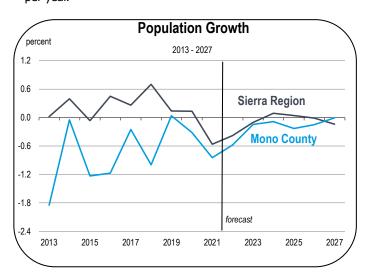
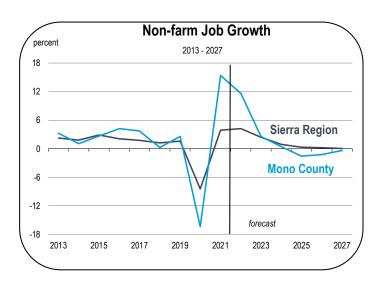
Forecast Summary

- Approximately 1,000 non-farm jobs were restored in Mono county in 2021, most of them occurring in the leisure/hospitality sector.
- A full labor market recovery had been reached in early 2022.
- Over the 2022-2027 forecast period, job growth will be dominated by leisure/hospitality services and government.
- The unemployment rate averaged 6.9 percent in 2021 and will improve to 3.4 percent in 2022.
- The unemployment rate will improve to 5.6 percent in 2022 and 4.5 percent in 2023.
- The Mono County population is expected to decline during the forecast period.
- The median home price increased by 18 percent in 2021 and is on pace to rise 6 percent in 2022. The median selling value for single family detached homes in Mammoth Lakes is now \$1.1 million.
- The dominant economic engine of Mono County is Mammoth Mountain, a ski resort that attracts thousands of visitors each year.

Job Growth

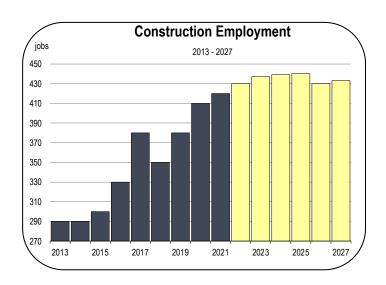
- The local job market has been growing more rapidly than neighboring counties in the Sierra Region.
- Total employment in Mono County will expand by 11 percent in 2022 on an average annual basis.
- Between 2022 and 2027, job growth will average 2.4 percent per year.

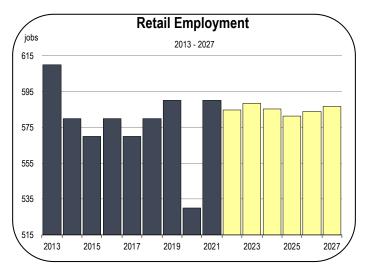


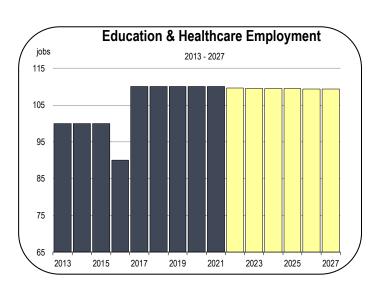


Construction Employment

- The construction sector is expected to create a small number of jobs during the forecast period.
- Construction activity accelerated when a new affordable housing project broke ground in mid-2021.
- The project will build up to 580 units in Mammoth Lakes and will sustain demand for construction workers through 2027, along with additional single-family homes and non-residential structures.







Retail Trade Employment

- Retail is among the largest industries in Mono County, representing almost 10 percent of the job market.
- The retail sector completely recovered in 2021, adding 60 jobs which accounted for an 11 percent employment increase.
- Automation and the transition to online shopping will put local brick-and-mortar employment at risk of stagnation or contraction over time, meaning no employment growth is expected during the forecast period.

Private Education and Healthcare Employment

- The healthcare sector in Mono County is very small, employing just 100 workers and accounting for just 2 percent of the job market. There are almost no jobs in private educational institutions (public schools are classified into the government sector).
- The largest healthcare employer in the county is Mammoth Hospital, which is located on Sierra Park Road in Mammoth Lakes.

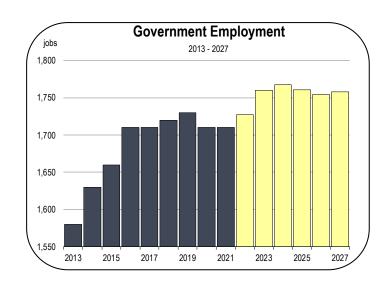
Government Employment

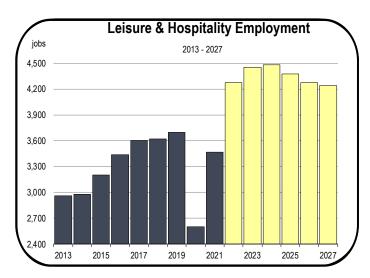
- Government employment experienced no expansion between 2020 and 2021.
- The largest government agency is Mammoth Unified School District, which has between 250 and 500 employees.
- Mono County also has a prominent public works department (100 to 250 employees), sheriff's department (50 to 100 employees), and emergency management office (50 to 100 employees).

 Government agencies will generate approximately 50 new jobs over the 2022-2027 forecast period, which is more than any other industry outside of leisure and hospitality.

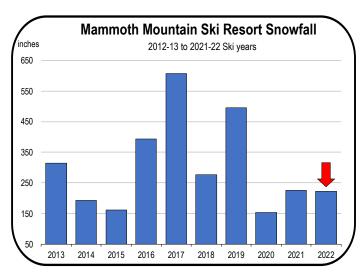
Leisure and Hospitality Employment

- More than half of the total workforce in Mono County is associated with the leisure, hospitality, accommodations, and recreation industry.
- Mono County is a vibrant geological environment with beautiful ski resorts, ancient lakes, and dramatic hiking opportunities.
 Mono County is also home to an abandoned, but well preserved, goldmining town that thrived in 1880.



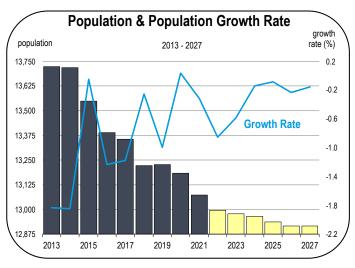


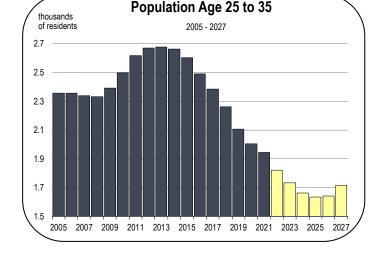
- · Mammoth Mountain is one the most popular destinations for skiers and snowboarders in the state. The entire ski resort encompasses 3,500 acres of skiable terrain. An estimated 1.3 million people visit Mammoth Mountain in the winter every year.
- For the 2022-2023 ski season, single-day lift tickets for Mammoth Mountain Ski Resort range from \$109 to \$150, depending on the day.
- Snowfall on the mountain has been sparse in recent years, due to the drought in California.
- Nevertheless, visitors inundated hotels and restaurants in Mammoth Lakes during the 2021-2022 ski season which ended in the Spring of 2022.



- · The leisure and hospitality sector soared by 34 percent in 2021, accounting for an increase of 900 jobs.
- Mammoth Mountain is not only known for its skiing, however, as more people travel to the region in the summer. An estimated 1.5 million visitors (raising the annual total to 2.8 million) visit Mammoth and its back county during the summer months.
- · In 2022 employment in the leisure/hospitality sector will set new record highs. The sector is on pace to rise by nearly 1,000 workers. In 2023, the local leisure and hospitality businesses will generate higher levels of revenue and continue to hire more staff. However, success is ultimately dependent on snowfall totals and a California economy free of labor market trauma.

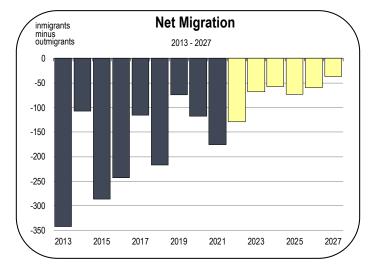






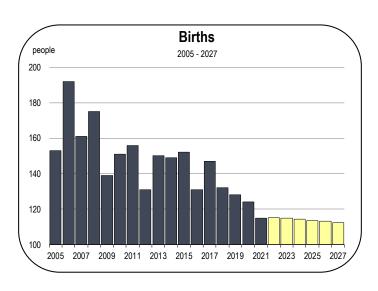
Population Growth

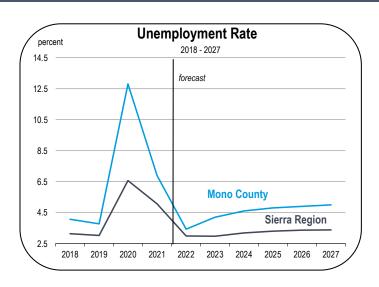
- The Mono County population has declined steadily for more than a decade.
- Every year, more residents have moved out of Mono County than moved in since 2007, contributing to a steady population decline.
- Over the forecast period, the population age 25 to 35 will continue to contract.
- The 25-to-35 year old age group is the primary childbearing cohort.
 This contraction has led to annual declines in births, exacerbating the decline in population resulting from out-migration.
- The population declined at an average annual rate of 0.6 percent over the last 6 years, and is expected to decline at a 0.3 percent rate over the next 6 years.

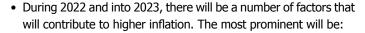


Unemployment and Inflation Rates

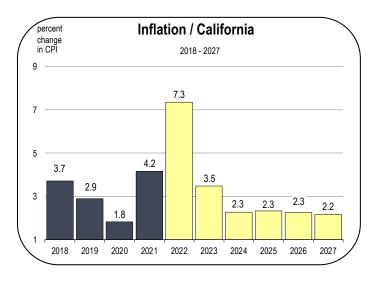
- The unemployment rate in Mono County averaged 13.4 percent in 2021.
- An unemployment rate below 5.0 percent signifies a fully employed labor force in Mono County. The unemployment rate is expected to average 5.6 percent in 2022 and 4.5 percent in 2023.
- Inflation decelerated sharply in 2020, largely because energy prices declined when the demand for fuels plunged.
- Inflation soared in 2021 and is expected to remain elevated for several years.

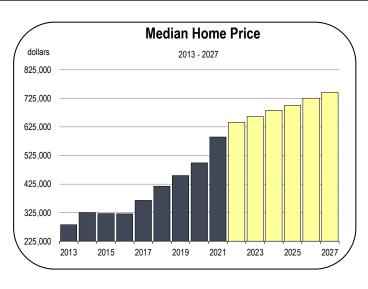






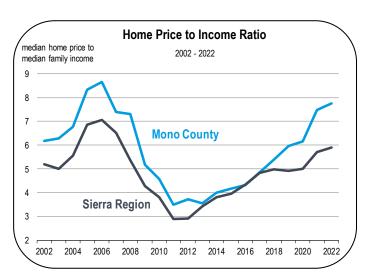
- Record spending by consumers and the federal government during 2021 and 2022
- Fractures in the global supply chain that raise the cost of production for many businesses
- Sharp increases in the cost of housing and energy
- Labor market recruitment challenges that force companies to raise wages
- Combined, these factors have pushed inflation to its highest rate in 40 years. Ultimately, inflation reduces the purchasing power of households and negatively impacts consumer confidence, limiting the growth potential of the economy in 2022.
- However, inflation will begin to decelerate after 2022 as supply chains and the labor force are restored, eventually falling to below 3 percent again by 2024.





Home Prices and New Housing Production

- In 2021 the median home value was \$590,000, an 18 percent increase over 2020. Sales were up 6 percent, reaching the highest level for transactions in the county since 1999.
- Information from the California Association of Realtors suggests that appreciation has cooled off to 5 percent in 2022. Zillow reports a home price index of \$887,000 for single family detached homes in October 2022.
- Homes in Mono County sell for the highest prices of any county in the Eastern Sierra region because Mammoth Mountain is such a popular visitor destination for Californians. The median selling value is now 8 times the median family income level in Mono County.
- Single family detached homes in Mammoth Lakes had a home value index of \$1.1 million in October 2022.
- From 2015 to 2020, an average of 50 new homes were started per year.



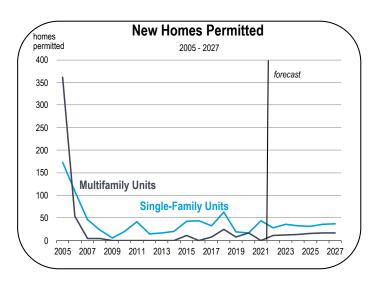
- Housing production is expected to average 75 homes per year from 2021 to 2026.
- In 2021, plans were finalized for a 580-unit project that will
 produce affordable homes in Mammoth Lakes. The project is
 now underway and approximately 80 units could be completed by
 2023. No timeline for the remaining units has been determined.

Principal Attractions of Mono County

- Mono Lake and the town of Bodie are popular visitor attractions in Mono County. Mono lake is a majestic body of water covering about 65 square miles. It is an ancient lake, over 1 million years old, making it one of the oldest lakes in North America.
- There are an estimated 4,774 guest rooms in 83 hotels in Mammoth Lakes. During the winter and summer months, the town's population can double in size with visitors. The annual hotel occupancy rate improved from 57.9 percent in 2020-2021 to 60.8 percent in the 2021-22 ski year.
- The Town of Bodie was once a frontier for the California Gold Rush. Bodie's population was 8,000 residents in its prime between 1877-1882. It is estimated that over \$38 million in gold and silver was extracted over the working lifetime of the mine and plant of Bodie. Bodie is now a bona fide ghost town, and looks the same as it did over 70 years ago when the last residents vacated the town.



Mono Lake



• Approximately 200,000 visitors travel to the remote location of Bodie every year. Admission is \$8 person for adults.



Town of Bodie

| Economic Indicators | | | | | | | 2015-2021 History, 2022-2050 Forecast | | | | | | | |
|--|--|---|--|---|---|---|---|---|--|--|---|--|--|--|
| | Population (people) | House- holds (thousands) | Net Migration (people) | New Homes Permitted (homes) | Registered Vehicles (thousands) | Personal Income (millions) | Taxable Retail Sales (millions) | Total Taxable Sales (millions) | Real Industrial Production (millions) | Real per Capita Income (dollars) | Unemploymen Rate I (percent) | Real t Farm I Production (millions)(| Rate | |
| 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2033 2034 2035 2036 2037 2038 2039 2030 2031 2031 2032 2033 2034 2035 2036 2037 2036 2037 2038 2039 2039 2039 2039 2039 2039 2039 2039 | (people) 13,548 13,389 13,355 13,222 13,227 13,185 13,073 12,997 12,997 12,997 12,997 12,917 12,917 12,917 12,917 12,917 12,813 12,862 12,836 12,808 12,779 12,751 12,722 12,693 12,693 12,6940 12,615 12,593 12,573 12,556 | (thousands) 5.7 5.6 5.6 5.6 5.6 5.6 5.6 5.7 5.7 5.7 5.7 5.7 5.7 5.8 5.8 5.8 5.8 5.8 5.8 5.8 5.8 5.8 5.8 | (people) -286 -243 -116 -217 -74 -118 -176 -129 -68 -57 -73 -59 -37 -47 -47 -49 -49 -49 -49 -48 -47 -47 -45 -43 -43 -41 -40 -39 | (homes) 54 44 40 88 27 34 44 39 48 46 47 52 54 52 54 52 45 44 44 43 41 41 41 40 38 39 38 37 38 | (thousands) 17.1 17.5 17.3 17.4 17.9 17.8 18.0 17.9 17.9 17.9 17.9 17.8 17.8 17.8 17.8 17.8 17.8 17.7 17.7 | (millions) \$639 \$665 \$735 \$730 \$777 \$788 \$821 \$903 \$943 \$993 \$9943 \$9970 \$995 \$1,023 \$1,061 \$1,100 \$1,132 \$1,164 \$1,197 \$1,229 \$1,263 \$1,283 \$1,335 \$1,372 \$1,411 \$1,451 \$1,493 \$1,534 \$1,577 \$1,620 | (millions) \$163 \$178 \$188 \$198 \$237 \$203 \$249 \$267 \$276 \$228 \$281 \$287 \$292 \$299 \$305 \$313 \$322 \$330 \$338 \$346 \$354 \$364 \$374 \$385 \$386 \$407 \$418 \$428 \$438 | (millions) \$252 \$281 \$304 \$304 \$304 \$327 \$292 \$381 \$397 \$407 \$415 \$423 \$431 \$440 \$449 \$461 \$474 \$486 \$498 \$510 \$522 \$536 \$552 \$569 \$584 \$601 \$618 \$633 \$648 | (millions) \$75.0 \$70.6 \$69.8 \$69.4 \$71.2 \$67.7 \$70.0 \$70.5 \$70.6 \$70.6 \$70.2 \$70.2 \$70.1 \$70.0 \$70.0 \$69.9 | (dollars) \$55,802 \$57,631 \$62,104 \$60,040 \$62,005 \$62,087 \$62,790 \$64,785 \$65,536 \$66,032 \$66,397 \$66,947 \$68,053 \$69,175 \$69,730 \$71,028 \$71,496 \$72,348 \$73,075 \$73,751 \$74,111 \$74,423 \$74,898 \$75,225 \$75,577 \$76,177 | (percent) 6.2 5.4 4.5 4.1 3.8 12.8 6.9 3.4 4.2 4.6 4.8 4.9 5.0 5.1 5.0 4.9 4.8 4.7 4.7 4.6 4.6 4.6 4.6 4.6 4.6 4.6 4.6 4.6 4.6 | (millions) (| 1.4 2.3 3.0 3.7 2.9 1.8 4.2 7.3 3.5 2.3 2.3 2.3 2.2 2.2 2.1 2.3 2.2 2.1 2.3 2.7 2.5 2.7 2.5 2.7 2.6 2.2 | |
| 2043 2044 2045 2046 2047 2048 2049 2050 | 12,543 12,532 12,524 12,519 12,516 12,513 12,513 12,515 | 5.9 5.9 5.9 5.9 5.9 5.9 5.9 | -37 -36 -36 -34 -34 -34 -33 -32 | 38 36 37 37 36 36 36 36 | 17.4 17.4 17.4 17.4 17.4 17.4 17.4 | \$1,663 \$1,707 \$1,751 \$1,795 \$1,839 \$1,884 \$1,930 \$1,977 | \$449 \$458 \$469 \$479 \$490 \$503 \$514 \$526 | \$663 \$677 \$693 \$709 \$726 \$744 \$761 \$779 | \$69.9 \$69.9 \$69.9 \$69.9 \$69.9 \$69.9 \$69.9 \$69.9 | \$77,485 \$78,252 \$78,898 \$79,400 \$79,676 \$79,865 \$80,291 \$80,619 | 4.3 4.3 4.2 4.2 4.2 4.1 4.1 | \$32 \$32 \$32 \$31 \$31 \$31 \$31 \$31 | 2.0 1.8 1.9 2.0 2.2 2.3 2.0 2.1 | |

| E | Employr | nent | Sectors | 2015-2021 History, 2022-2050 Forecast | | | | | | | | ecast |
|---|--|--|---|---|--|---|---|--|-------------|--|---|---|
| | Total Wage & Salary | Farm | Construction | Manufac- turing | Transportation & Utilities | Wholesale & Retail Trade (jobs) | Financial Activities | Professional Services | Information | Health & Education | Leisure | Government |
| 20 20 20 20 20 20 20 20 20 20 20 20 20 2 | 015 6,950 016 7,240 017 7,520 018 7,520 019 7,710 020 6,470 021 7,460 022 8,320 023 8,530 024 8,570 025 8,440 026 8,330 027 8,300 028 8,290 029 8,270 030 8,240 031 8,240 0331 8,240 0331 8,240 0332 8,250 034 8,230 034 8,230 035 8,220 036 8,220 037 8,220 038 8,220 038 8,220 039 8,220 040 8,220 041 8,220 042 8,220 043 8,230 044 8,230 045 8,240 | 40 40 40 50 30 30 50 50 50 50 50 50 50 50 50 50 50 50 50 | 300 330 380 350 380 410 420 417 424 423 421 424 425 424 426 420 420 420 420 420 419 419 418 419 418 419 418 419 419 418 419 419 418 419 419 419 419 419 419 419 419 | 60 60 70 110 130 100 120 141 141 141 131 128 125 123 122 121 120 120 120 120 120 120 120 120 | 90 50 40 40 40 30 30 30 30 30 30 30 30 30 30 30 30 30 | 590 600 580 590 600 580 590 600 540 600 595 598 595 591 594 597 595 595 592 592 592 592 592 592 591 591 591 591 591 591 591 591 591 | 320 330 360 390 420 380 350 384 385 387 386 384 383 383 383 383 383 383 383 383 383 | 340 310 340 310 300 280 340 330 323 320 319 319 320 322 323 326 328 331 333 336 339 342 345 348 351 357 360 363 365 368 | | 100 90 110 110 110 110 110 110 1 | 3,200 3,440 3,600 3,620 3,700 2,600 2,600 4,276 4,449 4,483 4,375 4,275 4,238 4,230 4,215 4,198 4,200 4,202 4,203 4,204 4,205 4,205 4,206 4,207 4,209 4,211 4,213 4,216 4,220 4,225 4,229 | 1,660 1,710 1,710 1,720 1,730 1,710 1,710 1,710 1,727 1,760 1,768 1,760 1,755 1,758 1,759 1,756 1,755 1,758 1,759 1,756 1,752 1,748 1,742 1,736 1,729 1,722 1,716 1,711 1,707 1,703 1,699 1,691 1,688 1,688 1,688 1,688 |
| 20 20 | 047 8,240 048 8,250 049 8,260 050 8,260 | 50 50 | 418 418 419 419 | 119 119 119 119 | 30 30 30 30 | 591 591 591 591 | 384 383 383 383 | 371 374 376 379 | 0 0 0 | 109 108 108 108 | 4,235 4,240 4,246 4,252 | 1,679 1,677 1,675 1,674 |

Socioeconomic Indicators

