was awarded later becomes invalid due to Commission ruling. The Clearinghouse may request additional information or conduct on- site visits during the term of verification to verify eligibility.

This certification is valid only for the period that the above named firm remains eligible as determined by the Clearinghouse. Utility companies may direct inquiries concerning this Certificate to the Clearinghouse at 800-359-7998 in Los Angeles.

***VON: 9IS00114***

***Determination Date: 12-31-2012***



Department of  
**General Services**  
 BUILDING GREEN · BUYING GREEN · WORKING GREEN

## KRC SAFETY CO INC - #6897

### SUPPLIER PROFILE

|                            |   |       |                |
|----------------------------|---|-------|----------------|
| Legal Business Name        | KRC SAFETY CO INC   |       |                |
| Doing Business As          | KRC SAFETY CO INC   |       |                |
| Address                    | 7821 W. Sunnyview Ave<br>VISALIA, CA 93291  | Phone | (559) 732-0393 |
|                            |   | FAX   | (559) 732-2684 |
| Email                      | <a href="mailto:garvc@krcsafety.com">garvc@krcsafety.com</a>  |       |                |
| Web Page                   | <a href="http://www.krcsafety.com">http://www.krcsafety.com</a>   |       |                |
| Business Types             | Construction  |       |                |
| Service Areas              | Alameda, Alpine, Amador, Butte, Calaveras, Colusa, Contra Costa, Del Norte, El Dorado, Fresno, Glenn, Humboldt, Imperial, Inyo, Kern, Kings, Lake, Lassen, Los Angeles, Madera, Marin, Mariposa, Mendocino, Merced, Modoc, Mono, Monterey, Napa, Nevada, Orange, Placer, Plumas, Riverside, Sacramento, San Benito, San Bernardino, San Diego, San Joaquin, San Luis Obispo, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Shasta, Sierra, Siskiyou, Solano, Sonoma, Stanislaus, Sutter, Tehama, Trinity, Tulare, Tuolumne, Ventura, Yolo, Yuba, |       |                |
| Keywords                   | GENERAL ENGINEERING   |       |                |
| Construction License Types | A - General Engineering<br>C-31 - Construction Zone Traffic Control Contractor  |       |                |
| Classifications            | 461615 - Traffic control<br>551217 - Signage  |       |                |

### Active Certifications

| TYPE | STATUS   | FROM         | TO           |
|------|----------|--------------|--------------|
| SB   | Approved | Feb 14, 2014 | Feb 28, 2017 |

### Certification History

| TYPE | STATUS  | FROM         | TO           |
|------|---------|--------------|--------------|
| SB   | Expired | Mar 12, 2013 | Mar 31, 2014 |
| SB   | Expired | Mar 21, 2012 | Mar 31, 2013 |
| SB   | Expired | May 13, 2011 | May 31, 2012 |
| SB   | Expired | Jun 3, 2010  | Jun 30, 2011 |
| SB   | Expired | May 14, 2009 | May 30, 2010 |
| SB   | Expired | Jun 30, 2008 | May 14, 2009 |
| SB   | Expired | Jul 11, 2007 | Jul 31, 2008 |
| SB   | Expired | Aug 24, 2004 | Jul 31, 2007 |
| SB   | Expired | Sep 6, 2001  | Aug 31, 2004 |
| SB   | Expired | Jul 14, 1998 | Jun 30, 2001 |

[Back To Query Form](#)**Search Returned 1 Records**

Tue Feb 17 16:05:00 PST 2015

**Query Criteria**

Firm/DBA Name: k r c

Firm Type: DBE

|                       |   |
|-----------------------|---|
| Firm ID               | 447   |
| Firm/DBA Name         | K R C SAFETY CO. INC.   |
| Address Line1         | 7821 WEST SUNNYVIEW   |
| Address Line2         |   |
| City                  | VISALIA   |
| State                 | CA  |
| Zip Code1             | 93291   |
| Zip Code2             |   |
| Mailing Address Line1 |   |
| Mailing Address Line2 |   |
| Mailing City          |   |
| Mailing State         |   |
| Mailing Zip Code1     |   |
| Mailing Zip Code2     |   |
| Certification Type    | DBE   |
| EMail                 | garyc@krcsafety.com   |
| Contact Name          | GARY CASTRO   |
| Area Code             | ( 559 )   |
| Phone Number          | 732-0393  |
| Fax Area Code         | ( 559 )   |
| Fax Phone Number      | 732-2684  |
| Agency Name           | CITY OF FRESNO  |
| Counties              | 00;   |
| Districts             | 00;   |
| DBE NAICS             | 237310; 238110; 238990; 339950; 423390; 423810; 423830; 423990; 484110; 532412; 541430; 541490; 541850; 541890; |

**ACDBE NAICS**

C0612 SAFETY SUPPLIER; C0683 GUARD RAILINGS & BARRIERS SUPPLIER; C1200 CONSTRUCTION AREA SIGNS; C1201 TRAFFIC CONTROL SYSTEM; C1522 RESET, ADJUST ROADWAY ITEMS; C2030 EROSION CONTROL; C2066 TEMPORARY EROSION CONTROL; C3930 PAVEMENT REINFORCING FABRIC; C4906 CAST-IN-DRILLED-HOLE CONCRETE PILING; C5601 SIGN STRUCTURE; C5620 ROADSIDE SIGN; C8101 SURVEY OR HISTORICAL MONUMENT; C8201 OBJECT MARKER; C8320 METAL BEAM GUARD RAILING; C8405 THERMOPLASTIC TRAFFIC STRIPING & MARKING; C8406 PAINTED TRAFFIC STRIPING & MARKING; C8501 PAVEMENT MARKING; C9605 FLAT BED TRUCKING; C9774 TRUCKER; C9907 CONSTRUCTION EQUIPMENT RENTAL; F5030 LUMBER AND CONSTRUCTION MATERIAL;

**Work Codes****Licenses**

A General Engineering Contractor; C31 Construction Zone Traffic Control Contractor;

**Trucks****Gender**

M

**Ethnicity**

NATIVE AMERICAN

**Firm Type**

DBE

[Back To Query Form](#)



FRANK MEDINA GENERAL ENGINEERING  
10096 AHART ROAD  
OROVILLE, CA. 95966  
OFFICE 530-743-0744  
FAX 530-743-9352  
ROXANNE.MEDINA@ATT.NET

04-4A3624

- \*\*\* Quote is based on all items.
- \*\*\* Excluding any Painting or Electrical work on any items.
- \*\*\* Quote includes 3 Mobilization. Additional mobilizations to be charged at \$1000.00 ea.
- \*\*\* Quote is based on Regular Shift hours M-F. Weekends, Holidays, and Night Work subject to wage.
- \*\*\*Stand by time: \$250.00 per hour excluding Weekend or Holiday Hours.
- \*\*\* Shop drawings: Contractor to supply drawings where applicable. General to verify and return same, approved, signed, and dated. Material fabrication will not be initiated prior to the receipt of the approved and signed shop drawings.
- \*\*\*Backcharges: General acknowledges that Contractor will not accept any backcharges unless prior mutual agreement is made in writing. Contractor reserves the right to repair and or replace any defective material at their discretion without liability from any circumstance.

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**Search Returned 1 Records**

Wed Nov 04 11:17:58 PST 2015

**Query Criteria**

Firm/DBA Name: frank medina

Firm Type: DBE

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|                              |   |
|------------------------------|---|
| <b>Firm ID</b>               | 14717   |
| <b>Firm/DBA Name</b>         | FRANK MEDINA GENERAL ENGINEERING CONTRACTOR   |
| <b>Address Line1</b>         | 10096 AHART ROAD  |
| <b>Address Line2</b>         |   |
| <b>City</b>                  | OROVILLE  |
| <b>State</b>                 | CA  |
| <b>Zip Code1</b>             | 95966   |
| <b>Zip Code2</b>             |   |
| <b>Mailing Address Line1</b> |   |
| <b>Mailing Address Line2</b> |   |
| <b>Mailing City</b>          |   |
| <b>Mailing State</b>         |   |
| <b>Mailing Zip Code1</b>     |   |
| <b>Mailing Zip Code2</b>     |   |
| <b>Certification Type</b>    | DBE   |
| <b>EMail</b>                 | toni.medina@att.net   |
| <b>Contact Name</b>          | FRANK MEDINA  |
| <b>Area Code</b>             | ( 530 )   |
| <b>Phone Number</b>          | 743-0744  |
| <b>Alt Area Code</b>         | ( )   |
| <b>Alt Phone Number</b>      |   |
| <b>Fax Area Code</b>         | ( 530 )   |
| <b>Fax Phone Number</b>      | 743-9352  |
| <b>Agency Name</b>           | DEPARTMENT OF TRANSPORTATION  |
| <b>Counties</b>              | 01; 02; 03; 04; 05; 06; 07; 09; 10; 11; 12; 15; 16; 17; 18; 20; 21; 23; 24; 25; 26; 27; 28; 29; 31; 32; 34; 35; 38; 39; 40; 41; 42; 43; 44; 45; 46; 47; 48; 49; 50; 51; 52; 53; 54; 55; 57; 58; |
| <b>Districts</b>             | 01; 02; 03; 04; 05; 06; 09; 10;   |
| <b>DBE NAICS</b>             | 237310; 237990; 238110; 238120; 238910; 238990;   |

**ACDBE NAICS**

**Work Codes**

C1200 CONSTRUCTION AREA SIGNS; C1522 RESET, ADJUST ROADWAY ITEMS; C1575 REMOVE BRIDGE ITEM; C1580 MODIFY BRIDGE ITEM; C1601 CLEARING & GRUBBING; C1901 ROADWAY EXCAVATION; C1910 GRADING; C1920 STRUCTURE EXCAVATION; C1930 STRUCTURE BACKFILL; C1940 DITCHES EXCAVATION; C5501 STEEL STRUCTURES; C5570 STEEL CRIB WALL; C5601 SIGN STRUCTURE; C5620 ROADSIDE SIGN; C7500 MISC IRON & STEEL FRAME, COVER & GRATE; C8000 FENCING CONTRACTOR; C8201 OBJECT MARKER; C8320 METAL BEAM GUARD RAILING; C8331 CONCRETE BARRIER; C8391 METAL BEAM BARRIER; C9810 SMALL STRUCTURES; C9980 DEMOLITION;

**Licenses**

A General Engineering Contractor; C13 Fencing Contractor; C31 Construction Zone Traffic Control Contractor;

**Trucks**

**Gender**

M

**Ethnicity**

HISPANIC

**Firm Type**

DBE

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Ghilotti Bros., Inc.

525 JACOBY STREET • SAN RAFAEL, CA 94901  
P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

October 12, 2015

San Francisco Human Rights Commission  
25 Van Ness Avenue, Suite 800  
San Francisco, CA 94102

Dear Sir or Madam,

Subject: **DBE SOLICITATION**  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
BID/CONTRACT NO.: NR15351 / 0414000179  
BID DUE DATE: 11-03-2015; 2:00 PM  
AWARDING AGENCY/OWNER: CALTRANS

Ghilotti Bros. Inc. (GBI) will be submitting a bid on the above referenced project and is seeking DBE participation for the trades listed below. We kindly request that you forward this project information to any qualified firms within your directory at your earliest convenience and include this solicitation for DBE participation in all publications, newsletters and exchanges. GBI will provide any and all assistance needed to identify opportunities; break down items into an electronic package; assist with bonding and insurance; and provide access to plans / specifications.

The trades we are seeking suppliers or subcontractor quotes for GBI are as follows:

**Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System & other subcontract trades & suppliers.**

Please e-mail [susanh@ghilottibros.com](mailto:susanh@ghilottibros.com) if you have any questions. We are an equal opportunity employer, and will consider all bids that are submitted to us. Any assistance will be appreciated.

Sincerely,

Susan Harward  
Bid Administrator  
Tel: 415.454.7011  
Fax: 415.454.8376

COPY



Ghilotti Bros., Inc.  
525 JACOBY STREET • SAN RAFAEL, CA 94901  
P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

October 12, 2015

US Small Business Administration  
San Francisco District Office  
455 Market Street 6<sup>th</sup> Floor  
San Francisco, CA 94105

Dear Sir or Madam,

Subject: **DBE SOLICITATION**  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
BID/CONTRACT NO.: NR15351 / 0414000179  
BID DUE DATE: 11-03-2015; 2:00 PM  
AWARDING AGENCY/OWNER: CALTRANS

Ghilotti Bros. Inc. (GBI) will be submitting a bid on the above referenced project and is seeking DBE participation for the trades listed below. We kindly request that you forward this project information to any qualified firms within your directory at your earliest convenience and include this solicitation for DBE participation in all publications, newsletters and exchanges. GBI will provide any and all assistance needed to identify opportunities; break down items into an electronic package; assist with bonding and insurance; and provide access to plans / specifications.

The trades we are seeking suppliers or subcontractor quotes for GBI are as follows:

**Trucking (Flat Bed and End Dump), Roadside Signs, Construction Area Signs, Channelizer, Portable Message Signs, Concrete Barrier, Thermoplastic Traffic Striping & Marking, Signal and Lighting (Maintain and Modify System), Painted Traffic Striping & Marking, Traffic Control System & other subcontract trades & suppliers.**

Please e-mail [susanh@ghilottibros.com](mailto:susanh@ghilottibros.com) if you have any questions. We are an equal opportunity employer, and will consider all bids that are submitted to us. Any assistance will be appreciated.

Sincerely,

Susan Harward  
Bid Administrator  
Tel: 415.454.7011  
Fax: 415.454.8376

COPY



Ghilotti Bros., Inc.  
525 JACOBY STREET • SAN RAFAEL, CA 94901  
P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

October 12, 2015

Asian American Contr. Assoc.  
c/o Asian, Inc.  
1167 Mission Street 4<sup>th</sup> Floor  
San Francisco, CA 94103

Dear Sir or Madam,

Subject: **DBE SOLICITATION**  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
BID/CONTRACT NO.: NR15351 / 0414000179  
BID DUE DATE: 11-03-2015; 2:00 PM  
AWARDING AGENCY/OWNER: CALTRANS

Ghilotti Bros. Inc. (GBI) will be submitting a bid on the above referenced project and is seeking DBE participation for the trades listed below. We kindly request that you forward this project information to any qualified firms within your directory at your earliest convenience and include this solicitation for DBE participation in all publications, newsletters and exchanges. GBI will provide any and all assistance needed to identify opportunities; break down items into an electronic package; assist with bonding and insurance; and provide access to plans / specifications.

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P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

October 12, 2015

BART District  
Office of Civil Rights  
300 Lakeside Drive, 26<sup>th</sup> Floor  
Oakland, CA 94604

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Subject: **DBE SOLICITATION**  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
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525 JACOBY STREET • SAN RAFAEL, CA 94901  
P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

October 12, 2015

City of Fresno  
DBE Program  
2600 Fresno Street Rm. 2156  
Fresno, CA 93721

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Subject: **DBE SOLICITATION**  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
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525 JACOBY STREET • SAN RAFAEL, CA 94901  
P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

October 12, 2015

City of Oakland  
Contract Compliance Unit  
250 Frank H. Ogawa Plaza #3341  
Oakland, CA 94612

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525 JACOBY STREET • SAN RAFAEL, CA 94901  
P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

October 12, 2015

City of Richmond  
Business & Economic Development  
450 Civic Center Plaza 3<sup>rd</sup> Floor  
Richmond, CA 94804

Dear Sir or Madam,

Subject: **DBE SOLICITATION**  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
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P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

October 12, 2015

Contra Costa County  
Office of Civil Rights  
2247 Arnold Industrial Way  
Concord, CA 94520

Dear Sir or Madam,

Subject: **DBE SOLICITATION**  
PROJECT NAME: 04-4A3624 Hwy 80-680 Napa-Solano MBGR-Conc Barrier Replacement  
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525 JACOBY STREET • SAN RAFAEL, CA 94901  
P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

October 12, 2015

Port of Oakland  
Contract Compliance Office  
530 Water Street  
Oakland, CA 94607

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STATE CONTRACTORS LICENSE # 132128

## Additional Good Faith Efforts

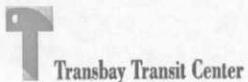
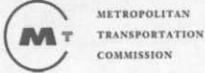
Ghilotti Bros., Inc. (GBI) has a long history of meeting or exceeding contract expectations in our projects for safety, schedule, budget and quality, but we regularly go beyond that when working towards the Departments overall goals and aspirations for utilization of DBE's by participating over and above a project specific requirement. While we routinely solicit vendors and subcontractors through our comprehensive and systematic outreach on a job by job basis, our companies 3<sup>rd</sup> generation Ownership, President Mike Ghilotti, serves on the Department's DBE Participation Committee, Task Group B, with Mark Leja and other Caltrans leadership and industry members to provide feedback and guidance to the Department regarding the construction marketplace and DBE participation. GBI regularly attends various Caltrans, county, city and agency outreach, networking, and pre-bid meetings to network with potential DBE's and explain the opportunities working with GBI can provide.

GBI has had the pleasure of working with Pendergast Consulting Group over the past five years on small and disadvantaged business participation programs for large and small construction projects, most notably the Doyle Drive reconstruction program in San Francisco. On that particular project, GBI teamed with Environova Consulting, a small local business headed by Basil Falcone, for Environmental Health and Safety Services. GBI fostered the relationship and has continued working with Environova well beyond San Francisco and the Doyle Drive program. Environova's mentored success with GBI's assistance now has them servicing large contractors including Hathaway Dinwiddie, Pankkow, and Swinerton.

Mr. Pendergast has shared with us the significant ways that GBI could work with numerous agencies such as Caltrans, the Golden Gate Business Administration, San Francisco Human Rights Commission, and San Francisco County Transportation Authority to name a few, introducing us to dozens of vendors that routinely go undocumented as outreach. We often "meet and greet" subcontractors by having them come into our office to see how we operate and meet our GFE administrator and the Estimators as well as Company leaders.

GBI intends to continue to be an industry and Department resource for DBE vendor implementation. In the spirit of our past success with emerging businesses, we've recently engaged and offer the following firms as additional examples of our outreach efforts.

- Anvil Builders
- Azul Works
- D-Line Constructors
- Empire Engineering and Construction
- The Their Group



# Business Outreach Committee (BOC)

A Consortium of Bay Area Transportation Agencies

\*\*\*\*\*OUTREACH EVENT\*\*\*\*\*

The BOC is hosting a "Meet the Primes" outreach event to advise the public of upcoming projects, provide information on SB854, the California High Speed Rail projects and provide opportunities for small and disadvantaged businesses to network with Prime Consultants and Contractors.

**Wednesday, November 4, 2015**

**8:30 a.m. to 12:30 p.m.**

**Registration 8:30 a.m. – 9:00 a.m.**

Alameda County Transportation Commission (ACTC)  
1111 Broadway, 8<sup>th</sup> Floor (Commission Rooms A-D)  
Oakland, California 94607

Please click this link to register!

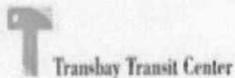
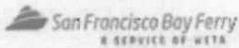
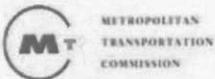
Representatives from the California High Speed Rail Authority, BART, WETA, other BOC member agencies and the Prime Contractors listed below will be presenting their upcoming contract opportunities.

**Balfour Beatty**  
Infrastructure Inc.

ROBERT A.  
**BOTHMAN**  
CONSTRUCTION **B<sup>1</sup>**  
www.bothman.com



It is the policy of the member agencies participating in the Business Outreach Committee that small businesses owned and controlled by socially and economically disadvantaged individuals are provided equal opportunity to participate in the construction, professional service and procurement activities of their agencies.



**YOU ARE INVITED  
TO THE BUSINESS OUTREACH COMMITTEE (BOC)  
MEET THE BUYERS  
PROCUREMENT FORUM**

**Wednesday, March 25, 2015  
1:30 p.m. to 3:30 p.m.**

**at the Metropolitan Transportation Commission (MTC),  
101 8<sup>th</sup> Street, Oakland, California**

**(Conveniently located next to the Lake Merritt BART Station, see attached directions)**

This event will provide the opportunity for Small, Local and Disadvantaged businesses to introduce their products and services and receive information from participating San Francisco Bay Area Transit and Transportation Agencies and the following Contractors:

**Stacy and  
Witbeck**

ROBERT A.  
**BOTHMAN** **3**  
CONSTRUCTION



***MCK Services, Inc.***

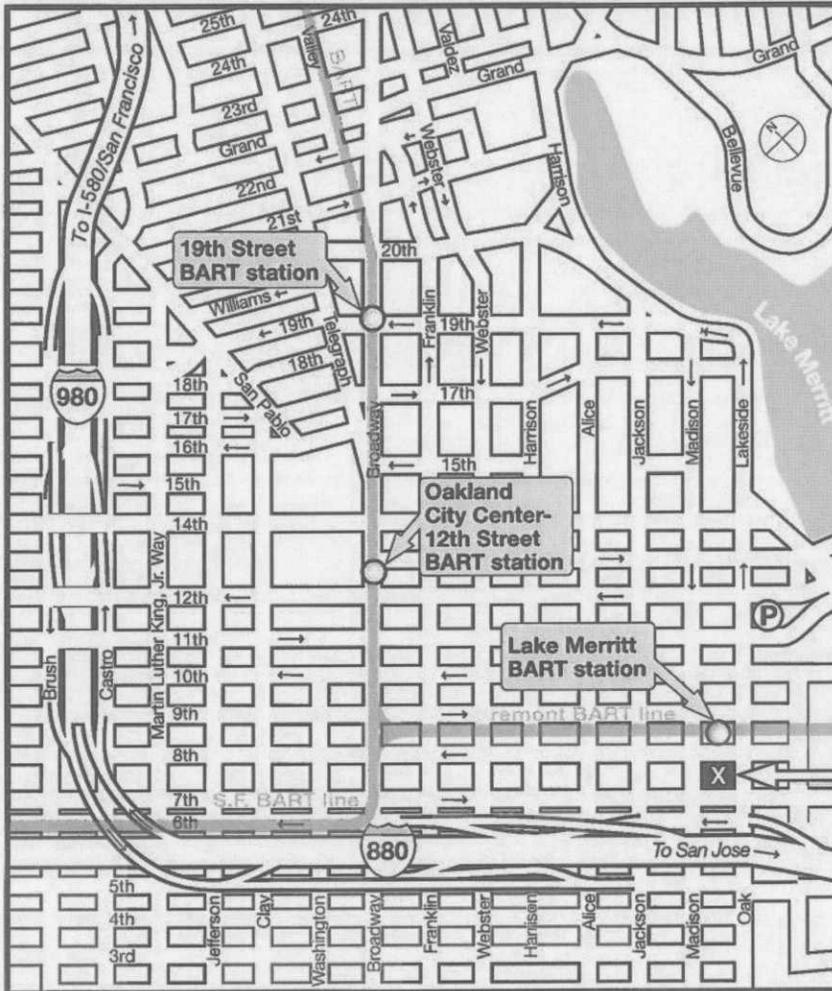
***Asphalt Paving/Resurfacing/Rehabilitation***

**Don't miss your opportunity to show your products to prospective buyers. Please complete and bring copies of the attached Business Profile Form to distribute to the buyers.**

RSVP is not required

# Metropolitan Transportation Commission

Joseph P. Bort MetroCenter  
101 Eighth Street, 3rd Floor  
Oakland, CA 94607



- **BART**  
Lake Merritt station
- **AC Transit**  
11 from Piedmont or Montclair; 59 or 59A from Montclair; 62 from East or West Oakland; 88 from Berkeley.
- **Amtrak**  
C.L. Dellums Station (2nd and Alice Streets)
- **Auto**  
From the San Francisco Bay Bridge, take I-580 East, exit onto I-980 West, merge onto I-880 South, take the Jackson St. exit and go straight on 5th, left on Oak and left on 8th.  
  
Travelling south on I-980, merge onto I-880 South, take the Jackson St. exit and go straight on 5th, left on Oak and left on 8th.  
  
Travelling north on the Nimitz Freeway (I-880), take the Oak St. exit.
- **Parking**  
Oakland Museum – 11th and Oak (underground parking, entrance on Oak between 11th and 12th). Metered parking is available on streets in the MetroCenter vicinity. Parking lot behind the MetroCenter is for BART patrons only.
- **From the Oakland Airport**  
AIR BART shuttle from Oakland Airport to BART is near baggage claim, but outside terminal. Cost is \$3 (no change given). Take BART to Lake Merritt station.

For detailed transit directions, visit: [www.511.org](http://www.511.org)

## Business Profile Form

Please complete this form and attach a business card, line card, brochure, and/or other marketing materials that describe your company's products and/or services and bring it with you to the Meet the Buyers Event to help inform Bay Area agencies and contractors about your business.

Name of Company: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

My firm is a:  Manufacturer       Retailer       Wholesaler

Check all that apply:  DBE     SBE     WBE     MBE     LBE

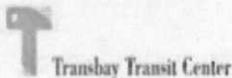
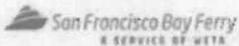
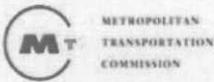
Certified By (list all applicable certifying agencies):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Describe the major type(s) of product(s) or services your firm provides:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Suggestion: Make several copies of completed form and distribute to buyers.**



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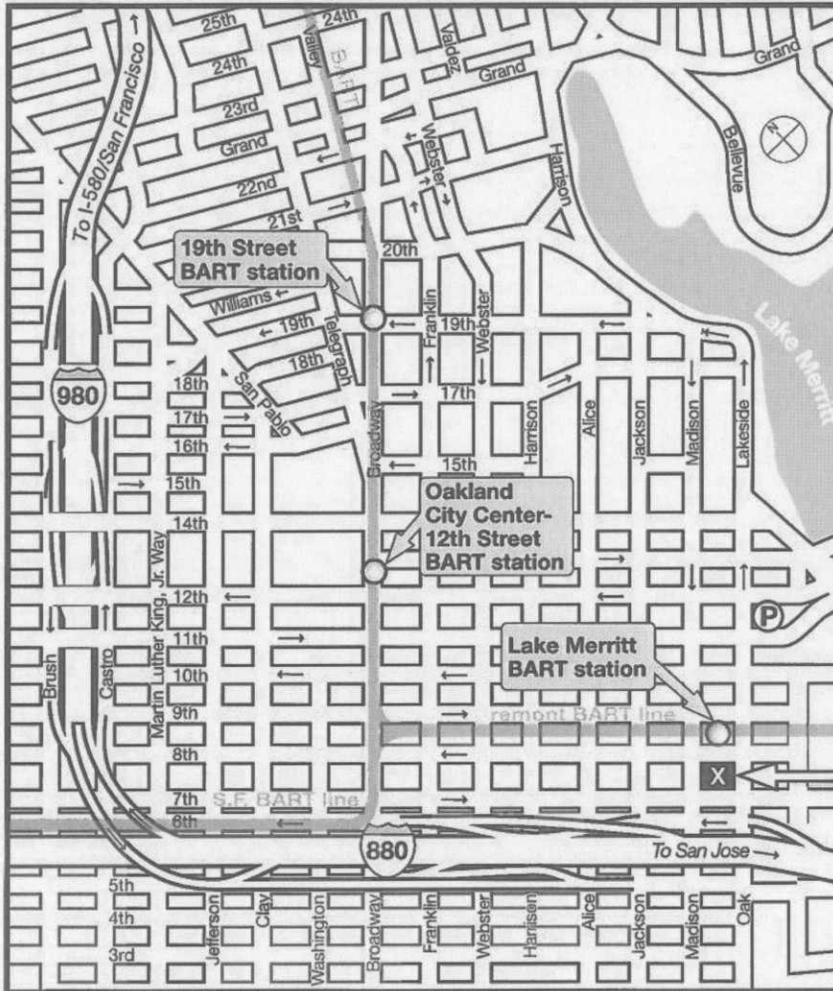
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101 Eighth Street, 3rd Floor  
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Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

My firm is a:  Manufacturer       Retailer       Wholesaler

Check all that apply:  DBE     SBE     WBE     MBE     LBE

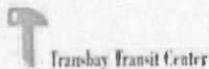
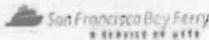
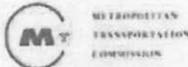
Certified By (list all applicable certifying agencies):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Describe the major type(s) of product(s) or services your firm provides:

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ROBERT A.  
**BOTHMAN  
CONSTRUCTION**

**GHILOTTI BROS.**  
OVER 100 YEARS  
SAN RAFAEL

DIPLOMAS GRASS - PAVE CONCRETE  
**MQUIRE  
HESTER**  
MECHANICAL - LANDSCAPE



**GILLIG**

***MCK Services, Inc.***

**Asphalt Paving/Resurfacing/Rehabilitation**

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[DBEGoodFaith.com's](http://DBEGoodFaith.com)

## Monthly Newsletter

February 2015 || California Edition

Latest News & Information

### Caltrans DBE study finds disparity on FTA contracts

A recently released California Department of Transportation (Caltrans) report has found that substantial disparity exists between the expected and actual participation of some disadvantaged groups on contracts funded by the Federal Transportation Administration (FTA).

[Th...Continue reading](#)

### Hollister School District Public Notice

NOTICE INVITING INTERESTED CONTRACTORS FOR THE 2015 CALIFORNIA UNIFORM PUBLIC CONSTRUCTION COST ACCOUNTING (CUPCCA) ACT INFORMAL BID LIST FOR HOLLISTER SCHOOL DISTRICT

In accordance with the State of California Uniform Public Construction Cost Accounting (CUPCCA) Act, the District is [i...Continue reading](#)

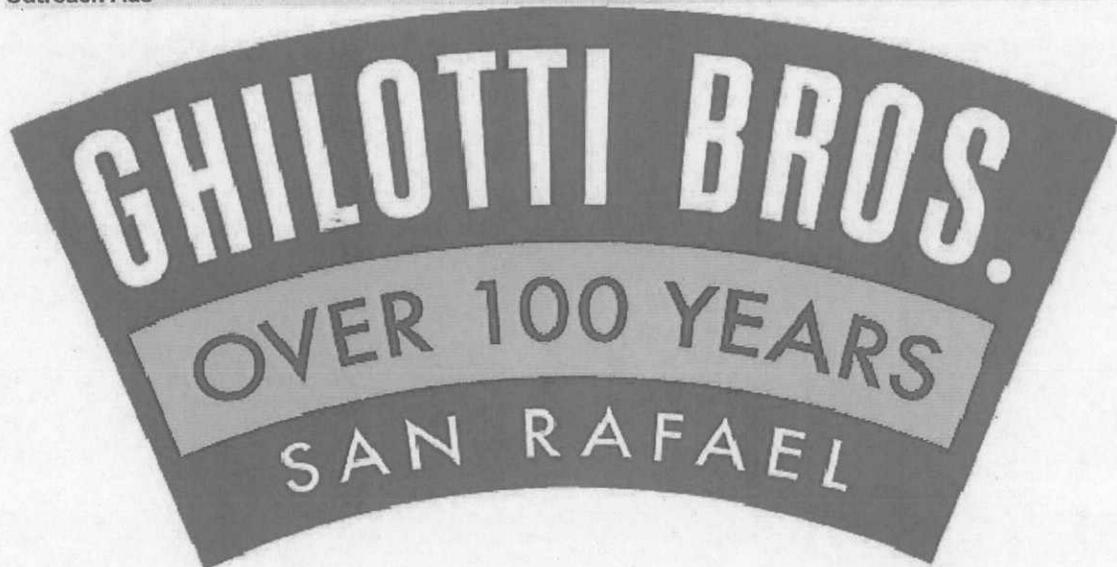
### Getting to know California's DBE program

Most businesses involved in bidding on public contracts in California will encounter disadvantaged business enterprise (DBE) participation goals and good faith effort requirements.

In California, the DBE program is administered by the California Department of Transp...[Continue reading](#)

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 Phone: 415.454.7011 Fax: 415.454.8376  
 www.ghilottibros.com

CC (TB) + ME

JOB # / NAME: DBE Outreach  
 SHEET NO. UCON/SCCA OF 11/20/14  
 CALCULATED BY \_\_\_\_\_ DATE \_\_\_\_\_  
 CHECKED BY \_\_\_\_\_ DATE \_\_\_\_\_  
 SCALE \_\_\_\_\_

12/31 → last day  
 12/18 → retirement dinner

KOME ASESA - #2 SPOT - CT ENGINEER  
 NEW MISSION & VISION - STRATEGIC PLANNING  
 DESIGN BUILD - 10 PROJECTS - ALL OUT  
 CMGC - 6 PROJECTS - 4 OUT  
 DBB - 637 PROJECTS \$11.2B - 376 done \$2.6B 2014  
           350 2015 \$2.6B            BIDDING RIGHT NOW

DBE REGS CHANGED  
 MBGR END TREATMENT SUSPENSION  
 RUMBLE STRIPS  
 TESTING TURNAROUND  
 SAFETY DATA SHEET VS. MSDS

AUTOMATED MACHINE GUIDANCE - OPTIONAL  
 ALL FILES AVAILABLE ELECTRONICALLY 1/16  
 FILES AVAILABLE AT TIME OF BID - 3D MODEL  
 NON-STANDARD NOW (SOME JOBS)  
 CONST. SURVEY SPEC 5.126 OR 2.106 WILL TELL

JOBS MORE THAN 1 YEAR PLANT ESTABLISHMENT  
 2.109 REQUIRE MINIMUM BID AMOUNT  
 (PROPOSAL)

~~RB~~ RB  
 RW  
 RT  
 RS  
 RP  
 TD  
 TB

SIGNED: \_\_\_\_\_ DATE: \_\_\_\_\_  
 ACCEPTED: \_\_\_\_\_ DATE: \_\_\_\_\_



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Phone: 415.454.7011 Fax: 415.454.8376  
www.ghilottibros.com

JOB # / NAME: \_\_\_\_\_  
SHEET NO \_\_\_\_\_ OF \_\_\_\_\_  
CALCULATED BY \_\_\_\_\_ DATE \_\_\_\_\_  
CHECKED BY \_\_\_\_\_ DATE \_\_\_\_\_  
SCALE \_\_\_\_\_

1.5" IC-RAIL SPALL - COMPROMISE TO SAFETY WILL  
REQUIRE REJECTION - REDIRECT VEHICLE IS CRITERIA

JOINT CHECKS ALLOWED BUT CAN'T USE THE PAYMENTS  
TOWARDS DBE CREDIT -

EXECUTE CHANGE ORDER TO GO BACK RETROACTIVELY TO  
PREVIOUS OCTOBER TO REPORT DBE UTILIZATION  
FOR PAYMENTS -

DON'T DOWNLOAD DATA BASES AND RELY ON OVER  
LONG TIME PERIOD -

DBE VS NON-DBE AND CHOOSE NON-DBE HAVE  
TO SUBMIT QUOTES & INCLUDE IN GFE

SUBMITTING GFE SUBSTITUTION IS 7 DAYS

NOW LOOKING AT GFE 1, 2ND & 3RD BIDDENS  
GFE (IT RELATES TO PRICE IS PROBLEM)

DBE TRUCKS NOW AVAILABLE TO USE NON-DBE  
EQUIPMENT BUT HAS TO BE THEIR DRIVERS

LOOKING AT 2 PART SUBMITTAL  
CAN HAVE MORE THAN 1 USER BUT ONLY 1 TRANSMITTER

SUBCONTRACTOR LIST HAS TO HAVE DIR #  
DIR WILL BE REQUIRED TO HAVE LICENSED COUNT.

✶ JOHN McMILLAN - PERSON IN CHARGE OF SUBSTITUTION

SIGNED: \_\_\_\_\_ DATE: \_\_\_\_\_

ACCEPTED: \_\_\_\_\_ DATE: \_\_\_\_\_

ISSUE?  
LAKE COUNTY JOB?



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Phone: 415.454.7011 Fax: 415.454.8376  
www.ghilottibros.com

JOB # / NAME: \_\_\_\_\_

SHEET NO \_\_\_\_\_ OF \_\_\_\_\_

CALCULATED BY \_\_\_\_\_ DATE \_\_\_\_\_

CHECKED BY \_\_\_\_\_ DATE \_\_\_\_\_

SCALE \_\_\_\_\_

PROVIDE ALL TEST RESULTS NOT JUST FAILURES  
HOW LONG TESTING TIME - SAMPLES 1 DAY W/1 <sup>MISS</sup> SAMPLES  
- " 2 DAYS OUTSIDE SO  
- 1 DAY TO REVIEW R.E.  
- 2 DAYS TO NOTIFY

RUMBLE STRIPS - PLAN 213

REJECTING END PIECES ON GAUGE RAIL  
WILL PAY IF AHEADY ALLOWED

CMS - NO CHANGES ANYTIME SOON  
STILL REVIEWING ASSESSMENT

SIGNED: \_\_\_\_\_ DATE: \_\_\_\_\_

ACCEPTED: \_\_\_\_\_ DATE: \_\_\_\_\_

**Melissa Daniels**

---

**From:** steve.stamos@sfcta.org on behalf of SFCTA Info [info@sfcta.org]  
**Sent:** Friday, January 31, 2014 10:10 AM  
**To:** Melissa Daniels  
**Subject:** Re: Attendance List for DBE/SBE/LBE Upcoming Opportunity Overview & Networking Event  
**Attachments:** Outreach Event 01.30.14 - Sign-In Sheet.pdf

Melissa,

I apologize for the delay. Attached is the sign-in sheet from yesterday's outreach event.

Thanks,

Steve

On Fri, Jan 31, 2014 at 8:31 AM, Melissa Daniels <[MelissaD@ghilottibros.com](mailto:MelissaD@ghilottibros.com)> wrote:

Following up on my request.

Thanks

---

**From:** Melissa Daniels  
**Sent:** Thursday, January 30, 2014 10:35 AM  
**To:** 'info@sfcta.org'  
**Cc:** Thomas G. Barr, P.E.; Kyle Jarmicki; Renee Powers  
**Subject:** Attendance List for DBE/SBE/LBE Upcoming Opportunity Overview & Networking Event

Good Morning,

We are interested in getting in touch with the DBE/SBE/LBE firms who attended today's networking event as soon as the list is available in order to encourage bidding participation on upcoming projects.

If there are future opportunities for networking with these DBE/SBE/LBE firms, please let us know.

Thank you,

**Melissa Daniels**

Bid Administrator

**Ghilotti Bros., Inc.**

525 Jacoby Street

San Rafael CA 94901

415.256.2217 • Direct

415.454.7011 • Main Office

415.454.8376 • Estimating Fax

www.ghilottibros.com



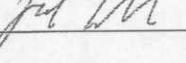
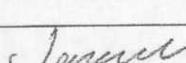
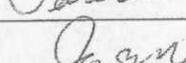
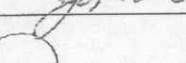
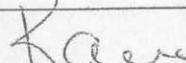
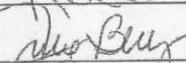
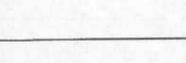
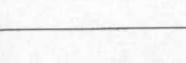
Like us on Facebook: www.facebook.com/GhilottiBrosInc

This message has been scanned for malware by Websense. www.websense.com

Click here to report this email as spam.

One name per line, please.

\* Participant Sign-In Sheet \* January 30, 2014, 10:00 a.m. \*  
\* DBE/SBE/LBE Overview and Networking Event \*

| Signature or Initials  | Name                | Organization or Affiliation                 | E-mail address                             | Phone Number | DBE/SBE/LBE    |
|--|---------------------|---|--|--------------|----------------|
| 43    | HT Tran             | Anvil Builders                              | ht@anvilbuilders.com                       | 415-285-5000 | DBE/SBE/LBE    |
| 28    | Ivette Santaella    | Blackwell, Santaella & Jahangiri, LLP       | ivette.santaella@blackwellsantaellalaw.com |              | SBE            |
| 63    | Jack Lehner         | Sebring Transport, Inc.                     | jack@sebringtransport.com                  |              | SBE            |
| 6     | Jeffrey Enar        | JPS Inc.                                    | jeff@jps-inc.com                           | 408-943-0111 |                |
| 18   | Jerome de la Vega   |   | jdela Vega@greeneearth-usa.com             |              |                |
| 24  | Jesus M. Vargas     | VSCE Support                                |  |              |                |
| 5   | Josephine Hughes    | JPS Inc.                                    |  |              |                |
| 31  | Juan Maravilla      | Bortolussi & Watkin, Inc.                   | bids@bwatkin.com                           |              |                |
| 26  | Julie Berry         | Cal-Con Pumping, Inc.                       | jbc.calcon@me.com                          | 415-401-9838 | SBE<br>DBE/LBE |
| 29  | K. Patrice Williams | BrandGov                                    | Patrice@brandgov.com                       |              |                |
| 56  | Karen Rupert        | Rupert Construction Supply                  | karen@rupertsupply.com                     |              |                |
| 30  | Keesha Henry        | Our Father's SLE/Clean Lounge               | keeshahenry@gmail.com                      | 415-829-8270 |                |
| 62  | Leah Wade           | Cal-Con Pumping, Inc.                       | Leah.Wade@calconpumping.com                |              |                |
| 41  | Liz Fetty           | Greens Landscaping, Design and Construction | liz@greens-landscaping.com                 | 925-248-0260 |                |
| 59  | Louis Waldron       | The Job Shop                                | louis@jobshopsf.com                        |              |                |

One name per line, please.

\* Participant Sign-In Sheet \* January 30, 2014, 10:00 a.m. \*  
 \* DBE/SBE/LBE Overview and Networking Event \*

| Signature or Initials | Name           | Organization or Affiliation    | E-mail address              | Phone Number | DBE/SBE/LBE |
|-----------------------|----------------|--------------------------------|-----------------------------|--------------|-------------|
| 37                    | Scott Mears    | DesignLab                      | scott@designlab252.com      |              |             |
| 39                    | Shawn Murphy   | Bleyco                         | smurphy@bleyco.com          |              |             |
| 14<br><i>sc</i>       | Spencer Chan   | Value Fire Protection          | valuefire@gmail.com         | 415-668-3398 | LBE         |
| 12<br><i>ST</i>       | Stan Taylor    | Nossaman                       | staylor@nossaman.com        | 415-398-3600 | LBE         |
| 64                    | Steve Powell   | BioMaAs                        |                             |              |             |
| 4                     | Thea Selby     | Next Steps Marketing           | thea@nextstepsmarketing.com | 415-773-1841 |             |
| 10<br><i>TR</i>       | Theo Revlock   | Q-Architectura                 |                             | 415-695-2700 |             |
| 21                    | Vincent Salimi | Salimi Construction Management | Vincent@SalimiCM.com        |              | SBE         |
| 69                    |                |                                |                             |              |             |
| 70                    |                |                                |                             |              |             |
| 71                    |                |                                |                             |              |             |
| 72                    |                |                                |                             |              |             |
| 73                    |                |                                |                             |              |             |
| 74                    |                |                                |                             |              |             |
| 75                    |                |                                |                             |              |             |

One name per line, please.

\* Participant Sign-In Sheet \* January 30, 2014 10:00 a.m. \*  
 \* DBE/SBE/LBE Overview and Networking Event \*

| Signature or Initials | Name             | Organization or Affiliation         | E-mail address                          | Phone Number | DBE/SBE/LBE   |
|-----------------------|------------------|-------------------------------------|---|--------------|---------------|
|                       | SCOTT MEARS      | DESIGNLAB 2522                      | 3L0TT@DESIGNLAB2522.COM                 | 415.692.3965 |               |
|                       | MATTHEW AJIALE   | SONIKA CORP                         | MATIAJALE@SONIKA.COM                    | 415-424-5577 | DBE/SBE       |
|                       | MIKE GRIFFIN     | GLC                                 | Mike.Griffin@glc.com                    | 415-921-1913 |               |
|                       | Adam Matthews    | FKJV                                | amathews@fictioncorp.com                | 707-310-2113 |               |
|                       | Brian Stopper    | C/SB                                | stopper@csbridge.com                    | 925-372-8000 |               |
|                       |                  | TJPA                                | ephillips@randycenter.org               |              |               |
|                       |                  | TJPA                                | dtractor@tradingcenter.org              | 537-4613     |               |
|                       | Amanda Macdonald | USA COMMUNITY COLLEGE               | amanda@denis-prin                       | 415-274-821  | DBE/LBE       |
|                       | Ryan Biele       | Glavelli Associates                 | rbiele@glavelli.com                     | 510-702-7442 | DBE/LBE       |
|                       | THOMAS BARBER    | APADANA ENGINEERING                 | THOMAS@APADANA.US                       | 415-859-5915 | WBE/LBE       |
|                       | IIVETE SANTANA   | BLACKWELL SANTANA Legal             | IIVETE.SANTANA@BLACKWELLSANTANA.LAW.COM | 925-698-3711 | SBE           |
|                       | Kevin Smith      | Fidanto                             | KSEFidantacorp.com                      | 707-753-4796 | LBE           |
|                       | Carmela Favale   | MGI                                 | cfavale@mgi.com                         | 415-350-7044 | LBE/SBE & DBE |
|                       | Alex Chiu        | Low Office of Architecture & Design | achiua@lowoffice.com                    | 415-563-3590 | DBE/SBE LBE   |
|                       | Chaska Berger    |                                     | Chaska@gmail                            | 310-994-5824 |               |



One name per line, please.

\* Participant Sign-In Sheet \* January 30, 2014 10:00 a.m. \*  
 \* DBE/SBE/LBE Overview and Networking Event \*

| Signature or initials | Name                               | Organization or Affiliation | E-mail address                     | Phone Number   | DBE/SBE/LBE       |
|-----------------------|------------------------------------|-----------------------------|------------------------------------|----------------|-------------------|
| 61 AAA                | ALFREDO ANDRADE                    | AA Pacific Builders         | afredo@aa-pacific.com              | 415-368-2436   | MCRD LBE<br>LBE   |
| 62 [Signature]        | Oscar Zavala                       | Montez Group Inc.           | ozavala@mgic.com                   | 415-430-5029   | SBE/DBE<br>SE LBE |
| 63 [Signature]        | Gwen Kaplan                        | Ace Mailings                | gwen.kaplan@acemailings.com        | 415-863-4003   | DBE/SBE/<br>LBE   |
| 64 AR                 | Aislinn Rocamora                   | KKCC                        | aislinn.rocamora@kkccworld.com     | 510-465-9800   | DBE/DBE           |
| 65 [Signature]        | Reenah Chinchilla                  | Westland Solutions          | rchinchilla@westland-solutions.com | 925-639-6035   |                   |
| 66 [Signature]        | Ronan Winkler                      | WESTLAND Mgmt SOLUTIONS     | rwinkler@westland-solutions.com    | 916-905-2307   | SBE               |
| 67 [Signature]        | Nann White                         | REDWOOD DESIGN              | nannwhite@redwood-design.com       | 415-558-9514   | DBE/SBE/LBE       |
| 68 [Signature]        | VIVIAN STONE                       | FULL CIRCLE                 | vstone@fullcircle.net              | 415-987-6507   | DBE/SBE           |
| 69 [Signature]        | SAEED SWAHMIRZA<br>James A. Bryant | Zoom Eng.                   | SSHAHMIRZA@zoom-eng.com            | 650-450-3507   | SBE               |
| 70 [Signature]        | JBR Partners LLC                   | JBR                         | james@jbrpartners.com              | 415-970-9051   | DBE               |
| 71 [Signature]        | Duff Butler                        | Butler Enterprise           | duff@butlertec.com                 | 415-724-1154   | DBE               |
| 72 [Signature]        | Julian Marchburn                   | Urban Fabric                | Julian@UrbanFabric.com             | 415-215-2625   | DBE               |
| 73 [Signature]        | Susan Oldroyd                      | Susan Oldroyd               | SusanOldroyd@pala.com              | 415-553-0421   | LBE SBE           |
| 74 [Signature]        | Dery Johnson                       | Zoom Eng                    | djohnson@zoom-eng.com              | 510-926-0720   | SBE               |
| 75 [Signature]        | Yolanda Jones                      | YEAT-C Inc.                 | yjones@yeat-c.com                  | (415) 647-2687 | DBE/LBE           |



# DISTRICT 4 SMALL BUSINESS OUTREACH EVENT

## WHEN

December 12, 2013  
11:00 am to 1:00 pm

## WHERE

SFCTA (22<sup>nd</sup> Floor, Hearing Room)  
1455 Market St (at 11<sup>th</sup> Street)  
San Francisco, CA 94103

## WHAT

Sneak Preview of upcoming Caltrans construction projects valued at over \$120 million will be discussed.

*Please register online by Dec 10th @*

<http://www.dot.ca.gov/dist4/smallbusiness/registration.html>



PRIME CONTRACTORS,  
SUB CONTRACTORS,  
DBEs, SMALL  
BUSINESSES AND DVBEs  
INVITED TO ATTEND!



Learn about the  
contracting  
process for  
**SFCTA**

**FREE EVENT**

For assistance please  
contact:

Adriana Harris @

510.286.7110



General Engineering Contractors – Excavating, Paving, Grading, Concrete

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STATE CONTRACTORS LICENSE # 132128

Matt Powers attended the December 12, 2013 District 4 Small Business Outreach Event.

Caltrans projects valued at over \$120M were discussed.

Exchanged business cards with numerous DBEs.



**DBE Participation Committee  
Task Group B Status Update  
December 3, 2013**

| <b>Task Group B Members</b>   |                               |
|-------------------------------|-------------------------------|
| Mark Leja, Caltrans           | Laura Bills, Nitta Inc.       |
| Angela Shell, Caltrans        | Mike Ghilotti, Ghilotti Bros. |
| Ramon Carlos, Caltrans        | Mark Serrano, RE Serrano      |
| John McMillan, Caltrans       | Jeff Turner, Flatiron         |
| Rita Ferguson, G & F Concrete |                               |
| Debbie Hunsaker, Alert-o-Lite |                               |

The task group held a conference call on November 22, 2013 to discuss the remaining action items.

Action Item Updates

**Action item #1** – Attend outreach events to discuss post-award DBE information

**Status** – The fact sheet was completed by OBEO and Construction and is ready for hand out at outreach events where DBE firms will attend. The fact sheet was also handed out at the Caltrans-Industry meetings on December 2<sup>nd</sup> and 3<sup>rd</sup>.

OBEO and Construction are continuing to work on a fact sheet related to the DBE program as well as identifying appropriate outreach events for Construction staff to attend. The fact sheet will be handed out by Caltrans staff at outreach events to educate current and future DBE firms on pre/post award activities related to DBE use on projects.

**Action item #2** – Acknowledge Prime Contractors Who Use DBE Firms

**Status** - The Commitment at Award report has been updated to incorporate additional information requested by the task group. This report is being handed out at regular industry and SBC meetings.

OBEO is also working on a Utilization report to be used as another consideration tool for acknowledging prime contractors who consistently use DBE firms. This report should be ready sometime early in 2014.

The DBE Commitment at Award report is being updated by Ramon Carlos to add the following comments: (1) the data is only for federal-aid contracts and (2) what some of the columns mean – such as the contractor’s column. Ramon is also working with the design-build team to capture DBE participation on those contracts.

This report will continue to be monitored over the next fiscal year and an evaluation will be conducted with respect to recognizing prime contractors with high participation numbers.

**Action item #3 – Notifying listed DBE firms of contract award – Completed**

**Status - An email was sent on November 7, 2013 to all DBE firms notifying them of the availability of contract award information on the Office Engineer website.**

The Award Tracker Report is now being updated regularly by Office Engineer. Ramon is working with the DBE Certification Unit to see when an email can be sent out notifying DBEs that they can check this Award Tracker Report to see if a project was awarded using their firm.

**Action item #4 – Improving Enforcement - Use of District Small Business Liaisons/Dispute Resolution**

**Status – 1) Training of district small business liaisons was completed in September. 2) The idea of Industry setting up its own dispute resolution processes was discussed during the December industry meetings for further action as necessary on Industry's part.**

An idea is to have Industry (Primes/Subs/Suppliers) arrange for their own DRB services. Construction would support a request to the industry associations for them to consider offering this service to their members and will bring it up at our liaison meetings.

**Action item #5 – Use of Joint Checks on Caltrans Projects**

**Status – OBEO sent out a joint check survey to all DBE firms in mid-October. The results have been tabulated and were discussed during the task group conference call. Initial results indicate most DBE firms are not currently using the joint check process. The task group believes the prime contractors should also weigh in on the use of joint checks outside the DBE program and the benefits to subcontractors and/or DBEs. OBEO and Construction will develop a survey for primes and then evaluate the results of both surveys before moving forward with additional discussions with FHWA on the use of joint checks.**

Construction and OBEO developed a draft survey and provided it to the task group for review. Edits are being made by Ramon Carlos and he is working on sending the survey to all DBE firms in the database. When the results of the survey come in, the group will include an analysis of the survey in its recommendation for moving forward with the use of joint checks on Caltrans projects.

**Disadvantaged Business Enterprise Committee**

**Task Group B – Utilization**

**November 22, 2013**

**10:30 AM – 12:00 Noon**

**Conference Call Summary**

Attendance

Angela Shell, Caltrans  
John McMillan, Caltrans  
Ramon Carlos, Caltrans  
Rita Ferguson, G&F Concrete  
Laura Bills, Nitta Erosion Control, Inc.  
Mike Ghilotti, Ghilotti Bros.  
Jeff Turner, Flatiron  
Mark Serrano, RE Serrano

Summary

Mark Leja was unable to attend the call due to a last minute schedule conflict so Angela Shell started the conference call with discussion of the remaining action items.

**Action item #1** – Attend outreach events to discuss post-award DBE information

OBEO and Construction completed the fact sheet related to certification and monitoring and enforcement activities within the DBE program. The draft document was emailed to the members prior to the call. A suggestion was made to present the fact sheet at the upcoming construction industry meetings for informational purposes.

Construction now has a list of outreach events for the next few months and the fact sheets will be handout out at these events. Rita Ferguson asked if Caltrans was still interested in attending industry outreach events and Angela confirmed that Caltrans could with consideration of location and available resources. Rita will forward the list of events to Angela.

During the discussion of this topic, Laura Bills identified an issue with OBEO Contract Evaluation unit staff throwing out bids from DBEs as a result of staff confusion on appropriate work codes for DBE participation. Ramon Carlos indicated he would provide that feedback to OBEO staff.

**Action item #2** – Track DBE commitment at award

The DBE commitment at award report is complete and is being updated on a monthly basis. Angela did not provide it to the task group members for this meeting but committed to providing it at all future meetings so the task group can evaluate how contractors are doing at meeting the DBE contract goals. Jeff Turner asked if the report can be posted in the internet for easily accessing the information. Ramon indicated the plan is to post it on OBEO's website.

Ramon also indicated he is working on a similar report for utilization at the end of the project. He expects the report to be ready for presentation sometime after January 1, 2014. It will be presented to the task group members at the next conference call.

**Action item #3 – Notifying listed DBE firms of contract award**

An email was sent to all DBE firms in November with information on how to review the Caltrans Award Tracker report to see if their firm has been listed for participation credit. Ramon received positive feedback from DBE firms on the content of the email. Several DBE emails came back as undeliverable and some DBEs have indicated they did not receive the email at all. Ramon is providing that feedback to the OBEO Certification Unit for updating of DBE records.

This item is complete and no further action is required from the task group.

**Action item #4 – Use of District Small Business Liaisons as a Resource/Dispute Resolution**

The district small business liaisons have been trained on basic construction processes such as payroll and progress payments/stop notices. The district staff is actively engaged in assisting DBE and small business firms with concerns or issues.

The group discussed bringing the issue of identifying an alternative process for dispute resolution between the prime and subcontractors to the December Caltrans-industry meetings for gathering ideas on how this concept might work. Prompt payment to both DBEs and subcontractors in general appears to be one of the main dispute topics. Both Rita and Laura brought forward perspectives on delayed payments and the availability of the stop notice process. The group agreed that if the project itself had some mechanism of partnering (dispute resolution or a partnering process) then disputes could be resolved faster.

**Action item #5 – Use of Joint Checks on Caltrans Projects**

A joint check survey was sent to all DBE firms in October. The results of the survey were provided to the task group prior to the conference call. The survey seems to suggest that many DBEs are either not familiar with the process or are not using it. The data also seems to suggest that many of the responding DBEs may not be operating in the construction industry. The task group suggested sending the survey out to prime contractors to get a full perspective on the benefit and use of joint checks. Mark Serrano suggested that not allowing a joint check process could result in some closed opportunities for use of DBE firms due to perceived risks for performance or payment issues and the inability of a DBE firm to provide bonding on a project. Rita agreed that there are some aspects of the joint check process that are relative to a DBE firm being able to participate on a project. Mike Ghilotti suggested sending the prime contractor survey to the industry associations as well.

Ramon and Angela will work on questions for a prime contractor joint check survey and report back to the task group during the next conference call.

Mark suggested revisiting the fraud discussion with FHWA to see if any additional clarification can be provided to help with moving the process forward.

**The next full committee meeting is December 3, 2013 at 1:30 pm. Mark will report on the progress of the action items.**



Caltrans

# Agenda

## DBE Participation Committee

### Task Group B - Utilization

Friday, November 22, 2013

10:30 AM – 12:00 Noon

Conference Call Number: 1-866-821-6939

Participant Code: 4505835

Called by Mark Leja

Invitees

Angela Shell - Caltrans, Ramon Carlos - Caltrans, John McMillan – Caltrans, Rita Ferguson – G&F Concrete, Laura Bills – Nitta Inc., Mike Ghilloti – Ghilloti Bros., Debbie Hunsaker – Alert-o-Lite, Mark Serrano – RE Serrano, Jeff Turner - Flatiron

| Time  |         | Topic                                      | Lead       | Handouts |
|-------|---------|--|------------|----------|
| 10:30 | 5       | Welcome                                    | Mark Leja  |          |
| 10:35 | 70      | Review and Discuss Task Group Action Items | Task Group |          |
| 11:45 | 10      | Next Steps                                 | Mark Leja  |          |
| 11:55 | 5       | Next Meeting/Closing Comments              | Mark Leja  |          |
| 12:00 | Adjourn |  |            |          |

### Attachments

- 1) Draft Fact Sheets – Certification and Participation
- 2) Email to DBE firms regarding Award Tracker Report
- 3) Joint Check Survey Results

C-1

**Disadvantaged Business Enterprise Participation Committee – Meeting Record**

AGC Office – 3095 Beacon Boulevard, West Sacramento, CA 95691

September 25, 2013 – 1:30 p.m. to 3:30 p.m.

**A. Welcome and Introductions – René Halverson**

1. Called to order at 1:38 p.m.

**B. Review - René Halverson**

1. Agenda and meeting record – reviewed; no changes.
2. Committee Charter
  - a. Committee members agreed to continue their work.
  - b. No changes to the charter at this time.
  - c. Per the charter, the committee will review again in July, the end of the fiscal year.
  - d. Re: inconsistent attendance – committee continues to support the need for members to be physically present; will evaluate individuals who have been inconsistent in their attendance on a case by case basis.
3. Committee structure
  - a. Suggested adding a trucking or supplier business to the committee; Co-Chair René Halverson will also talk further with Angela Shell, Construction, about this matter. This suggestion was supported by the committee. Greg Dineen has access to many trucking companies; stated it might be a good idea to have a trucker who has just received a contract to join the committee.
  - b. Co-Chair Halverson pointed out this committee was originally conceived as a smaller focus group –having reached the one-year mark, the chairs are open to changes the committee might suggest.
  - c. Report provided by Ramon Carlos' staff might also be considered a source for primes and subs.
  - d. Importance of consistent attendance by the industry representatives already on the committee – it was pointed out the committee does not need more primes, but needs those on the committee to participate.
  - e. According to Rita Fergeson, Kiewit is interested in joining the committee.
  - f. Importance of FHWA participation – Mike Duman, the committee's FHWA representative, is currently on assignment out of state; it may be necessary to make an exception to the "no alternates" policy of the committee in order to have another representative from FHWA attend.
4. New item for assignment: Caltrans consider revising the insurance language requirements for subcontractors proposed by Rebecca Llewellyn
  - a. This matter was initially raised by Ms. Llewellyn through the Construction Committee of the Statewide Small Business Council (SBC).
  - b. Sample put forth by Ms. Llewellyn is taken from the language used by SANDAG:  
*Insurance required of the Contractor shall be provided by or in behalf of all subcontractors to cover their operations performed under this Agreement. Contractor shall not require subcontractors to maintain insurance amounts that are disproportionate to the scope and dollar value of work subcontracted. Contractor shall be held responsible for all modifications, deviations, or omissions in these insurance requirements as they apply to subcontractors.*
  - c. Agreed this new task assignment will be handled by Task Group B chaired by Mr. Leja.

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September 25, 2013 – 1:30 p.m. to 3:30 p.m.

- d. Co-Chair Halverson requested the task group work with the SBC Construction Committee through Ramon Carlos.
5. Reports from OBEO Small Business Unit – Ramon Carlos
- DBEs that have received contracts with Construction between 10/1/12-6/30/13 – 2-pages; quarterly report; this is new; first was distributed in January; next will be available in December.
  - A&E contracts from 10/1/12-6/30/13 – 1 page.
  - Other reports being developed: a breakdown of individual contract utilization of DBEs.

**C. Task Group B: Post-Construction Issues – Mark Leja**

[Refer to the handout distributed at the meeting for a more detailed report.]

**Action Item 1,** Attend outreach events to discuss post-award DBE information – work in progress.

**Action Item 2,** Acknowledge prime contractors who use DBE firms – using recognition as the incentive. Ms. Llewellyn mentioned District 11 uses this approach very successfully.

**Action Item 3,** Notifying listed DBE firms of contract award – Award Tracker Report online is being updated regularly and serves as a way for firms to check if a project has been awarded using particular DBEs.

**Action Item 4,** Improving enforcement; use of District Small Business Liaisons – see handout.

**Action Item 5,** Use of joint checks on Caltrans projects – per Ramon Carlos, the survey is being prepared and should go out in the first week of October; will be sent to over 4,500 DBEs. Ms. Llewellyn commented the banks are not taking two-party checks. The survey is an opportunity for DBEs to reveal their experiences such as this.

**Other discussion:**

- DRB – utilize for dispute resolution; also suggested the American Arbitration Association [www.aar.org]; best to have an independent third party to resolve issues.
- Caltrans encourages primes to have a dispute resolution process in place for resolving issues with their subcontractors. David Jones, AGC, who was sitting in for Sam Hassoun, mentioned AGC has a list of dispute resolution resources.
- Steve Rhoades asked who enforces the prompt payment act – after listening to Mr. Rhoades' situation, it was concluded he needed to file for a stop notice. In other cases, the matter might be managed through a dispute resolution board to possibly avoid a stop notice. Ms. Shell also suggested notifying the Contractors State Licensing Board.
- Most problems are associated with primes new to doing business with the State – Ms. Ferguson noted new contractors, while new to contracting with the State, will sometimes withhold payment to the subs despite receiving payment from Caltrans. Co-Chair Halverson suggested matters such as these would fall under Action Item 4 regarding enforcement.

**D. Task Group C: Pre-Construction Issues – Sanjay Singh for Janice Salais**

[Refer to the meeting record as a reference for this report.]

The group was not able to meet over the past three months, so Mr. Singh's report was limited to what he had knowledge of through his work in Certification.

**Action Item 7,** Develop a chronological fact sheet on changes to 49 CFR Part 26, which will be placed on the OBEO website – on hold due to changes anticipated

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September 25, 2013 – 1:30 p.m. to 3:30 p.m.

with the New Proposed Rule Making.

**Action Item 10** – Develop a DBE certification process flow chart – completed and posted on the Caltrans web page.

**Action Item 11** – Address outcome of the list of action items for this task group – ongoing; to be assessed in January 2014.

**Other discussion:**

1. Transitioning from NAICS to work code – discussions with IT have revealed a replacement code would have to be used.
2. Co-Chair Halverson said they are pursuing an IT solution to replace the database, but it is not certain what the outcome will be; the source holding the data is the main challenge, because it is built on an old Oracle database.

**E. Wrap-Up and Next Steps**

1. Decisions
  - a. Explore trucking companies for potential committee member; work with Ms. Shell and current data for suggestions.
  - b. Primes – review the participation of prime firm representatives currently serving on the committee.
  - c. FHWA presence at meetings – agreed this is necessary; while Mike Duman is on assignment out of state, the committee is willing to consider an alternate; Co-Chair Halverson will pursue this matter.
2. Next steps
  - a. Task groups will continue their work.
3. Next meeting scheduled for **Tuesday, December 3, 2013, 1:30 p.m. to 3:30 p.m., AGC Office in West Sacramento (to be confirmed).**

**F. Adjournment** – Meeting adjourned at 3:07 p.m.

**Handouts:**

- Meeting agenda
- Meeting record, June 4, 2013
- Task Group B update, September 25, 2013
- Report, spreadsheet: *DBEs that have received contracts with Construction between October 1, 2012 – June 30, 2013*
- Report, spreadsheet: *A&E contracts October 1, 2012-June 30, 2013*
- Sample language taken from SANDAG re: insurance requirements for subcontractors.
- DBE Participation Committee charter

**Disadvantaged Business Enterprise Participation Committee – Meeting Record**

AGC Office – 3095 Beacon Boulevard, West Sacramento, CA 95691

September 25, 2013 – 1:30 p.m. to 3:30 p.m.

**PRESENT**

**Committee Members:**

1. Sutliff, Karla, Caltrans, Project Delivery
2. Halverson, René, Caltrans, OBEO
3. Carlos, Ramon, Caltrans, OBEO
4. Dineen, Greg, Greg Dineen & Associates
5. Effinger, Robert, Caltrans, Project Delivery
6. Ferguson, Rita, G & F Concrete Cutting, Inc.
7. Hunsaker, Debbie, Alert-O-Lite
8. Leja, Mark, Caltrans, Construction
9. Llewellyn, Rebecca, Payco Specialties, Inc.
10. McMillan, John, Caltrans, Office Engineer
11. Rhoades, Steve, S.T. Rhoades Construction
12. Seaberg, Earl, Caltrans, Office Engineer
13. Shell, Angela, Caltrans, Construction
14. Singh, Sanjay, Caltrans, OBEO

**Guest**

Jones, David, AGC of California

**Support Staff**

Ching, Carole, Caltrans OBEO

(OK) EFM - to Emily  
 Was she aware of  
 item noted on 2<sup>nd</sup> page? sent 10/2

DBE Participation Committee  
 Task Group B Update  
 September 25, 2013

(mg) (mg)

| Task Group B Members          |                               |
|-------------------------------|-------------------------------|
| Mark Leja, Caltrans           | Laura Bills, Nitta Inc.       |
| Angela Shell, Caltrans        | Mike Ghilotti, Ghilotti Bros. |
| Ramon Carlos, Caltrans        | Mark Serrano, RE Serrano      |
| John McMillan, Caltrans       | Jeff Turner, Flatiron         |
| Rita Ferguson, G & F Concrete |                               |
| Debbie Hunsaker, Alert-o-Lite |                               |

The task group held a conference call on August 30, 2013 to discuss the remaining action items.

Action Item Updates

**Action item #1** – Attend outreach events to discuss post-award DBE information

OBEO and Construction are continuing to work on a fact sheet related to the DBE program as well as identifying appropriate outreach events for Construction staff to attend. The fact sheet will be handed out by Caltrans staff at outreach events to educate current and future DBE firms on pre/post award activities related to DBE use on projects.

**Action item #2** – Acknowledge Prime Contractors Who Use DBE Firms

The DBE Commitment at Award report is being updated by Ramon Carlos to add the following comments: (1) the data is only for federal-aid contracts and (2) what some of the columns mean – such as the contractor’s column. Ramon is also working with the design-build team to capture DBE participation on those contracts.

This report will continue to be monitored over the next fiscal year and an evaluation will be conducted with respect to recognizing prime contractors with high participation numbers.

**Action item #3** – Notifying listed DBE firms of contract award

The Award Tracker Report is now being updated regularly by Office Engineer. Ramon is working with the DBE Certification Unit to see when an email can be sent out notifying DBEs that they can check this Award Tracker Report to see if a project was awarded using their firm.

**Action item #4 – Improving Enforcement - Use of District Small Business Liaisons**

1) OBEO conducted a two day training/meeting with the Small Business Liaisons on September 11<sup>th</sup> and 12<sup>th</sup>. The Division of Construction provided information to staff on the stop notice process and other enforcement activities conducted in the districts.

2) During the task group conference call, a discussion occurred on identifying an alternative process for dispute resolution between the prime and subcontractors. The use of the informal dispute resolution advisor or board could provide an avenue for primes and subs to resolve issues before they get to the stop notice or claim process.

Another idea is to have Industry (Primes/Subs/Suppliers) arrange for their own DRB services. Construction would support a request to the industry associations for them to consider offering this service to their members and will bring it up at our liaison meetings.

**Action item #5 – Use of Joint Checks on Caltrans Projects**

Construction and OBEO developed a draft survey and provided it to the task group for review. Edits are being made by Ramon Carlos and he is working on sending the survey to all DBE firms in the database. When the results of the survey come in, the group will include an analysis of the survey in its recommendation for moving forward with the use of joint checks on Caltrans projects.

mlg

**Disadvantaged Business Enterprise Committee  
Task Group B – Utilization  
August 30, 2013  
10:00 AM – 12:00 Noon  
Conference Call Summary**

Attendance

Mark Leja, Caltrans  
Angela Shell, Caltrans  
Mulissa Smith, Caltrans  
Ramon Carlos, Caltrans  
Mike Ghilotti, Ghilotti Bros.  
Jeff Turner, Flatiron  
Debbie Hunsaker, Alertolite

Summary

Mark Leja kicked off the conference call with a brief review of the minutes from the June 2013 full committee meeting. The task group then moved to discussions of the remaining action items.

**Action item #1 – Attend outreach events to discuss post-award DBE information**

OBEO and Construction are continuing to work on a fact sheet related to the DBE program as well as identifying appropriate outreach events for Construction staff to attend. The fact sheet will be handed out by Caltrans staff at outreach events to educate current and future DBE firms on pre/post award activities related to DBE use on projects. A final draft of the fact sheet will be sent to the task group members for review and comment.

**Action item #2 – Track DBE commitment at award**

Ramon Carlos provided an updated copy of the DBE Commitment at Award report. The task group asked that Ramon add some notes on the report identifying that (1) the data is only for federal-aid contracts and (2) that the prime contractor column relates to the number of contracts awarded. Debbie Hunsaker asked if the report could also capture design-build project information. Ramon advised that he is currently working with Ray Tritt's group to capture the data for design-build contracts.

**Action item #3 – Notifying listed DBE firms of contract award**

This issue still remains outstanding. Office Engineer suggested that perhaps a DBE corner could be added to the Office Engineer, Contractors Corner web page that DBE firms could click on and get to information that might assist with identifying if a firm was listed on a given project.

Angela will work directly with Office Engineer staff to see if a DBE link can be implemented.

**Action item #4 – Use of District Small Business Liaisons as a Resource**

The group discussed the use of the district small business liaisons for increased assistance with contractual issues and disputes. After some discussion, the group decided that the liaisons may not be the best avenue to resolve disputes; rather the project personnel would be better equipped to respond to contractual disputes.

OBEO will be conducting a two day training/meeting with the Small Business Liaisons in September. The Division of Construction will provide information to staff on the stop notice process and other enforcement activities conducted in the districts.

The discussion turned to identifying an alternative process for dispute resolution between the prime and subcontractors. The use of the informal dispute resolution advisor or board could provide an avenue for primes and subs to resolve issues before they get to the stop notice or claim level. Mark agreed to look into current Caltrans policy on the use of the dispute resolution process and whether it could be applied to issues between primes and subs.

**Action item #5 – Use of Joint Checks on Caltrans Projects**

The group discussed the draft questions for the joint check survey. The recommended edits are as follows:

- 1) Remove question number 1 – Do you use joint checks on Caltrans projects?
- 2) Include a definition of joint checks as provided in FHWA guidance
- 3) Have you done work on Caltrans projects before?
- 4) Are you in favor of this practice; how has it benefitted you?

To solicit a broader response, the group also asked that the survey be sent to all DBE firms in the database rather than just those who regularly work on Caltrans projects. Ramon and Angela will edit the survey and work with OBEO to have it sent out.

The next full committee meeting is September 25, 2013 at 1:30 pm. Mark will report on the progress of the action items.

Ciao For Now  
MG

Begin forwarded message:

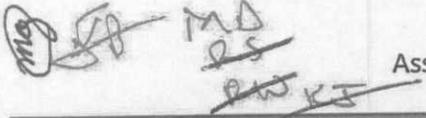
**From:** "Shell, Angela M@DOT" <[angela.shell@dot.ca.gov](mailto:angela.shell@dot.ca.gov)>  
**Date:** September 24, 2013, 2:28:30 PM PDT  
**To:** "Leja, Mark P@DOT" <[mark.leja@dot.ca.gov](mailto:mark.leja@dot.ca.gov)>, "Carlos Jr, Ramon@DOT" <[ramon.carlos@dot.ca.gov](mailto:ramon.carlos@dot.ca.gov)>, "McMillan, John C@DOT" <[john.mcmillan@dot.ca.gov](mailto:john.mcmillan@dot.ca.gov)>, "nittaec@gmail.com" <[nittaec@gmail.com](mailto:nittaec@gmail.com)>, "mikeg@ghilottibros.com" <[mikeg@ghilottibros.com](mailto:mikeg@ghilottibros.com)>, "debbieh@alertolite.com" <[debbieh@alertolite.com](mailto:debbieh@alertolite.com)>, "DebbieN@alertolite.com" <[DebbieN@alertolite.com](mailto:DebbieN@alertolite.com)>, "mserrano@cetechnologies.org" <[mserrano@cetechnologies.org](mailto:mserrano@cetechnologies.org)>, "JTurner@flatironcorp.com" <[JTurner@flatironcorp.com](mailto:JTurner@flatironcorp.com)>  
**Subject:** **DBE Participation Committee - Task Group B Conference Call Summary**

Hello – Attached is the summary of the August 30, 2013 conference call. I apologize for the delay in getting these out to everyone. The full DBE Participation Committee meeting is tomorrow at 1:30 pm at the AGC building in West Sacramento. We will summarize the status of the remaining action items at tomorrow's meeting. Please let me know if you have any questions. Thank you.

Angela Shell  
Office Chief, Construction Support  
Labor Compliance Program Manager  
Department of Transportation  
(916) 654-3501

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**Disadvantaged Business Enterprise Participation Committee – Meeting Record**  
 Associated General Contractors (AGC), 3095 Beacon Blvd. West Sacramento, CA 95691  
 March 5, 2013, 12:00 p.m. – 3:00 p.m.

| Action/Task  | Who is responsible/<br>presented | By when | Status |
|--|----------------------------------|---------|--------|
| <b>A. Welcome and Introductions – René Halverson, Assistant Director, OBEO and Co-Chair</b>  |                                  |         |        |
| 1. Agenda review<br>2. Thank you to Sam Hassoun for hosting the meeting and providing a delicious lunch.   |                                  |         |        |
| <b>B. Recap of Last Meeting - René Halverson</b>   |                                  |         |        |
| 1. OCIP is being addressed by a pilot program – <b>Completed</b> ; we are removing this from the task list.<br>2. The 3 task groups discussed their progress and recommendations<br>A. Protests and Complaints (John McMillan) – <b>Completed</b> ; this group will sunset.<br>B. Utilization (Mark Leja) - <b>In progress</b> ; still has quite a bit of work to do.<br>C. DBE Certification (Janice Salais) - <b>In progress</b> ; they will continue with their recommendations.  |                                  |         |        |
| <b>C. Task Group B: Utilization - Mark Leja &amp; Angela Shell</b>   |                                  |         |        |
| <b>Group Recommendations [See handout, “Task Group B – Utilization and Reporting Summary of Action Items”]</b>   |                                  |         |        |
| 1. Attend outreach events where DBE firms will be- <b>In Progress</b> .<br>a. Provides an opportunity to educate and talk to DBE firms as well as inform them about our monitoring process<br>b. Ramon Carlos gave three handouts [Two titled “Caltrans SB, DVBE, & DBE Outreach Activities 2012-2013 Cumulative PDR” and “Caltrans Annual Overall Outreach Events January 1, 2012 – December 31,2012”] showing various outreach events Caltrans has attended.<br>c. Construction will determine which events are appropriate for Caltrans to attend and provide information, specifically for DBEs<br>2. Acknowledge prime contractors who use DBE firms - <b>In Progress</b> .<br>a. The “Utilization Reports for FFY 2011-2012” [1. DBE Utilization FFY 2011-2012 Prime Awards \$0.00-\$1 Million, 2. DBE Utilization FFY 2011-2012 Prime Awards \$1 Million-\$10 Million and 3. DBE Utilization FFY 2011-2012 Prime Awards \$10 Million and Above] and “DBE Commitment at Award FFY 12-13” handouts show the top performing prime contractors with respect to meeting DBE goals for the last federal fiscal year.<br>b. Ramon Carlos pointed out the prime contractor only receives DBE credit when a 2402 form is received. Caltrans does spot checking by confirming with payroll that the DBE was on site and only counting the DBEs who were used on a contract.<br>c. Sam Hassoun stated the primes continue using the same DBEs who they know will help them get the lowest bid.<br>d. Mark Leja suggested we keep gathering the data as a performance record and then determine if we want to provide recognition.<br>3. Notifying DBE firms of award of contract where DBE is listed - <b>In Progress</b> .<br>a. Suggested sending an email to the DBE to let them know they were listed on a contract, so the DBE can reach out to the prime rather than wait for the prime to contact them.<br>b. Still working on details. Construction is working with Office Engineer and OBEO on implementing the email notice. |                                  |         |        |

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| Action/Task  | Who is responsible/<br>presented | By when | Status |
|--|----------------------------------|---------|--------|
| <p>4. More frequent reporting of DBE participation - <b>In Progress.</b></p> <ul style="list-style-type: none"> <li>a. Suggested a pilot quarterly reporting requirement on 10 construction projects to capture committed DBE participation. See handout, "Disadvantaged Business Enterprise Participation Quarterly Report".</li> <li>b. This form would show real time. Currently this information is provided at the end of a project.</li> <li>c. Concerns relating to incentives as well as performance failure were also brought up and discussed.</li> </ul>  |                                  |         |        |
| <p><b>D. Task Group C: DBE Certification - Janice Salais</b></p>   |                                  |         |        |
| <p><b>Group Recommendations</b></p> <ol style="list-style-type: none"> <li>1. DBE Certification brochure – <b>Completed</b>; on OBEO website; shows the benefits of applying and who to apply with.</li> <li>2. Sample DBE application – <b>Completed</b>; on OBEO website; gives examples of documents needed and how a completed application looks</li> <li>3. DBE Certification PowerPoint and interactive training video – <b>Completed</b>; updated PowerPoint and is being used in workshops. Will be replaced by training video</li> <li>4. Small Business Program’s teleconference with District Small Business Liaisons – <b>Completed</b>; updates on Certification activities/issues are given at meetings every other month.</li> <li>5. Outreach plan for the coming year - <b>In progress</b>; travel and resources are limited.</li> <li>6. Chronological fact sheet on changes to 49 CFR Part 26 - <b>In progress</b>; OBEO’s Small Business Program Unit is working on this with a completion date of June 2013.</li> <li>7. Reorganize the DBE Certification Information on the OBEO website - <b>In progress</b>; information will be listed in bullet form.</li> <li>8. Create peer-to-peer communication - <b>In progress</b>; training will coincide with this.</li> <li>9. DBE Certification process flow chart - <b>In progress</b>; OBEO has one but it needs to be updated.</li> <li>10. Identify ways to market the tools above - <b>In progress.</b></li> <li>11. Address outcomes of above activities - <b>In progress</b>; see if there are changes in behavior and this will be measured by January 2014</li> </ol> |                                  |         |        |
| <p><b>Comments</b></p> <ol style="list-style-type: none"> <li>1. Handout "Caltrans DBE Participation Committee March 5, 2013" was provided showing Group C’s updates. The certification process is regulatory, so they focused on educating.</li> <li>2. Handout "DBEs that have received contracts with Construction between Oct 1 2012-Dec 31 2012" was given showing DBEs who have received contracts with Construction between 10/1/12 &amp; 12/31/12. Mark Leja suggested looking at all the available firms and then looking at who has applied. The handout is a good start on keeping track of who has worked with us; however it only shows firms who are receiving the work and not everyone who is bidding on the project. Only the 1<sup>st</sup> three bidders are shown on projects but it doesn’t show the ones showing Good Faith effort. Mike Ghilotti suggested contacting firms to find out why they are not bidding.</li> <li>3. OBEO has a list of 1700 firms who are eligible for DBE certification and show an interest in working on Caltrans’ projects. OBEO is working on</li> </ol>   |                                  |         |        |

**Disadvantaged Business Enterprise Participation Committee – Meeting Record**  
 Associated General Contractors (AGC), 3095 Beacon Blvd. West Sacramento, CA 95691  
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| Action/Task   | Who is responsible/<br>presented  | By when      | Status   |
|---|---|--------------|--|
| contacting these firms and sending invites out to certification workshops. Mark Serrano pointed out that the certification process isn't hard, but it's hard for a DBE firm to get started based on the economy and to be competitive.  |   |              |  |
| <b>E. Review and Prioritize the Remaining Issues From our September 2012 Kick-off Meeting [See handout, "Issues Identified at the September 6, 2012 kick-off meeting"]</b>  |   |              |  |
| <ul style="list-style-type: none"> <li>• The issue of joint checks was added to the list of issues as Issue #15.</li> <li>• #2, 6, 7, and 13 were combined as they all fall under pre-construction issues.</li> <li>• #1, 8 and 15 are post construction issues.</li> <li>• #11 is tabled until a later date.</li> </ul>  |   |              |  |
| <b>Task Group B: Issue #1, 8, and 15</b><br>#1: How can we decrease the need for preliminary notices and/or stop notices?<br><ul style="list-style-type: none"> <li>• No bonding around policy</li> <li>• Subcontractors do not know progress pay amounts or get pay estimates</li> <li>• Caltrans does not know when prime contractors withhold money</li> </ul> #8: How do we improve enforcement?<br><ul style="list-style-type: none"> <li>• How do we protect subcontractors when the prime contractor is not performing?</li> <li>• How do we protect prime contractors when the subcontractor is not performing?</li> <li>• How do we resolve disputes between sub and prime contractors during construction?</li> </ul> #15: Joint Checks | Mark Leja (lead),<br>Laura Bills, Ramon Carlos, Mike Duman, Rita Ferguson, Mike Ghilotti, Debbie Hunsaker, John McMillan, Mark Serrano, Angela Shell, & Jeff Turner | June 4, 2013 | Assigned – will provide update at next meeting |
| <b>Task Group C: Issue #2, 6, 7, and 13</b><br>#2. How can we make OBEO data (CUCP) database more accurate and relevant?<br>#6. How can we make outreach more effective?<br>#7. How do we align expectations, knowledge, and communication among all parties?   | Janice Salais (lead),<br>Greg Dineen, Rob Effinger,<br>Sam Hassoun,<br>Bernard Johnson,<br>Rebecca Llewellyn,   | June 4, 2013 | Assigned – will provide update at next meeting |

**Disadvantaged Business Enterprise Participation Committee – Meeting Record**  
 Associated General Contractors (AGC), 3095 Beacon Blvd. West Sacramento, CA 95691  
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| Action/Task  | Who is responsible/<br>presented                 | By when | Status |
|--|--|---------|--------|
| #13. How can we increase capacity and interaction in the SB/DBE community?                                     | Leonard Ortiz,<br>Steve Rhoades, Earl<br>Seaberg |         |        |
| <b>F. Wrap-Up and Next Steps</b>   |  |         |        |
| At our next meeting, Task Groups B and C will share their recommendations.                                     |  |         |        |
| Next meeting: Tuesday, June 4, 2013 at AGC, West Sacramento from 12:30 p.m. – 2:30 p.m. (with a working lunch) |  |         |        |

**Handouts:**

- DBE Committee Meeting Minutes from December 4, 2012
- DBEs that have received contracts with Construction between Oct 1 2012 – Dec 31 2012 spreadsheet
- DBE Participation Quarterly Report (Task Group B Pilot Project)
- List of Issues Identified at the September 6, 2012 kick-off meeting
- Task Group B Summary of Action Items
- Task Group C Update Sheet
- Utilization Reports for FFY 2011-2012 [DBE Utilization FFY 2011-2012 Prime Awards \$0.00-\$1 Million, DBE Utilization FFY 2011-2012 Prime Awards \$1 Million-\$10 Million and DBE Utilization FFY 2011-2012 Prime Awards \$10 Million and Above] and DBE Commitment at Award FFY 12-13 (Task Group B)

**Disadvantaged Business Enterprise Participation Committee – Meeting Record**  
Associated General Contractors (AGC), 3095 Beacon Blvd. West Sacramento, CA 95691  
March 5, 2013, 12:00 p.m. – 3:00 p.m.

**PRESENT**

**Committee Members:**

1. Halverson, René, Assistant Director, OBEO & Co-Chair
2. Pieplow, Bob, Division Chief, Engineering Services (acting for Karla Sutliff, Co-Chair)
3. Carlos, Ramon, OBEO
4. Duman, Mike
5. Effinger, Robert, Project Delivery
6. Ghilotti, Mike
7. Hassoun, Sam
8. Hunsaker, Debbie
9. Leja, Mark, Construction
10. McMillan, John, Office Engineer
11. Rhoades, Steve
12. Salais, Janice, OBEO
13. Seaberg, Earl, Office Engineer
14. Shell, Angela, Construction
15. Serrano, Mark

**Support Staff:**

1. Ching, Carole, OBEO
2. Fong, Kelli, OBEO

**Caltrans**<sup>®</sup>**STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION****FORMS FOR  
BID****FOR CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY IN AND NEAR  
WOODSIDE FROM 0.5 MILE NORTH OF SAND HILL ROAD OVERCROSSING TO  
ROUTE 280/92 SEPARATION****In District 04 On Route 280****Under**

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**Notice to Bidders and Special Provisions dated September 21, 2015****Standard Specifications dated 2010****Project plans approved June 15, 2015****Standard Plans dated 2010**

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**To be submitted conjointly with  
Electronic Bid book dated September 21, 2015****Identified by****Contract No. 04-2J0804****04-SM-280-R2.1/10.8****Project ID 0414000422****Federal-Aid Project****ACNHPI-2801-1(144)E**



11-04-15P02:08 RCVD

5

## Transmittal

**To:** MSC 43 - Office Engineer  
Caltrans - Dept of Transportation  
1727 - 30th Street  
Sacramento, CA 95816

**Project:** 04-2J0804  
414000422  
Fed. Funding No.: ACNHPI-2801-1(144)E

**GBI Bid No.:** SMR15323

**Attn:** Mulissa Smith Phone: 916-227-6299

**Date:** November 2, 2015

Attached please find:

DBE Commitment

Plans/Drawings

Specifications

Other - See Description Below

| Copies | Date     | Pages | Description of Attached  |
|--------|----------|-------|--------------------------|
| 1      | 11/02/15 |       | DEB Commitment 04-2J0804 |
|        |          |       |                          |
|        |          |       |                          |
|        |          |       |                          |

The attached are transmitted as indicated below:

For Your Approval

For Your Review

For Your Signature & Return

For Your Records

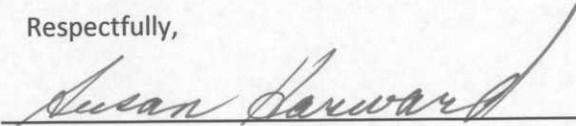
For Your Information

Returned as Requested

Returned, Signed as Requested

Remarks:

Respectfully,

  
Susan Harward, Bid Administrator

NR15351



Ghilotti Bros., Inc.  
525 JACOBY STREET • SAN RAFAEL, CA 94901  
P 415.454.7011 • F 415.454.8376  
STATE CONTRACTORS LICENSE # 132128

# Third Bidder

11-04-15P02:08 RCVD (3)

## **DBE COMMITMENT SUBMITTAL AND GOOD FAITH EFFORTS DOCUMENTATION PACKAGE FOR**

**04-4A3624**

**“For Construction On State Highway In Napa  
And Solano Counties At Various Locations  
In District 04 On Route 80,680”  
Napa-Solano**

**FED No. ACHSNHPI-000C(411)E**