

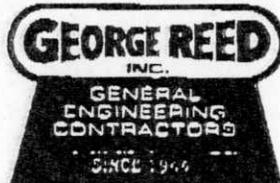
2013-10-18 08:26

GMO-CONADMIN

209 523 4313 &gt;&gt;

916 227 6282 P 2

MODESTO OFFICE  
P.O. BOX 4760, MODESTO, CA 95352  
TELEPHONE: (209) 523-0734  
ESTIMATING FAX: (209) 523-4927  
ACCOUNTING FAX: (209) 523-4313



OFFICE AND YARD:  
140 EMPIRE AVENUE  
MODESTO, CALIFORNIA 95354  
1-877-823-2305  
WWW.GEORGEREED.COM

State Contractor's License No. 211337-A



October 18, 2013

VIA FACSIMILE (916) 227-6282 AND U.S. MAIL.

John McMillan  
Deputy Chief  
State of California  
Department of Transportation  
Division of Engineering Services,  
Office of Engineer, MS 43  
1727 30<sup>th</sup> Street  
Sacramento, CA 95816-8041

Re: Contract No. 03-1F9104  
03-Nev-49-4.3/4.8  
Bids Opened: October 1, 2013  
Bid Protest of Hansen Bros. Enterprises

Dear Mr. McMillan:

Please consider this letter to be a formal protest of the bid submitted by Hansen Bros. Enterprises (Hansen) in connection with Contract No. 03-1F9104. Hansen's bid is nonresponsive and, therefore, must be rejected based on the Department's bidding requirements and strictly enforced policies. Hansen failed to meet the Caltrans DBE Commitment/Good Faith Effort (GFE) as well as improperly filling out the subcontractor listing.

The DBE goal for this project is 12%. Hansen claimed 7% (actual is 7.25%) on their DBE commitment form. Hansen's DBE commitment is short of the goal.

In this case the second and third place bidder's DBE commitment, as per Caltrans procedures, must be considered when looking at the Good Faith Effort of Hansen. In each case the total commitment exceeded the 12% goal.

Hansen had the ability to garner more participation if they had followed their own criteria for work being made available to subcontractors as shown in their GFE paperwork. In their GFE paperwork Hansen showed that they made \$36,706 available to DBE firms performing traffic control (see attachment A page 1 of 5). In their subcontractor listing, as well as their DBE commitment forms, they show KRC Safety Co., Inc. (KRC) as a subcontractor for several items of work. KRC quoted the Traffic Control System as well (see attachment B). On form DES-OE-0102.11A (attachment A page 3 of 5) Hansen's list of rejected firms shows then they are performing this work themselves but does not list KRC as a rejected firm. To affirm that Hansen was aware that they used a partial scope for KRC (which, in itself, is perfectly acceptable) they listed KRC as a rejected firm for the Portable Changeable Message Signs (Sierra Safety was the selected firm) (attachment A page 3 of 5).

They also failed to complete a GFE in their explanation of rejecting ABSL for AC Grinding. Hansen's reason for rejecting ABSL is that the price was \$600 higher than the selected firm (Anrak was the selected firm) (attachment A page 3 of 5). In comparing the quotes that George Reed, Inc. (GRI) received quotes from both Anrak and ABSL (attachments C and D) and the quote for the High HP grinder equated to only an additional \$50. ABSL's price per shift for this grinder is \$4,200 plus a \$200 mobilization (\$100 each way) where Anrak is \$4,200 per shift plus a \$150 mobilization.

2 | Page

Re: Contract No. 03-1F9104  
03-Nev-49-4.3/4.8  
Bids Opened: October 1, 2013  
Bid Protest of Hansen Bros. Enterprises

In reviewing the solicitation log for Hansen (attachment E), it is noted that Hansen received a quote from Frank Medina General Engineering for both roadside signs and construction area signs but there is no mention of them in rejected DBE firms list on form DES-OE-0102.11A (section 3). Knowing that Hansen did not show Frank Medina General Engineering as a rejected firm brings into question whether or not other DBE quotes were received but not listed as well.

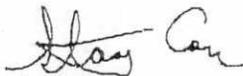
On this project GRI had KRC being used for \$12,500 for traffic control system and had ABSL listed for \$11,800 for AC grinding. Although this isn't necessarily how Hansen figured the project it does show that there were many more dollars available to them for DBE participation. By not using these available firms in this project Hansen shows that they did not complete a true Good Faith Effort.

In addition to the lack of a GFE, GRI also takes issue with Hansen's subcontractor listing (attachment G). On the 24 hour subcontractor listing form Hansen lists in column 3 a percentage that appears to attempt to represent the entire scope of work for each sub. By doing so Hansen opens up the possibility for bid shopping on individual bid items. The intent of this form is to identify each bid item and the amount (portion) subcontracted. This has been Caltrans' interpretation in the recent past. Please see the attached worksheet (attachment F) for the questionable listing for several of the subcontractors and how the percentage of the bid items cannot be reconciled back to a single percentage.

Because Hansen failed to complete a Good Faith Effort and improperly filled out the Subcontractor Listing, we respectfully request that the Department uphold George Reed, Inc.'s protest and award the contract to our company which submitted the lowest responsive bid for contract 03-1F9104.

Thank you for your attention to this matter and please feel free to contact me if you have any questions.

Sincerely,



Stacy Case  
Chief Estimator

Attachments: A through G

H (1 of 5)

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
 GOOD FAITH EFFORTS DOCUMENTATION - DBE  
 DES-0E-0102 11A (NEW 06/2012)

1. List items of work the Bidder made available to DBE firms. Identify those items of work the Bidder might otherwise perform with its own forces and those items that have been broken down into economically feasible units to facilitate DBE participation. For each item listed, show the dollar value and percentage of the total contract. The Bidder must demonstrate that sufficient work to meet the goal was made available to DBE firms.



Item of Work Offered	Bidder Normally Performs Item (Y/N)		Item Broken Down to Facilitate Participation (Y/N)		Amount (\$)	Percentage of Contract
Lead Compliance Plan	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	1509-	.1
Construction Area Signs	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	6162-	.7
Portable Changeable Signs	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	6229-	.8
SWPPP	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	6037-	.7
Traffic Control System	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	36706-	4.7
Erosion Control	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	58942	7.6
Temporary Mulch Fiber Roll	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	14466-	1.9
Street Sweeping	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	4894-	.6
AC Grinding	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	13632-	1.7
Tack Coat	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	4316-	.5
Channelizer	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	1482-	.1
Abandon Well	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	2878-	.3
Roadside Signs	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	1992-	.2
Aluminum Signs	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	564-	.07
Delineator	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	605-	.07
Preparing Culvert	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	6127-	.7
Plants, Foliage	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	6159-	.7
Rumble Strip	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	5460-	.7
Thermoplastic Striping	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	15898-	2.0
Pavement Markers	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	2403-	.3



A (3 of 5)

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
GOOD FAITH EFFORTS DOCUMENTATION - DBE  
DES-DE-0102.11A (NEW 06/2012)

PAGE 2 OF 3

2. List the names of certified DBEs and the dates on which they were solicited to bid on this project. Include the items of work offered and the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested. Attach copies of solicitations, telephone records, fax confirmations, etc.

Name of DBEs Solicited	Date of Initial Solicitation	Item(s) of Work	Follow-Up Methods and Dates
See Attached - Exhibit A			

3. For each item of work made available, list the selected firm and its status as a DBE, the DBEs that provided quotes, the price quote for each firm, and the price difference for each DBE if the selected firm is not a DBE.

Item(s) of Work	Name of Selected Firm	DBE or non-DBE	Name of Reported Firm	Quote (\$)	Price Difference (\$)
Lead Compliance Plan	Entek Consulting Group	Non DBE	No DBE quotes		
Construction Area Signs	KRC Safety	DBE			
Portability/Ingress Signs	Sierra Safety	Non DBE	KRC Safety	1900/mth	+700/mth
SWPPP	BT Consulting	Non DBE	La Firma	4500-	+1500
Traffic Control	Hansen Bros.	Non DBE			
Erosion Control	Selby's Soil	Non DBE	Nitta Erosion control	74,000	+25,500
Temp Mulch	Selby's Soil	Non DBE	Nitta Erosion control	16,000	+4,500
Fiber Bell	Hansen Bros.	Non DBE	No DBE quotes		
Street Sweep					
AC Grinding	Anrak	Non DBE	ABSL	4200	+600

If the firm selected for the item is not a DBE, provide the reasons for the selection on a separate sheet and attach name, address, and phone number of the firm.

continued

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
GOOD FAITH EFFORTS DOCUMENTATION - DBE  
DES-0E-0102.11A (NEW 08/2012)

PAGE 2 OF 3

2. List the names of certified DBEs and the dates on which they were solicited to bid on this project. Include the items or work offered and the dates and methods used for following up (initial solicitations to determine with certainty whether the DBEs were interested. Attach copies of solicitations, telephone records, fax confirmations, etc.

Name of DBE Selected	Date of Initial Solicitation	Item(s) of Work	Follow-Up Methods and Dates
<del>See Attached</del>			

3. For each item of work made available, list the selected firm and its status as a DBE, the DBEs that provided quotes, the price quote for each firm, and the price difference for each DBE if the selected firm is not a DBE.

Name(s) of Work	Name of Selected Firm	DBE or non-DBE	Name of Rejected Firm	Quote (\$)	Price Difference (\$)
Tack Coat	Centerline Road oils	Non DBE	No DBE quotes		
Channelizer	KAC Safety	DBE			
Abandon Well	Peters Well Drilling	Non DBE	No DBE quotes		
Roadside Signs	KAC Safety	DBE			
Atomium Signs	KAC Safety	DBE			
Delimitator	KAC Safety	DBE			
Prepare culvert	Michels Corporation	Non DBE	No DBE quotes		
Plants, Foliage	Hansen Bros. Enterprises	Non DBE	No DBE quotes		
Rumble strip	Pavement Recycling Systems	Non DBE	No DBE quotes		

If the firm selected for the item is not a DBE provide the reasons for the selection on a separate sheet and attach names, addresses, and phone numbers for the firms listed above.

continued

A (5 of 5)

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
GOOD FAITH EFFORTS DOCUMENTATION - DBE  
DES-OE-0102.11A (NEW 08/2012)

PAGE 2 OF 3

2. List the names of certified DBEs and the dates on which they were solicited to bid on this project. Include the name of work offered and the dates and methods used for following up initial solicitations to determine with certainty whether the DBEs were interested. Attach copies of solicitations, telephone records, fax confirmations, etc.

Name of DBEs Solicited	Date of Initial Solicitation	Name(s) of Work	Follow Up Methods and Dates
<del>See Attached</del>			

3. For each item of work made available, list the successful firm and its status as a DBE, the DBEs that provided quotes, the price quote for each firm, and the price difference for each DBE if the selected firm is not a DBE.

Name(s) of Work	Name of Selected Firm	DBE or non-DBE	Name of Rejected Firm	Quote (\$)	Price Difference (\$)
Thermoplastic Striping	Centerline Striping	Non DBE	No DBE quotes		
Pavement Markers	Centerline Striping	Non DBE	No DBE quotes		
Modify Lighting	Tennysen Electric	Non DBE	No DBE quotes		

If the firm selected for the item is not a DBE, provide the reasons for the selection on a separate sheet and attach names, addresses, and phone numbers for the firms listed above.

# KRC SAFETY CO., INC.

BARRICADE RENTAL ~ TRAFFIC CONTROL

P.O. Box 6356 Visalia, California 93290-6356

Phone (559) 732-0393 • Fax (559) 732-2684

Estimating Fax (559) 802-1749

WWW.KRCSAFETY.COM

To: Estimator

UN:386 / D:423

Job # 03-1F9104

03-Nov-49

KRC BID #M13-1001

Bid Date: 10-1-2013

\*UNION, LICENSE #507950 (A,C31), MBE(CERT. #91S0014), DBE(CERT. #000447), SBE(CERT. #0006897)\*

ITEM	DESCRIPTION	UNIT	QTY	\$/UNIT	TOTAL
✓ 2	Construction Area Signs - Price above includes signs from CS-1 and (2) construction project information signs only; furnished, installed and removed. - Signs specifically not included above are to be considered excluded from Item 2. - KRC SAFETY will notify U.S.A for its work only at no extra charge to the prime contractor	Ls	Ls	Ls	\$5,000.00
* → 3	Traffic Control System 1 pilot car and driver \$720.00 per 8 hour shift 2 flaggers \$1,395.00 per 8 hour shift 2 flaggers with light towers \$1,535.00 per 8 hour shift  <u>Traffic Control Notes:</u> - If less than 4 consecutive shifts are performed please add 10% to quoted traffic control rates - Cancellations made less than 8 hours notice of requested show up time will be charged at 40% of quoted rates, all cancellations MUST be received in written form, via fax or e-mail. - Impact attenuator vehicle (IAV) not included in quoted prices - TC crews subject to availability - If light towers will be needed notice must be given to KRC prior to mobilizing from Visalia to job site. Additional delivery/pick up fee may apply if not given this notice. - Time starts when first piece of equip. is placed and ends when last piece of equip. is picked up. - Please allow up to 30 minutes on each side of shift for placing and removing equipment - All overtime will be charged at \$95.00 per hour per man - All Saturday traffic control rates multiply by 1.45 - All Sunday traffic control rates multiply by 1.85				
✓ 5	Channellizer (surface mount) - Contractor to maintain after initial placement	ea	38	\$30.00	\$1,140.00
7	Portable Changeable Message Sign (PCMS) - per each, rental only - \$150.00/day : \$400.00/week : \$1,000.00/month (month rate based on 30 calendar days) - \$450.00 delivery fee per pcms : \$450.00 pick up fee per pcms				
✓ 8	Temporary Railing (type k) - Traffic control not included - Traffic control included - Pinning not included in either price quoted for k-rail	Lf	2360	\$41.00	\$96,760.00
✓ 8	Temporary Crash Cushion (absorb 350) - See next page for rental rate only	ea	5	\$2,500.00	\$12,500.00

---SEE NEXT PAGE FOR REMAINDER OF QUOTE---

MIKE



18	Temporary Fiber Roll (Installation not Included)			
	- 8" x 25' fiber roll	Lf	3300	\$0.90 \$2,970.00
	- 1" x 1"x24" stakes - Type 1 installation	bundle/50	22	\$11.50 \$253.00
	- 1" x 2"x24" notched stakes - Type 2 installation	bundle/50	43	\$18.90 \$812.70
	- 1/4" x 600' manila rope - Type 2 installation	ea	1	\$21.00 \$21.00
	- 1/4" x 1250' manila rope - Type 2 installation	ea	1	\$44.80 \$44.80
	- 1/4" x 2500' manila rope - Type 2 installation	ea	1	\$90.93 \$90.93
22	Temporary Fence (ESA) (Installation not Included)			
	- Includes (20) rolls 4' x 100', (280) 8' T-posts, (280) OSHA safety caps, (1580) Zip ties & (22) keep out signs	Lf	1990	\$1.14 \$2,268.80
✓26	Remove Roadside Sign	ea	3	\$150.00 \$450.00
✓27	Relocate Roadside Sign	ea	1	\$210.00 \$210.00
✓48	Furnish Sign - 0.063" unframed	sqft	12	\$18.00 \$216.00
✓49	Furnish Sign - 0.080" unframed	sqft	12	\$20.00 \$240.00
✓50	Roadside Sign - one post	ea	3	\$550.00 \$1,650.00
✓55	Delineator (class 1)	ea	5	\$100.00 \$500.00

Note: 1 addendum has been acknowledged.  
 Note: If items are not tied together within these notes items may be split.  
 Note: Item 5, 8 and 9 **MUST** bid together.  
 Note: Item 18 and 22 are sale items only. Installation/removal not included. Applicable sales tax and shipping fees (to the jobsite) will be added. Free pick up from KRC SAFETY in Visalia.  
 Note: Item 27, 48, 49, 50 and 51 must bid together and if used must bid with item 2.  
 Note: Item 26 if used must bid with item 27, 48, 49, 50 and 51.  
 Note: Permanent sign and delineator removal, relocation and installation will be implemented during the removal of item 2. \$1,200.00 mobilization fee will apply if wanted done at another time.  
 Note: Prior to accepting this quote all stipulations listed on quote and on the Attachment A must be understood and accepted.

Absorb 350 Rental Rates

- Rental rate only, contractor to set and remove. Elements are delivered empty
- \$90.00/day : \$325.00/week : \$850.00/month
- \$500.00 delivery fee per each : \$600.00 pick up fee per each



# KRC SAFETY CO., INC.

REV 03-27-13

BARRICADE RENTAL - TRAFFIC CONTROL

P.O. Box 6356 Visalia, California 93290-6356

Phone (559) 732-0393 - Fax (559) 732-2684

## ATTACHMENT A

Job # 03-1F9104

Bid Date: 10-1-2013

- 1 KRC SAFETY CO., INC. is signatory to the Laborers of Northern California, Construction Laborers of Southern California and the Operating Engineers.
- 2 Unless otherwise noted on quote, all subsistence and travel pay is included in all prices.
- 3 KRC SAFETY CO., INC. is recognized by the Department of Transportation as a Certified Disadvantaged Business Enterprise (DBE) - (Certificate # 000447) Expires 11/23/2014, SBP (Certificate # 0006827), MBE (Certificate # 91S00114)
- 4 Concrete or asphalt coring / patching is **NOT** included in any quoted items.
- 5 Unless noted on bid, traffic control is **NOT** included in the installation, removal, or repair of any items.
- 6 KRC SAFETY CO., INC. requires a **12 WORKING DAY WRITTEN NOTICE IN ADVANCE**, prior to commencement of work, including installation and removal of signs. Additionally, an Executed subcontract or purchase order must be on file with this office prior to the start of work.
- 7 This quote shall remain valid for a period of 45 days from actual bid opening unless otherwise agreed upon in writing.
- 8 Contractor agrees to provide personnel for up to 5 to 10 minutes per KRC employee for relief/break periods as needed due to weather and heat conditions to meet CAL OSHA heat illness prevention requirements.
- 9 Lump Sum price for Construction Area Signs includes: **USA Notification**, installation, removal and **INITIAL** dating of any ramp signs. Contractor will be responsible for maintenance and changing dates on signs as required. All construction area signs are considered rental and shall remain property of KRC SAFETY CO., INC. at the conclusion of project. Per KRC standard rental agreement prime contractor will be charged replacement cost for any signs, lumber or barricades missing and/or damaged at conclusion of project. This amount must be paid in full within 30 days by the contractor, retention shall not be held on this amount.
- 10 Prior to KRC SAFETY CO., INC. installing any signs contractor must have proper agency (i.e. Caltrans, County, City, etc.) mark out all sign locations. Proper agency must also mark out their underground utilities and or pipes that are not located by USA. Agency will be responsible for lines hit that are not marked out by their forces. Therefore KRC SAFETY CO., INC. will not be responsible for any damage done to agencies utilities and this will become the responsibilities of the contractor and/or the representing agency.
- 11 Bid Item 2 includes (2) mobilizations. Additional mobilizations will be charged at \$1,200.00 each.
- 12 KRC SAFETY CO., INC. will not provide performance or payment bonds to the contractor.
- 13 Retention will not be held on traffic control work.
- 14 Compliance with Section 7108.5 of the Business & Professions code and any other statutes pertaining to prompt payment must be complied with and are **MANDATORY**.
- 15 KRC SAFETY CO., INC. requests an invitation to all pre-job conferences.
- 16 Notification must be given to KRC SAFETY CO., INC. prior to any work performed as EXTRA-WORK or Force Account. If notification is not received, KRC will bill at usual rates and full payment will be the responsibility of the contractor.
- 17 Contractors State License #507930 Expires 03/31/2015 (Class A & C31)
- 18 Portable Changeable Message Signs are strictly **RENTAL**, retention will not be held on rental equipment.
- 19 KRC SAFETY CO., INC. maintains Commercial General Liability Insurance with limits of \$1,000,000 each occurrence \$2,000,000 aggregate. Additional Insured and Hold Harmless are given only in respects to KRC SAFETY CO., INC. work. KRC SAFETY CO., INC. carries \$5,000,000 excess liability. Any additional liability limits or additional endorsement, including Waiver of Subrogation (add \$50.00 per policy period) requested by Prime Contractor and not provided by KRC SAFETY CO., INC. will be charged to and will be the responsibility of the Prime Contractor. Railroad insurance requirements excluded from this quote.
- 20 Sign panels for permanent items supplied by KRC SAFETY must be given 45 days advanced notice prior to being needed.
- 21 Force account rates will be charged to the contractor for any onsite training or meetings required.
- 22 Should this quote be accepted by the contractor, Attachment A in its entirety shall become part of any and all subcontract agreements and/or Purchase Orders relating to this project. This quote shall be deemed accepted if a contractor hires KRC in its bid or if this quote is used by a subcontractor in its bid to a prime contractor.

Submitted by: Michael Castro  
MICHAEL CASTRO-ESTIMATOR

Date: 10-1-2013

Company: \_\_\_\_\_

Accepted by: \_\_\_\_\_



**ANRAK CORPORATION**

5820 Mayhew Road  
 Sacramento, CA 95827  
 Phone: (916) 383-5030 Fax: (916) 383-8000  
 CA License #256390  
 NV License #10211

Anrak is a certified State of California Small Business No. 18781

ATTN: Estimating Department  
 BID: CDOT 03-1F9104 Nevada Co. - Widen, Add Shoulder at 2 Locations  
 03-NEV-49-4.3/4.8  
 Near Grass Valley from 0.2 Miles South of Carriage Road to 0.2 Miles North of Ladybird Drive  
 DATE: October 1, 2013, 2:00 P.M.

.....  
**UNIT PRICE CUT, LOAD, SWEEP & HAUL:**

PARTIAL ITEM #28: 4,260 SQYD Cold Plane Asphalt Concrete Pavement  
 PRICE: \$2.00 PER SQUARE YARD.

PROVISIONS: ANRAK CORPORATION to COLD PLANE asphalt concrete as directed by Contractor, LOAD, INITIAL SWEEP and HAUL grindings. Subcontractor will cold plane as closely as possible to existing manholes, water valves or other obstructions in cutting plane. No hand work or placing temporary asphalt tapers by Subcontractor around these objects or at pavement edge due to safety concerns. Subcontractor will not remove asphalt concrete off of gutter pan. Contractor to provide water into cold planing machine. Contractor must provide an operated skip loader to assist with clean up. Contractor to post streets with "No Parking" signs prior to subcontractor's phase of work and provide traffic control during cold planing operation. Areas to be milled must be clear of all obstructions, and accessible to milling machine size. Anrak Corporation takes no responsibility for dust control due to site conditions. Anrak Corporation cannot accept responsibility for any claims due to unraveling material after the initial sweep and cones/traffic control are lifted. Anrak cannot guarantee planed surface will meet the proposed surface smoothness specification. These prices are for asphalt concrete only. Subcontractor cannot grind native cobble rock that may damage machine. Contractor responsible for any costs that arise due to unsuitables or petromat in material. Contractor responsible for all tree trimming and refuse pickup. Contractor to provide any required permits, notifications, or plans. Anrak Corp. does not accept withholding of retention. Contractor responsible for clearing USA prior to cold planing operation. Contractor to pay for bond cost if required. All items not specifically included are excluded. The provisions of this quote prevail over any subcontract or purchase order stipulations. These prices are good for 30 days after the bid date.

PARTIAL ITEM #28: 4,260 SQYD Cold Plane Asphalt Concrete Pavement  
 PARTIAL ITEM #32: 2,890 CY Roadway Excavation

**STANDARD GRINDER RENTAL RATE OPTIONS:**

PRICE: For a Two-Foot (2'0"), Three-Foot (3'0"), or Four-Foot (4'0") Milling Machine.  
 For a DAILY (M.-F.) OR NIGHTLY (M.-Th.) minimum charge of \$2,800.00.  
 Overtime rate @ \$385.00 per hour.

PRICE: For Up to a 600 H.P. Six-Foot (6'0") - Six-Foot Six-Inch (6'6") Milling Machine.  
 For a DAILY (M.-F.) OR NIGHTLY (M.-Th.) minimum charge of \$3,600.00.  
 Overtime rate @ \$485.00 per hour.

PRICE: For a High H.P. (> 600 H.P.) Six-Foot Six-Inch (6'6") - Seven-Foot (7'0") Milling Machine.  
 For a DAILY (M.-F.) OR NIGHTLY (M.-Th.) minimum charge of \$4,200.00.  
 Overtime rate @ \$560.00 per hour.

NOTES: LUMP SUM \$150.00 PER MOBILIZATION

ADDITIONAL \$500.00 PER SHIFT FOR SATURDAYS.

ADDITIONAL \$750.00 ONE OPERATOR, \$1,000.00 TWO OPERATORS PER SHIFT FOR SUNDAYS.

DAILY RENTAL RATES INCLUDE ONE SET OF TEETH PER SHIFT.

ANY COSTS INCURRED FOR PERMITS OR PILOT CARS WILL BE BILLED IN ADDITION TO THE ABOVE DAILY RATES

LC OF CJ

### ANRAK CORPORATION

5820 Mayhew Road  
Sacramento, CA 95827  
Phone: (916) 383-5030 Fax: (916) 383-8090  
CA License #256390  
NV License #16211

Anrak is a certified State of California Small Business No. 18781

BID: CDOT 03-IF9104 Nevada Co. - Widen, Add Shoulder at 2 Locations  
03-NEV-49-4.3/4.8  
Near Grass Valley from 0.2 Miles South of Carriage Road to 0.2 Miles North of Ladybird Drive  
DATE: October 1, 2013, 2:00 P.M.

CONTINUED

#### GRINDING PROVISIONS:

Anrak Corporation to cold plane asphalt concrete as directed by Contractor, and load cuttings into trucks provided by Contractor. Subcontractor will cold plane as closely as possible to existing manholes, water valves or other obstructions in cutting plane. No hand work or placing temporary asphalt tapers by Subcontractor around these objects or at pavement edge due to safety concerns. Subcontractor will not remove asphalt concrete off of gutter pan. Contractor to provide water into cold planing machine and broom to sweep cuttings. Contractor to post streets with "NO PARKING" signs prior to Subcontractor's phase of work and provide traffic control during cold planing operation. Areas to be milled must be clear of all obstructions, and accessible to milling machine size. Anrak Corp. takes no responsibility for dust control due to site conditions. These prices are for asphalt concrete only. Anrak cannot guarantee planed surface will meet the proposed surface smoothness specification. Subcontractor cannot grind native cobble rock that may damage machine. Contractor responsible for all tree trimming and refuse pickup. Contractor to provide any required permits, notifications, or plans. Anrak Corp. cannot accept back charges in excess of the actual cost for the time the machine is down, or in excess of the quoted daily rental rate. Anrak Corp. does not accept withholding of retention. Contractor responsible for clearing USA prior to cold planing operation. Contractor to pay for bond cost if required. All items not specifically included are excluded. The provisions of this quote prevail over any subcontract or purchase order stipulations. These prices are good for 30 days after the bid date.

If you should have any questions regarding this quotation, please call our office at the above listed number.

Very truly yours,

Estimated by: Corey Wilson

Prepared by: Donna Johnson

ANRAK CORPORATION

D (1 of 2)

**ABSL Construction**

8435 24<sup>th</sup> Ave, Sacramento, Ca. 95826  
TE: (916) 379-0442 Fax: (916) 379-0443

Contractors License A 621781  
SMBE & DBE Certification CT-005270

**Bid Quotation AC Grinding**

**Project Name:** Widen add shoulder at two locations  
**Project Number:** 03-1F9104  
**Location:** Nevada County Ca.

**AC Grinding Daily Rates: We only use Wirtgen Machines!! DBE Cert**

**Daily Minimum Charge \$ 4200.00**

This price is for an 80" or 87" High HP cold planer machine, *Wirtgen W 2100*. Up to 12 inches depth. \$0.00 additional for night work. \$550.00 per hour overtime. \$500.00 additional for Saturday work. \$1000.00 additional for Sunday work.

**Daily Minimum Charge \$ 3800.00**

This price is for an 80" inch cold planer machine, *Wirtgen W 2000*. Up to 12 inches depth. \$0.00 additional for night work. \$450.00 per hour overtime. \$500.00 additional for Saturday work. \$1000.00 additional for Sunday work.

**Daily Minimum Charge \$ 2800.00**

This price is for an 48" inch cold planer machine, *Wirtgen W 1200*. Up to 12 inches depth. \$0.00 additional for night work. \$400.00 per hour overtime. \$300.00 additional for Saturday work. \$600.00 additional for Sunday work.

**Mobilization : \$ 100 each way**

**Diamond Grinders are available for bump grinding or concrete. Call for details**

ABSL Construction to cold plane asphalt concrete and load cuttings into trucks provided by the contractor.

Portland cement concrete grinding is excluded from this quotation.

ABSL Construction will cold plane as close as possible to existing manholes, water valves, and other obstructions in cutting plane. Handwork and placing temporary asphalt tapers around these objects or at pavement edge for safety requirements are excluded.

Contractor is to provide water or water meter and provide traffic control during cold planing operation.

All areas to be ground shall be clearly marked by the general or the Job Inspector.

Anything not specifically included in this price should be considered excluded.

ABSL Construction does not accept backcharges due to machine breakdown during operation.

Back charges will only be based on the time the machine is broken and will reflect the cost of the equipment for that time. All other costs due to the equipment breakdown will not be charged to ABSL Construction.

ABSL does not accept force account rates or retention.

This quotation will be part of our contract or purchase order agreement and is valid for one month after the bid date.

If you have any questions regarding the above quote please call me at (916) 379-0442 or fax at (916) 379-0443

D (2 of 2)

**ABSL Construction**

8435 24<sup>th</sup> Ave, Sacramento, Ca. 95826  
 TE: (916) 379-0442 Fax: (916) 379-0443

Contractors License A 621781  
 SMBE & DBE Certification CT-006270

**GRINDING JOB AGREEMENT**

The prices set forth above are based on the following assumptions and are subject to change under conditions set forth below.

- 1) All areas to be ground shall be clearly marked by the General Contractor or Inspector before grinding operation starts.
- 2) A minimum daily rate is any part of an 8 hour day and overtime will be charged for work done other than a regular weekday shift.
- 3) A minimum of two weeks' notice is requested to schedule move in. Machines are on a first come first served basis subject to availability. A 72 hours notice of change in schedule is requested.
- 4) Modification to the work may require a change in the quote.
- 5) Unless otherwise indicated the unit prices are based on ABSL performing all the work included on the proposal. If ABSL does not receive a contract for all the work, the unit prices are subject to adjustment.
- 6) The unit prices are based on the estimated quantities in the bid proposal. If the quantity of the item changes by 25% or more the unit price is subject to equitable adjustment.
- 7) All teeth over one complete set will be charge to the contractor.
- 8) Prices are good for 30 days of the date of this proposal, after that date the prices are subject to adjustment.
- 9) In the event there is an increase in the cost of fuel of more than \$0.50 per gallon during the performance of this contract, ABSL will be entitled to a \$75.00 per day fuel surcharge. The base cost of fuel shall be established on the bid date of the contract by reference to the Weekly Retail On-Highway Diesel Prices for California, as published by the U.S. Department of Energy on its web site at [www.tonto.eia.doe.gov/boog/info/wohdp/diesel.asp](http://www.tonto.eia.doe.gov/boog/info/wohdp/diesel.asp).
- 10) If ABSL cannot proceed with its work as scheduled due to other, standby time will be charged at the following rate: \$425.00
- 11) Downtime for equipment becoming stuck in wet or muddy sub-grade conditions will be charged at a stand-by time rate until removed. Additional equipment required for removal will be charged at a time and materials basis.
- 12) This proposal to be attached and made part of any and all resulting contracts.
- 13) The above price does not include permits, fees, bonding, state or local taxes.
- 14) This is a proposal only for the purpose of establishing a price for work as outlined. In the event ABSL is the low bidder a formal contract or PO suitable to both parties shall be prepared and fully executed.
- 15) Repairs of damage to ABSL equipment due to unmarked or buried obstructions; i.e. valve boxes, manholes covers, concrete, steel fence posts, steel pipe or excessive depth asphalt will be billed at time and material for repairs.
- 16) Unless otherwise agreed to in writing prior to start of work, payment is due and payable within 30 days of billing, and no retention to be withheld on payments.
- 17) Items not specifically included are considered to be excluded. If you have any questions please call.

Thank You,

Todd Wheeler 916-284-3598

Exhibit A

**DBE SUBCONTRACTORS SOLICITATIONS FOR: Construction on State Hwy in Nevada County Near Grass Valley from .2 Mile South of Carriage Road to .2 Mile North of Ladybird Drive 03-1F9104**

DATE	HOW CONTACTED	COMPANY	PHONE #	COMMENTS / REMARKS
<b>Roadside Sign</b>				
9/16/13	Fax	Alert O Lite	559-453-2474	Successful Fax
9/16/13	Fax	Construction Area Signs, Inc.	916-663-9097	Successful Fax
9/16/13	Fax	Frank Medina General Engineering	530-743-0744	Successful Fax
9/30/13	Called	Frank Medina General Engineering	530-743-0744	Will be sending quote
10/1/13	Fax	Frank Medina General Engineering	530-743-0744	Received Quote
9/16/13	Fax	KRC Safety	559-732-0393	Successful Fax
9/30/13	Fax	KRC Safety	559-732-0393	Received Quote
9/16/13	Fax	Schotka Construction	707-265-6977	Successful Fax
9/30/13	Called	Schotka Construction	707-265-6977	will not be bidding
<b>Construction Area Signs</b>				
9/16/13	Fax	Alert O Lite	559-453-2474	Successful Fax
9/16/13	Fax	Charlie's Custom Excavating	530-221-3626	Successful Fax
9/16/13	Fax	Construction Area Signs, Inc.	916-663-9097	Successful Fax
9/16/13	Fax	Eagle Engineering	650-367-8000	Successful Fax
9/16/13	Fax	East Bay Sign	415-431-8882	Successful Fax
9/16/13	Fax	E-Nor Innovations	310-513-6299	Successful Fax
9/16/13	Fax	Frank Medina General Engineering	530-743-0744	Successful Fax
9/30/13	Called	Frank Medina General Engineering	530-743-0744	Will be sending quote
10/1/13	Fax	Frank Medina General Engineering	530-743-0744	Received Quote
9/16/13	Fax	KRC Safety	559-732-0393	Successful Fax
9/30/13	Fax	KRC Safety	559-732-0393	Received Quote
9/16/13	Fax	St. Rhoades Construction	530-223-9322	Successful Fax
9/17/13	Fax	St. Rhoades Construction	530-223-9322	Responded - Not Bidding
9/16/13	Fax	Schotka Construction	707-265-6977	Successful Fax
9/16/13	Fax	Yolanda's Construction Administration	415-647-2682	Successful Fax
<b>Portable Message Signs</b>				
9/16/13	Fax	Camacho Communications	916-444-9853	Successful Fax
9/16/13	Fax	Eagle Engineering	650-367-8000	Successful Fax
9/16/13	Fax	Yolanda's Construction Administration	415-647-2682	Successful Fax

C (Lot 5)

Plants/ Foliage				
9/16/13	Fax	ESE Consulting	707-747-1755	Successful Fax
9/16/13	Fax	Fresno Landscape	559-268-2600	Successful Fax
9/16/13	Fax	Fresno Landscape	559-268-2600	Responded - Not Bidding
9/16/13	Fax	M&S Environmental Landscapes	530-241-1418	Successful Fax
9/16/13	Fax	Soha Engineers	415-989-9900	Successful Fax
9/16/13	Fax	Soma, Inc.	510-654-3900	Busy/No Response
Erosion Control				
9/16/13	Fax	Amland Corp	408-287-776	Successful Fax
9/16/13	Fax	Fresno Landscape	559-268-2600	Successful Fax
9/18/13	Fax	Fresno Landscape	559-268-2600	Responded - Not Bidding
9/18/13	Fax	KRC Safety	559-732-0393	Successful Fax
9/30/13	Fax	KRC Safety	559-732-0393	Received Quote
9/16/13	Fax	M&S Environmental Landscapes	530-241-1418	Successful Fax
9/16/13	Fax	St. Rhoades Construction	530-223-9322	Successful Fax
9/17/13	Fax	St. Rhoades Construction	530-223-9322	Responded - Not Bidding
Time Released Water Assembly				
9/16/13	Fax	M&S Environmental Landscapes	530-241-1418	Successful Fax
Tack Coat				
9/16/13	Fax	St. Rhoades Construction	530-223-9322	Successful Fax
9/17/13	Fax	St. Rhoades Construction	530-223-9322	Responded - Not Bidding
Lead Compliance Plan, WPCP				
9/16/13	Fax	Alisto Engineering Group	925-279-5000	Successful Fax
9/16/13	Fax	ESE Consulting	707-747-1755	Successful Fax
9/16/13	Fax	Mariscal Engineering	510-420-0384	Busy/No Response
9/16/13	Fax	Microsearch Enviromental Corp	510-383-9301	Busy/No Response
9/16/13	Fax	Nanak Engineers	925-361-8469	Busy/No Response

E (S of J)

Traffic Control System				
9/16/13	Fax	A B S L Construction	510-727-0900	Successful Fax
9/30/13	Call	A B S L Construction	510-727-0900	Called - will be sending in quote
10/1/13	Fax	A B S L Construction	510-727-0900	Received Quote
9/16/13	Fax	Bleyco, Inc.	510-538-5228	Successful Fax
9/16/13	Fax	Charlie's Custom Excavating	530-221-3626	Successful Fax
9/18/13	Call	CMC Traffic Control Specialist	415-206-1700	Successful Fax
9/16/13	Fax	Construction Area Signs, Inc.	916-663-9097	Successful Fax
9/16/13	Fax	E-Nor Innovations	310-513-6299	Successful Fax
9/18/13	Fax	Industrial Battery Services	510-222-7719	Successful Fax
9/16/13	Fax	KRC Safety	559-732-0393	Successful Fax
9/30/13	Fax	KRC Safety	559-732-0393	Received Quote
9/16/13	Fax	Metco	415-455-9922	Successful Fax
9/16/13	Fax	R.E. Serrano, Inc.	925-957-8184	Successful Fax
9/18/13	Fax	St. Rhoades Construction	530-223-9322	Successful Fax
9/17/13	Fax	St. Rhoades Construction	530-223-9322	Responded - Not Bidding
9/16/13	Fax	Thunder Electric, Inc.	415-255-9473	Busy/No Response
Striping - Thermoplastic				
9/16/13	9/16/13	Amland Corp	408-929-3949	Successful Fax
9/16/13	9/16/13	KRC Safety	559-732-0393	Successful Fax
9/30/13	Fax	KRC Safety	559-732-0393	Received Quote
Pavement Markers				
9/18/13	Fax	Amland Corp	408-929-3949	Successful Fax
9/16/13	9/16/13	KRC Safety	559-732-0393	Successful Fax
9/30/13	Fax	KRC Safety	559-732-0393	Received Quote
AC Grinding				
9/16/13	Fax	A B S L Construction	510-727-0900	Successful Fax
9/30/13	Call	A B S L Construction	510-727-0900	Called - will be sending in quote
10/1/13	Fax	A B S L Construction	510-727-0900	Received Quote
9/16/13	Fax	R.E. Serrano, Inc.	925-957-8184	Successful Fax

F (1 of 2)

03-1F9104

**Hansen Bros. Enterprises Protest**

**Note:** If no quote is supplied in Hansen's GFE/DBE paperwork then quote supplied to George Reed is used for comparison

No listing of any sub as partial on bid day but no subs shown as 100% on 24 hr listing.

The following are based upon the subcontractor's bid price vs. Hansen's Bid price listed Selby's listed for 78% for every item. No breakdown of individual items.

Bid Item	Selby's Total Price	Hansen Total Price	%
15	\$1,800.00	\$2,286.00	78.74%
16	\$1,064.00	\$1,596.00	66.67%
18	\$10,560.00	\$12,870.00	82.05%
19	\$18,632.00	\$22,576.00	82.53%
22	\$4,776.00	\$5,970.00	80.00%
38	\$1,500.00	\$1,923.00	78.00%
39	\$2,562.30	\$3,159.00	81.11%
40	\$3,600.00	\$5,760.00	62.50%
41	\$4,200.00	\$5,600.00	75.00%
42	\$8,928.00	\$11,520.00	77.50%
	\$57,622.30	\$73,260.00	78.65%

KRC Safety listed for 38% for every item. No breakdown of individual items.

Bid Item	KRC's Total Price	Hansen Total Price	%
2	\$5,000.00	\$6,162.00	81.14%
5	\$1,140.00	\$1,482.00	76.92%
8	\$1,000.00	\$29,500.00	3.39% based upon information from DBE commitment form
9	\$12,500.00	\$15,725.00	79.49%
26	\$450.00	\$543.00	82.87%
27	\$210.00	\$253.00	83.00% written as either 22 or 72 on 24 hr listing (not legible)
48	\$216.00	\$264.00	81.82%
49	\$240.00	\$300.00	80.00%
50	\$1,650.00	\$1,992.00	82.83%
55	\$500.00	\$605.00	82.64%
	\$22,906.00	\$56,826.00	40.31%

F (L of Z)

Michels Corporation listed for 80% for every item. No breakdown of individual items.

Bid Item	Michels' Total Price	Hansen Total Price	%
29	\$4,686.50	\$6,127.00	76.49%
30	\$19,110.00	\$23,569.00	81.08%
	\$23,796.50	\$29,696.00	80.13%

Centerline Striping listed for 85% for every item. No breakdown of individual items.

Bid Item	Centerline's Total Price	Hansen Total Price	%
4	\$3,575.00	\$4,433.00	80.65%
6	\$460.00	\$667.00	68.97%
25	\$6,792.50	\$8,294.00	81.90%
56	\$6,775.00	\$8,401.00	80.65%
57	\$2,800.00	\$3,486.00	80.32%
58	\$1,890.00	\$2,403.00	78.65%
59	\$162.50	\$299.00	54.35%
60	\$962.50	\$1,309.00	73.53%
61	\$1,890.00	\$2,403.00	78.65%
	\$25,307.50	\$31,695.00	79.85%

18/02/2013 09:21

Received  
5382734396

Oct 2 2013 10:27am  
HANSEN BROS ENTERPRI

PAGE 01/01

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
SUBCONTRACTOR LIST  
DES-OE-0102.2 (REV 3/2011)

Bidder Name: Hansen Bros. Enterpr

The bidder must identify each subcontractor performing work in an amount in excess of 1/2 of 1 percent of the total bid or \$10,000, whichever is greater (Pub Cont Code § 4100 et seq.). Complete columns 1 and 4 and submit with the bid. Complete columns 2 and 3 and submit with the bid or fax to (916) 227-6282 within 24 hours after the bid opening. Failure to provide complete information in columns 1 through 4 within the time specified will result in a nonresponsive bid.

Column 1: Business Name and Location	Column 2: Bid Item Nos.	Column 3: Percentage of Bid Item Subcontracted	Column 4: Description of Subcontracted Work
Selby's Soil Erosion P.O. 1330 Newcastle CA 95658	15, 16, 18, 19, 27, 38, 39, 40, 41, 42	78%	15, 16, 18, 19, 22, 38, 39, 40, 41, 42 Erosion Control, Fiber Roll, etc Temp. Hyd. Mulch, Sediment Barrier, Straw, Hydroseed
Tyrrell Resources P.O. Box 493 460 Redding CA 96049	51	68% ✓	Tree Removal
Michels Corporation 1715 16th St. Salem, OR 97302	29, 30	80%	1- Cured in place pipeliner B- Are clean/CCTV Pipe
KAC Safety P.O. Box 6356 Visalia, CA 93290- 6356	2, 5, 8, 9, 26, 27, 48, 49, 50, 55	38%	Construction Area Signs Channelizer Temp. Railing, Crash Cushion Remove Roadside Sign, Delineators Items - 2, 5, 8, 9, 26, 27, 48, 49 50, 55
Centerline Striping 9847 Dino Dr. Elk Grove CA 95624	4, 6, 25, 56, 57, 58, 59, 60, 61	85%	Items 4, 6, 25, 56, 57, 58, 59, 60, 61 Striping, Pavement Markers
Tennyson Electric 7275 National Drive Livermore CA 94550 ste A	62, 63	82%	62, 63 - Traffic Mgmt, Modify Lighting

ADA Notice For individuals with sensory disabilities, this document is available in alternate formats. For information call (916) 654-6410 or TDD (916) 654-3800 or write Records and Forms Management, 1120 N Street, MS-78, Sacramento, CA 95814.

MODESTO OFFICE  
P.O. BOX 4760, MODESTO, CA 95352  
TELEPHONE: (209) 523-0734  
ESTIMATING FAX: (209) 523-4927  
ACCOUNTING FAX: (209) 523-4313



OFFICE AND YARD:  
140 EMPIRE AVENUE  
MODESTO, CALIFORNIA 95354  
1-877-823-2305  
WWW.GEORGEREED.COM

State Contractor's License No. 211337-A



---

---

## FAX TRANSMITTAL

---

---

**Date:** October 18, 2013

**To:** John McMillan, Deputy Chief  
**Company:** State of California, Department of Transportation  
**Phone:**  
**Fax:** 916-227-6282

**From:** Stacy Case  
**Company:** George Reed, Inc. – Modesto  
**Phone:** (209) 523-0734  
**Fax:** (209) 523-4927

**Pages Faxed:** 21

**Project Name:** 03-1F9104

**Comments:** Protest of Hansen Bros. Enterprises

Thanks, Stacy Case